



Tahoe Truckee Sierra Disposal

P.O. Box 6479 · Tahoe City, CA 96145-6479 · Ph: (530) 583-7800 · Fax: (530) 583-0804 · www.Waste101.com

November 29th, 2017

Greg Stanton
County of El Dorado
Community Development Agency
Environmental Management Division Director
2850 Fairlane Court
Placerville, CA 95667

RE: Rate Request, TTSD (West Shore Franchise Area)

Dear Greg:

Please find enclosed TTSD's Base Year rate application for the upcoming 2018-'19 rate year. As you know, we take a long term view and are sensitive to collection rates in the local communities we serve. Despite incurring recent cost impacts associated with the past season's winter conditions, as well as increased traffic congestion in the area, we have conservatively projected our future costs in an effort to mitigate the impact upon collection rates. Upon your review, please advise us regarding the next step in the rate approval process.

We are proud of the service we were able to successfully provide throughout the challenging operating conditions of last year's heavy winter. We are honored to continue serving the residents and businesses of El Dorado County and thank you and your Staff for the management you provide.

Regards,

A handwritten signature in black ink, appearing to read "David Achiro".

David Achiro

Tahoe Truckee Sierra Disposal

Attachments/enclosures: '18-'19 Base Year Rate Application Forms (3 pages)

Base Year Rate Application

Summary

Rate Change

1. Percent Rate Change Requested 2.19%

Garbage Collection Rate Schedule

2.

Rate Schedule (per customer, per month except as indicated otherwise)	FY 17-18		FY 18-19	
	Current Rate	Rate Adjustment	New Rate	
Residential Collection Rates				
One 32-Gallon Can	\$ 26.59	\$ 0.58	\$ 27.17	
Two 32-Gallon Cans	\$ 35.09	\$ 0.77	\$ 35.86	
Senior Rate - One 32-Gallon Can	\$ 21.69	\$ 0.47	\$ 22.16	
Extra 32-Gallon Can (per can)	\$ 4.58	\$ 0.10	\$ 4.68	
Commercial Collection Rates				
Commercial Can (32-Gallon) Service (per can, minimum 1 can per week, 1x per week service only)	\$ 6.12	\$ 0.13	\$ 6.25	
MSW Dumpster Service				
3-Yard EOW	\$ 230.12	\$ 5.03	\$ 235.15	
3-Yard 1XW	\$ 333.65	\$ 7.29	\$ 340.94	
3-Yard 2XW	\$ 595.99	\$ 13.03	\$ 609.02	
3-Yard 3XW	\$ 858.42	\$ 18.77	\$ 877.19	
4-Yard 1XW	\$ 417.08	\$ 9.12	\$ 426.20	
4-Yard 2XW	\$ 730.91	\$ 15.98	\$ 746.89	
4-Yard 3XW	\$ 1,120.79	\$ 24.50	\$ 1,145.29	
6-Yard 1XW	\$ 585.90	\$ 12.81	\$ 598.71	
6-Yard 2XW	\$ 1,110.68	\$ 24.28	\$ 1,134.96	
6-Yard 3XW	\$ 1,635.65	\$ 35.76	\$ 1,671.41	
Cardboard-only Dumpster Service				
3-Yard Cardboard 1XW	\$ 179.88	\$ 3.93	\$ 183.81	
3-Yard Cardboard 2XW	\$ 290.11	\$ 6.34	\$ 296.45	
4-Yard Cardboard 1XW	\$ 212.68	\$ 4.65	\$ 217.33	
4-Yard Cardboard 2XW	\$ 324.63	\$ 7.10	\$ 331.73	
6-Yard Cardboard 1XW	\$ 280.26	\$ 6.13	\$ 286.39	
6-Yard Cardboard 2XW	\$ 500.88	\$ 10.95	\$ 511.83	
Extra Service requested above subscription level:				
3-Yard	\$ 111.43	\$ 2.44	\$ 113.87	
4-Yard	\$ 144.39	\$ 3.16	\$ 147.55	
6-Yard	\$ 174.50	\$ 3.82	\$ 178.32	
3-Yard Cardboard	\$ 65.90	\$ 1.44	\$ 67.34	
4-Yard Cardboard	\$ 80.16	\$ 1.75	\$ 81.91	
6-Yard Cardboard	\$ 81.84	\$ 1.79	\$ 83.63	
Extra Yardage left out on-route (per yard)	\$ 21.37	\$ 0.47	\$ 21.84	

Certification

To the best of my knowledge, the data and information in this application is complete, accurate, and consistent with the instructions provided by El Dorado County.

Name: David Achir Title: Secretary

Signature:  Date: 11/29/2017

Base Year Rate Application

Financial Information for Unincorporated County Area

		FY 16-17	FY 17-18	FY 18-19
		Prior Year	Current Year	Base Year
		Results	Estimated	Projected
Section I -- Allowable Costs				
3.	Direct Labor	\$ 131,318.69	\$ 133,879.41	\$ 136,490.06
4.	Truck and Equipment	\$ 122,657.59	\$ 125,049.41	\$ 127,487.88
5.	Disposal Costs (Profit Allowed)	\$ 78,071.29	\$ 82,320.17	\$ 85,458.04
6.	Office Salaries	\$ 23,455.95	\$ 23,913.34	\$ 24,379.65
7.	Officer's Salaries	\$ 12,635.70	\$ 12,882.10	\$ 13,133.30
8.	General and Administrative Costs	\$ 16,786.78	\$ 17,114.12	\$ 17,447.85
9.	Program Costs	\$ 733.20	\$ 747.50	\$ 762.07
10.	Total Allowable Operating Costs	\$ 385,659.21	\$ 395,906.05	\$ 405,158.84

Section II -- Allowable Profit:				
11.	Operating Ratio	90%	90%	91%
12.	Allowable Operating Profit	\$ 42,851.02	\$ 43,989.56	\$ 40,070.65

Section III -- Pass Through Costs without Franchise Fees				
13.	Disposal Costs (Pass Through)	\$ 36,032.90	\$ 31,784.02	\$ 32,895.04
14.	Total Pass Through Costs	\$ 36,032.90	\$ 31,784.02	\$ 32,895.04

Section IV -- Revenue Requirement without Franchise Fees				
15.	Total Allowable Operating Costs (Line 10) plus Allowable Operating Profit (Line 12) plus Total Pass Through Costs (Line 14)	\$ 464,543.13	\$ 471,679.64	\$ 478,124.53

Section V -- Revenues without Rate Change in Base Year

		Current Rate/Month	Months	Projected Accounts	Total
Residential Revenues					
16.	One 32-Gallon Can	\$ 26.59	9	858	\$ 205,278.16
17.	Two 32-Gallon Cans	\$ 35.09	8	402	\$ 112,862.71
18.	Senior Rate - One 32-Gallon Can	\$ 21.69	12	6	\$ 1,635.26
19.	Extra 32-Gallon Can	\$ 4.58	12	419	\$ 23,048.72
20.	Residential Revenues Subtotal				\$ 342,824.85
21.	Less: Allowance for Uncollectible Residential Accounts			0.5%	\$ (1,714.12)
22.	Total Residential Revenues (without Rate Change in Base Year)				\$ 341,110.72
Commercial Revenues					
23.	HOA Dumpsters (by unit, single location with 26 units)	\$ 32.80	12	26	\$ 10,233.60
24.	3-yard EOW	\$ 230.12	9	1	\$ 2,071.08
25.	3-yard 1x per week	\$ 333.65	12	5	\$ 20,019.00
26.	3-yard 2x per week	\$ 595.99	3	1	\$ 1,787.97
27.	4-yard 1x per week	\$ 417.08	12	6	\$ 30,029.76
28.	4-yard 2x per week	\$ 730.91	7	5	\$ 25,581.85
29.	4-yard 3x per week	\$ 1,120.79	4	1.75	\$ 7,845.53
30.	6-yard 1x per week	\$ 585.90	12	6	\$ 42,184.80
31.	Commercial Extra Yardage & Special Pick-ups				\$ 9,078.73
32.	Commercial Cans - Base Monthly Service	\$ 26.50	8	9	\$ 1,907.97
33.	Commercial Can - Additional Can	\$ 26.50	6	9	\$ 1,430.98
34.	Commercial and Industrial Revenues - Subtotal				\$ 152,171.27
35.	Less: Allowance for Uncollectible Commercial and Industrial Accounts			0.5%	\$ (760.86)
36.	Total Commercial and Industrial Revenues (without Rate Change in Base Year)				\$ 151,410.41
37.	Recycled Material Sales				\$ -
38.	Total Revenues (Lines 22 + 36 + 37)				\$ 492,521.13

Section VI -- Net Shortfall (Surplus)				
39.	Net Shortfall (Surplus) without Franchise Fees (Line 15 - Line 38)			\$ (14,396.60)
40.	Residential, Commercial, and Industrial Franchise Fees		5%	\$ 25,164.45
41.	Net Shortfall (Surplus) with Franchise Fees (Lines 39 + 40)			\$ 10,767.85

Section VII -- Percent Change in Rates				
42.	Total Residential, Commercial, and Industrial Revenues Prior to Rate Change (Line 22 + 36)			\$ 492,521.13
43.	Percent Change in Existing Residential/Commercial/Industrial Rates (Line 41 divided by Line 42)			2.19%

Base Year Rate Application

Operating Information

	FY 16-17	FY 17-18		FY 18-19	
	Prior Year	Current Year	Percent	Base Year	Percent
	Results	Estimated	Change	Projected	Change
Section VIII -- Operating Data					
44. Residential Accounts	1,266	1,266	0.0%	1,266	0.0%
45. Multi-family Accounts	3	3	0.0%	3	0.0%
46. Commercial Accounts	33	33	0.0%	33	0.0%
47. Total Accounts	1,302	1,302	0.0%	1,302	0.0%
48. Residential Refuse Tons	931	931	0.0%	931	0.0%
49. Residential Recycling Tons					
50. Commercial Refuse Tons	571	571	0.0%	571	0.0%
51. Commercial Recycling Tons					

Section IX -- Change in Commercial Rates

(Please see Commercial Rates detailed on Page 1)