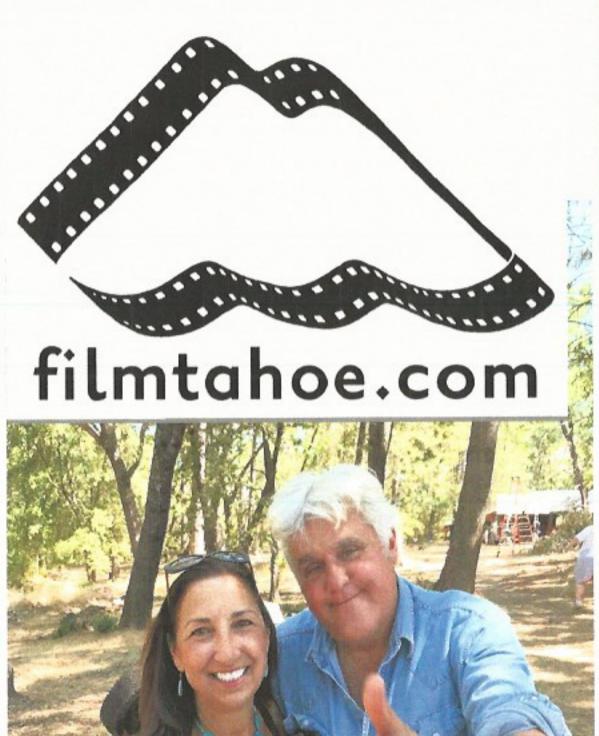


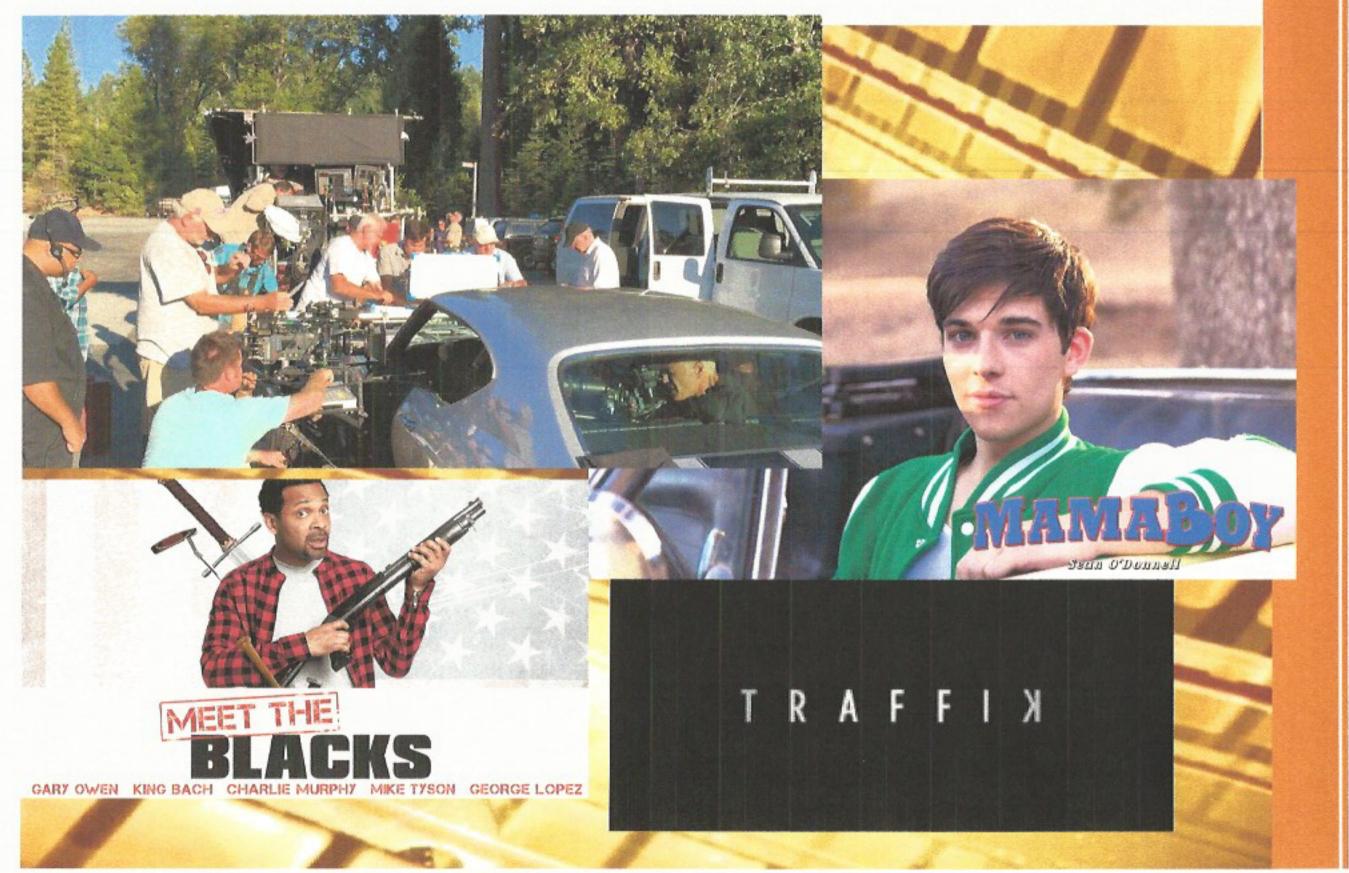
Film Promotion

El Dorado Lake Tahoe Film & Media Office





Filmed on Location in El Dorado County





PROGRAM OVERVIEW

Marketing through;

- Relationship building
- Cold Calls on Projects
- · Direct mail advertising
- Immediate response to client calls on a 24 hour a day 7 day a week basis
- Region Marketing for both the Gold Country and Lake Tahoe Regions
- Working in conjunction with the California Film Commission of Legislative Issues
- Attendance at as many industry related events and expos as the budget allows including but not limited to, Locations Expo, CFC COLA Awards, AFCI Cineposium, Independent Feature Project in New York, Show Biz Expo, Cinegear. The purpose (of these events) is to introduce ourselves to new clients, bond with old clients, and keep our identity fresh in the minds of working film industry professionals.
- A "Media" specific On-Line Press Room complete with high resolution promotional photos of the county
- Award-winning Promotional giveaways







El Dorado County Lake Tahoe



Kathleen Dodge

Executive Director 8 DoradoLake Tance Rim & Media Office \$42 Main Street Placeville, CA 95667

Phone (530) 626-4400 Toll-Free (800) 457-6279 Fax (520) 642-1624



- · Cabins & Camps · Waterfalls
- · Rivers & Whitewater
- Lakes Mountain Vistas
- · Rolling Hills Ski Resorts
- · Barns & Ranches Forests
 - Vineyards
 - Orchards
 - Meadows
 - . Historic B&B's & Churches
 - . Upscale Neighborhoods &



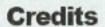
Services

- On call 24 / 7
- AFCI and FLICS Member . Digital Location Photo Library
- Media Press Room
- Vendor Referrals
- . Crew Lists · Area Maps
- Lodging information
 Permitting
- Scouting Services.

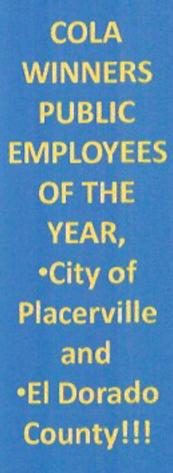


Quick Facts

Stunning El Dorado County offers more than 1,800 square miles of remarkably diverse topography, nestled between Sacramento and the magnificent Sierra Nevada at Lake Tahoe. From open ranch land and rugged forest to verdant meadows, El Dorado County has it

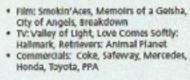


- . Commercials: Coke, Safeway, Mercedes, Jeep,

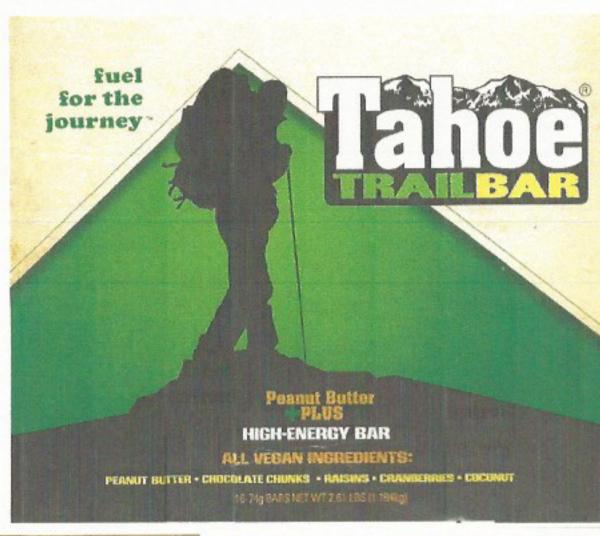












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AFFILIATE PARTNERS



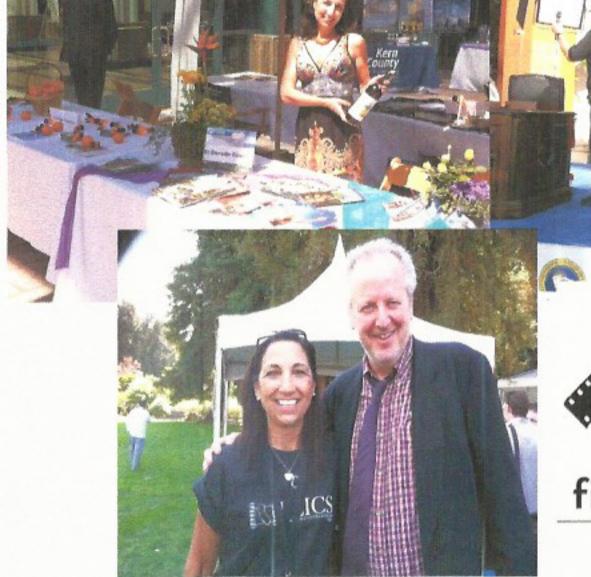


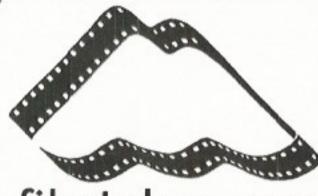












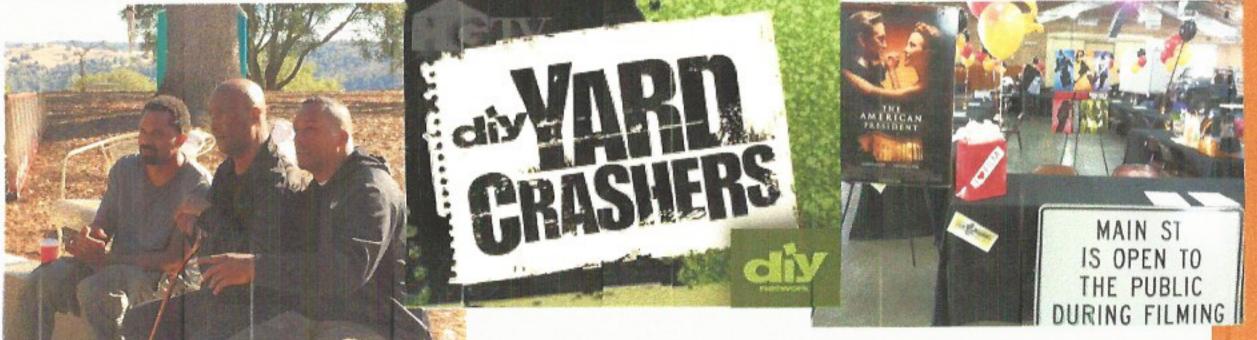
filmtahoe.com

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CREW+TALENT+VENDORS+LOCATIONS=\$\$

The El Dorado Lake Tahoe Film & Media Office provides production companies with many services. Location filming means jobs and revenues, not just within the film industry, but also in a wide variety of other local businesses, and a widespread economic impact that benefits the community. In an industry of small businesses, not just large studios the El Dorado Film Commission guide for location shoots creates jobs for camera operators, sound and lighting technicians, electricians, caterers, plumbers, carpenters, animal trainers, truck drivers, makeup artists, graphic artists, photographers, hairdressers, set designers, and production assistants. The El Dorado Film Commission works with each production company to provide local referrals and act as a liaison between business, government agencies and individuals.



RELATIONSHIP BUILDING and STRENGTHENING with National, Statewide, and Regional Film Industry agencies and organizations; To enhance our professional reputation, establish and reinforce positive brand recognition and identification for our Film & Media Office, El Dorado County and the City of South Lake Tahoe.













ASSOCIATION
OF INDEPENDENT
COMMERCIAL
PRODUCERS



LOCATION MANAGERS GUILO OF AMERICA









Sacramento INDUSTRY

PHOFESSIONALS

COMMUNITY EDUCATION & OUTREACH

- Film Industry Mixer Networking aspiring media professionals and how the general public can participate in and benefit from on location filming in the region.
- Library Program Providing a copy of films shot on location in El Dorado
 County to the El Dorado County Library System, though the Cameron Park
 Library. The library will in turn create a special list of videos and DVD's available
 for the public to borrow.
- Business education One on one meetings and conversations to answer questions about working with the film industry, business referrals, and seminars
- Career education Speakers who attend school career events and also offer individualized information on working in the entertainment industry

Philanthropic Endeavors - Film items donated to El Dorado County charities









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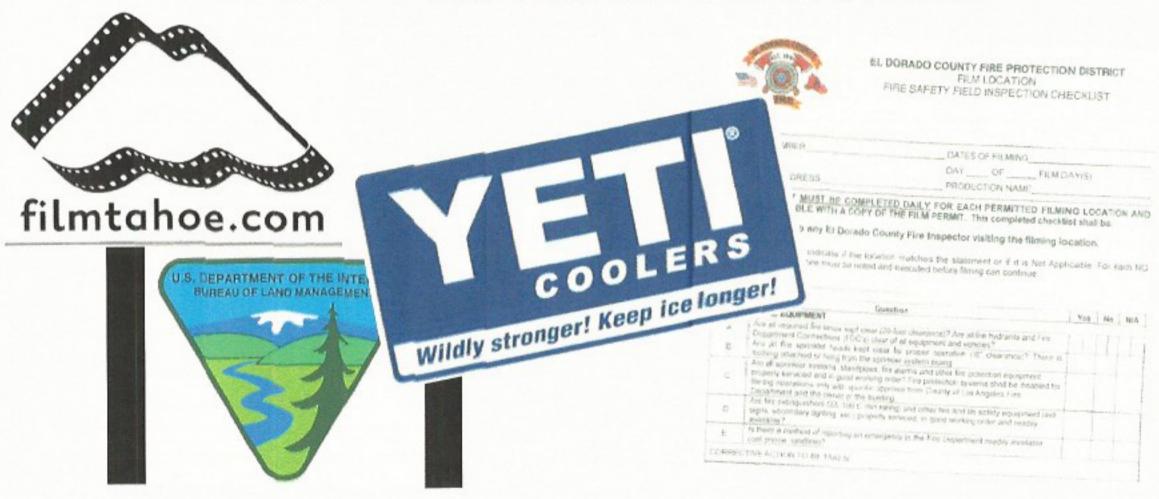


NEEDS STATEMENT

The El Dorado County Chamber of Commerce Film
 Commission is continuing an aggressive program for
 attracting the film/television industry to El Dorado County.
 Once a project arrives in the County, the El Dorado Lake
 Tahoe Film & Media Office acts as a liaison between local
 businesses, government, County residents, land owners and
 the film/television production companies. Working to
 facilitate on-location production activity and referrals ensures
 maximum local participation and economic benefits to our
 County.



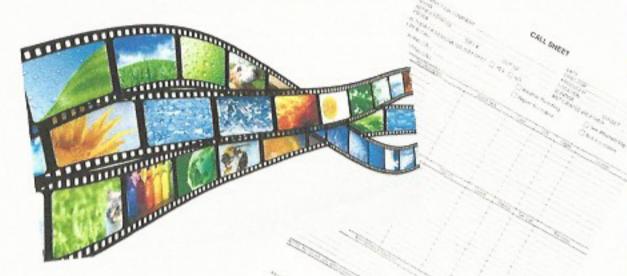
SPECIFIC PROGRAM ACTIVITIES



- Employment Development for jobs in the movie/television industry-related fields
- Permitting with over 75 agencies
- Generate leads and respond to inquiries by providing information and location pictures to film/television companies
- Generate media releases and articles to stimulate local interest and cooperation in providing information on locations, services available and talent/extras available
- Research and development of Social Media strategies



PROGRAM EVALUATION



Monthly work reports
Annual staff reviews
Annual economic impact tracking

Data Tracking

- The film office keeps record of all client contacts, the date of the contact and the nature of the project the clients are working on.
- The film office also keep record of all projects that actual film in El Dorado County or use El Dorado County resources in manner that would create economic impact within the county.

Short Term Benefits

• Each year since the start-up of the Film Office between twenty and thirty projects film on location in El Dorado County annually, with an estimated economic impact between \$1 and \$6 million dollars. We have learned that these projects purchase many things in the county including, groceries, gasoline, clothing, expendables, lodging, building supplies, and location rentals as well as employing crew members and talent for their projects. Therefore we know location filming has increased and become a consistence revenue source in the county, positively effecting both tax dollars and employment.

Long Term Benefits

In addition to the obvious economic benefits on location filming provides to our community, it
will also have a long term impact on our "cultural history". The films shot on location now will
be a public archive of our cultural history. The Film & Media Office also impacts future career
opportunities in the industry by providing experiences to local community members to
participate in motion picture filming that they would otherwise not have been exposed to; at
he same time making them more employable for further endeavors in the industry.



El Dorado Lake Tahoe Film & Media Office - ROI

Years	# of Proj.	Impact \$\$	Funding	Return	% on Return
1993	17	1,856,700.00	74,500.00	1,782,200.00	2492%
1994	24	1,321,900.00	74,500.00	1,247,400.00	1774%
1995	25	6,059,000.00	63,913.00	5,995,087.00	9480%
1996	20	1,984,500.00	89,683.00	1,894,817.00	2213%
1997	33	3,265,750.00	63,747.00	3,202,003.00	5123%
1998	33	2,721,000.00	78,016.00	2,642,984.00	3488%
1999	24	1,198,500.00	84,279.00	1,114,221.00	1422%
2000	27	2,169,000.00	91,356.00	2,077,644.00	2374%
2001	. 27	2,004,500.00	92,606.00	1,911,894.00	2165%
2002	33	4,726,300.00	69,455.00	4,656,845.00	6805%
2003	30	3,880,500.00	92,606.00	3,787,894.00	4190%
2004	26	1,493,000.00	100,000.00	1,393,000.00	1493%
2005	31	3,227,750.00	101,650.00	3,126,100.00	3175%
2006	37	1,290,500.00	107,148.00	1,183,352.00	1204%
2007	23	2,073,500.00	111,270.00	1,962,230.00	1863%
2008	3 29	1,337,000.00	96,200.00	1,240,800.00	1390%
2009	29	2,619,050.00	113,601.00	2,505,449.00	2305%
2010	27	1,811,000.00	104,140.00	1,706,860.00	1739%
2011	35	1,837,500.00	118,003.29	1,719,496.71	1557%
2012	2 29	1,761,000.00	124,824.60	1,636,175.40	1411%
2013	34	2,177,000.00	124,828.00	2,052,172.00	1744%
2014	33	2,336,000.00	143,552.00	2,192,448.00	1627%
2015	27	2,114,500.00	143,552.00	1,970,948.00	1473%
2016	5 27	2,736,000.00	138,367.00	2,597,633.00	1977%

680 \$ 58,001,450.00 \$ 2,401,796.89 \$ 55,599,653.11

PROJECT DEVELOPMENT

- Working with emerging filmmakers on new feature film productions.
- Working with local stations to develop and support new programming and expand local crew base.
- Working with producers in creating local content for cable and network television.
- Working with production companies during filming to maximize promotion of El Dorado County brands and labels through "product placement" ventures.





