KARL WEILAND EL DORADO COUNTY ASSESSOR

MEMORANDUM

DATE: August 1, 2014

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TO: Ron Briggs, Supervisor District IV

FROM: Karl Weiland

SUBJECT: Prop 90 statistics

As requested, I have generated reports from our Prop 90 tracking system and offer the following information:

- 1) Since the ordinance became effective in February of 2010, we have processed 243applications. There have been 11 applications disapproved, 210 approved, and 22 are pending as of this report.
- 2) The Table below shows the average sales price and average base year value transferred activity summarized by year:

| Table | 1 |
|-------|---|
| 11 | |

| Year | Approved applications | Average Replacement Sales Price | Average base year value transferred | Difference |
|------|--------------------------|---------------------------------------|-------------------------------------|------------|
| 2010 | 29 | \$546,000 | \$252,000 | \$294,000 |
| 2011 | 49 | \$459,000 | \$178,000 | \$281,000 |
| 2012 | 53 | \$456,000 | \$198,000 | \$258,000 |
| 2013 | 60 | \$506,000 | \$218,000 | \$288,000 |
| 2014 | 19 (23 pending) | \$514,000 | \$303,000 | \$211,000 |

3) The table below shows the impact on the assessment roll of Prop 90:

| Table 2 | | | | |
|---------|--------------------------------|---------------------|--------------------|---------------------------|
| Year | Total initial unenrolled value | Original roll value | Revised roll value | Cumulative Roll Impact |
| 2010 | 8,533,604 | | | - |
| 2011 | 13,797,463 | \$25,337,568,134 | 25,255,308,994 | .00034% |
| 2012 | 13,700,855 | \$25,232,465,762 | 25,525,846,750 | .00091% |
| 2013 | 17,294,233 | \$25,488,845,798 | 25,525,846,750 | .00145% |
| 2014 | n/a | \$26,806,476,743 | 26,861,018,428 | .00203% |

4) The table below shows the distribution of where the Prop 90 applications originate:

| Table 3 | | |
|---------------------------|--------------|--------------|
| Region | County | Applications |
| Bay Area/N Coast | Alameda | 28 |
| | Contra Costa | 16 |
| | Napa | 3 |
| | San | 5 |
| | Francisco | |
| | San Mateo | 29 |
| | Santa Clara | 61 |
| | Sonoma | 7 |
| | Santa Cruz | 5 |
| | Humbolt | 2 |
| | Marin | 4 |
| | Monterey | 1 |
| Total Bay Area/N Coast | | 161 |
| Southern California | Los Angeles | 13 |
| | Orange | 8 |
| | Riverside | 2 |
| | San | 4 |
| | Bernadino | |
| | Santa | 3 |
| | Barbara | |
| | Ventura | 5 |
| | San Diego | 2 |
| Total Southern California | | 37 |
| Valley | Sacramento | 5 |
| | Yolo | 3 |
| | Solano | 1 |
| Total Valley | | 9 |
| Foothill | Amador | 1 |
| | Placer | 1 |
| | Nevada | 1 |
| Total Foothill | | 3 |
| Total applications | | 210 |

Table 3

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5) The following observations may be helpful.

- a. Table 1 shows that the base year values being transferred are increasing, indicating that the newer applicants may have higher base year values to transfer.
- b. Table 1 also shows a yearly increase in applications, despite a lethargic real estate market that has only started to recover.
- c. Table 1 shows that the average property tax savings for property owners

transferring a base year value to El Dorado County under Prop 90 is currently about \$2,500 per year. It fluctuates between \$2,500 and \$3,000.

- d. The 2014 activity and interest in Prop 90 are increasing. 19 approved and 23 pending as of July, 2014 indicates a potential of 70-80 applications for the year.
- e. Table 2 takes into account all adjustments to most accurately reflect the roll value that would have been enrolled if Prop 90 were not in effect. The roll would have been two tenths of one percent higher. However, this also presumes that the same level of sales would have occurred without the Prop 90 incentive.
- f. The last time our office looked at the information in Table 3 (couple of years ago), 90% of the transfers were from the Bay area. That is down to about 76%.
- g. The other Counties in California that have implemented Prop 90 are Alameda, Orange, San Mateo, Riverside, Santa Clara, Los Angeles, San Diego and Ventura.

Finally, over the years since the implementation of Prop 90, I have talked with hundreds of interested property owners, real estate professionals representing property owners and others in the real estate industry. Anecdotally, I can confirm that Prop 90 gives El Dorado County an economically competitive edge in the marketplace for property owners seeking to relocate from more inhabited areas of the state.

Thank you and please call me if you have any questions.

Cc: Terri Daly, Chief Administrative Officer

Prop 90 Approved/Disapproved/Pending - Activity by YEAR

Count of ACTIVITY

| | | | | | | 17 |
|---|---|---|---|--|--|--|
| 90 31 APPROVED DISAPPROVED | 29 2 | | | | | |
| | | | | 1. 小学学校 | | |
| 90 53 APPROVED DISAPPROVED | 49 4 | | | | | |
| A STATE OF A | | | | | | |
| 90 54 APPROVED DISAPPROVED | 53 1 | | | | | |
| | | Save States | | | | |
| 90 63 APPROVED DISAPPROVED | 60 3 | | | | | |
| | | | No. Constant | S. C. Shieres | | |
| 90 42 APPROVED DISAPPROVED PENDING | 19 1 22 | | | | | |
| | APPROVED DISAPPROVED 90 53 APPROVED DISAPPROVED 01SAPPROVED DISAPPROVED 01SAPPROVED 01SAPPROVED 01SAPPROVED 01SAPPROVED 01SAPPROVED 01SAPPROVED | APPROVED 29 DISAPPROVED 2 90 53 APPROVED 49 DISAPPROVED 4 90 54 APPROVED 53 DISAPPROVED 1 90 63 APPROVED 1 90 63 APPROVED 3 90 9 63 APPROVED 3 90 9 142 APPROVED 19 DISAPPROVED 1 | APPROVED 29 DISAPPROVED 2 90 53 APPROVED 49 DISAPPROVED 4 90 54 APPROVED 53 DISAPPROVED 1 90 63 APPROVED 1 90 63 APPROVED 3 90 9 42 APPROVED 19 DISAPPROVED 19 DISAPPROVED 1 | APPROVED 29 DISAPPROVED 2 90 53 APPROVED 49 DISAPPROVED 4 90 54 APPROVED 53 DISAPPROVED 1 90 63 APPROVED 1 90 63 APPROVED 3 90 42 APPROVED 19 DISAPPROVED 19 DISAPPROVED 1 91 42 APPROVED 19 DISAPPROVED 1 92 42 APPROVED 19 DISAPPROVED 1 93 42 APPROVED 19 DISAPPROVED 1 94 42 APPROVED 19 DISAPPROVED 1 95 42 APPROVED 19 DISAPPROVED 1 96 42 APPROVED 19 DISAPPROVED 1 97 42 APPROVED 19 DISAPPROVED 1 98 42 APPROVED 19 DISAPPROVED 1 99 42 APPROVED 19 DISAPPROVED 19 DISAPPROVED 1 | APPROVED 29 DISAPPROVED 2 90 53 APPROVED 49 DISAPPROVED 4 90 54 APPROVED 53 DISAPPROVED 1 90 63 APPROVED 60 DISAPPROVED 3 99 42 APPROVED 19 DISAPPROVED 19 DISAPPROVED 1 90 42 APPROVED 19 DISAPPROVED 1 90 42 APPROVED 19 DISAPPROVED 1 90 42 APPROVED 19 DISAPPROVED 1 90 42 APPROVED 19 DISAPPROVED 1 | APPROVED 29 DISAPPROVED 2 90 53 APPROVED 49 DISAPPROVED 4 90 54 APPROVED 53 DISAPPROVED 1 90 63 APPROVED 60 DISAPPROVED 3 90 42 APPROVED 19 DISAPPROVED 19 DISAPPROVED 1 |

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| YR S.P. ORIG. | S.P. REPLACEMT | TBYV_ORIG | SP REPL TBVY-ORIG | СТ |
|-----------------------|----------------|-----------|-------------------|----------|
| 2010 | | | | |
| 337000 | 317,000 | 223,950 | 93,050 | |
| 435000 | 350,000 | 69,817 | 280,183 | |
| 712000 | 357,500 | 113,148 | 244,352 | |
| 665000 | 375,000 | 132,059 | 242,941 | |
| 431000 | 378,500 | 242,299 | 136,201 | |
| 430000 | 428,000 | 386,969 | 41,031 | |
| 630000 | 431,000 | 86,591 | 344,409 | |
| 500000 | 467,500 | 123,890 | 343,610 | |
| 798000 | 470,000 | 156,176 | 313,824 | |
| 885000 | 489,000 | 112,008 | 376,992 | |
| 690000 | 489,900 | 116,206 | 373,694 | |
| 692000 | 500,000 | 365,524 | 134,476 | |
| 645000 | 500,000 | 62,217 | 437,783 | |
| 1306000 | 509,000 | 104,391 | 404,609 | |
| 919000 | 520,000 | 64,770 | 455,230 | |
| 707000 | 535,000 | 159,374 | 375,626 | |
| 759000 | 535,000 | 496,054 | 38,946 | |
| 599000 | 535,250 | 264,388 | 270,862 | |
| 601000 | 555,000 | 346,128 | 208,872 | |
| 925000 | 575,000 | 167,265 | 407,735 | |
| 645000 | 595,000 | 265,556 | 329,444 | |
| 625000 | 600,000 | 331,799 | 268,201 | |
| 765000 | 660,000 | 289,088 | 370,912 | |
| 872000 | 675,000 | 272,634 | 402,366 | |
| 1125000 | 701,000 | 100,381 | 600,619 | |
| 810000 | 759,900 | 666,862 | 93,038 | |
| 1042000 | 760,000 | 674,164 | 85,836 | |
| 965500 | 815,000 | 567,766 | 247,234 | |
| 1295000 21,810,500 | 950,000 | 338,472 | 611,528 | 29 |
| 21,810,500 | 15,833,550 | 7,299,946 | 8,533,604 | 29 |
| 455000 | 180,000 | 75,042 | 104,958 | |
| 362000 | 191,000 | 130,371 | 60,629 | |
| 520000 | 240,000 | 151,443 | 88,557 | |
| 342000 | 250,000 | 74,467 | 175,533 | , |
| 700000 | 270,000 | 67,940 | 202,060 | |
| 415000 | 310,000 | 119,159 | 190,841 | |
| 580000 | 310,000 | 74,820 | 235,180 | |
| 560000 | 315,000 | 120,052 | 194,948 | |
| 730000 | 325,000 | 75,431 | 249,569 | |
| 645000 | 333,000 | 284,951 | 48,049 | |
| 536000 | 350,000 | 135,876 | 214,124 | |
| 432000 | 351,000 | 127,296 | 223,704 | |
| 354000 | 354,000 | 120,490 | 233,510 | |
| 567900 | 355,000 | 213,354 | 141,646 | |
| 616000 | 360,000 | 61,711 | 298,289 | |
| 420000 | 365,000 | 234,751 | 130,249 | |
| 417000 | 365,000 | 87,298 | 277,702 | |
| 515000 | 375,000 | 304,680 | 70,320 | |
| 487000 | 375,000 | 388,644 | (13,644) | |

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| YR S.P. ORIG. | S.P. REPLACEMT | TBYV_ORIG | SP REPL TBVY-ORIG | СТ |
|------------------|----------------------|------------------------|-------------------|----|
| 640000 | 399,900 | 137,921 | 261,979 | |
| 935000 | 406,000 | 128,687 | 277,313 | |
| 422250 | 409,900 | 269,444 | 140,456 | |
| 808888 | 410,000 | 124,448 | 285,552 | |
| 500000 | 420,000 | 266,146 | 153,854 | |
| 735000 | 420,000 | 202,660 | 217,340 | |
| 670000 | 422,000 | 205,005 | 216,995 | |
| 790000 | 427,000 | 179,519 | 247,481 | |
| 910000 | 435,000 | 113,651 | 321,349 | |
| 945000 | 440,000 | 298,748 | 141,252 | |
| 719000 | 441,000 | 197,098 | 243,902 | |
| 500000 | 455,000 | 194,611 | 260,389 | |
| 650000 | 456,000 | 140,800 | 315,200 | |
| 820000 | 464,500 | 247,022 | 217,478 | |
| 717000 | 465,000 | 160,302 | 304,698 | |
| 538000 | 485,000 | 393,147 | 91,853 | |
| 825000 | 513,000 | 98,653 | 414,347 | |
| 908000 | 530,000 | 271,555 | 258,445 | |
| 755000 | 540,000 | 70,185 | 469,815 | |
| 855000 | 560,000 | 115,128 | 444,872 | |
| 830000 | 585,000 | 274,499 | 310,501 | |
| 985000 | 586,000 | 280,392 | 305,608 | |
| 1200000 | 592,000 | 88,507 | 503,493 | |
| 675000 | 595,000 | 85,979 | 509,021 | |
| 1250000 | 670,000 | 115,561 | 554,439 | |
| 780000 | 738,000 | 87,141 | 650,859 | |
| 1120000 | 740,000 | 140,395 | 599,605 | |
| 770000 | 750,000 | 154,684 | 595,316 | |
| 1160000 | 760,000 | 232,075 | 527,925 | |
| 1790000 | 1,420,000 | 590,098 | 829,902 | |
| 34,857,038 | 22,509,300 | 8,711,837 | 13,797,463 | 49 |
| 2012 | | | | |
| 298000 | 228,500 | 123,986 | 104,514 | |
| 298000 | 235,900 | 123,670 | 112,230 | |
| 1250000 | <mark>240,000</mark> | 161,2 <mark>5</mark> 0 | 78,750 | |
| 775000 | 285,000 | 116,088 | 168,912 | |
| 843000 | 285,000 | 126,850 | 158,150 | |
| 517000 | 285,239 | 241,530 | 43,709 | |
| 362000 | 322,000 | 58,485 | 263,515 | |
| 355000 | 329,000 | 42,327 | 286,673 | |
| 702000 | 342,000 | 127,914 | 214,086 | |
| 475000 | 343,000 | 265,449 | 77,551 | |
| 655000 | 344,000 | 123,641 | 220,359 | |
| 512500 | 362,000 | 259,224 | 102,776 | |
| 1124000 | 362,500 | 239,317 | 123,183 | |
| 520000 | 365,000 | 152,420 | 212,580 | |
| 946600 | 368,000 | 91,199 | 276,801 | |
| 424950 | 375,000 | 145,128 | 229,872 | |
| 610000 | 378,000 | 167,837 | 210,163 | |
| 541880 | 380,000 | 72,354 | 307,646 | |
| 569000 | 381,000 | 139,159 | 241,841 | |

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| YR S.P. ORIG. | S.P. REPLACEMT | TBYV_ORIG | SP REPL TBVY-ORIG | ст |
|------------------|----------------|-------------------|-------------------|----|
| 476000 | 385,000 | 224,085 | 160,915 | |
| 517000 | 392,000 | 175,792 | 216,208 | |
| 765000 | 395,000 | 78,308 | 316,692 | |
| 617000 | 410,000 | 92,920 | 317,080 | |
| 695000 | 413,574 | 61,760 | 351,814 | |
| 530000 | 435,000 | 122,926 | 312,074 | |
| 556000 | 443,888 | 162,205 | 281,683 | |
| 1400000 | 449,000 | 231,550 | 217,450 | |
| 479000 | 457,000 | 282,683 | 174,317 | |
| 585000 | 461,000 | 84,173 | 376,827 | |
| 485000 | 463,000 | 310,542 | 152,458 | |
| 465000 | 465,000 | 258,830 | 206,170 | |
| 950000 | 477,500 | 73,488 | 404,012 | |
| 511000 | 480,000 | 135,413 | 344,587 | |
| 660000 | 481,000 | 268,340 | 212,660 | |
| 834000 | 500,000 | 316,725 | 183,275 | |
| 500000 | 500,000 | 182,987 | 317,013 | |
| 1180000 | 506,600 | 94,818 | 411,782 | |
| 692500 | 519,500 | 376,930 | 142,570 | |
| 630000 | 530,600 | 286,492 | 244,108 | |
| 936000 | 539,000 | 483,757 | 55,243 | |
| 588000 | 540,000 | 164,072 | 375,928 | |
| 1130000 | 555,000 | 520,972 | 34,028 | |
| 562275 | 555,000 | 153,379 | 401,621 | |
| 1010000 | 560,000 | 151,261 | 408,739 | |
| 575000 | 570,000 | 278,122 | 291,878 | |
| 1651000 | 620,000 | 379,371 | 240,629 | |
| 1134500 | 636,000 | 165,081 | 470,919 | |
| 1240000 | 650,000 | 187,039 | 462,961 | |
| 638000 | 668,000 | 422,639 | 245,361 | |
| 1650000 | 679,000 | 146,494 | 532,506 | |
| 830000 | 690,000 | 287,850 | 402,150 | |
| 702500 | 702,500 | 427,903 | 274,597 | |
| 900000 | 840,000 | 112,711 | 727,289 | |
| 38,853,705 | 24,180,301 | 10,479,446 | | 53 |
| 2013 | 24,100,301 | 10,479,440 | 13,700,855 | 33 |
| 320000 | 142,500 | 71,690 | 70.810 | |
| 405000 | 289,000 | 172,379 | 70,810 | |
| 349950 | 295,000 | 257,787 | 116,621 | |
| 715000 | 299,950 | | 37,213 | |
| 332000 | 300,000 | 68,094 135,226 | 231,856 | |
| 564750 | | | 164,774 | |
| 585000 | 315,000 | 135,553 | 179,447 | |
| 700000 | 340,000 | 69,559 | 270,441 | |
| 780000 | 341,000 | 81,748 | 259,252 | |
| | 351,900 | 262,480 | 89,420 | |
| 470000 | 360,000 | 246,356 | 113,644 | |
| 1575000 | 365,000 | 156,483 | 208,517 | |
| 729000 | 365,000 | 116,838 | 248,162 | |
| 780000 | 365,000 | 284,618 | 80,382 | |
| 809000 | 375,000 | 95,614 | 279,386 | |
| 50000 | 375,000 | 179,267 | 195,733 | |

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| YR S.P. ORIG. | S.P. REPLACEMT | TBYV_ORIG | SP REPL TBVY-ORIG | СТ |
|-----------------------|----------------|------------------------|-------------------|----|
| 650000 | 380,000 | 111,881 | 268,119 | |
| 470000 | 382,000 | 46,020 | 335,980 | |
| 450000 | 400,000 | 136,625 | 263,375 | |
| 500000 | 410,000 | 134,599 | 275,401 | |
| 620000 | 410,000 | 99,319 | 310,681 | |
| 656000 | 412,500 | 296,747 | 115,753 | |
| 455000 | 415,465 | 2,565 | 412,900 | |
| 640000 | 417,497 | 127,776 | 289,721 | |
| 788000 | 422,900 | 244,017 | 178,883 | |
| 1400000 | 425,000 | 167,348 | 257,652 | |
| 432000 | 432,000 | 432,000 | 207,002 | |
| 459800 | 449,900 | 176,696 | 273,204 | |
| 672000 | 449,950 | 88,317 | 361,633 | |
| 850000 | 451,000 | 117,027 | 333,973 | |
| 1825000 | 460,000 | 165,493 | 294,507 | |
| 685000 | 465,000 | 242,079 | 222,921 | |
| 656000 | 470,000 | 226,099 | 243,901 | |
| 908000 | 474,000 | 185,606 | 288,394 | |
| 1035000 | 475,000 | 112,839 | 362,161 | |
| 505000 | 480,000 | 115,419 | 364,581 | |
| 960620 | 489,656 | 150,084 | 339,572 | |
| 675000 | 500,000 | 211,863 | 288,137 | |
| 765000 | 534,500 | 319,238 | 215,262 | |
| 1450000 | 535,000 | 108,561 | 426,439 | |
| 6 <mark>8</mark> 3000 | 559,000 | 339,899 | 219,101 | |
| 657000 | 565,000 | 347,117 | 217,883 | |
| 1291875 | 575,000 | 58,868 | 516,132 | |
| 1065000 | 579,649 | 105,564 | 474,085 | |
| 885000 | 580,000 | 66,174 | 513,826 | |
| 939000 | 590,000 | 345,203 | 244,797 | |
| 960000 | 591,000 | 397,962 | 193,038 | |
| 680000 | 596,500 | 157,904 | 438,596 | |
| 1300000 | 600,000 | 464,779 | 135,221 | |
| 700000 | 632,690 | 165,775 | 466,915 | |
| 1277750 | 650,000 | 69,667 | 580,333 | |
| 903000 | 735,000 | 530,927 | 204,073 | |
| 1135000 | 740,000 | 154,741 | 585,259 | |
| 768000 | 764,500 | 394,891 | 369,609 | |
| 820000 | 765,000 | 351,801 | 413,199 | |
| 1153000 | 776,000 | 444, <mark>6</mark> 67 | 331,333 | |
| 1302000 | 800,000 | 77,625 | 722,375 | |
| 850000 | 800,000 | <u>395,217</u> | 404,783 | |
| 970000 | 805,000 | 521,037 | 283,963 | |
| 913500 | 910,000 | 329,645 | 580,355 | |
| 1400000 | 1,125,000 | 994,451 | 130,549 | |
| 48,325,245 | 30,360,057 | 13,065,824 | 17,294,233 | 60 |
| 2014 | 050.000 | 010 500 | | |
| 344000 | 250,000 | 212,569 | 37,431 | |
| 320250 | 320,000 | 175,232 | 144,768 | |
| 392000 | 339,000 | 289,145 | 49,855 | |
| 499000 | 340,000 | 234,391 | 105,609 | |

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| S.P. ORIG. | S.P. REPLACEMT | TBYV_ORIG | SP REPL TBVY-ORIG | СТ | |
|------------|----------------|------------|-------------------|-----|--|
| 700000 | 420,000 | 74,137 | 345,863 | | |
| 675000 | 427,500 | 342,876 | 84,624 | | |
| 600000 | 428,000 | 255,486 | 172,514 | | |
| 750000 | 470,000 | 321,787 | 148,213 | | |
| 582600 | 485,000 | 214,849 | 270,151 | | |
| 655000 | 488,000 | 318,645 | 169,355 | | |
| 605000 | 515,000 | 65,630 | 449,370 | | |
| 1050000 | 542,000 | 167,401 | 374,599 | | |
| 750000 | 550,000 | 87,240 | 462,760 | | |
| 1238000 | 550,000 | 387,148 | 162,852 | | |
| 915000 | 632,775 | 574,986 | 57,789 | | |
| 1089000 | 642,000 | 116,263 | 525,737 | | |
| 694500 | 645,000 | 585,102 | 59,898 | | |
| 775000 | 675,000 | 593,789 | 81,211 | | |
| 1095000 | 1,050,000 | 736,482 | 313,518 | | |
| 13,729,350 | 9,769,275 | 5,753,158 | 4,016,117 | 19 | |
| 102,652 | ,483 | 45,310,211 | 57,342,272 | 210 | |