CHIEF ADMINISTRATIVE OFFICE Procurement and Contracts Division

Date Received	

NON-COMPETITIVE BID PURCHASE JUSTIFICATION

Required for all sole source acquisitions in excess of \$3,000.00.

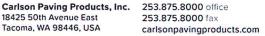
This justification document consists of three (3) pages. All information must be provided and all questions must be answered. Department Head approval is required.

Requesting De	epartment Info	rmation	
Department		Index Code	
Department of Transportation		3600010	
Contact Name		Sub-Object Code	User Code
Ashley Johnson, Department Analyst		6040	
Telephone		Fax	
530-642-4925		530-642-9238	
Required Suppi	ier/Vendor Info	ormation	
Vendor/Supplier Name	Vendor/Suppler Address		
Herrmann Equipment, Inc.	9220 Viking Place		
Contact Name	Decertific CA 05747 0700		
Matt Herrmann	Roseville, CA 95747-9700		
Estimated Purchase Price	Vendor/Supplier E-Mail		
248,955.41	matt@herrmannequipment.com		
Telephone	Fax		
916-783-9333			
Provide a brief description of the acquisition, including all goods a	and/or services the	vendor/supplier will provi	de
The Department of Transportation, Maintenance and Opera Configuration.	ations Division is	orocuring a Carlson CP	100 II Asphalt Paver - 3-man
Department Head Signature	-	<u>6/20/19</u>	
Purchasing Agent			
Signature		Date	
Board of Supervisors	Buyer Assignment		
Date	Assigned To		
Item	Date		
Non-Competitive Rid - PDF - May 2008		-	

A. THE GOOD/SERVICE REQUESTED IS RESTRICTED TO ONE SUPPLIER FOR THE REASON STATED BELOW:

1. Why is the acquisition restricted to this goods/services supplier?(Explain why the acquisition cannot be competitively bid. Explain if this is an emergency purchase or how the supplier is the only source for the acquisition.)
The Carlson CP 100 II asphalt Paver - 3-man Configuration is a sole source due to Herrmann Equipment, Inc. being the sole authorized distributor of Carlson CF line commercial-class asphalt pavers for the State of California and Washoe County, Nevada
2. Provide the background of events leading to this acquisition.
The Department of Transportation already owns a paving machine that is over twenty (20) years old. The paving machine is unable to pave a roadway without having to complete multiple passes and still leaves a narrow portion on the edge unpaved. With the increase in paving jobs due to Senate Bill 1, the Department began research into paving machines that would allow the entire lane to be paved and would be more environmentally friendly compared to the twenty year old paving machine that is currently being used.
3. Describe the uniqueness of the acquisition (why was the goods/services supplier chosen?)
Herrmann Equipment, Inc. is the sole distributor in the State of California which is confirmed by a letter from Carlson Paving Products.
4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?
If the paving machines in not purchased through Herrmann Equipment, Inc. then the Department would be required to continue to use the outdated pavin machine currently owned. Paving projects will take more time to complete as the current paver would require more passes (12.5 width) to complete the entire roadway. The new paver has the ability to pave up to 17 feet wide in a single pass. Transportation needs to complete projects as efficiently as possible to make sure it is in accordance with SB1 guidelines and meeting expectations for projects outlined in a fiscal year.

5. What market research was conducted to substantiate no competition, including evaluation of other items consider? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)
Transportation evaluated products that would meet the Tier IV requirements through the Air Resource Board and contacted local contractors to see what products they owned and how well they were operating. Transportation also looked for a paver that would have a wider paving area. Staff viewed the paver in the field to see how it operated and if it would meet the needs of Transportation. Staff spoke with the operators while viewing the paver to make sure the horsepower would meet the needs of El Dorado County due to roads that have steeper slopes, they also spoke about optional upgrades to determine if they were needed or not
D. PRICE ANALYSIS 1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)
The price was considered to be reasonable after speaking with Contractors and comparing their purchase price with the price that was quoted to the County.
2. Describe any cost savings or avoidance realized (1 time or on-going) by acquiring the goods/services from this supplier Cost savings can be realized in regards to the vendor not charging a delivery fee, using the local tax rate and giving an additional discount of roughly \$11,000.00. By purchasing the paver, the Department will save money down the line by staying in compliance with the Air Resource Board. Savings could also be seen by projects being completed in a timely manner due to more reliable equipment that has the ability to pave up to 17 feet wide





June 20, 2019

Herrmann Equipment, Inc. 9220 Viking Place Roseville, CA 95747

Subject: Authorized CP-line Dealer For California

To Whom It May Concern:

This letter confirms that Herrmann Equipment, Inc., having its principal place of business in Roseville, California, is the sole authorized distributor of Carlson CP-line commercial-class asphalt pavers for the State of California and Washoe County, Nevada.

Should you have any questions, please feel free to contact me at any time.

Sincerely,

Chris Colwell

President

Carlson Paving Products, Inc.

ClEUK