

# HEALTH AND HUMAN SERVICES AGENCY

**FEE STUDY PRESENTATION  
BOARD OF SUPERVISORS**

**AUGUST 30, 2016**

# OVERVIEW OF FEE STUDY

- **Process Review and Financial Impact**
  - Social Services
  - Mental Health
  - Community Services
  - Public Health
- **HHSA Recommendation**

## Process Review – How did we get here?

- During Addenda last year, BOS directed departments to review current fee structures and bring them back to the BOS to be updated if applicable.
- HHSA did an RFP for a consultant to assist with the Fee Study process due to the volume of current and possible fees to be reviewed.
- MGT of America, Inc. started working with HHSA in October to develop the fee study.
- The fee study is comprised of two basic elements
  - Hourly rates of staff providing the service
  - Time spent to provide the service

## Process Review (cont'd)

- Fully-burdened rates are used to calculate total cost of providing services.
- Legal, economic and policy considerations were reviewed during the fee study process
- HHSA management and program staff participated in all phases of the fee study process including gathering of data and review of potential areas of cost recovery.
- Stakeholder outreach and notifications included both Ambulance Service JPA's, City of SLT and City of Placerville, Commission on Aging, Mental Health Commission.

# Programs in the Fee Study

Below is the list of programs that have participated in the fee study process and will be part of the HHSA recommendation.

- **Social Services**
  - Staff Rate Development
- **Mental Health**
  - Published Charge Update
- **Community Services**
  - Senior Services
  - Senior Day Care
  - Public Guardian
- **Public Health**
  - Animal Services
  - Public Health Lab
  - Clinic Services
  - Vital Statistics
  - Emergency Medical Services Authority (Ambulance fees excluded)

# Summary of Fee Changes

Health and Human Services Agency									
User Fee Cost & Revenue Analysis									
	CURRENT						RECOMMENDED		
User Fee Service Area	(A) Total Costs	(B) Costs, User Fee Services	(C) Current Revenue		(D) Current Subsidy		(E) Cost Recovery Policy		(F) Increased Revenue
<b>PUBLIC HEALTH</b>									
Animal Services	\$ 2,418,951	\$ 701,955	\$ 510,966	73%	\$ 190,989	27%	\$ 514,952	73%	\$ 3,986
Clinic	\$ 1,238,107	\$ 542,384	\$ 132,410	24%	\$ 409,974	76%	\$ 111,753	21%	\$ (20,657)
Lab	\$ 276,826	\$ 270,561	\$ 58,127	21%	\$ 212,434	79%	\$ 84,275	31%	\$ 26,148
Emergency									
Medical Services	\$ 530,133	\$ 102,227	\$ 5,435	5%	\$ 96,792	95%	\$ 23,920	23%	\$ 18,485
Vital Stats	\$ 266,312	\$ 238,436	\$ 152,370	64%	\$ 86,066	36%	\$ 152,370	64%	\$ -
<b>COMMUNITY SERVICES</b>									
Public Guardian	\$ 1,794,066	\$ 1,642,325	\$ 353,000	21%	\$ 1,289,325	79%	\$ 417,334	25%	\$ 64,334
Senior Center	\$ 84,531	\$ 1,836	\$ 590	32%	\$ 1,246	68%	\$ 590	32%	\$ -
Senior Day Care	\$ 685,929	\$ 662,483	\$ 434,585	66%	\$ 227,898	34%	\$ 476,775	72%	\$ 42,190
<b>Totals:</b>	<b>\$ 7,294,853</b>	<b>\$ 4,162,206</b>	<b>\$ 1,647,483</b>	<b>40%</b>	<b>\$ 2,514,723</b>	<b>60%</b>	<b>\$ 1,781,970</b>	<b>43%</b>	<b>\$ 134,487</b>

# Social Services Fee Review

- **For Social Services, since there are no chargeable fees, we developed a position rate tool to calculate fully-burdened rates.**
- **These position rates can be used to charge third party entities for staff time.**
- **The rate includes salary, benefits and allowable indirect costs.**
- **There is no action needed by the BOS for Social Services.**

# Mental Health Fee Review

- Fees for MH services are based on actual expenditures as reported on the MH annual cost report.
- MH fees are in the form of a “Published Charge”.
- MH has two service types in their published charge.
  - Inpatient
  - Outpatient
- Percentage change in Published Charges
  - No change in published charges
- Financial Impact of Change
  - No financial impact



# Mental Health Fees

<b>Service Description</b>	<b>Unit</b>	<b>Current Fee</b>
<b><u>OUTPATIENT SERVICES</u></b>		
Case Management	Hour	\$135.93
Individual Therapy	Hour	\$175.26
Group Therapy	Hour	\$175.26
Collateral Visit	Hour	\$175.26
Assessment / Evaluation	Hour	\$175.26
Crisis Intervention	Hour	\$261.51
Medication Visit	Hour	\$324.30
Rehabilitation Services	Full Day	\$150.93
<b><u>INPATIENT SERVICES</u></b>		
Psychiatric Health Facility	Full Day	\$835.00

# Community Services Fee Review

- **Programs reviewed in Community Services included:**
  - Senior Center Services
  - Senior Day Care
  - Public Guardian
- **Process**
  - Review staff time in performing tasks
  - Review historical data and service usage volumes

# Community Services - Financial Impact

- **Change in rates**
  - **Senior Center Services – No change in rates**
  - **Senior Day Care – 9% increase in day rate to \$58 per day. No other rate change recommended.**
  - **Senior Day Care – New shower assistance fee**
  - **Public Guardian – Recommended increase in the following fees:**
    - **Estate or Trust Management – 47% increase**
    - **New Case Fee – 19% increase**
    - **Extraordinary Compensation – 16% increase**
    - **Per year annual fee – 1% increase**

# Community Services - Financial Impact

## Senior Day Care Fee Calculations

Service Name	Current Fee	Full Cost	Current Recovery %	Recovery Level	Fee @ Policy Level	Potential Increased Revenue
Senior Daycare Annual Cost	\$ 53	\$ 80	66%	73%	\$ 58	\$ 42,190
Shower Assistance Fee	\$ -	\$ 54	0%	47%	\$ 25	0
Enrollment Fee	\$ 50	\$ 177	28%	28%	\$ 50	0
Late Fee - Per Minute	\$ 2	\$ 1	172%	172%	\$ 2	0
Extended hour fees, 30 minutes	\$ 10	\$ 27	37%	37%	\$ 10	0

# Public Health Fee Review

- **Programs included in Fee Review**
  - **Animal Services**
  - **Public Health Lab Services**
  - **Clinic Services**
  - **Vital Statistics**
  - **Emergency Medical Services Authority  
(Ambulance fees excluded)**

# Public Health - Financial Impact

User Fee Service Area	CURRENT						RECOMMENDED		
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# Animal Services

- Several fees have significant changes in rates:

Fee Description	Recommended Fee	Current Fee	% Change
<b><u>Changes in Fees</u></b>			
Cat/Kitten Adoption	\$ 42	\$ 80	-47%
Large Livestock Adoption	\$163	\$100	63%
Dog License	\$23	\$20	15%
Duplicate License/Tag	\$5	\$18	-70%
Grooming Facility License	\$197	\$355	-44%
Large Animal Impound (1 <sup>st</sup> Animal)	\$204	\$175	17%
Cat – Board and Care	\$9	\$18	-52%
Large Animal – Board and Care	\$37	\$25	48%
Administration Citation	\$101	\$70	44%
<b><u>New Fees</u></b>			
Spay & Neuter (Cat)	\$61 / \$40		
Spay & Neuter (Dog)	\$ 102 / \$93		
Euthanasia – Owner Present	\$143		
Animal Disposal	\$30		
Hourly Rates established for Kennel Attendant and Public Services Assistant			

# Emergency Medical Services

- **EMS had not updated fees since 1988.**
- **This was an opportunity to review comparative rates with other Counties.**
- **Below is a chart of significant fee changes:**



# EMS Fee Changes

Fee Description	Recommended Fee	Current Fee	% Change
<b><u>Changes in Fees</u></b>			
Contract Application	\$390	\$500	-22%
Contractor Ambulance Inspection	\$186	\$295	-37%
Wheelchair or Gurney Van Inspection	\$35	\$45	-22%
EMT Certification or Recertification	\$63	\$10	530%
EMT Reciprocity Certification	\$54	\$10	440%
EMT Recertification – Background on File	\$51	\$10	410%
EMT Recertification – No background on File	\$54	\$10	440%
First Responder Tech (Level of Certification)	\$48	\$10	380%
Mobile Intensive Care Nurse	\$48	\$10	380%
Medical Eligible – Marijuana ID	\$142	\$48	196%
Medi-Cal Eligible – Marijuana ID	\$71	\$24	196%
Paramedic Initial Accreditation	\$221	\$10	2110%
Paramedic – Renew Lapsed Accreditation	\$83	\$10	730%
<b><u>New Fees</u></b>			
Rush/Late Fee for EMT Certification	\$88		
EMT Training Program	\$529		
Continuing Education Designation	\$237		
Trauma Center Designation	\$1,001		
Air Medical Service Rights	\$1,135		

# EMS Comparisons

<b>Fee Agency</b>	<b>EMT Certification</b>	<b>Paramedic Initial</b>	<b>CE Provider</b>
Sacramento	\$25	\$35	\$377
Placer	\$28	\$100	\$85
Contra Costa	\$60	\$60	\$500
San Joaquin	\$75	\$300	\$11,000
Mountain Valley EMS	\$50	\$100	\$200
<b>EDC – Current Fee</b>	<b>\$10</b>	<b>\$10</b>	<b>\$0</b>
<b>EDC - Recommended Fee</b>	<b>\$63</b>	<b>\$221</b>	<b>\$237</b>

# Clinic Services

Fee Description	Recommended Fee	Current Fee	% Change
<b>Changes in Fees</b>			
Wart Treatment (Male) (54050)	\$99.00	\$65.00	52%
Wart Treatment (Female) (56501)	\$137.00	\$175.00	-22%
Intrauterine Device (IUD) Removal (58301)	\$182.00	\$140.00	30%
Vision Screening (92499)	\$61.00	\$50.00	22%
Audiometry (92551)	\$61.00	\$50.00	22%
Vision Screening (Snellen) (99173)	\$61.00	\$50.00	22%
Phlebotomy, Therapeutic (99195)	\$50.00	\$20.00	150%
New Focused Visit (99201)	\$79.00	\$95.00	-17%
New Expanded Visit (99202)	\$91.00	\$125.00	-27%
New Detailed Visit (99203)	\$117.00	\$180.00	-35%
New Comprehensive Visit (99204)	\$183.00	\$235.00	-22%
Established Focused Visit (99211)	\$63.00	\$65.00	-3%
Established Expanded Visit (99212)	\$74.00	\$95.00	-22%
Established Detailed Visit (99213)	\$85.00	\$125.00	-32%
Established Comprehensive Visit (99214)	\$108.00	\$180.00	-40%
Prolonged Evaluation and Management Before/After Direct Care (99358)	\$91.00	\$72.00	26%
Counseling: Initial 10 Minutes (COUN10)	\$79.00	\$58.00	36%

# Clinic Fees (cont'd) & Vital Stats

Fee Description	Recommended Fee	Current Fee	% Change
Counseling: 11- 15 Minutes (COUN15)	\$74.00	\$85.00	-13%
Counseling: 16 - 30 Minutes (COUN30)	\$108.00	\$150.00	-28%
Counseling: 31 - 45 Minutes (COUN45)	\$142.00	\$210.00	-32%
Hemoglobin (85018)	\$47.00	\$ 26.00	81%
Microscopy Provider (87210)	\$57.00	\$ 7.00	714%
Therapeutic Injection	\$62.00	\$30.00	107%
Antibiotic Injection (90788)	\$62.00	\$30.00	107%
Immunization Administration - Purchased ( 1 - 3 injections) (90471/90472)	\$40.00	\$30.00	33%
Occupational Health Clinic Exam (OCC99387)	\$171.00	\$157.00	9%
Occupational Health - Fit For Duty (OCC99455)	\$171.00	\$88.00	94%
Tuberculosis Risk Assessment	\$30.00	\$25.00	20%
Hepatitis "C" Screening	\$25.00	\$50.00	-50%
Human Immunodeficiency Virus Screening (86701)	\$25.00	\$22.00	14%
Tuberculosis Purified Protein Derivative (PPD) Skin Test	\$6.00	\$ -	New Fee
<b>Vital Statistics</b>			
Still Birth Certificate	\$20.00	\$20.00	0%

# Lab Fees

Fee Description	Recommended Fee	Current Fee	% Change
<b>Changes in Fees</b>			
Human Immunodeficiency Virus Antibody Test (Oral or Serum)	\$20.00	\$16.00	25%
Treponema pallidum (TP-PA) Syphilis Confirmation	\$25.00	\$22.00	14%
Acid-Fast Bacilli Concentrated Test	\$30.00	\$15.00	100%
Stool Culture (87045 / 87081)	\$40.00	\$22.00	82%
Acid-Fast Bacilli Culture	\$40.00	\$20.00	100%
Acid-Fast Bacilli Smear	\$25.00	\$10.00	150%
Stat Standard Wet Mount (87210)	\$15.00	\$ 7.00	114%
Water Testing: Colilert Presence	\$35.00	\$18.00	94%
Water Testing: Most Probable Number Method	\$46.00	\$28.00	64%
Pertussis Culture (87070)	\$45.00	\$27.00	67%
Viral Polymerase Chain Reaction	\$75.00	\$45.00	67%
Quantiferon Test	\$80.00	\$70.00	14%
Research/Testing - Hourly Rate	\$161.00	\$ -	New Fee

# Conclusion

- **HHSA is not recommending any annual increase in fees at this time.**
- **HHSA Recommends the BOS adopt the recommended fee schedules.**
- **HHSA will return in one year with an update to the fee study and determine if a change in fees is necessary.**

# Questions?

