

CONTRACT ROUTING SHEET**Date Prepared:** 8/14/13**Need Date:** ASAP**PROCESSING DEPARTMENT:**

Department: District Attorney
 Dept. Contact: Nancy Anderson
 Phone #: 621-6484
 Department VRN
 Head Signature: _____

CONTRACTOR:

Name: Department of Insurance
 Address: _____
 Phone: _____

CONTRACTING DEPARTMENT: District AttorneyService Requested: FY 2013-2014 ResolutionContract Term: 1 year Contract Value: \$275,000

Compliance with Human Resources requirements? Yes: _____ No: _____

Compliance verified by: _____

COUNTY COUNSEL: (Must approve all contracts and MOU's)

Approved: X Disapproved: _____ Date: 8/16/13 By: [Signature]
 Approved: _____ Disapproved: _____ Date: _____ By: _____

Please expedite

PLEASE FORWARD TO RISK MANAGEMENT. THANKS! - No need to go to RM - return to DA
RISK MANAGEMENT: (All contracts and MOU's except boilerplate grant funding agreements)

Approved: _____ Disapproved: _____ Date: _____ By: _____
 Approved: _____ Disapproved: _____ Date: _____ By: _____

OTHER APPROVAL: (Specify department(s) participating or directly affected by this contract).

Departments: _____
 Approved: _____ Disapproved: _____ Date: _____ By: _____
 Approved: _____ Disapproved: _____ Date: _____ By: _____

**INSURANCE COMMISSIONER
OF THE STATE OF CALIFORNIA**

GRANT AWARD AGREEMENT

Fiscal Year 2013-14

Automobile Insurance Fraud Program

The Insurance Commissioner of the State of California hereby makes an award of funds to **El Dorado County**, Office of the District Attorney, in the amount and for the purpose and duration set forth in this grant award.

This grant award consists of this agreement and the application for the grant and made a part hereof. By acceptance of the grant award, the grant award recipient agrees to administer the grant project in accordance with all applicable statutes, regulations and Request-for-Application (RFA).

Duration of Grant: The grant award is for the program period, **July 1, 2013 through June 30, 2014**.

Purpose of Grant: This grant award is made pursuant to the provisions of California Insurance Code Section 1872.8 and shall be used solely for the purposes of enhanced investigation and prosecution of automobile insurance fraud and economic car theft cases.

Amount of Grant: The grant award agreed to herein is in the amount of **\$275,000**. This amount has been determined by the Insurance Commissioner. However, the actual total award amount for the county is contingent on the collection and the authorization for expenditure pursuant to the Government Code Section 13000 et seq. The grant award shall be distributed pursuant to Section 1872.8 of the Insurance Code and to the California Code of Regulations Subchapter 9, Article 4, Section 2698.65.

<p>Official Authorized to Sign for Applicant/Grant Recipient</p> <p>Name: Vernon Pierson Title: District Attorney</p> <p>Address: 515 Main Street Placerville, CA 95667</p> <p>Date: _____</p>	<p>DAVE JONES Insurance Commissioner</p> <p>Name: Rick Plein Title: Deputy Commissioner</p> <p>Date: _____</p>
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I hereby certify upon my own personal knowledge that budgeted funds are available for the period and purposes of this expenditure.

Caleb Horel, Budget Officer, CDI

Date

**CALIFORNIA DEPARTMENT OF INSURANCE
FRAUD DIVISION**

AUTOMOBILE INSURANCE FRAUD PROGRAM

REQUEST-FOR-APPLICATION

FISCAL YEAR 2013-2014

**SECTION III
APPLICATION AND INSTRUCTIONS**

Pursuant to Insurance Code Section 1872.8(b)(1)(D), the application for funding is a public document and may be subject to disclosure. However, information submitted to the California Department of Insurance concerning criminal investigations, whether active or inactive, is considered confidential.

**AUTOMOBILE INSURANCE FRAUD
INVESTIGATION/PROSECUTION PROGRAMS
FISCAL YEAR 2013-2014 GRANTS**

**Grant Application
Checklist and Sequence**

The Application MUST include the following:

	<u>YES</u>	<u>NO</u>
1. Is the Grant Application Transmittal sheet completed and signed by the district attorney? (Form 02)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Table of Contents	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Is the Program Contact Form completed? (Form 03)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Is an original or certified copy of the Board Resolution included? If NOT, the cover letter must indicate the submission date. (Form 04)	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5. The County Plan includes:		
a) County Plan Qualifications (Form 05)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b) Staff Qualifications (Form 06(a))	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c) Organizational Chart (Form 06(b))	<input checked="" type="checkbox"/>	<input type="checkbox"/>
d) Program Report (Form 07)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
e) County Plan Problem Statement (Form 08)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
f) County Plan Program Strategy (Form 09)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6. Is the projected Budget included? (Forms 10-12)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a) Line-item totals are verified?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
7. Is the Equipment Log completed and signed? (Form 13)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8. Joint Plan (Attachment A)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
9. Case Descriptions (Attachment B)	<input checked="" type="checkbox"/>	<input type="checkbox"/>

GRANT APPLICATION TRANSMITTAL

Instructions for Fiscal Year 2013-2014

GRANT APPLICATION TRANSMITTAL

The Grant Application Transmittal is the cover page for the application. The official signing the face sheet for the applicant must be the district attorney for the county. The Grant Application Transmittal must also name the contact person who is designated to answer any questions about the proposed program.

1. Program Title: Enter the complete title of the program.
2. Grant Period: Enter the beginning and ending dates of funding as specified in the grant application instructions.
3. Grant Amount: Enter the total amount of state funds being requested.
4. Estimated Carryover Funds: Enter the estimated carryover funds from the previous fiscal year(s).
5. Program Director: Enter the name and title of the individual ultimately responsible for the program.
6. Financial Officer: Enter the name and title of the person who will be responsible for all fiscal matters relating to the program. This person must be someone other than the program director.
7. Official Submitting Application: Enter the name, title, county, address and telephone number of the district attorney submitting the application. The district attorney's original signature (not a stamped, photocopied or faxed version) must be on the Grant Application Transmittal.

**DEPARTMENT OF INSURANCE
GRANT APPLICATION TRANSMITTAL**

Office of the District Attorney, County of EL DORADO, hereby makes application for funds under the Automobile Insurance Fraud Program pursuant to Section 1872.8 of the California Insurance Code.

Contact: JAMES A. CLINCHARD, ASSISTANT DISTRICT ATTORNEY

Address: 515 MAIN STREET, PLACERVILLE, CA 95667

Telephone: (530) 621-6472

AUTOMOBILE INSURANCE FRAUD PROGRAM 7/1/2013 - 6/30/2014
(1) Program Title (2) Grant Period

(3) New Funds Being Requested: \$ 325,513

(4) Estimated Carryover Funds: \$ 23,000

VERN R. PIERSON STEVE MILLER
(5) Program Director (6) Financial Officer


(7) District Attorney's Signature

Name: VERN R. PIERSON

Title: DISTRICT ATTORNEY

County: EL DORADO

Address: 515 MAIN STREET

PLACERVILLE, CA 95667

Telephone: (530) 621-6472

Date: 6/24/13

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PROGRAM CONTACT FORM

FORM 03

1. Provide the name, title, address and telephone number of the person having day-to-day operational responsibility for the program, and who can be contacted with questions regarding the program.

Name: JAMES CLINCHARD

Title: ASSISTANT DISTRICT ATTORNEY

Address: 515 MAIN STREET
PLACERVILLE, CA 95667

E-mail address: james.clinchard@edcgov.us

Telephone Number: (530) 621-6405 Fax Number: (530) 621-1280

2. Provide the name, title, address and telephone number of the District Attorney's Financial Officer.

Name: STEVE MILLER

Title: ACCOUNTING SYSTEMS ADMINISTRATOR

Address: 515 MAIN STREET
PLACERVILLE, CA 95667

E-mail address: steve.miller@edcgov.us

Telephone Number: (530) 621-5536 Fax Number: (530) 621-1280

3. Provide the name, title, address and telephone number of the person who may be contacted for questions regarding data collection/reporting for the applicant agency.

Name: SHANEEN MAY

Title: LEGAL SECRETARY

Address: 515 MAIN STREET
PLACERVILLE, CA 95667

E-mail address: shaneen.may@edcgov.us

Telephone Number: (530) 621-6701 Fax Number: (530) 621-1280

BOARD OF SUPERVISORS RESOLUTION

Instructions for Fiscal Year 2013-2014

RESOLUTION

Commitment to funding shall be in the form of a Grant Award Agreement and shall require an enabling Resolution from the County Board of Supervisors approving and authorizing execution of the agreement. The County Board of Supervisors Resolution must specify the Board's desire to participate in the program and should delegate authority to the district attorney (or other county official) to execute the Agreement and any modifications thereof.

A Resolution from the Board of Supervisors authorizing the applicant to enter into a Grant Award Agreement with the CDI is required. An original or a certified copy of the current Board Resolution for the new grant period must be submitted to receive funding for the 2013-2014 fiscal year. If the Resolution cannot be submitted with the application, a letter must be included which indicates when the CDI can expect to receive it (**no later than December 31, 2013**). Grant funds for that particular county will not be released until CDI receives the Resolution and properly executed Grant Award Agreement.

The Board Resolution must designate the official authorized by title to sign the Grant Award Agreement for the applicant. Additionally, the Resolution must include a statement accepting liability for the local program. A sample Resolution follows on page 9.

NOTE: The Resolution must include all of the elements contained in the sample.

1. Enter the full names of the County Board of Supervisors making the resolution.
2. Enter the proposed program. This should be the same as the title of the proposed program on the Grant Application Transmittal.
3. Enter the funding source (*Automobile-California Insurance Code Section 1872.8, California Code of Regulations, Title 10, Section 2698.60 et. seq.*).
4. Enter the full title of the administrator or executive (e.g., district attorney) that is authorized to submit the application, including any extensions or amendments. This person will sign the Grant Award Agreement.
5. Enter the full title of the organization that will submit the application.
6. Enter the same as item (1).
7. Enter the date of the meeting in which the Resolution was adopted.
8. Enter the votes of the members in the appropriate category.
9. Enter the signature of the person signing on behalf of the Board.
10. Enter the date of certification.
11. Enter the typed name and title of the person making the certification.
12. Enter the signature of the person attesting that this is a true copy of the Resolution. This must be a person other than the person who signed on behalf of the Board or Council (see item 9).
13. Enter the date attested.
14. Enter the typed name and title of the person attesting.

BOARD OF SUPERVISORS' RESOLUTION

The Board of Supervisors' Resolution will be sent to the Department of Insurance after it is received. The Board of Supervisors will not accept the Resolution without County Counsel approval/review of the Grant Application. The Resolution will be forwarded by December 31, 2013.

COUNTY PLAN

Overall Instructions for Fiscal Year 2013-2014

COUNTY PLAN

The County Plan is the main body of information about the local program. It describes the need for funding to address investigation and prosecution of insurance fraud demands through appropriate and achievable objectives and activities. **Each district attorney's program award shall be based on the evaluation of the County Plan.**

The County Plan:

- **Shall include** elements describing the county's qualifications and the manner in which the district attorney will use grant funds to investigate and prosecute automobile insurance fraud.
- **Will address** the applicability of the Insurance Commissioner's strategic initiatives.
- **Shall contain the forms** included in the application forms package.

The County Plan consists of the following sections:

- **QUALIFICATIONS** (Forms 05, 06(a), 06(b) and 07)
- **PROBLEM STATEMENT** (Form 08)
- **PROGRAM STRATEGY** (Form 09)

In order to complete the County Plan, reference the definitions on pages 11 and 12.

Definitions

For purposes of program reporting and grant applications, terms and concepts are defined as follows:

Applicant = Any person who knowingly makes a false statement or representation, deliberately fails to disclose material facts, or knowingly withholds information in order to obtain benefits

Arrest = For purposes of the grant application and reporting, arrests with charges filed; includes surrender letters and citations

Capping = Also known as “runners” and “steerers” means a person who for pecuniary benefit, procures or attempts to procure a client, patient or customer at the direction or request of, or in cooperation with, a provider that intends to obtain benefits under a contract of insurance, or file a claim against an insured or an insurer for providing services to the client, patient or customer.

Cases = Multiple defendant cases should be counted as single cases, not a separate case for each defendant unless the number or names of the individual defendants are specified

Cases in Court = Filed cases, up to and including sentencing hearing, excluding warrants and appeals

Chargeable Fraud = The total amount of fraud that would result from all the counts actually charged or would be charged

Documented Case Referral (DCR) = Cases received through specified dates that substantially comply with the documented case referral protocol. FD-1s/SFCs in and of themselves do not constitute a documented case referral.

✚ **DCRs are classified as:**

Pending - Cases awaiting review

Accepted - Cases that are opened and assigned for investigation

Rejected - No further action will occur

Economic Car Theft = Automobile theft perpetrated for financial gain, including, but not limited to the following: theft of a motor vehicle for financial gain; reporting that a motor vehicle has been stolen for the purpose of filing a false insurance claim; switching of vehicle identification numbers to obtain title to a stolen motor vehicle; engaging in any act prohibited by Chapter 3.5 (commencing with Section 10801) of Division 4 of the Vehicle Code (Chop Shops).

Fines = Fines imposed by the court. Penalty assessments may be included. Do not include booking fees, probation or supervision fees or restitution.

Fraud Ring = Also known as Organized Rings, these involve collisions orchestrated by organized criminal activity involving attorneys, doctors, other medical professionals, office administrators and/or cappers

Insider Fraud = Fraud committed by employees or agents of an insurance company, self-insured employer, third-party administrator as defined in California Insurance Code Section 1877

Investigations = Investigation opened means cases in which an investigator or DDA has been assigned. It does not include screening activities such as the initial review of SFCs or phone call referrals, probation violations, or due diligence searches.

Legal Office Fraud = Legal provider inflates billing or materially misrepresents the facts

Medical Provider Fraud = Medical provider inflates billing, knowingly submits bills with improper medical codes and misrepresents facts.

Non-Applicant = Cases that don't fall under the "Applicant" category

Provider Fraud = A provider is defined as an individual or entity claiming to supply medical, legal, or other services in connection with a claim. Include in this category items such as capping, billing services, transportation, translation services.

Staged Accident = An automobile accident purposefully orchestrated to involve one or an unknowing insured motorist for the purpose of collecting insurance payments made as a result of claims filed against the insured motorist's insurer. Staged accidents may be committed by multiple suspects or fraud rings.

Suspected Fraudulent Claim (SFC) = A method established for insurers to report suspected insurance fraud

THE DOCUMENTED REFERRAL

Summary	<p>This section covers the reporting of <i>substantiated</i> fraud cases. Once all four (4) elements of fraud are identified, a documented referral is warranted. The entire documented referral protocol is included below.</p>
When is a Documented Referral Necessary?	<p>As covered in the previous chapter, anytime there is suspected fraud within the automobile insurance arena, it is required by law that a Suspected Fraudulent Claims report (SFC/FD-1) be submitted to the authorities.</p> <p>After further investigation, more evidence to substantiate the suspicion may be found. In those cases, consider submitting a “documented referral” to law enforcement. A documented referral assists law enforcement and increases the chances of prosecution.</p>
What is a Documented Referral?	<p>A documented fraud referral entails much more information than allowed for on the SFC/FD-1. While each case of suspected fraud is unique, most experts in law enforcement have agreed that the items of information discussed below, in the documented referral protocol, cover the necessary items. However, be aware that individual district attorney offices may have other items that they will request based on the facts of the case.</p>
Documented Referral Outline	<p>Below is a suggested outline of the items and information that make up a documented referral. Note that all the items may not be applicable to each claim. However, the more developed the case, the greater the possibility that there will be enough information for law enforcement to open a criminal investigation.</p> <p>The California District Attorneys Association and the California Department of Insurance have approved the following protocol.</p>
Section I. General Identification Information	<p>Include the following general items in the report:</p> <ul style="list-style-type: none">• Case Synopsis: A short, one-paragraph summary of the case. Include general identification information, including all information available on the suspect and a short summary of the case.• Suspect's Information: Suspect's name, alias, address, telephone number, employer, employer's address, employer's telephone number, suspect's employment position, DOB, POB, sex, race, height, weight, hair color, eye color, social security number, DMV number and prior claim history.• Insurance Information: Insurance company name, address, adjuster's name and telephone number, SIU investigator's name and telephone number, insurance company file number.• If reporting a policy or premium fraud case, you may want to provide the name of the auditor, underwriter, etc., in lieu of, or in addition to, the adjuster name/address/phone number.• Other Agencies: Any other agencies working on the case, along with the contact name and telephone number.

- **Referral Form:** Include a copy of the previously submitted Suspected Fraudulent Claim (SFC/FD-1) form.

Section II. Narrative Statement

After the general identification section, complete a narrative statement of the facts of the case. Here are some tips for writing a complete narrative statement.

- The statement should be written in chronological order. Start with the beginning of the case, include the investigation conducted, and conclude with the current status of the fraudulent claim.
- When necessary, each statement should reference exhibits that support the statement.
- Make specific reference to relevant documents in the insurance company or claims files (e.g., reports, interviews, witnesses, medical files, depositions, videotapes, etc.). For every document described in the narrative statement, there should be an explanation of the document's origin (e.g., where it came from, where it was found). Specify which witnesses can testify to its authenticity.
- The narrative should include all the facts, both good and bad.
- If aware of any potential defenses the suspect might assert, those should be included in your narrative.
- Omit opinions; use only facts.
- If a timeline would be helpful to explain the chronological order of events, it should be included in the exhibit section and referenced in the narrative statement.

For every misrepresentation alleged, the following information should be provided:

- The exact statement (misrepresentation) made;
- The date the misrepresentation was made;
- Where it was made and to whom;
- Identification of the exhibit where the misrepresentation is contained (e.g., WC claim, letter from Dr. "A," report of interview of "B," computer printout, application for insurance, etc.);
- Evidence which proves the representation is untrue (e.g., deposition pg. 1, line 15; sub rosa videotape at 2349-3542; Dr. "C" letter, dated 4/3/92; report of interview with "D");
- An explanation of why the misrepresentation is important to the case; and
- Identification of witnesses who will testify to this conclusion.

Section III. Date of Discovery of Suspected Fraud

In the documented referral, it is imperative that the earliest date the possible criminal activity was discovered be provided. Include specific statements about when and how the fraud was discovered, who discovered it, and why it was not discovered earlier.

Section IV. Exhibit List

Every exhibit referenced in the narrative statement should have a number and be listed in the order the exhibits are referenced in the narrative statement. This list should be placed just following the narrative statement

of the case. Audiotapes, videotapes, transcripts and any available photographs of the suspect should be included. If a statement is attributed to a witness in the narrative statement, there should be a report of interview for that witness in the exhibits. The report of interview should state who is being interviewed, the date, time and location of the interview. All persons present during the interview should be noted. If it is taped, this should be noted in the report or interview. For documents listed in the Exhibit List, there should be an indication of where each document came from.

Example: Exhibit 1 - Application for insurance policy on 1994 Toyota Tercel, contained in underwriting file for "X" Insurance Company for policy number 123456; Exhibit 2 - Faxed letter sent by Joe Suspect to "X" Insurance Company on March 5, 1993 and placed in "X" Insurance Company's claim file No. 654321 by adjuster Mary Jones.

**Section V.
Crimes
Requested
to be Charged**

For each crime sought to be charged, there should be a short statement explaining the basis for this request.

Example: Insurance Code 1871.4(a)(1) – Claimant stated there were no prior injuries to his back during an appointment with Dr. Jones. (See Exhibit 8 - Dr. Jones' report, dated January 15, 1996). In fact, claimant had seen Dr. Smith previously and told him that he had injured his back in an auto collision (See Exhibit 11 - Dr. Smith intake report, dated March 20, 1995).

**Section VI.
Loss and
Restitution**

There should be a summary of the monetary loss to all victims (e.g., insurance company, employer, etc.) and the basis for the computation of the loss. The total loss should also be contained in the narrative, but the computation should appear in more detail in this section. In addition to the total losses, also include the costs incurred by your company to investigate the claim.

If you have information regarding assets of the suspect, place that information here. This is particularly important if the loss exceeds \$100,000.00.

**Section VII.
Witness List**

There should be a section that lists the names of all witnesses, their addresses, phone numbers, and any identification information available to the investigator (e.g., date of birth, social security number, driver's license information) in case the witness moves. This section should also reveal the importance of the witness by explaining, in one or two sentences, what he/she will be able to testify to.

**Example:
Claimant Fraud**

An example of a typical claimant workers' compensation insurance documented case referral should include, but is not limited to, the following information:

- Suspected Fraudulent Claim Report (SFC/FD-1)
- Employee Claim Form (DWC-1)
- Employers First Report of Injury (DSL5020)

- Doctors First Report of Injury (DSLIR 5021)
- Medical reports that focus on the claimant's current disabling condition and/or past medical history
- Documentation in support of the claim submitted by the claimant (e.g., letters, affidavits, medical bills, etc.)
- Copies of deposition transcription
- Copies of reports of interviews and/or recorded statements
- Photographs and/or videotapes along with investigative reports
- All claims database information
- Substantiation of employment while disabled
- Substantiation of prior claims from other insurers
- DO NOT send attorney-client privileged communications

**Example:
Premium Fraud**

An example of a typical premium fraud documented referral should include, but is not limited to, the following information:

- Suspected Fraudulent Claim Report (SFC/FD-1)
- Application
- Payroll Reports
- Audits
- Certificate of Insurance
- Claims Information
- Secretary of State Information
- Department of Corporations
- Contractors State License Board
- Quarterly Employee Tax Statements
- Employee Wage Reports
- Prevailing Wage Statements
- Policy Information
- DO NOT send attorney-client privileged communications

**Other Types of
Suspected Fraud**

For other types of suspected fraud (e.g., medical, legal, pharmacy, employer, agent/broker, embezzlement), use the guidelines contained in this protocol.

**Sending the
Documented
Referral**

These documented referrals should be simultaneously submitted to the California Department of Insurance, Enforcement Branch, Fraud Division and the local district attorney's office.

Include complete addresses of all agencies/entities referral information is sent to.

Do not send original documents or a copy of the entire investigative file until requested to do so.

Questions?

For questions regarding this process, please contact the local California Department of Insurance, Fraud Division Regional office or the local district attorney.

*** CASE CATEGORIES

Standard Case:

- One defendant
 - Loss under \$10,000
 - One employer victim
- Loss = Amount of chargeable fraud

Medium Case:

- Loss from \$10,000 up to \$49,999

Complex Case:

- Loss from \$50,000 up to \$250,000

Very Complex Case:

- Loss greater than \$250,000

The above-stated loss amounts are only guidelines for each category. Notwithstanding the guidelines, a case shall be elevated from one category to any other higher category if the necessary number of aggravating factors, as stated below, exist:

A Standard case + at least 2 Aggravating factors = A Medium case

A Medium case + at least 2 Aggravating factors = A Complex case

A Complex case + at least 2 Aggravating factors = A Very Complex case

For example, a Standard case with at least 6 Aggravating factors becomes a Very Complex case.

AGGRAVATING FACTORS:

1. Multiple defendants or suspects
2. Multiple claims by a single defendant or suspect
3. More than 2,000 pages of reviewable material
4. More than 20 witnesses (excluding non-suspect medical providers)
5. More than 6 non-suspect medical providers or other experts
6. A case involving a suspect legal provider(s) or a suspect medical provider(s)
7. More than 2 insurance carriers
8. Search warrant(s) involving 2 or more search locations
9. Special Master Warrant involved
10. Search warrant which requires assistance of an expert in its execution (e.g., computer expert, auditor, etc.). This does not refer to the typical expertise of the searching police officer(s).
11. More than 2 public agencies (excluding D.A.) involved
12. Undercover operation by law enforcement
13. Grand Jury Proceedings
14. One or more Motions (other than a P.C. 995 motion) requiring a filed response
15. More than 2 contested Court hearings, not including arraignment and preliminary hearings

QUALIFICATIONS COUNTY PLAN

Instructions for Fiscal Year 2013-2014

In accordance with the California Code of Regulations, Title 10, Section 2698.63, the county must submit a county plan. Please complete forms 05-09.

In answering the questions on Forms 05, 06(a), 06(b) and 07, be sure to include the following information:

QUALIFICATIONS

Complete and submit the Qualifications forms, providing updated information according to the instructions in the form section.

If the county has received a grant award from the CDI in prior years, the outcomes reported in this section shall represent activities funded by the grant award. Outcomes achieved through county or other funding sources shall be designated separately.

AUTOMOBILE INSURANCE FRAUD QUALIFICATIONS

Answer the following questions to describe your experience in investigating and prosecuting automobile insurance fraud cases during the last two (2) fiscal years as specified in the California Code of Regulations, Title 10, Section 2698.65.

1. What areas of your automobile insurance fraud operation were successful and why?
2. Specify what unfunded contributions (e.g., financial, equipment, personnel and technology) and support your county provided to the automobile insurance fraud program.
3. Detail and explain the turnover or continuity of personnel assigned to your automobile insurance fraud program. Include any rotational policies your county may have.
4. List the governmental agencies you have worked with to develop potential automobile insurance fraud cases.
5. Was there a distribution of frozen assets in the current reporting period? If yes, please describe. If no, state none.

EL DORADO COUNTY

El Dorado County is contiguous to Sacramento County on the west, Placer County to the north, Amador and Alpine Counties to the south, and the Nevada Stateline to the east. Despite some population growth in recent years, El Dorado County remains a very rural county with only two incorporated cities: Placerville and South Lake Tahoe. El Dorado County, according to the 2010 census, has a population of 181,058 with the majority of the population residing in the Western Slope communities of Placerville, Shingle Springs, Cameron Park and El Dorado Hills. This is an increase of 15.8% from 2000 to 2010, with a demographic breakdown of 17.7% for ages 50-59, 15.3% for ages 40-49 and 13.8% for 10-19 year olds. Geographically, the county is comprised of 1805 square miles and is divided into two distinct areas, the Western Slope and the Tahoe Basin. With few exceptions the West Slope and Tahoe Basin are separated by large swaths of National Forest. The primary business centers are located on the West Slope. There are twelve major non-government enterprises situated in the communities of Cameron Park and El Dorado Hills.

The El Dorado County District Attorney's Office remains extremely active in the arena of auto fraud protection and fighting insurance fraud. This office continues to expand our fraud unit to initiate and prosecute more fraud cases. We look for new ways to educate our citizens and law enforcement on insurance fraud and the resources available to victims. Our office allows citizens of the county access to the office for protection of their rights, as well as a forum to report situations of potentially illegal conduct. As a significant part of this goal, enforcement of the laws relating to automobile insurance fraud has become a cornerstone of

our consumer protection effort. With the limited resources available, El Dorado County has maintained and continues to maintain a very aggressive program, as evidenced by our accomplishments over the last year.

INTRODUCTION

Our elected District Attorney, Vern Pierson, has expanded the El Dorado County District Attorney's Office proactive and aggressive Insurance Fraud Program. In August 2012, Assistant District Attorney James Clinchard, who has over fourteen (14) years' experience as an attorney in both the civil and criminal arena, was assigned to oversee the Special Prosecutions Unit, which includes his supervision of the Automobile Insurance Fraud Program. Mr. Clinchard has extensive experience in major and complex fraud prosecutions. Deputy District Attorney Gloria Mas, an attorney with twenty-five (25) years' experience as a prosecutor, who was previously assigned to handle about ½ of the auto fraud cases, has now been assigned to prosecute all of the auto cases in the County (with the exception of an occasional South Lake Tahoe case which will be prosecuted by Robert Priscaro – a prosecutor with over 15 years' experience.) Our office has been able to improve and maintain consistency in case filings and dispositions, as well as handle a greater number of cases. Finally, our program continues with an experienced criminal investigator, Michael Franzen, with more than twenty (20) years in law enforcement.

1. What areas of your operation were successful and why?

The El Dorado County District Attorney's Office has been operating under this grant for several years under the direction of our elected District Attorney, Vern Pierson. Auto Fraud cases are now part of the Special Prosecutions Unit, which handles various forms of fraud, financial abuse, and public corruption. Factors which have shown to be very successful in the investigation of auto crimes are the involvement of our investigator, the assigned prosecutor and often the Unit Supervisor at the onset of the review process and the continued vertical prosecution of cases. This often includes a monthly Unit meeting to discuss any ongoing case issues or problems, and generally to stay on track with grant requirements. Additionally, the early collaboration with other agencies has proven productive in the investigative and prosecution of auto cases. We have been successful in increasing orders of restitution and obtaining more severe punishment due to more advanced criminals committing auto theft crimes.

Before the auto fraud unit was created, auto fraud cases were received by our office by outside agencies. They were reviewed by varying Deputy District Attorneys and an investigator would only become involved if follow up was required. Presently, with the assigned Deputy District Attorney and District Attorney Investigator now working together from the onset of the case, there is a streamlined process that allows for greater communication and collaboration throughout the investigation and prosecution.

A noteworthy ongoing case set for jury trial June 25, 2013 involves five defendants (three who have already pled and who will likely testify at trial against the remaining defendants). The case was investigated primarily by the District Attorney Investigator with direction from the assigned Deputy District Attorney. The case originated as an auto theft and later resulted in crimes of residential robbery to obtain the pink slip for the stolen vehicle and assault with a deadly weapon and witness intimidation charges. All charges stemmed from the original auto theft. The close working relationship between the two assigned, allowed for the crimes to be thoroughly investigated and aggressively charged – seeking multiple strike offenses and several years in state prison.

The early collaboration with other agencies has proven to be extremely successful. In some cases they are the first agency asking for our assistance; in other situations we might be the initiating agency. In a recent case, our office worked in conjunction with the Special Investigation Unit of the California Highway Patrol to seize approximately nine (9) vehicles (bobcats, boats, and tow trucks) valuing over four hundred thousand dollars (\$400,000). Since the last reporting period, this case has resulted in pleas from both defendants to four felony counts and state prison sentence.

With the assignment of highly experienced deputy district attorneys to the unit we have accomplished vertical handling of all cases countywide and brought a depth of knowledge to the program. Deputy District Attorney Gloria Mas and Deputy District Attorney Robert Priscaro have monthly Unit meetings with supervisor Assistant District Attorney James Clinchard in order to ensure county wide consistency and grant compliance. This creates an atmosphere in which each case is handled by the same attorney resulting in a vested interest in the case successful prosecution, and consistency in case resolutions.

In both auto fraud and auto theft cases we have been victorious in obtaining orders of restitution and cost recovery for insurance companies. In this reporting period, we have orders of restitution in amounts of 17,000.00, 11,000.00, 14,000.00, and 9,000.00. As of the writing of this report, the 9,000.00 and \$17,000.00 orders have been paid in full. On the other two orders, payments are being made through the Superior Court.

We are still attempting the ongoing recovery of a large restitution order from the 2012 Carmean Dodge case where restitution in the amount of four million five hundred and forty five thousand, and one hundred and ten dollars and forty nine cents (\$4,545,110.49) was ordered by the Court against one of the defendants.

As a small county, the majority of our prosecutions are related to economic car theft. However, our office has continued working diligently over the last couple of years to steadily increase investigations of applicant/insured fraud.

Further and perhaps related to realignment and the release of many theft related convicts from prison, we have seen a tremendous rise in Vehicle Code Section 10851 crimes being committed by more experienced criminals. This often results in an increase in the severity of punishment related to auto fraud cases when there are additional felony counts not subject to PC 1170(h) as well as the more significant criminal history of the defendants which also often takes them out of PC 1170(h) sentencing. In many instances there is a marked increase to the jail sentence where economic car theft was involved when it is committed by a more experienced criminal. On the other hand, the more typical economic auto theft is not committed by the career criminal and thus the case often does not fall under PC 1170(h) and thus often shorter local jail sentences with less deterrent effect.

2. Specify what unfunded contributions, i.e. financial, equipment, personnel, technology and support your county provided to the automobile insurance fraud program.

In fiscal year 2012/2013 the District Attorney's Office funded 100% of the vehicle costs for the vehicle which is used by our investigator. This includes servicing, insurance and fuel costs.

The following resources were provided by the El Dorado County District Attorney's Office for both the 2011-2012 and the 2012-2013 fiscal years:

- The District Attorney's time to promote the program to secure funding from the Board of Supervisors;
- Thousands of man hours creating a new paperless system which allows greater efficiency and access to case file by the attorneys and/or investigators when outside the office to more quickly respond when needed even if out of the office, "e-discovery", and even implementing an "app" to be used on smartphones and mobile devices by attorney's in court to create more efficient use of court time and scarce resources;
- Meetings with fellow District Attorneys to apprise them of the program; and,
- Investigative and attorney staff that assisted the Auto Fraud Investigator in investigations, sweeps, sting operations, service of warrants, and processing of evidence.

3. Detail and explain the turnover or continuity of personnel assigned to your insurance fraud program.

As we are a small office, our deputy district attorneys are often are called upon to multi-task various case loads. Nevertheless, we strive to maintain continuity of personnel. Fiscal year 2012-2013 brought some personnel changes to our Insurance Fraud Program from the previous year. These changes were made to ensure better continuity in the unit. Assistant District Attorney Jim Clinchard, was selected to preside over the Special Prosecutions Unit, including the Auto Fraud Unit. Deputy District Attorney Gloria Mas has been assigned to the unit since September 2011. Gloria will continue with the fraud unit to provide and allow for vertical prosecution, greater efficiency, and greater consistency in case filings and dispositions (and will direct and coordinate any South Lake Tahoe auto fraud cases with Robert Priscaro on a case by case basis). Our Auto Fraud Investigator has been with the unit since November 2011. The Fraud Unit Administrative Assistant, responsible for collecting and maintaining our statistical data, has remained the same since 2009. It is the continued position of our elected District Attorney, Vern Pierson, to maintain consistency within the program and he remains dedicated to this premise.

4. List the governmental agencies you have worked with to develop potential automobile insurance fraud cases.

Over the past few years with the funding received from the California Department of Insurance and the commitment of District Attorney Vern Pierson to the proper handling of these economic crimes, our office has been able to establish and maintain a strong working relationship with a number of agencies. These agencies include our local law enforcement agencies (EI Dorado County Sheriff's Office, Placerville Police Department, South Lake Tahoe Police Department and the California Highway Patrol) as well the California Department of Insurance (CDI), the Department of Motor Vehicles (DMV), California Franchise Tax Board (FTB), California Bureau of Auto Repair (BAR), local fire agencies, and other law enforcement agencies outside our county. Additionally, our investigators have established and created ongoing working relationships with insurance company investigators (SIU's) concerning a number of applicant/insured fraud cases that have been investigated by our office.

In an effort to continue community outreach, our Special Prosecutions Unit continues working with the El Dorado County Sheriff's Department, the Placerville Police Department, the California Highway Patrol, and the South Lake Tahoe Police Department through an interactive program developed by District Attorney Vern Pierson. Attorneys' schedule regular visits to the agencies mentioned above throughout the year to discuss cases and provide periodic trainings to officers on a variety of topics, including, but not limited to, better investigative techniques for economic auto theft and automobile insurance fraud. In addition, our office continues to play a pivotal role in the County's Arson Task Force.

Also of significant importance is the relationship fostered with the Department of Motor Vehicles. This working relationship grew over the past few years as we jointly investigated a complex case involving an auto dealer and two employees who were committing fraud and cheating customers and third parties out of money and services. Although this case has resolved, we expect to maintain our strong working relationship with the Department of Motor Vehicles.

5. Was there a distribution of frozen assets in the current reporting period? If yes, please describe. If no, state none.

None.

QUALIFICATIONS

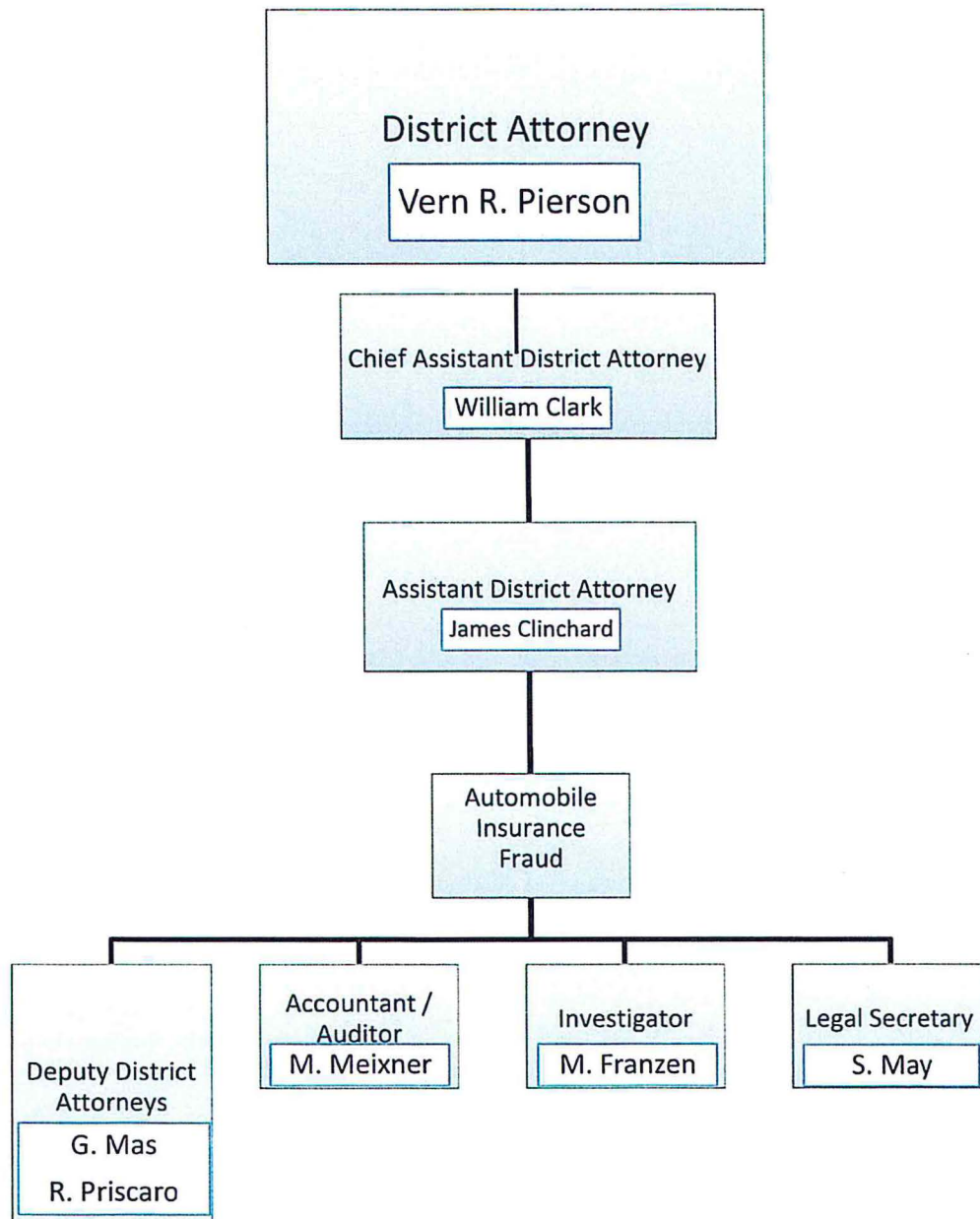
List the name of the program's prosecutor(s) and investigator(s). Include position titles and percentages for any vacant positions to be filled. For each, list:

1. The percentage of time devoted to the program
2. How long the prosecutor(s)/investigator(s) have been with the program

Prosecutors	% Time	Time With Program Start Date/End Date
JAMES CLINCHARD	5%	August, 2012 to Present
GLORIA MAS	80%	September, 2011 to Present
ROBERT PRISCARO	10%	May, 2013

Investigators	% Time	Time With Program Start Date/End Date
MICHAEL FRANZEN	100%	November, 2011 - Present

AUTO INSURANCE FRAUD ORGANIZATIONAL CHART



PROGRAM REPORT

Instructions for Fiscal Year 2012-2013

In order to complete the Program Report, you must have access to the District Attorney Reporting (DAR) that is available on-line.

The DAR provides actual data on activities such as investigations, cases, arrests, convictions and other statistical information. Completion of the program report reflects that the Fraud Division and county district attorneys have met their mutual obligation to protect the public from economic loss and distress by actively investigating and arresting those who commit insurance fraud, and to reduce the overall incidence of insurance fraud through anti-fraud outreach to the public, private, and governmental sectors.

Counties should input their DAR data for the RFA reporting period online. To access the report, please go to the California Department of Insurance, Fraud Division home page at <http://www.insurance.ca.gov/0300-fraud/0100-fraud-division-overview> and click the link at **Fraud Division Programs**, then **District Attorney Program Report**. Once at the program report page, follow the instructions for completing the report and navigating the site. We recommend saving the internet address as a favorite in your internet browser.

Once submitted, a county is not required to mail the RFA reporting period DAR to the Fraud Division. The Local Assistance Unit will download and print a copy of the county's submitted DAR report and attach it to the county's RFA when received.

COUNTIES CURRENTLY NOT PARTICIPATING IN THE AUTOMOBILE INSURANCE FRAUD PROGRAM

To complete this section of the RFA online, please e-mail Dolores Rodriguez at dolores.rodriguez@insurance.ca.gov and request a user ID and password for your county.

QUALIFICATIONS PROGRAM REPORT

For this application, statistical information will be captured from July 1, 2012 to June 15, 2013.

DAR submitted electronically on June 24, 2013.

PROBLEM STATEMENT

Instructions for Fiscal Year 2013-2014

In answering the questions on Form 08, be sure to include the following information:

PROBLEM STATEMENT

Describe the nature and extent of the problem in the county. Include in your responses, the following:

- Its sources and causes
- Its economic and social impacts
- Its unique aspects, if any
- What is needed to resolve the problem

Supporting data and evidence, or indicators of fraudulent activity, related to automobile insurance may include data and information derived from these sources:

- Other local law enforcement entities
- Insurers
- The Fraud Division and/or the Investigation Division of the California Department of Insurance
- Other interested parties

COUNTY PLAN PROBLEM STATEMENT

Please describe the types and magnitude of automobile insurance fraud (e.g., applicant, medical/legal provider, staged collisions, insider fraud, insurer fraud, economic vehicle theft, fraud ring, and capping) relative to the extent of the problem specific to your county. Please use local data or other evidence to support your description.

El Dorado County has a significant economic vehicle theft problem and a growing applicant/insured fraud problem. The offenses share common underlying factors which are believed to derive from the ongoing and immense drug problem involving county residents and visitors to the area, the release of theft convicts from CDCR due to the newly established realignment from the state, the Red Hawk Casino, and the individuals traveling through our county committing crimes, and the economy.

El Dorado County suffers greatly from the sale, transportation, and use of narcotics, often due to the major interstate thoroughfare of Highway 50. We have seen an increase in these case types' particularly involving young offenders. In order to obtain funds for their addiction, they have become involved in various forms of theft including that of vehicles. This is typical with our adult population, but it has become more prevalent with our young offenders. As a result we are seeing an increase in vehicle thefts within both levels of our population.

In addition, vehicle thieves are also committing serious and violent crimes as part of their crime spree. In many instances young offenders are committing robberies and residential burglaries in combination with vehicle theft. Because of the complexity of these cases there is a higher demand upon attorney and investigator resources to ensure proper preparation and handling of the investigation and prosecution.

As a result of the recent change in the law with AB 109 (state prison realignment), more prisoners are being released into the community without parole supervision. Thus, this creates two types of typical auto theft criminals: one who has a more serious rap sheet and may get a non PC 1170(h) disposition and more serious charges along with the auto theft, but also the repeat low level offender who is constantly PC 1170(h) eligible and gets a local jail sentence without much deterrent effect. Thus, the newly convicted criminals are receiving sentences in county prison as opposed to state prison and upon completion of their sentence are released into society again without supervision. This scenario has perpetuated the continued problem facing our county of repeat offenders in the system due to lenient sentencing.

A few years ago Red Hawk Casino, the first casino in our county, opened its doors for business- drawing more out-of-county visitors impacting the number of economic vehicle theft cases received by our office. The casino is located directly off Highway 50 and provides a quick and easy exit route to Sacramento County and other outlying areas. The configuration and location of the parking garage provides a convenient spot for criminals to select and steal unattended vehicles. In addition vehicles are being stolen in neighboring counties, typically Sacramento, and then driven to and left in the casino parking garage.

We have much traffic in El Dorado County due to visitors traveling to and through the County. We have two auto insurance fraud cases in specific which fall under this category. In one case, the defendant was visiting the county when he crashed his vehicle. He didn't have insurance. He later obtained insurance and made a claim alleging a subsequent collision date. The case was investigated by the California Department of Insurance and presented to the assigned Deputy District attorney for prosecution. The second case, involved a defendant who had purchased a vehicle with existing damage. She made a claim that she was involved in a collision in El Dorado County resulting in the damage. That case was also investigated by the Department of Insurance in conjunction with the District attorney Investigator. They were able to discover the preexisting damage and the false claim. Neither defendant resided in El Dorado County.

El Dorado County was hit hard by the economic downturn. As of April, 2012, the unemployment rate in El Dorado County was 10.6%. The ongoing economic issues within our county have resulted in an increase of economic vehicle theft for various reasons, including, but not limited to: 1) People cannot afford a vehicle, yet need a vehicle for transportation; 2) vehicles are stolen, used, and then abandoned; and, 3) vehicles are stolen with plans to sell it in whole or in parts for financial gain. A majority of these cases involve individuals acting spontaneously and responding to circumstances or opportunities as they arise.

Additionally, Deputy District Attorney Gloria Mas and District Attorney Investigator Franzen, recently provided training to the local California Highway Patrol, and discovered some funding is needed for better investigation of auto fraud cases. The CHP department does not provide recording equipment; therefore, they cannot record interviews. Although, they can testify to interviews, jurors often expect recorded interviews. Their vehicles are not equipped with fingerprinting kits. This would be very helpful, as several abandoned stolen vehicles are recovered daily with no known suspects. Having the fingerprint tool available, would undoubtedly assist in solving those cases.

As illustrated above El Dorado County has a diverse set of factors contributing to automobile insurance fraud. The use and sale of narcotics, the recent state realignment, the Red Hawk Casino, visitors traveling to and through the county, and the economy are all contributors to the growing problem within this county.

The continued support from the Department of Insurance is critical to the success of this program within our community.

PROGRAM STRATEGY

Instructions for Fiscal Year 2013-2014

In answering the questions on Form 09, be sure to include the following information:

PROGRAM STRATEGY

This section **shall specify** how the district attorney will address the problem defined in the Problem Statement through the use of program funds.

The discussion **should include** the steps that will be taken to address the problem, as well as the estimated time frame(s) to achieve program objectives and activities. Specifically, this section **should describe**:

- the manner in which the district attorney will develop his or her caseload;
- the sources for referrals of cases; and
- a description of how the district attorney will coordinate various sectors involved, including insurers, medical and legal providers, the Fraud Division, public agencies such as the California Highway Patrol, Bureau of Automotive Repairs, U.S. Customs, and local law enforcement agencies.

Required: A current District Attorney/Fraud Division Joint Plan for the use of investigative resources is required and included with the application (Attachment A).

COUNTY PLAN PROGRAM STRATEGY

1. Explain how your county plans to resolve the problem stated in your problem statement. Include improvements in your program.

As discussed in our Problem Statement the sale, transportation and use of narcotics, the recent state realignment and the Red Hawk Casino are all contributing factors to the continued problem of automobile insurance fraud and economic auto theft. Below is a breakdown of how the county will address the problem including the estimated time frame to achieve the program objectives and activities, the manner in which our office will develop the caseload, the sources for referrals, and coordination of various sectors including insurers, medical and legal providers as well as various public and law enforcement agencies.

Addressing the Problem / Estimated Time Frame to Achieve Objectives and Activities

The various factors mentioned in the problem statement are not one time in nature. These issues are and will continue to be a problem in our community for the foreseeable future. It is through early intervention, education and proper investigation and aggressive prosecution that we hope to deter future criminals from committing automobile fraud offenses. The achievement of our objectives will be continual through our participation in the program. Each year criminals will be convicted and punished accordingly for their crimes. Our desire is to help educate the public on how not to be victimized through the use of discussion forums and enhance our relationships with outside agencies resulting in more thorough investigations and successful prosecutions.

Developing the Caseload

All auto fraud cases are being handled by one assigned Deputy District attorney and one assigned District Attorney Investigator. This allows for vertical prosecution of cases resulting in improved efficiency, and greater consistency in case filings and dispositions. In addition, our automobile insurance fraud investigator(s) is involved at the onset of each case. Both the attorney and investigator work the case from intake creating a more productive use of time for both individuals resulting in a proficient court proceeding and greater use of grant funds.

Under new leadership the Special Prosecutions Unit now has bi-weekly meetings which include all unit deputy district attorneys, forensic auditors, legal secretary for the unit, fraud investigators and supervising investigators. The aim of these meetings is to assure consistency within the unit, to set outreach goals, update investigations, and review prosecutions and to encourage teamwork and communication within the Special Prosecutions Unit. Our office is in the final stages of transitioning to a "paperless" office. This paperless system facilitates improved efficiency in court and communications between deputy district attorneys, investigators and supervisors. Further, instant access to the "electronic case file" is possible from court, the office, at home or on the road.

Sources for Referrals

The various sources involved in the program come from a variety of organizations. CDI, BAR, DMV, FTB and local law enforcement agencies such as the El Dorado County Sheriff's Office, the Placerville Police Department, the South Lake Tahoe Police Department and the California Highway Patrol.

Coordination of Various Sectors

Over the last few years the District Attorney's Office has established various relationships with agencies such as CDI, DMV, BAR, FTB, and SIU's in addition to all law enforcement agencies and fire districts within our region. It is through the continued involvement with these organizations that better quality investigations and caseloads have developed. In addition to sharing resources our office will continue to educate our agencies on how to prepare a proper case

- 2. What are your plans to meet any announced goals of the Insurance Commissioner? If these goals are not realistic for your county, please state why they are not, and what goals you can achieve? What is your strategic plan to accomplish the goals?**

Balanced Caseload

To accomplish a balanced caseload, our Fraud Unit will continue working closely with law enforcement and other agencies to develop and investigate cases. These collaborative efforts provide additional information, guidance, and expertise as needed. Our office will continue to send deputy district attorneys and investigators to appropriate trainings and additional educational forums. In addition, we have been working diligently in our department as well as with other agencies to increase the number of applicant/insured fraud cases. Due to the transitory nature of El Dorado County and a small fraud investigative unit, it has been a challenge to increase the number of these types of cases. However, we believe that we have shown a strong effort in meeting this stated goal of the Insurance Commissioner. Finally, while we are aware of other types of automobile insurance fraud and continue watching for other violations, our county simply does not see staged collisions or insider fraud on a regular basis.

Performance and Continuity within the Program

This past year brought some personnel changes to our fraud unit. These changes were made for various reasons, but primarily for the benefit of the program. As stated above, Assistant James Clinchard has been assigned to supervise the Special Prosecutions Unit, which includes the Auto Fraud Unit. He reviews and approves all felony case dispositions, including that restitution be determined and ordered as a condition of any settlement. Deputy District Attorney Gloria Mas has been assigned to the Special Prosecutions Unit since 2011 and is now the sole attorney handling this case load (but for the occasional case which may arise out of South Lake Tahoe to be handled by Robert Priscaro). Mr. Pierson is aware of the Commissioner's desire to maintain consistency within the program and remains dedicated to this premise. Our Fraud Unit continues to grow as funds are made available for an increase in personnel.

**CALIFORNIA DEPARTMENT OF INSURANCE
FRAUD DIVISION**

AUTOMOBILE INSURANCE FRAUD PROGRAM

REQUEST-FOR-APPLICATION

FISCAL YEAR 2013-2014

**SECTION III
APPLICATION AND INSTRUCTIONS**

Pursuant to Insurance Code Section 1872.8(b)(1)(D), the application for funding is a public document and may be subject to disclosure. However, information submitted to the California Department of Insurance concerning criminal investigations, whether active or inactive, is considered confidential.

**AUTOMOBILE INSURANCE FRAUD
INVESTIGATION/PROSECUTION PROGRAMS
FISCAL YEAR 2013-2014 GRANTS**

**Grant Application
Checklist and Sequence**

The Application MUST include the following:

	<u>YES</u>	<u>NO</u>
1. Is the Grant Application Transmittal sheet completed and signed by the district attorney? (Form 02)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Table of Contents	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Is the Program Contact Form completed? (Form 03)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Is an original or certified copy of the Board Resolution included? If NOT, the cover letter must indicate the submission date. (Form 04)	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5. The County Plan includes:		
a) County Plan Qualifications (Form 05)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b) Staff Qualifications (Form 06(a))	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c) Organizational Chart (Form 06(b))		
d) Program Report (Form 07)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
e) County Plan Problem Statement (Form 08)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
f) County Plan Program Strategy (Form 09)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6. Is the projected Budget included? (Forms 10-12)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a) Line-item totals are verified?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
7. Is the Equipment Log completed and signed? (Form 13)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8. Joint Plan (Attachment A)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
9. Case Descriptions (Attachment B)	<input checked="" type="checkbox"/>	<input type="checkbox"/>

GRANT APPLICATION TRANSMITTAL

Instructions for Fiscal Year 2013-2014

GRANT APPLICATION TRANSMITTAL

The Grant Application Transmittal is the cover page for the application. The official signing the face sheet for the applicant must be the district attorney for the county. The Grant Application Transmittal must also name the contact person who is designated to answer any questions about the proposed program.

1. Program Title: Enter the complete title of the program.
2. Grant Period: Enter the beginning and ending dates of funding as specified in the grant application instructions.
3. Grant Amount: Enter the total amount of state funds being requested.
4. Estimated Carryover Funds: Enter the estimated carryover funds from the previous fiscal year(s).
5. Program Director: Enter the name and title of the individual ultimately responsible for the program.
6. Financial Officer: Enter the name and title of the person who will be responsible for all fiscal matters relating to the program. This person must be someone other than the program director.
7. Official Submitting Application: Enter the name, title, county, address and telephone number of the district attorney submitting the application. The district attorney's original signature (not a stamped, photocopied or faxed version) must be on the Grant Application Transmittal.

**DEPARTMENT OF INSURANCE
GRANT APPLICATION TRANSMITTAL**

Office of the District Attorney, County of EL DORADO, hereby makes application for funds under the Automobile Insurance Fraud Program pursuant to Section 1872.8 of the California Insurance Code.

Contact: JAMES A. CLINCHARD, ASSISTANT DISTRICT ATTORNEY

Address: 515 MAIN STREET, PLACERVILLE, CA 95667


Telephone: (530) 621-6472

AUTOMOBILE INSURANCE FRAUD PROGRAM 7/1/2013 - 6/30/2014
(1) Program Title (2) Grant Period

(3) New Funds Being Requested: \$ 325,513

(4) Estimated Carryover Funds: \$ 23,000

VERN R. PIERSON STEVE MILLER
(5) Program Director (6) Financial Officer


(7) District Attorney's Signature

Name: VERN R. PIERSON

Title: DISTRICT ATTORNEY

County: EL DORADO

Address: 515 MAIN STREET

PLACERVILLE, CA 95667

Telephone: (530) 621-6472

Date: 6/24/13

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PROGRAM CONTACT FORM

FORM 03

1. Provide the name, title, address and telephone number of the person having day-to-day operational responsibility for the program, and who can be contacted with questions regarding the program.

Name: JAMES CLINCHARD

Title: ASSISTANT DISTRICT ATTORNEY

Address: 515 MAIN STREET

PLACERVILLE, CA 95667

E-mail address: james.clinchard@edcgov.us

Telephone Number: (530) 621-6405 Fax Number: (530) 621-1280

2. Provide the name, title, address and telephone number of the District Attorney's Financial Officer.

Name: STEVE MILLER

Title: ACCOUNTING SYSTEMS ADMINISTRATOR

Address: 515 MAIN STREET

PLACERVILLE, CA 95667

E-mail address: steve.miller@edcgov.us

Telephone Number: (530) 621-5536 Fax Number: (530) 621-1280

3. Provide the name, title, address and telephone number of the person who may be contacted for questions regarding data collection/reporting for the applicant agency.

Name: SHANEEN MAY

Title: LEGAL SECRETARY

Address: 515 MAIN STREET

PLACERVILLE, CA 95667

E-mail address: shaneen.may@edcgov.us

Telephone Number: (530) 621-6701 Fax Number: (530) 621-1280

BOARD OF SUPERVISORS RESOLUTION

Instructions for Fiscal Year 2013-2014

RESOLUTION

Commitment to funding shall be in the form of a Grant Award Agreement and shall require an enabling Resolution from the County Board of Supervisors approving and authorizing execution of the agreement. The County Board of Supervisors Resolution must specify the Board's desire to participate in the program and should delegate authority to the district attorney (or other county official) to execute the Agreement and any modifications thereof.

A Resolution from the Board of Supervisors authorizing the applicant to enter into a Grant Award Agreement with the CDI is required. An original or a certified copy of the current Board Resolution for the new grant period must be submitted to receive funding for the 2013-2014 fiscal year. If the Resolution cannot be submitted with the application, a letter must be included which indicates when the CDI can expect to receive it (**no later than December 31, 2013**). *Grant funds for that particular county will not be released until CDI receives the Resolution and properly executed Grant Award Agreement.*

The Board Resolution must designate the official authorized by title to sign the Grant Award Agreement for the applicant. Additionally, the Resolution must include a statement accepting liability for the local program. A sample Resolution follows on page 9.

NOTE: The Resolution must include all of the elements contained in the sample.

1. Enter the full names of the County Board of Supervisors making the resolution.
2. Enter the proposed program. This should be the same as the title of the proposed program on the Grant Application Transmittal.
3. Enter the funding source (*Automobile-California Insurance Code Section 1872.8, California Code of Regulations, Title 10, Section 2698.60 et. seq.*).
4. Enter the full title of the administrator or executive (e.g., district attorney) that is authorized to submit the application, including any extensions or amendments. This person will sign the Grant Award Agreement.
5. Enter the full title of the organization that will submit the application.
6. Enter the same as item (1).
7. Enter the date of the meeting in which the Resolution was adopted.
8. Enter the votes of the members in the appropriate category.
9. Enter the signature of the person signing on behalf of the Board.
10. Enter the date of certification.
11. Enter the typed name and title of the person making the certification.
12. Enter the signature of the person attesting that this is a true copy of the Resolution. This must be a person other than the person who signed on behalf of the Board or Council (see item 9).
13. Enter the date attested.
14. Enter the typed name and title of the person attesting.

BOARD OF SUPERVISORS' RESOLUTION

The Board of Supervisors' Resolution will be sent to the Department of Insurance after it is received. The Board of Supervisors will not accept the Resolution without County Counsel approval/review of the Grant Application. The Resolution will be forwarded by December 31, 2013.

COUNTY PLAN

Overall Instructions for Fiscal Year 2013-2014

COUNTY PLAN

The County Plan is the main body of information about the local program. It describes the need for funding to address investigation and prosecution of insurance fraud demands through appropriate and achievable objectives and activities. **Each district attorney's program award shall be based on the evaluation of the County Plan.**

The County Plan:

- **Shall include** elements describing the county's qualifications and the manner in which the district attorney will use grant funds to investigate and prosecute automobile insurance fraud.
- **Will address** the applicability of the Insurance Commissioner's strategic initiatives.
- **Shall contain the forms** included in the application forms package.

The County Plan consists of the following sections:

- **QUALIFICATIONS** (Forms 05, 06(a), 06(b) and 07)
- **PROBLEM STATEMENT** (Form 08)
- **PROGRAM STRATEGY** (Form 09)

In order to complete the County Plan, reference the definitions on pages 11 and 12.

Definitions

For purposes of program reporting and grant applications, terms and concepts are defined as follows:

Applicant = Any person who knowingly makes a false statement or representation, deliberately fails to disclose material facts, or knowingly withholds information in order to obtain benefits

Arrest = For purposes of the grant application and reporting, arrests with charges filed; includes surrender letters and citations

Capping = Also known as “runners” and “steerers” means a person who for pecuniary benefit, procures or attempts to procure a client, patient or customer at the direction or request of, or in cooperation with, a provider that intends to obtain benefits under a contract of insurance, or file a claim against an insured or an insurer for providing services to the client, patient or customer.

Cases = Multiple defendant cases should be counted as single cases, not a separate case for each defendant unless the number or names of the individual defendants are specified

Cases in Court = Filed cases, up to and including sentencing hearing, excluding warrants and appeals

Chargeable Fraud = The total amount of fraud that would result from all the counts actually charged or would be charged

Documented Case Referral (DCR) = Cases received through specified dates that substantially comply with the documented case referral protocol. FD-1s/SFCs in and of themselves do not constitute a documented case referral.

DCRs are classified as:

Pending - Cases awaiting review

Accepted - Cases that are opened and assigned for investigation

Rejected - No further action will occur

Economic Car Theft = Automobile theft perpetrated for financial gain, including, but not limited to the following: theft of a motor vehicle for financial gain; reporting that a motor vehicle has been stolen for the purpose of filing a false insurance claim; switching of vehicle identification numbers to obtain title to a stolen motor vehicle; engaging in any act prohibited by Chapter 3.5 (commencing with Section 10801) of Division 4 of the Vehicle Code (Chop Shops).

Fines = Fines imposed by the court. Penalty assessments may be included. Do not include booking fees, probation or supervision fees or restitution.

Fraud Ring = Also known as Organized Rings, these involve collisions orchestrated by organized criminal activity involving attorneys, doctors, other medical professionals, office administrators and/or cappers

Insider Fraud = Fraud committed by employees or agents of an insurance company, self-insured employer, third-party administrator as defined in California Insurance Code Section 1877

Investigations = Investigation opened means cases in which an investigator or DDA has been assigned. It does not include screening activities such as the initial review of SFCs or phone call referrals, probation violations, or due diligence searches.

Legal Office Fraud = Legal provider inflates billing or materially misrepresents the facts

Medical Provider Fraud = Medical provider inflates billing, knowingly submits bills with improper medical codes and misrepresents facts.

Non-Applicant = Cases that don't fall under the "Applicant" category

Provider Fraud = A provider is defined as an individual or entity claiming to supply medical, legal, or other services in connection with a claim. Include in this category items such as capping, billing services, transportation, translation services.

Staged Accident = An automobile accident purposefully orchestrated to involve one or an unknowing insured motorist for the purpose of collecting insurance payments made as a result of claims filed against the insured motorist's insurer. Staged accidents may be committed by multiple suspects or fraud rings.

Suspected Fraudulent Claim (SFC) = A method established for insurers to report suspected insurance fraud

THE DOCUMENTED REFERRAL

Summary	<p>This section covers the reporting of <i>substantiated</i> fraud cases. Once all four (4) elements of fraud are identified, a documented referral is warranted. The entire documented referral protocol is included below.</p>
When is a Documented Referral Necessary?	<p>As covered in the previous chapter, anytime there is suspected fraud within the automobile insurance arena, it is required by law that a Suspected Fraudulent Claims report (SFC/FD-1) be submitted to the authorities.</p> <p>After further investigation, more evidence to substantiate the suspicion may be found. In those cases, consider submitting a “documented referral” to law enforcement. A documented referral assists law enforcement and increases the chances of prosecution.</p>
What is a Documented Referral?	<p>A documented fraud referral entails much more information than allowed for on the SFC/FD-1. While each case of suspected fraud is unique, most experts in law enforcement have agreed that the items of information discussed below, in the documented referral protocol, cover the necessary items. However, be aware that individual district attorney offices may have other items that they will request based on the facts of the case.</p>
Documented Referral Outline	<p>Below is a suggested outline of the items and information that make up a documented referral. Note that all the items may not be applicable to each claim. However, the more developed the case, the greater the possibility that there will be enough information for law enforcement to open a criminal investigation.</p> <p>The California District Attorneys Association and the California Department of Insurance have approved the following protocol.</p>
Section I. General Identification Information	<p>Include the following general items in the report:</p> <ul style="list-style-type: none">• Case Synopsis: A short, one-paragraph summary of the case. Include general identification information, including all information available on the suspect and a short summary of the case.• Suspect's Information: Suspect's name, alias, address, telephone number, employer, employer's address, employer's telephone number, suspect's employment position, DOB, POB, sex, race, height, weight, hair color, eye color, social security number, DMV number and prior claim history.• Insurance Information: Insurance company name, address, adjuster's name and telephone number, SIU investigator's name and telephone number, insurance company file number.• If reporting a policy or premium fraud case, you may want to provide the name of the auditor, underwriter, etc., in lieu of, or in addition to, the adjuster name/address/phone number.• Other Agencies: Any other agencies working on the case, along with the contact name and telephone number.

- **Referral Form:** Include a copy of the previously submitted Suspected Fraudulent Claim (SFC/FD-1) form.

Section II. Narrative Statement

After the general identification section, complete a narrative statement of the facts of the case. Here are some tips for writing a complete narrative statement.

- The statement should be written in chronological order. Start with the beginning of the case, include the investigation conducted, and conclude with the current status of the fraudulent claim.
- When necessary, each statement should reference exhibits that support the statement.
- Make specific reference to relevant documents in the insurance company or claims files (e.g., reports, interviews, witnesses, medical files, depositions, videotapes, etc.). For every document described in the narrative statement, there should be an explanation of the document's origin (e.g., where it came from, where it was found). Specify which witnesses can testify to its authenticity.
- The narrative should include all the facts, both good and bad.
- If aware of any potential defenses the suspect might assert, those should be included in your narrative.
- Omit opinions; use only facts.
- If a timeline would be helpful to explain the chronological order of events, it should be included in the exhibit section and referenced in the narrative statement.

For every misrepresentation alleged, the following information should be provided:

- The exact statement (misrepresentation) made;
- The date the misrepresentation was made;
- Where it was made and to whom;
- Identification of the exhibit where the misrepresentation is contained (e.g., WC claim, letter from Dr. "A," report of interview of "B," computer printout, application for insurance, etc.);
- Evidence which proves the representation is untrue (e.g., deposition pg. 1, line 15; sub rosa videotape at 2349-3542; Dr. "C" letter, dated 4/3/92; report of interview with "D");
- An explanation of why the misrepresentation is important to the case; and
- Identification of witnesses who will testify to this conclusion.

Section III. Date of Discovery of Suspected Fraud

In the documented referral, it is imperative that the earliest date the possible criminal activity was discovered be provided. Include specific statements about when and how the fraud was discovered, who discovered it, and why it was not discovered earlier.

Section IV. Exhibit List

Every exhibit referenced in the narrative statement should have a number and be listed in the order the exhibits are referenced in the narrative statement. This list should be placed just following the narrative statement

of the case. Audiotapes, videotapes, transcripts and any available photographs of the suspect should be included. If a statement is attributed to a witness in the narrative statement, there should be a report of interview for that witness in the exhibits. The report of interview should state who is being interviewed, the date, time and location of the interview. All persons present during the interview should be noted. If it is taped, this should be noted in the report or interview. For documents listed in the Exhibit List, there should be an indication of where each document came from.

Example: Exhibit 1 - Application for insurance policy on 1994 Toyota Tercel, contained in underwriting file for "X" Insurance Company for policy number 123456; Exhibit 2 - Faxed letter sent by Joe Suspect to "X" Insurance Company on March 5, 1993 and placed in "X" Insurance Company's claim file No. 654321 by adjuster Mary Jones.

**Section V.
Crimes
Requested
to be Charged**

For each crime sought to be charged, there should be a short statement explaining the basis for this request.

Example: Insurance Code 1871.4(a)(1) – Claimant stated there were no prior injuries to his back during an appointment with Dr. Jones. (See Exhibit 8 - Dr. Jones' report, dated January 15, 1996). In fact, claimant had seen Dr. Smith previously and told him that he had injured his back in an auto collision (See Exhibit 11 - Dr. Smith intake report, dated March 20, 1995).

**Section VI.
Loss and
Restitution**

There should be a summary of the monetary loss to all victims (e.g., insurance company, employer, etc.) and the basis for the computation of the loss. The total loss should also be contained in the narrative, but the computation should appear in more detail in this section. In addition to the total losses, also include the costs incurred by your company to investigate the claim.

If you have information regarding assets of the suspect, place that information here. This is particularly important if the loss exceeds \$100,000.00.

**Section VII.
Witness List**

There should be a section that lists the names of all witnesses, their addresses, phone numbers, and any identification information available to the investigator (e.g., date of birth, social security number, driver's license information) in case the witness moves. This section should also reveal the importance of the witness by explaining, in one or two sentences, what he/she will be able to testify to.

**Example:
Claimant Fraud**

An example of a typical claimant workers' compensation insurance documented case referral should include, but is not limited to, the following information:

- Suspected Fraudulent Claim Report (SFC/FD-1)
- Employee Claim Form (DWC-1)
- Employers First Report of Injury (DSL5020)

- Doctors First Report of Injury (DSLIR 5021)
- Medical reports that focus on the claimant's current disabling condition and/or past medical history
- Documentation in support of the claim submitted by the claimant (e.g., letters, affidavits, medical bills, etc.)
- Copies of deposition transcription
- Copies of reports of interviews and/or recorded statements
- Photographs and/or videotapes along with investigative reports
- All claims database information
- Substantiation of employment while disabled
- Substantiation of prior claims from other insurers
- DO NOT send attorney-client privileged communications

**Example:
Premium Fraud**

An example of a typical premium fraud documented referral should include, but is not limited to, the following information:

- Suspected Fraudulent Claim Report (SFC/FD-1)
- Application
- Payroll Reports
- Audits
- Certificate of Insurance
- Claims Information
- Secretary of State Information
- Department of Corporations
- Contractors State License Board
- Quarterly Employee Tax Statements
- Employee Wage Reports
- Prevailing Wage Statements
- Policy Information
- DO NOT send attorney-client privileged communications

**Other Types of
Suspected Fraud**

For other types of suspected fraud (e.g., medical, legal, pharmacy, employer, agent/broker, embezzlement), use the guidelines contained in this protocol.

**Sending the
Documented
Referral**

These documented referrals should be simultaneously submitted to the California Department of Insurance, Enforcement Branch, Fraud Division and the local district attorney's office.

Include complete addresses of all agencies/entities referral information is sent to.

Do not send original documents or a copy of the entire investigative file until requested to do so.

Questions?

For questions regarding this process, please contact the local California Department of Insurance, Fraud Division Regional office or the local district attorney.

*** CASE CATEGORIES

Standard Case:

- One defendant
 - Loss under \$10,000
 - One employer victim
- Loss = Amount of chargeable fraud

Medium Case:

- Loss from \$10,000 up to \$49,999

Complex Case:

- Loss from \$50,000 up to \$250,000

Very Complex Case:

- Loss greater than \$250,000

The above-stated loss amounts are only guidelines for each category. Notwithstanding the guidelines, a case shall be elevated from one category to any other higher category if the necessary number of aggravating factors, as stated below, exist:

A Standard case + at least 2 Aggravating factors = A Medium case

A Medium case + at least 2 Aggravating factors = A Complex case

A Complex case + at least 2 Aggravating factors = A Very Complex case

For example, a Standard case with at least 6 Aggravating factors becomes a Very Complex case.

AGGRAVATING FACTORS:

1. Multiple defendants or suspects
2. Multiple claims by a single defendant or suspect
3. More than 2,000 pages of reviewable material
4. More than 20 witnesses (excluding non-suspect medical providers)
5. More than 6 non-suspect medical providers or other experts
6. A case involving a suspect legal provider(s) or a suspect medical provider(s)
7. More than 2 insurance carriers
8. Search warrant(s) involving 2 or more search locations
9. Special Master Warrant involved
10. Search warrant which requires assistance of an expert in its execution (e.g., computer expert, auditor, etc.). This does not refer to the typical expertise of the searching police officer(s).
11. More than 2 public agencies (excluding D.A.) involved
12. Undercover operation by law enforcement
13. Grand Jury Proceedings
14. One or more Motions (other than a P.C. 995 motion) requiring a filed response
15. More than 2 contested Court hearings, not including arraignment and preliminary hearings

QUALIFICATIONS COUNTY PLAN

Instructions for Fiscal Year 2013-2014

In accordance with the California Code of Regulations, Title 10, Section 2698.63, the county must submit a county plan. Please complete forms 05-09.

In answering the questions on Forms 05, 06(a), 06(b) and 07, be sure to include the following information:

QUALIFICATIONS

Complete and submit the Qualifications forms, providing updated information according to the instructions in the form section.

If the county has received a grant award from the CDI in prior years, the outcomes reported in this section shall represent activities funded by the grant award. Outcomes achieved through county or other funding sources shall be designated separately.

AUTOMOBILE INSURANCE FRAUD QUALIFICATIONS

Answer the following questions to describe your experience in investigating and prosecuting automobile insurance fraud cases during the last two (2) fiscal years as specified in the California Code of Regulations, Title 10, Section 2698.65.

1. What areas of your automobile insurance fraud operation were successful and why?
2. Specify what unfunded contributions (e.g., financial, equipment, personnel and technology) and support your county provided to the automobile insurance fraud program.
3. Detail and explain the turnover or continuity of personnel assigned to your automobile insurance fraud program. Include any rotational policies your county may have.
4. List the governmental agencies you have worked with to develop potential automobile insurance fraud cases.
5. Was there a distribution of frozen assets in the current reporting period? If yes, please describe. If no, state none.

EL DORADO COUNTY

El Dorado County is contiguous to Sacramento County on the west, Placer County to the north, Amador and Alpine Counties to the south, and the Nevada Stateline to the east. Despite some population growth in recent years, El Dorado County remains a very rural county with only two incorporated cities: Placerville and South Lake Tahoe. El Dorado County, according to the 2010 census, has a population of 181,058 with the majority of the population residing in the Western Slope communities of Placerville, Shingle Springs, Cameron Park and El Dorado Hills. This is an increase of 15.8% from 2000 to 2010, with a demographic breakdown of 17.7% for ages 50-59, 15.3% for ages 40-49 and 13.8% for 10-19 year olds. Geographically, the county is comprised of 1805 square miles and is divided into two distinct areas, the Western Slope and the Tahoe Basin. With few exceptions the West Slope and Tahoe Basin are separated by large swaths of National Forest. The primary business centers are located on the West Slope. There are twelve major non-government enterprises situated in the communities of Cameron Park and El Dorado Hills.

The El Dorado County District Attorney's Office remains extremely active in the arena of auto fraud protection and fighting insurance fraud. This office continues to expand our fraud unit to initiate and prosecute more fraud cases. We look for new ways to educate our citizens and law enforcement on insurance fraud and the resources available to victims. Our office allows citizens of the county access to the office for protection of their rights, as well as a forum to report situations of potentially illegal conduct. As a significant part of this goal, enforcement of the laws relating to automobile insurance fraud has become a cornerstone of

our consumer protection effort. With the limited resources available, El Dorado County has maintained and continues to maintain a very aggressive program, as evidenced by our accomplishments over the last year.

INTRODUCTION

Our elected District Attorney, Vern Pierson, has expanded the El Dorado County District Attorney's Office proactive and aggressive Insurance Fraud Program. In August 2012, Assistant District Attorney James Clinchard, who has over fourteen (14) years' experience as an attorney in both the civil and criminal arena, was assigned to oversee the Special Prosecutions Unit, which includes his supervision of the Automobile Insurance Fraud Program. Mr. Clinchard has extensive experience in major and complex fraud prosecutions. Deputy District Attorney Gloria Mas, an attorney with twenty-five (25) years' experience as a prosecutor, who was previously assigned to handle about ½ of the auto fraud cases, has now been assigned to prosecute all of the auto cases in the County (with the exception of an occasional South Lake Tahoe case which will be prosecuted by Robert Priscaro – a prosecutor with over 15 years' experience.) Our office has been able to improve and maintain consistency in case filings and dispositions, as well as handle a greater number of cases. Finally, our program continues with an experienced criminal investigator, Michael Franzen, with more than twenty (20) years in law enforcement.

1. What areas of your operation were successful and why?

The El Dorado County District Attorney's Office has been operating under this grant for several years under the direction of our elected District Attorney, Vern Pierson. Auto Fraud cases are now part of the Special Prosecutions Unit, which handles various forms of fraud, financial abuse, and public corruption. Factors which have shown to be very successful in the investigation of auto crimes are the involvement of our investigator, the assigned prosecutor and often the Unit Supervisor at the onset of the review process and the continued vertical prosecution of cases. This often includes a monthly Unit meeting to discuss any ongoing case issues or problems, and generally to stay on track with grant requirements. Additionally, the early collaboration with other agencies has proven productive in the investigative and prosecution of auto cases. We have been successful in increasing orders of restitution and obtaining more severe punishment due to more advanced criminals committing auto theft crimes.

Before the auto fraud unit was created, auto fraud cases were received by our office by outside agencies. They were reviewed by varying Deputy District Attorneys and an investigator would only become involved if follow up was required. Presently, with the assigned Deputy District Attorney and District Attorney Investigator now working together from the onset of the case, there is a streamlined process that allows for greater communication and collaboration throughout the investigation and prosecution.

A noteworthy ongoing case set for jury trial June 25, 2013 involves five defendants (three who have already pled and who will likely testify at trial against the remaining defendants). The case was investigated primarily by the District Attorney Investigator with direction from the assigned Deputy District Attorney. The case originated as an auto theft and later resulted in crimes of residential robbery to obtain the pink slip for the stolen vehicle and assault with a deadly weapon and witness intimidation charges. All charges stemmed from the original auto theft. The close working relationship between the two assigned, allowed for the crimes to be thoroughly investigated and aggressively charged – seeking multiple strike offenses and several years in state prison.

The early collaboration with other agencies has proven to be extremely successful. In some cases they are the first agency asking for our assistance; in other situations we might be the initiating agency. In a recent case, our office worked in conjunction with the Special Investigation Unit of the California Highway Patrol to seize approximately nine (9) vehicles (bobcats, boats, and tow trucks) valuing over four hundred thousand dollars (\$400,000). Since the last reporting period, this case has resulted in pleas from both defendants to four felony counts and state prison sentence.

With the assignment of highly experienced deputy district attorneys to the unit we have accomplished vertical handling of all cases countywide and brought a depth of knowledge to the program. Deputy District Attorney Gloria Mas and Deputy District Attorney Robert Priscaro have monthly Unit meetings with supervisor Assistant District Attorney James Clinchard in order to ensure county wide consistency and grant compliance. This creates an atmosphere in which each case is handled by the same attorney resulting in a vested interest in the case successful prosecution, and consistency in case resolutions.

In both auto fraud and auto theft cases we have been victorious in obtaining orders of restitution and cost recovery for insurance companies. In this reporting period, we have orders of restitution in amounts of 17,000.00, 11,000.00, 14,000.00, and 9,000.00. As of the writing of this report, the 9,000.00 and \$17,000.00 orders have been paid in full. On the other two orders, payments are being made through the Superior Court.

We are still attempting the ongoing recovery of a large restitution order from the 2012 Carmean Dodge case where restitution in the amount of four million five hundred and forty five thousand, and one hundred and ten dollars and forty nine cents (\$4,545,110.49) was ordered by the Court against one of the defendants.

As a small county, the majority of our prosecutions are related to economic car theft. However, our office has continued working diligently over the last couple of years to steadily increase investigations of applicant/insured fraud.

Further and perhaps related to realignment and the release of many theft related convicts from prison, we have seen a tremendous rise in Vehicle Code Section 10851 crimes being committed by more experienced criminals. This often results in an increase in the severity of punishment related to auto fraud cases when there are additional felony counts not subject to PC 1170(h) as well as the more significant criminal history of the defendants which also often takes them out of PC 1170(h) sentencing. In many instances there is a marked increase to the jail sentence where economic car theft was involved when it is committed by a more experienced criminal. On the other hand, the more typical economic auto theft is not committed by the career criminal and thus the case often does not fall under PC 1170(h) and thus often shorter local jail sentences with less deterrent effect.

2. Specify what unfunded contributions, i.e. financial, equipment, personnel, technology and support your county provided to the automobile insurance fraud program.

In fiscal year 2012/2013 the District Attorney's Office funded 100% of the vehicle costs for the vehicle which is used by our investigator. This includes servicing, insurance and fuel costs.

The following resources were provided by the El Dorado County District Attorney's Office for both the 2011-2012 and the 2012-2013 fiscal years:

- The District Attorney's time to promote the program to secure funding from the Board of Supervisors;
- Thousands of man hours creating a new paperless system which allows greater efficiency and access to case file by the attorneys and/or investigators when outside the office to more quickly respond when needed even if out of the office, "e-discovery", and even implementing an "app" to be used on smartphones and mobile devices by attorney's in court to create more efficient use of court time and scarce resources;
- Meetings with fellow District Attorneys to apprise them of the program; and,
- Investigative and attorney staff that assisted the Auto Fraud Investigator in investigations, sweeps, sting operations, service of warrants, and processing of evidence.

3. Detail and explain the turnover or continuity of personnel assigned to your insurance fraud program.

As we are a small office, our deputy district attorneys are often are called upon to multi-task various case loads. Nevertheless, we strive to maintain continuity of personnel. Fiscal year 2012-2013 brought some personnel changes to our Insurance Fraud Program from the previous year. These changes were made to ensure better continuity in the unit. Assistant District Attorney Jim Clinchard, was selected to preside over the Special Prosecutions Unit, including the Auto Fraud Unit. Deputy District Attorney Gloria Mas has been assigned to the unit since September 2011. Gloria will continue with the fraud unit to provide and allow for vertical prosecution, greater efficiency, and greater consistency in case filings and dispositions (and will direct and coordinate any South Lake Tahoe auto fraud cases with Robert Priscaro on a case by case basis). Our Auto Fraud Investigator has been with the unit since November 2011. The Fraud Unit Administrative Assistant, responsible for collecting and maintaining our statistical data, has remained the same since 2009. It is the continued position of our elected District Attorney, Vern Pierson, to maintain consistency within the program and he remains dedicated to this premise.

4. List the governmental agencies you have worked with to develop potential automobile insurance fraud cases.

Over the past few years with the funding received from the California Department of Insurance and the commitment of District Attorney Vern Pierson to the proper handling of these economic crimes, our office has been able to establish and maintain a strong working relationship with a number of agencies. These agencies include our local law enforcement agencies (EI Dorado County Sheriff's Office, Placerville Police Department, South Lake Tahoe Police Department and the California Highway Patrol) as well the California Department of Insurance (CDI), the Department of Motor Vehicles (DMV), California Franchise Tax Board (FTB), California Bureau of Auto Repair (BAR), local fire agencies, and other law enforcement agencies outside our county. Additionally, our investigators have established and created ongoing working relationships with insurance company investigators (SIU's) concerning a number of applicant/insured fraud cases that have been investigated by our office.

In an effort to continue community outreach, our Special Prosecutions Unit continues working with the El Dorado County Sheriff's Department, the Placerville Police Department, the California Highway Patrol, and the South Lake Tahoe Police Department through an interactive program developed by District Attorney Vern Pierson. Attorneys' schedule regular visits to the agencies mentioned above throughout the year to discuss cases and provide periodic trainings to officers on a variety of topics, including, but not limited to, better investigative techniques for economic auto theft and automobile insurance fraud. In addition, our office continues to play a pivotal role in the County's Arson Task Force.

Also of significant importance is the relationship fostered with the Department of Motor Vehicles. This working relationship grew over the past few years as we jointly investigated a complex case involving an auto dealer and two employees who were committing fraud and cheating customers and third parties out of money and services. Although this case has resolved, we expect to maintain our strong working relationship with the Department of Motor Vehicles.

5. Was there a distribution of frozen assets in the current reporting period? If yes, please describe. If no, state none.

None.

QUALIFICATIONS

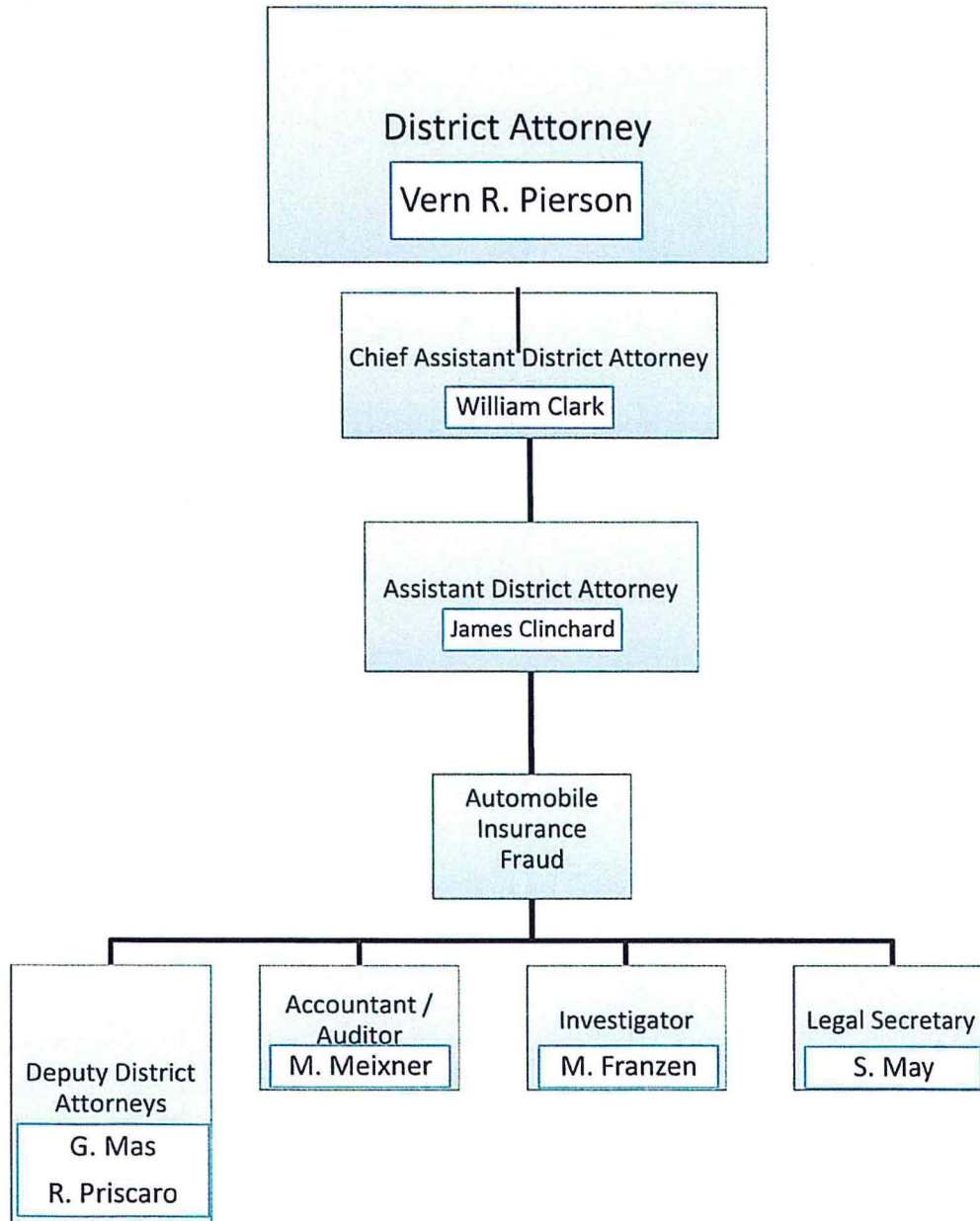
List the name of the program's prosecutor(s) and investigator(s). Include position titles and percentages for any vacant positions to be filled. For each, list:

1. The percentage of time devoted to the program
2. How long the prosecutor(s)/investigator(s) have been with the program

Prosecutors	% Time	Time With Program Start Date/End Date
JAMES CLINCHARD	5%	August, 2012 to Present
GLORIA MAS	80%	September, 2011 to Present
ROBERT PRISCARO	10%	May, 2013

Investigators	% Time	Time With Program Start Date/End Date
MICHAEL FRANZEN	100%	November, 2011 - Present

AUTO INSURANCE FRAUD ORGANIZATIONAL CHART



PROGRAM REPORT

Instructions for Fiscal Year 2012-2013

In order to complete the Program Report, you must have access to the District Attorney Reporting (DAR) that is available on-line.

The DAR provides actual data on activities such as investigations, cases, arrests, convictions and other statistical information. Completion of the program report reflects that the Fraud Division and county district attorneys have met their mutual obligation to protect the public from economic loss and distress by actively investigating and arresting those who commit insurance fraud, and to reduce the overall incidence of insurance fraud through anti-fraud outreach to the public, private, and governmental sectors.

Counties should input their DAR data for the RFA reporting period online. To access the report, please go to the California Department of Insurance, Fraud Division home page at <http://www.insurance.ca.gov/0300-fraud/0100-fraud-division-overview> and click the link at **Fraud Division Programs**, then **District Attorney Program Report**. Once at the program report page, follow the instructions for completing the report and navigating the site. We recommend saving the internet address as a favorite in your internet browser.

Once submitted, a county is not required to mail the RFA reporting period DAR to the Fraud Division. The Local Assistance Unit will download and print a copy of the county's submitted DAR report and attach it to the county's RFA when received.

COUNTIES CURRENTLY NOT PARTICIPATING IN THE AUTOMOBILE INSURANCE FRAUD PROGRAM

To complete this section of the RFA online, please e-mail Dolores Rodriguez at dolores.rodriguez@insurance.ca.gov and request a user ID and password for your county.

QUALIFICATIONS PROGRAM REPORT

For this application, statistical information will be captured from July 1, 2012 to June 15, 2013.

DAR submitted electronically on June 24, 2013.

PROBLEM STATEMENT

Instructions for Fiscal Year 2013-2014

In answering the questions on Form 08, be sure to include the following information:

PROBLEM STATEMENT

Describe the nature and extent of the problem in the county. Include in your responses, the following:

- Its sources and causes
- Its economic and social impacts
- Its unique aspects, if any
- What is needed to resolve the problem

Supporting data and evidence, or indicators of fraudulent activity, related to automobile insurance may include data and information derived from these sources:

- Other local law enforcement entities
- Insurers
- The Fraud Division and/or the Investigation Division of the California Department of Insurance
- Other interested parties

COUNTY PLAN PROBLEM STATEMENT

Please describe the types and magnitude of automobile insurance fraud (e.g., applicant, medical/legal provider, staged collisions, insider fraud, insurer fraud, economic vehicle theft, fraud ring, and capping) relative to the extent of the problem specific to your county. Please use local data or other evidence to support your description.

El Dorado County has a significant economic vehicle theft problem and a growing applicant/insured fraud problem. The offenses share common underlying factors which are believed to derive from the ongoing and immense drug problem involving county residents and visitors to the area, the release of theft convicts from CDCR due to the newly established realignment from the state, the Red Hawk Casino, and the individuals traveling through our county committing crimes, and the economy.

El Dorado County suffers greatly from the sale, transportation, and use of narcotics, often due to the major interstate thoroughfare of Highway 50. We have seen an increase in these case types' particularly involving young offenders. In order to obtain funds for their addiction, they have become involved in various forms of theft including that of vehicles. This is typical with our adult population, but it has become more prevalent with our young offenders. As a result we are seeing an increase in vehicle thefts within both levels of our population.

In addition, vehicle thieves are also committing serious and violent crimes as part of their crime spree. In many instances young offenders are committing robberies and residential burglaries in combination with vehicle theft. Because of the complexity of these cases there is a higher demand upon attorney and investigator resources to ensure proper preparation and handling of the investigation and prosecution.

As a result of the recent change in the law with AB 109 (state prison realignment), more prisoners are being released into the community without parole supervision. Thus, this creates two types of typical auto theft criminals: one who has a more serious rap sheet and may get a non PC 1170(h) disposition and more serious charges along with the auto theft, but also the repeat low level offender who is constantly PC 1170(h) eligible and gets a local jail sentence without much deterrent effect. Thus, the newly convicted criminals are receiving sentences in county prison as opposed to state prison and upon completion of their sentence are released into society again without supervision. This scenario has perpetuated the continued problem facing our county of repeat offenders in the system due to lenient sentencing.

A few years ago Red Hawk Casino, the first casino in our county, opened its doors for business- drawing more out-of-county visitors impacting the number of economic vehicle theft cases received by our office. The casino is located directly off Highway 50 and provides a quick and easy exit route to Sacramento County and other outlying areas. The configuration and location of the parking garage provides a convenient spot for criminals to select and steal unattended vehicles. In addition vehicles are being stolen in neighboring counties, typically Sacramento, and then driven to and left in the casino parking garage.

We have much traffic in El Dorado County due to visitors traveling to and through the County. We have two auto insurance fraud cases in specific which fall under this category. In one case, the defendant was visiting the county when he crashed his vehicle. He didn't have insurance. He later obtained insurance and made a claim alleging a subsequent collision date. The case was investigated by the California Department of Insurance and presented to the assigned Deputy District attorney for prosecution. The second case, involved a defendant who had purchased a vehicle with existing damage. She made a claim that she was involved in a collision in El Dorado County resulting in the damage. That case was also investigated by the Department of Insurance in conjunction with the District attorney Investigator. They were able to discover the preexisting damage and the false claim. Neither defendant resided in El Dorado County.

El Dorado County was hit hard by the economic downturn. As of April, 2012, the unemployment rate in El Dorado County was 10.6%. The ongoing economic issues within our county have resulted in an increase of economic vehicle theft for various reasons, including, but not limited to: 1) People cannot afford a vehicle, yet need a vehicle for transportation; 2) vehicles are stolen, used, and then abandoned; and, 3) vehicles are stolen with plans to sell it in whole or in parts for financial gain. A majority of these cases involve individuals acting spontaneously and responding to circumstances or opportunities as they arise.

Additionally, Deputy District Attorney Gloria Mas and District Attorney Investigator Franzen, recently provided training to the local California Highway Patrol, and discovered some funding is needed for better investigation of auto fraud cases. The CHP department does not provide recording equipment; therefore, they cannot record interviews. Although, they can testify to interviews, jurors often expect recorded interviews. Their vehicles are not equipped with fingerprinting kits. This would be very helpful, as several abandoned stolen vehicles are recovered daily with no known suspects. Having the fingerprint tool available, would undoubtedly assist in solving those cases.

As illustrated above El Dorado County has a diverse set of factors contributing to automobile insurance fraud. The use and sale of narcotics, the recent state realignment, the Red Hawk Casino, visitors traveling to and through the county, and the economy are all contributors to the growing problem within this county.

The continued support from the Department of Insurance is critical to the success of this program within our community.

PROGRAM STRATEGY

Instructions for Fiscal Year 2013-2014

In answering the questions on Form 09, be sure to include the following information:

PROGRAM STRATEGY

This section **shall specify** how the district attorney will address the problem defined in the Problem Statement through the use of program funds.

The discussion **should include** the steps that will be taken to address the problem, as well as the estimated time frame(s) to achieve program objectives and activities. Specifically, this section **should describe**:

- the manner in which the district attorney will develop his or her caseload;
- the sources for referrals of cases; and
- a description of how the district attorney will coordinate various sectors involved, including insurers, medical and legal providers, the Fraud Division, public agencies such as the California Highway Patrol, Bureau of Automotive Repairs, U.S. Customs, and local law enforcement agencies.

Required: A current District Attorney/Fraud Division Joint Plan for the use of investigative resources is required and included with the application (Attachment A).

COUNTY PLAN PROGRAM STRATEGY

1. Explain how your county plans to resolve the problem stated in your problem statement. Include improvements in your program.

As discussed in our Problem Statement the sale, transportation and use of narcotics, the recent state realignment and the Red Hawk Casino are all contributing factors to the continued problem of automobile insurance fraud and economic auto theft. Below is a breakdown of how the county will address the problem including the estimated time frame to achieve the program objectives and activities, the manner in which our office will develop the caseload, the sources for referrals, and coordination of various sectors including insurers, medical and legal providers as well as various public and law enforcement agencies.

Addressing the Problem / Estimated Time Frame to Achieve Objectives and Activities

The various factors mentioned in the problem statement are not one time in nature. These issues are and will continue to be a problem in our community for the foreseeable future. It is through early intervention, education and proper investigation and aggressive prosecution that we hope to deter future criminals from committing automobile fraud offenses. The achievement of our objectives will be continual through our participation in the program. Each year criminals will be convicted and punished accordingly for their crimes. Our desire is to help educate the public on how not to be victimized through the use of discussion forums and enhance our relationships with outside agencies resulting in more thorough investigations and successful prosecutions.

Developing the Caseload

All auto fraud cases are being handled by one assigned Deputy District attorney and one assigned District Attorney Investigator. This allows for vertical prosecution of cases resulting in improved efficiency, and greater consistency in case filings and dispositions. In addition, our automobile insurance fraud investigator(s) is involved at the onset of each case. Both the attorney and investigator work the case from intake creating a more productive use of time for both individuals resulting in a proficient court proceeding and greater use of grant funds.

Under new leadership the Special Prosecutions Unit now has bi-weekly meetings which include all unit deputy district attorneys, forensic auditors, legal secretary for the unit, fraud investigators and supervising investigators. The aim of these meetings is to assure consistency within the unit, to set outreach goals, update investigations, and review prosecutions and to encourage teamwork and communication within the Special Prosecutions Unit. Our office is in the final stages of transitioning to a "paperless" office. This paperless system facilitates improved efficiency in court and communications between deputy district attorneys, investigators and supervisors. Further, instant access to the "electronic case file" is possible from court, the office, at home or on the road.

Sources for Referrals

The various sources involved in the program come from a variety of organizations. CDI, BAR, DMV, FTB and local law enforcement agencies such as the El Dorado County Sheriff's Office, the Placerville Police Department, the South Lake Tahoe Police Department and the California Highway Patrol.

Coordination of Various Sectors

Over the last few years the District Attorney's Office has established various relationships with agencies such as CDI, DMV, BAR, FTB, and SIU's in addition to all law enforcement agencies and fire districts within our region. It is through the continued involvement with these organizations that better quality investigations and caseloads have developed. In addition to sharing resources our office will continue to educate our agencies on how to prepare a proper case

- 2. What are your plans to meet any announced goals of the Insurance Commissioner? If these goals are not realistic for your county, please state why they are not, and what goals you can achieve? What is your strategic plan to accomplish the goals?**

Balanced Caseload

To accomplish a balanced caseload, our Fraud Unit will continue working closely with law enforcement and other agencies to develop and investigate cases. These collaborative efforts provide additional information, guidance, and expertise as needed. Our office will continue to send deputy district attorneys and investigators to appropriate trainings and additional educational forums. In addition, we have been working diligently in our department as well as with other agencies to increase the number of applicant/insured fraud cases. Due to the transitory nature of El Dorado County and a small fraud investigative unit, it has been a challenge to increase the number of these types of cases. However, we believe that we have shown a strong effort in meeting this stated goal of the Insurance Commissioner. Finally, while we are aware of other types of automobile insurance fraud and continue watching for other violations, our county simply does not see staged collisions or insider fraud on a regular basis.

Performance and Continuity within the Program

This past year brought some personnel changes to our fraud unit. These changes were made for various reasons, but primarily for the benefit of the program. As stated above, Assistant James Clinchard has been assigned to supervise the Special Prosecutions Unit, which includes the Auto Fraud Unit. He reviews and approves all felony case dispositions, including that restitution be determined and ordered as a condition of any settlement. Deputy District Attorney Gloria Mas has been assigned to the Special Prosecutions Unit since 2011 and is now the sole attorney handling this case load (but for the occasional case which may arise out of South Lake Tahoe to be handled by Robert Priscaro). Mr. Pierson is aware of the Commissioner's desire to maintain consistency within the program and remains dedicated to this premise. Our Fraud Unit continues to grow as funds are made available for an increase in personnel.

Outreach

In the coming fiscal year, a concerted effort will be made to reach out to more insurance Sills to strengthen our working relationship with those units. We plan to discuss within the outreach presentation what is needed for a successful prosecution and how we can work together to apprehend more offenders.

The Special Prosecutions Unit will continue with our training and liaison program with local law enforcement agencies as well as to improve the quality and quantity of investigations and make the agencies aware of the District Attorney's ongoing fight against auto fraud. Additionally, our office plans to provide outreach to the elder communities within El Dorado County to inform and educate them regarding insurance fraud in hopes of fostering a relationship that leads to the apprehension of insurance fraud offenders.

We believe with enhanced outreach to the community more citizens will become increasingly aware of potential fraud. In recent months our office filed a case with an elderly woman as the victim in an automobile accident. She solicited the help of a family friend (defendant) to fix her car. The defendant previously held a contractor's license; however, he allowed his license to expire. A lump sum payment was issued from the insurance company according to their estimate of the repairs, including an additional amount for other necessary work. The victim was unhappy with the final results and contacted the Bureau of Automotive Repair. Upon inspection of the vehicle the claimed repairs were found to be substandard. In addition, some of the work on the estimate was never performed; including the work that the defendant indicated was necessary and for which he received additional payment.

With community outreach, we hope to impress upon potential victims, including the elderly, the importance of conducting background checks for proper licensing before work is performed on their vehicles.

3. What goals do you have that require more than a single year to accomplish?

An ongoing goal of our office is to continue to increase the number of applicant/insured fraud cases. We are continually learning how best to uncover and investigate this type of fraud. We are committed to investigating and prosecuting these types of cases as they become available.

Another goal of our office is to investigate more cases within the South Lake Tahoe region. As part of the approved budget for FY 2011-2012 the District Attorney's Office purchased a four-wheel drive vehicle that will allow the assigned investigator to travel to the South Lake Tahoe area more frequently. As such, the investigator will have the opportunity to build and strengthen the relationship with the local CHP and South Lake Tahoe Police Department. Greater cooperation by those agencies and expansion of the program into that region will likely take more than one year to accomplish. It will be an ongoing effort to continue the open lines of communication and learning the specifics of the Tahoe Basin area.

Finally, a continual goal of our office is to study case trend to identify the extent and nature of the automobile insurance fraud problem in the county. This may include new trends related to insurance fraud in the elder community as well. Our office recognizes the importance of outreach and training and will continue with our efforts to identify those entities that may be unfamiliar with the program as well as those agencies with which we already have a strong working relationship.

Additionally, we are planning to host a quarterly Sierra Economic Crimes Task Force (SECTF) meeting with local invitees including California Highway Patrol, Placerville Police Department, El Dorado County Sheriff's Department and South Lake Tahoe Police Department.

4. Training and Outreach

- List the training **received** by each county staff member in the automobile fraud unit during fiscal years 2011-2012 and 2012-2013.
- Describe what kind of training/outreach **you provided** in Fiscal Year 2012-2013 to local Special Investigative Units, public and private sectors to enhance the investigation and prosecution of automobile insurance fraud; and/or coordination with the Fraud Division, insurers, or other entities.
- Describe what kind of training/outreach **you plan to provide** in Fiscal Year 2013-2014 to local Special Investigation and prosecution of automobile insurance fraud; and/or coordination with the Fraud Division, insurers or other entities.

Training Received FY 12/13

- Mike Franzen, District Attorney Investigator- Western States Auto Theft Investigator Association Conference (WSATI) in October of 2012
- Marilyn Meixner, Accountant/Auditor- Association of Certified Fraud Specialists held in San Diego, CA
- James Clinchard, Assistant District Attorney attended the CDAA Fraud Symposium insurance fraud training in December 2012.
- The Unit Legal Secretary attended Excel Training Courses.

Additionally, our assistant, attorney and investigator receive constant on-the-job training by meeting at our Unit Meetings and with other agencies as well as staff from other counties with similar programs.

Outreach Provided FY 12/13

- Gloria Mas, Deputy District Attorney and Mike Franzen, District Attorney Investigator- presentation for Pre-Law Enforcement Students in August 2012.
- Gloria Mas, Deputy District Attorney and Mike Franzen, District Attorney Investigator- presentation for Placerville California Highway Patrol for two groups in April 2013.

The training/outreach provided in fiscal year 12/13 is as presented in the FY 12/13 RFA. Our office did and will continue to reach out to more insurance SIU's to strengthen our working relationship with those units. We will continue our collaboration with those units to determine what is needed for successful prosecution. Our Fraud Unit will continue reaching out to law enforcement agencies to strengthen, as well as increase, the number of investigations and make the agencies aware of the District Attorney's ongoing fight against auto fraud.

Our Special Prosecutions Unit personnel will continue its strong relationship with investigators at CDI working cooperatively together in furtherance of quality investigations. Our office acknowledges that these continued trainings and outreach are fundamental to the success of our program. It is through these meetings with various agencies that attention is drawn to information which is helpful in the identification of potential fraud and how issues need to be addressed in written reports. For example, our unit has networked with the Yolo county fraud unit, attended their outreach fraud fair, and noted their strategies. This experience will inform our future outreach efforts.

5. Describe the county's efforts and the district attorney's plan to obtain restitution and fines imposed by the court to the Automobile Fraud Account.

Over the last few years, restitution has been a primary goal of our office and of our fraud unit. In fiscal year 2009-2010, our fraud unit worked with the Court to create a restitution tracking system. Our legal assistant uses this system to access court files and to track payments on each of our cases. We are able to determine both the date and amount of each payment made by every fraud unit defendant. Our department implemented a program in fiscal year 2010-2011 to enhance the collections of fines and restitution ordered by the courts in each case. Our Special Prosecutions Unit Administrative Assistant is able to access court records (in a read only mode) and follow the payments of each defendant. The Administrative Assistant monitors the defendant's progress post-conviction or plea to determine if payments have been received per the court's order.

Additionally, in El Dorado County, the Probation Department is helpful in determining and collecting restitution on felony matters. Arrangements are in place for our Fraud Unit to be kept apprised of the status of restitution payments in relevant cases. If and when our Administrative Assistant determines, or the Probation Department notifies us, that a defendant has not made regular court-ordered payments towards fines and/or restitution, the matter is researched and a violation of probation is filed if appropriate.

Additionally, to the extent possible, restitution is ordered in fraud cases at the time of plea/sentencing so that it becomes part of the plea agreement and the defendant cannot contest the amount. At times this is not possible due to an early plea by the defendant and/or non-receipt of restitution information from the victim. However, our unit works diligently to determine the amount of restitution owed to victims and has the court order the amount when known. In the coming fiscal year, we will continue our efforts in having restitution ordered at the time of plea, where possible, and tracking payments by defendants to ensure timely and accurate payments to victims.

In this reporting period, several cases have had large amounts of restitution ordered. Of those orders, more than \$26,000.00 has been paid in full. In all other restitution cases, the Defendants are making monthly payments through the Court or Probation.

6. Identify the performance objectives that the county would consider attainable and would have a significant impact in reducing automobile insurance fraud.

Project:

- a. An estimated 25-50 new investigations will be initiated during FY 2013-2014.
- b. An estimated 20-40 new prosecutions will be initiated during FY 2013-2014.

7. If you are asking for an increase over the amount of grant funds received last fiscal year, please provide a brief description of how you plan to utilize the additional funds?

El Dorado County is not seeking to increase the amount of the grant award over what was awarded in Fiscal Year 2012/2013.

BUDGET

Instructions for Fiscal Year 2013-2014

In preparing to provide the information requested on Forms 10-13, be sure to consider the information provided below, as well as follow the detailed instructions provided:

BUDGET

General:

The budget is the basis for management, fiscal review, and audit. Funding Formula planning levels are included with this package.

Counties may supplement grant funds with funds from other sources such as those discussed in Form 05, question #2. However, applicants should not include any funds or expenses from these sources in the program budget.

BUDGET CATEGORY INSTRUCTIONS

PROGRAM BUDGET

The purpose of the Program Budget is to demonstrate implementation of the proposed plan with the funds available through this program. Program costs must be directly related to the objectives and activities of the program. The budget must cover the entire grant period. In the budget, include only those items covered by grant funds. All budgets are subject to the CDI's modification and approval.

The CDI requires the applicant to develop a cost-effective line-item budget that will enable them to meet the intent and requirements of the program, and ensure the successful implementation of the program. Applicants should prepare a realistic and prudent budget that avoids unnecessary or unusual expenditures that would detract from the achievement of the objectives and activities of the program. The following information is provided to assist in the preparation of the budget. Strict adherence to all required and prohibited items is expected. Failure by the applicant to include required items in the budget does not excuse responsibility to comply with those requirements.

Program funds must be used to support enhanced investigation and prosecution of insurance fraud and shall not be used to supplant funds that, in the absence of program funds, would be made available for any portion of the local insurance fraud program.

Budget modifications are allowable as long as they do not change the grant award amount. Budget modifications across budget categories (e.g., personal services, operations and equipment) require CDI approval. **Each budget modification request shall be made in writing before it can be approved.**

1. Non-Allowable Budget Items

- Real property purchases and improvements
- Aircraft or motor vehicle, except the purchase of motor vehicles specifically requested/justified to, and approved in advance by, the Commissioner
- Interest payments
- Food and beverages, except as purchased in connection with program-related travel. Food and beverage costs shall not exceed the applicants' per diem schedule.
- Weapons or ammunition unless included as part of a benefit package

2. Allowable Budget Items

Allowable costs are those costs incurred in direct support of local program activities, including program personnel, program-related travel, equipment costs proportional to their program-related use, facilities cost, expert witness fees and audits.

BUDGET CATEGORY INSTRUCTIONS (Continued)

Specific Budget Categories

There is a separate form for each of the following three budget categories:

- A. Personnel Services - Salaries/Employee Benefits – Form 10
- B. Operating Expenses – Form 11
- C. Equipment – Form 12

Each budget category requires line-item detail that addresses the method of calculation and justification for the expense. Enter the amount of each line-item in the right-hand column of the Budget Category form. All charges must be clearly documented **and rounded off to the nearest whole dollar**. Enter the total amount of the budget category at the bottom of the form. **If additional pages are needed, total only the last page of each budget category.**

The bottom of the Equipment Category form contains a format for identifying the program total and other revenue items. **This section must be completed and submitted even if there were no line-items identified in the Equipment Category.**

A. Personnel Services - Salaries/Employee Benefits:

1. **Salaries:** Personnel services include all services performed by staff that are directly employed by the applicant and must be identified by position and percentage of salaries. All other persons are to be shown as consultants in the Operating Expenses Category supported by a memorandum of understanding, contract, or operational agreement, which must be kept on file by the grantee and made available for review during a CDI site visit, monitoring visit, or audit. Sick leave, vacation, holidays, overtime, and shift differentials must be budgeted as salaries.
2. **Benefits:** Employee benefits must be identified by type and percentage of salaries. Applicants may use fixed percentages of salaries to calculate benefits. Budgeted benefits cannot exceed those already established by the applicant.

Employer contributions or expenses for social security, employee life and health insurance plans, unemployment insurance, and/or pension plans are allowable budget items. Other benefits, such as uniforms or California Bar Association dues, are allowable budget items if negotiated as part of an employee benefit package.

A line-item is required for each different position/classification, but not for each individual employee. If several people will be employed full-time or part-time in the same position/classification, provide the number of full-time equivalents (e.g., three half-time clerical personnel should be itemized as 1 ½ clerical positions).

BUDGET CATEGORY INSTRUCTIONS (Continued)

B. Operating Expenses:

Operating expenses are defined as necessary expenditures exclusive of personnel salaries, benefits and equipment. Such expenses may include specific items directly charged to the program, and in some cases, an indirect cost allowance. The expenses must be grant-related (e.g., to further the program objectives as defined in the grant award) and be encumbered during the grant period.

The following items fall within this category: consultant services such as subcontractors who are not employed by the applicant, travel, office supplies, training materials, research forms, equipment maintenance, software equipment rental/lease, telephone, postage, printing, facility rental, vehicle maintenance, answering service fees, audit, administrative costs, and other consumable items. Furniture and office equipment **costing less than \$1,000 per unit (including tax, installation, and freight) or with a useful life of less than one-year, fall within this category.**

1. **Travel Budget** for all anticipated travel related to the program is based on the travel policy established by the county. If a county does not have a travel policy, the state mileage rate can be used, which is a maximum of **56.5 cents per mile**, unless a higher rate is justified. When program employees are authorized by program department heads or designees to operate a privately owned vehicle on program-related business and no local travel policy exists, the employee will be allowed to claim 56.5 cents per mile without certification.
2. **Facility Rental** up to \$18 per square foot annually (\$1.48 per square foot per month) with maintenance is allowable. If the rental costs for office space exceed these rates, it must be consistent with the prevailing rate in the local area.
3. **Rented or Leased Equipment:** If equipment is to be rented or leased, an explanation and cost analysis will be required if the application is selected for funding.
4. **Confidential Fund Expenditures** are costs that will be incurred by grant-funded personnel working undercover or in another investigative capacity. It may include the purchase of information, physical evidence, or services.
5. **Indirect Costs/Administrative Overhead:** Applicants may set aside grant funds for indirect costs/administrative overhead. Indirect costs are those not readily itemized or assignable to a particular program, but necessary to the operation of the organization and the performance of the program. The costs of operating and maintaining facilities, accounting services, and administrative salaries are examples of indirect costs. Flat rates not exceeding 10 percent (10%) of personnel salaries (excluding benefits and overtime), or 5 percent (5%) of total direct program costs (excluding equipment) may be

BUDGET CATEGORY INSTRUCTIONS (Continued)

budgeted by applicants for indirect/administrative costs. You must specify the amount and the method of calculation for these costs.

Applicants must have on file an indirect cost allocation plan, which demonstrates how the rate was established. This plan must clearly indicate that line-items charged to a direct cost category (e.g., postage) are *not* included in the indirect cost category. All costs included in the plan must be supported by formal accounting records that substantiate the propriety of eventual charges.

6. **Audits:** The budget may include a line-item for the cost of obtaining an independent financial audit. The financial audit is to be prepared by either an independent auditor who is a qualified state or local government auditor, an independent public accountant licensed by the State of California, or the County Auditor/Controller. The audit shall indicate that local expenditures were made for the purposes of the program as specified in Section 1872.8 of the California Insurance Code as adopted guidelines, in the Application and County Plan.

C. Equipment:

Equipment is defined as non-expendable tangible personal property having a useful life of more than one-year and costing \$1,000 or more per unit (including tax, installation, and freight).

A line-item is required for each different type of equipment, but not for each specific piece of equipment (e.g., three laser jet printers must be one line-item, not three).

Rented or leased equipment must be budgeted as an Operating Expense. "Lease to Purchase" agreements are generally not allowable. If a "Lease to Purchase" is requested, prior approval is required.

An equipment log must be completed listing all equipment purchases made with the prior fiscal year CDI grant.

Vehicles: The purchase of vehicles must be justified to and approved by the Commissioner. A separate justification must be submitted. If approved, county procurement policies must be followed.

BUDGET CATEGORY INSTRUCTIONS (Continued)

PROGRAM TOTAL

Place the total amount for the entire budget in the space provided at the bottom right corner of the Budget Category and Line-Item Detail form. This amount must match the amount requested for the program.

OTHER PROGRAM FUNDS

Interest Income: Include the amount of interest accrued to the base program funds. Interest income shall be used to further local program purposes.

ADDITIONAL GUIDANCE

Counties are also referred to the California State Controller's Office (SCO) and its Accounting Standards and Procedures for Counties manual (Government Code Section 30200 and California Code of Regulations, Title 2, Division 2, Chapter 2) that, along with minimal required accounting practices, includes basic guidance regarding grant program budgets. Counties may download a copy of this manual at the SCO website <http://www.sco.ca.gov>.

BUDGET CATEGORY AND LINE-ITEM DETAIL		
A. Personnel Services - Salaries/Employee Benefits		COST
Salaries		
(Including Tahoe differential, bi-lingual, standby, longevity and deferred comp)		
DA Investigator	1.00 FTE	\$ 110,679
Assistant District Attorney	.05 FTE	6,033
Deputy District Attorney	.90 FTE	97,317
Legal Secretary	.15 FTE	2,089
Benefits		
Medicare:		
DA Investigator	1.00 FTE	1,605
Assistant District Attorney	.05 FTE	88
Deputy District Attorney	.90 FTE	1,272
Legal Secretary	.15 FTE	0
Health/Flex:		
DA Investigator	1.00 FTE	4,108
Assistant District Attorney	.05 FTE	1,273
Deputy District Attorney	.90 FTE	6,125
Legal Secretary	.15 FTE	0
Retirement/PERS:		
DA Investigator	1.00 FTE	34,797
Assistant District Attorney	.05 FTE	1,186
Deputy District Attorney	.90 FTE	19,133
Legal Secretary	.15 FTE	411
Disability Insurance:		
DA Investigator	1.00 FTE	377
Assistant District Attorney	.05 FTE	22
Deputy District Attorney	.90 FTE	350
Legal Secretary	.15 FTE	8
Unemployment Insurance:		
DA Investigator	1.00 FTE	140
Assistant District Attorney	.05 FTE	7
Deputy District Attorney	.90 FTE	126
Legal Secretary	.15 FTE	7
TOTAL		\$ 287,153

BUDGET CATEGORY AND LINE-ITEM DETAIL	
B. Operating Expenses	COST
Law Books:	
California Insurance Code	\$ 23
Audit Fee:	
Audit (required)	10,700
Training:	
CDAA – Fraud Symposium (Auto Track Only)	
Insurance Fraud Seminar - .60 FTE DDA (\$300/ea. x 2)	600
Insurance Fraud Seminar - .75 FTE Investigator (\$300/ea. x 1)	300
Travel:	
Meals \$40/day x 5 days for training x 3 (2 DDA; 1 DAI)	600
Lodging \$100/day x 5 days for training x 3 (2 DDA; 1 DAI)	1,500
Parking (Airport) \$15/day x 5 days for training x 3 (2 DDA; 1 DAI)	225
Professional Services:	
Transcription & other	2,400
Computer Software:	
Tracking & vehicle search software	400
Indirect/Administrative Cost Allocation: 10% of Personnel Salaries	21,612
TOTAL	\$ 38,360

BUDGET CATEGORY AND LINE-ITEM DETAIL	
C. Equipment	COST
None	
CATEGORY TOTAL	0
PROGRAM TOTAL	\$325,513
INTEREST TOTAL	0

EQUIPMENT LOG

Equipment Log for FY 2012-2013
County of EL DORADO

Equipment Ordered	Equipment Cost	Date Ordered	Date Received	Serial Number	Equipment Tag Number
Vehicle	\$30,444	6/12/2012	9/11/2012	1FM5K8D83 DGB20995	105419

Rows can be inserted as needed.

☐ No equipment purchased.

I certify this report is accurate and in accordance with the approved Grant Award Agreement.

Name: VERN R. PIERSON

Title: DISTRICT ATTORNEY

Signature: 

Date: 6/24/13

ATTACHMENT A

JOINT PLAN

GUIDELINES FOR PREPARING A JOINT PLAN

Purpose of the Joint Plan

A Joint Plan helps achieve some very important goals for both county district attorney's and the Fraud Division. The joint plan, when properly developed and agreed upon, creates the framework for effective communication and resource management in the investigation and prosecution of insurance fraud.

Additionally, a joint plan assists the Insurance Commissioner in assessing the effectiveness of shared fraud program funding in the automobile insurance fraud program.

Some of the benefits of achieving these goals are:

- Reduction or elimination of duplication of effort
- Enhanced investigative support
- An increase in the number of arrests and prosecutions.

ELEMENTS OF THE PLAN

Based upon review of past and current joint plans by county prosecutors and the Fraud Division, the following elements should be covered within the plan, but should not be considered all-inclusive:

1. Statement of Goals

Include what is expected to be achieved by the joint plan. The joint plan will reflect the Insurance Commissioner's objectives.

2. Receipt and Assignment of Cases

Discuss the procedures to deal with fraud complaints and referrals that are received by only the Fraud Division or district attorney. What if both offices receive the same complaint? What arrangements will be made to avoid duplication of effort? How often will the two agencies meet/confer to share information on case referrals?

3. Investigations

When the district attorney first receives a case, discuss the criteria for when/if the Fraud Division's resources will be requested. Identify the plans and methods to develop cases between the two agencies and with allied agencies. Identify how the parties will avoid any duplication of investigative efforts. Define the manner in which the case investigative plan is in concurrence to investigate and prosecute if the fact expectation is met.

Discuss the time frames for initial and follow-up meetings between the assigned Fraud Division investigator(s) and the assigned prosecutor(s) for a case. Discuss

how soon after a joint investigation is opened, the named prosecutor(s) and investigator(s) will be expected to meet.

4. **Undercover Operations**

Discuss the expectations and roles of both offices with respect to undercover operations conducted by the Fraud Division or jointly with district attorney investigators.

5. **Case Filing Requirements**

Discuss the filing requirements for cases presented to the county prosecutor. Set forth the guidelines that are generally expected for case filings.

6. **Training**

Discuss plans for any joint training between the District Attorney's office and the Fraud Division. Indicate any plans to conduct joint training and outreach to insurance companies (and Special Investigative Units), other law enforcement agencies, self-insurers and others.

7. **Problem Resolution**

Discuss the procedures and methods to resolve issues that may surface during the investigative/prosecutorial stages. At what level are they to be resolved? Include a discussion of the process to be used in resolving any conflict in the direction or scope of the investigation.

8. **Joint Acceptance of Plan, Required Signatures and Date**

Both the county prosecutor, in charge of the insurance fraud program, and the Captain of each Fraud Division Regional Office, responsible for that county and program, must agree upon the plan. **Both parties must sign and date the Joint Plan.** Copies of all Joint Plans will be maintained at the Fraud Division Headquarters in Sacramento for review by the Insurance Commissioner.

**AUTOMOBILE INSURANCE FRAUD
JOINT INVESTIGATIVE PLAN
FISCAL YEAR 2013-2014**

Memorandum of Understanding

Introduction

The "parties" to this Joint Plan are the California Department of Insurance Fraud Division, and the El Dorado County District Attorney's Insurance Fraud Unit.

The parties to this Joint Investigative Plan recognize that the California Department of Insurance, Fraud Division was established to investigate allegations of insurance fraud throughout the State of California, and is the primary investigative agency in this field. However, while the headquarters for the Fraud Division in Central Northern California is based in Sacramento, its investigative responsibilities encompass twenty-five (25) central and northern counties. Due to this considerable geographical territory, the number of referrals/cases, and the finite number of investigators available, the fraud division cannot reasonably be expected to devote its efforts in any one county. Thus, there exists a critical need for an effective joint plan to address the problem of insurance fraud in each jurisdictional territory.

1. Statement of Goals

- a) To promote a close working relationship between the District Attorney's Insurance Fraud Unit and the Fraud Division, based on dedication to the common goal of fighting insurance fraud, commitment to the highest professional and ethical standards, and mutual respect as law enforcement officers devoted to the pursuit of justice and protection of the citizens of El Dorado County and the State of California.
- b) To investigate in a timely manner, using professional standards and procedures, and prosecute, when appropriate, as many identifiable cases of suspected insurance fraud as we can.
- c) To achieve the best possible anti-insurance fraud program through the efficient and effective use of the limited resources provided, and to promote awareness in this community that the serious problem of insurance fraud is being addressed in a meaningful way by law enforcement.
- d) The Fraud Division and the District Attorney Fraud Unit will work together to identify common areas of fraud that tend to drive up the cost of automobile insurance. This would also include identifying those who commit auto fraud. Once the entities or individuals involved in this area of fraud have been identified, the parties agree to work together to arrive at a plan as to how best to reduce or minimize these fraudulent activities.

2. Receipt and Assignment of Cases

Present law requires that an insurer who knows or reasonably believes that an act of insurance fraud has been committed, report this information to the Department of Insurance - Fraud Division and/or the local District Attorney (Insurance Code Section 1877.3).

- a) When a suspected fraudulent claim (SFC) or a case referral package is received from an insurer, it will be entered into a database, available for future reference. Both parties will maintain a case tracking system to monitor all SFC's and case referral packages received.
- b) Both parties will communicate on a regular, scheduled basis to discuss SFC's and case referral packages received, with the objective being to avoid duplication of investigative efforts, and to insure that all referrals are being appropriately addressed. When a case is assigned for investigation, the assigning party will notify the other within five (5) working days. A monthly report regarding intake of SFC's and assigned cases will be generated by both parties and mailed to one another by the fifth working day of each month.
- c) If the SFC or case referral package is sent only to the fraud division, the fraud division will address the matter, exercising its best discretion on how to proceed, with appropriate notice to the district attorney's insurance fraud unit of the action taken. If the SFC or case referral package is sent only to the District Attorney's Insurance Fraud Unit, it will notify the fraud division the action it desires to take, as indicated in paragraphs (d),(e) and (f) below. The information shall include the suspect's name, carrier or administrator and the claim number.
- d) If the fraud division elects to pursue an investigation of an SFC or case referral sent by an insurer, the District Attorney's Office insurance fraud unit will suspend any further action on the case, pending the outcome of the fraud division's investigation, and will notify the insurer of the fact in writing.
- e) If the fraud division elects not to pursue an investigation of an SFC or case referral sent by an insurer, because of excessive caseloads, resource limitations, or any other reason, or chooses to defer any matter referred, the district attorney's insurance fraud unit will review the referral for investigation. The referring insurer will be notified on this fact in writing and a copy of the referral will be submitted to the District Attorney's Insurance Fraud Unit.
- f) If the District Attorney's Insurance Fraud Unit receives a referral that would be more appropriately handled in another county's jurisdiction, the District Attorney's Office will forward the referral to the appropriate county and notify the fraud division.

3. Investigations

- a) Pursuant to the above provision, and to maximize the utilization of resources, it is understood and agreed that either party will provide assistance to the other, upon request, in any investigation where such assistance is needed, this could include serving search warrants, interviewing witnesses, making arrests, etc.
- b) Joint investigations may be undertaken in cases where the parties determine it is beneficial to combine resources to achieve the most efficient and effective results. This will be determined on a case-by-case basis.
- c) It is expected that cases will be developed from referrals by insurers, other law enforcement/governmental agencies (California Highway Patrol, Placerville Police Department, South Lake Tahoe Police Department, El Dorado County Sheriff's Office, California Fire Department) informants, and other responsible sources of information. Outreach programs are encouraged to promote this aspect of the plan.
- d) It is the intent of the joint investigative plan to avoid duplication of investigative efforts by maintaining regular communication to discuss case loads and share information concerning current investigations. The fraud division regional supervisors will meet at a minimum of twice a year with the District Attorneys Fraud Unit lead attorney to review the working relationship between both agencies.
- e) The Deputy District Attorney of the District Attorney's Fraud Unit, or his/her designee, will be available to meet with the fraud division investigator at any time during the investigation of a case when requested by the investigator to discuss any aspect of the case.
- f) It is the intent of the parties that by maintaining regular communication and adhering to agreed upon plans and procedures, the completed investigation will result in the filing of criminal charges and a successful prosecution. At the same time, however, it is understood that not every case that is investigated will result in prosecution. This can occur when evidence does not develop as expected, material witnesses are no longer available, the case lacks jury appeal, the reasonable likelihood of conviction is minimal, or other unforeseen circumstances develop. The parties will take all possible steps to avoid such situations, as it is not desirable to expend investigative resources that not will lead to a prosecutable case.
- g) Any investigative costs associated with a fraud division investigation prior to the complaint being filed shall be incurred by the fraud division. Any costs

associated with the investigation after the complaint is filed, shall be incurred by the District Attorney's Office. Responsibility for costs incurred during a "joint" undercover operation will be determined by the Memorandum of Understanding – see section 4(c).

4. Undercover Operations

- a) Both parties recognize the importance of undercover investigations in those cases where it is felt this technique is a viable means of developing evidence to prove a suspected insurance fraud. The parties agree that undercover operations need to be highly organized and may be carefully monitored by supervisor level personnel to insure the efficiency and integrity of the investigation. It is understood that undercover operations can be very labor intensive and time consuming, and don't always produce the desired result.
- b) Either party may decide to conduct an undercover operation in a particular case using its own personnel and resources. In a situation where the fraud division conducts its own independent undercover investigation in El Dorado County, the District Attorney's Insurance Fraud Unit will be available to provide advice or other assistance required.
- c) In a case where there will be "joint" undercover investigation, there will be a memorandum of understanding (M.O.U.) prepared prior to the start of the investigation, which outlines and specifies the goals and the objectives of the investigation, as well as the duties and responsibilities including personnel and financial responsibilities, of each of the parties in the investigation.

5. Case Filing Requirements

- a) The initiation of suspected insurance fraud cases will focus not only on the development of probable cause to make an arrest, but also on the obtaining of sufficient evidence to the charge beyond a reasonable doubt in a criminal court. It is understood that each case is unique, and certain actions may need to be taken in one case that would not be taken in another.
- b) When submitting a case for prosecution, the investigator will present as complete a package as possible, including a detailed report, outlining the offenses alleged to have been committed, the details of the investigation and the evidence available to prove the charges, including identification of available witnesses and supporting documentation. In cases involving alleged false statements or misrepresentations, there must also be identified evidence to show the materiality of the alleged false statement or misrepresentation relating to the claim.

- c) To promote efficiency in this area, fraud division investigators are encouraged to contact the El Dorado County District Attorney early in the investigation of a case to share ideas and develop strategies that will lead to a prosecutable case.
- d) The District Attorney will ensure that all formal case presentations made by the fraud division will be reviewed within ten (10) working days of the presentation or delivery. If additional investigation is needed by the reviewing District Attorney, he/she will notify the case investigator immediately. The case investigator will complete the additional investigation as soon as reasonably possible and provide the district attorney with status updates at a minimum of every ten (10) working days until the investigation is completed. The District Attorney will further ensure that decisions on complaint filings shall be done in a timely fashion but no longer than thirty (30) days from the date of receipt. If a formal case is rejected for prosecution, the District Attorney will prepare a statement in writing stating the reasons for the rejection and provide the statement to the case investigator within ten (10) working days following the rejection.

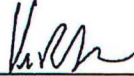
6. Training

- a) Parties have been, and will continue to be active participants in the annual CDAA/CDI insurance fraud training seminar. This will provide a significant portion of the ongoing training of both parties in the area of insurance fraud.
- b) The parties will participate in joint informal training sessions as necessary, on issues important to the investigation and prosecution of insurance fraud cases. The parties will assist each other, when requested, in training sessions, for insurance carriers and administrators, or issues important to the detecting, investigation and prosecution of insurance fraud cases. Both parties will notify each other when there is a request for training by an insurance carrier and administrator.

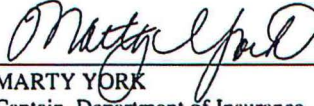
7. Problem Resolution

- a) It is the intent of this joint plan that any problems or differences that may arise between the parties be resolved quickly through early, direct and open communication by those personnel directly involved in the dispute. If necessary, the Chief Investigator of the Fraud Division and the prosecutor in charge of the

District Attorney's Office Insurance Fraud Program, or the Chief Investigator in the District Attorney's Office may be called upon to resolve any dispute, concentrating on the best interests of the overall insurance program.



VERN R. PIERSON
District Attorney
County of El Dorado



MARTY YORK
Captain, Department of Insurance
State of California

Date: 6-11-13

Date: 6-12-13

ATTACHMENT “B”
OMITTED DUE TO CONFIDENTIALITY