

# COUNTY OF EL DORADO

## HEALTH & HUMAN SERVICES

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### MEMORANDUM

To: Honorable Board of Supervisors

From: Patricia Charles-Heathers   
Director

RE: HHSA Fee Study Update FY 16/17  
Board Agenda Date – August 30, 2016  
Legistar Item # 16-0805  
Continued to September 13, 2016

Date: September 1, 2016

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This memo is to provide you with additional information related to the August 30, 2016 Board presentation recommending changes to the HHSA fee schedules. As you will recall during the August 30 board meeting, HHSA presented six (6) resolutions to update fee schedules. Below is a summary of the outcomes from the meeting:

**Fee Resolutions approved:**

#143-2016 – Animal Services  
#145-2016 – Mental Health  
#146-2016 – Public Guardian  
#147-2016 – Public Health Clinic, Lab and Vital Statistics

**Fee Resolutions to be discussed on September 13, 2016:**

#144-2016 – Emergency Medical Services Agency (EMS)  
#148-2016 – Senior Day Care and Senior Services Program

The fee resolution for EMS was continued in order for the resolution to be changed for three fees to more closely match our neighboring county. The Senior Day Care resolution was continued so HHSA could provide additional information related to out-of-county use of our El Dorado Hills facility.

**Emergency Medical Services Authority**

Based on BOS direction, HHSA has revised the fee resolution for the following fees: EMT certification, paramedic initial certification and continuing education provider fees. The fees will be revised to match the fee charged in Sacramento County and Placer County as outlined in the presentation.

HHSA revised the resolution to make the following changes:

<b>Fee Description</b>	<b>August 30 Recommended Fee</b>	<b>Sacramento/ Placer County Comparison</b>	<b>September 13 Recommendation</b>
EMT Certification	\$63	(Sacramento) \$25	\$25
EMT Recertification (Background check on File)	\$51	(Sacramento) \$25	\$25
EMT Recertification (No Background on File)	\$54	(Sacramento) \$25	\$25
Paramedic Initial Accreditation	\$221	(Sacramento) \$35	\$35
CE Provider Fees	\$237	(Placer) \$85	\$85

**Senior Day Care**

During the original BOS presentation, there was discussion regarding charging two different fees for the per day rate in Senior Day Care depending on whether the client was an El Dorado County resident or an out-of-county resident. We believe the intent is to subsidize EDC residents and charge full cost of services to out-of-county residents.

During our analysis, HHSA has determined that we have the following occupancy in the SDC facilities:

<b>Facility</b>	<b>EDC Residents</b>	<b>Non-Residents</b>	<b>Total Participants</b>
Placerville	33	0	33
El Dorado Hills	30	7	37
<b>Total</b>	<b>63</b>	<b>7</b>	<b>70</b>

In our review of client residency, it was noted that the 7 out-of-county participants are from Sacramento, Folsom, and Rancho Murieta. Additionally, HHSA reviewed the client facility utilization to determine if there would be a potential revenue impact by the change in the day rate for non-residents.

The maximum days of utilization in a week in the El Dorado Hills facility is (37 X 5) 185 days if all 37 clients attended 5 days a week. We currently track client utilization and identified that the 37 participants utilize 93 days a week. The 7 non-residents utilize the facility 15 out of the 93 days or 16% of the time. The chart below summarizes the revenue earned if the non-resident clients were charged either the original proposed per day rate of \$58 (for 7 clients at 15 days), or we were recovering our full cost of \$80 per day per client.

### Estimated Weekly Revenue Calculation

	<u>\$ 58 per day</u>	<u>\$ 80 per day</u>	<u>Difference</u>
			<u>Increase/(Decrease)</u>
Non Residents	\$ 6,090	\$ 8,400	\$ 2,310

Assuming the weekly revenue increase was annualized (52 weeks), we would estimate an increase in revenue of approximately \$120,000.

Despite the potential increase in revenue, there is still a possibility that the existing clients would seek services utilizing other methods or other private providers whose cost is lower than the County day rate. If the non-resident participants decided to discontinue services, the loss of revenue would be approximately \$316,700. HHSA recommends that we utilize the day rate of \$58 for all participants since the program is not currently at full occupancy and does not have an established waiting list. HHSA will closely monitor the effects of the fee change and utilization and will return next year with further recommendations as applicable.

Please let me know if you have any questions or need additional information.

- c. Chief Administrative Officer  
Clerk of the Board