AGREEMENT FOR SERVICES #4075 Emergency Air Ambulance Advanced Life Support Services

THIS AGREEMENT is made and entered into by and between the County of El Dorado, a political subdivision of the State of California (hereinafter referred to as "County") and REACH Medical Holdings, LLC, a Delaware Limited Liability Company, by and through its operating subsidiaries, namely CALSTAR Air Medical Services, LLC, a Delaware Limited Liability Company, and REACH Air Medical Services, LLC, a California Limited Liability Company, each duly qualified to conduct business in the State of California, whose principal place of business is 451 Aviation Bloulevard, Suite 101, Santa Rosa, CA 95403, and whose local place of business is 8880 Cal Center Drive, Suite 125, Sacramento, CA 95826, (hereinafter referred to as "CONTRACTOR").

RECITALS

WHEREAS, the California Code of Regulations, Title 22, Division 9, Chapter 8 requires that an EMS Agency that chooses to integrate EMS aircraft into its prehospital care system shall develop a program which, at a minimum, classifies EMS aircraft, incorporates utilization of EMS aircraft into its EMS plan, establishes policies and/or procedures to assure compliance, and develops written agreements specifying conditions to routinely serve its jurisdiction; and

WHEREAS, County has determined that the critically ill and injured persons in the County of El Dorado will benefit from rapid air ambulance transportation to facilities capable of providing the specialty critical care needs of said persons; and

WHEREAS, CONTRACTOR has represented to County that it is specially trained, experienced, and competent to perform the special services required hereunder, and County has determined to rely upon such representations; and

WHEREAS, County desires to designate, approve, and authorize, CONTRACTOR to provide the emergency air ambulance dispatch services described herein in exchange for CONTRACTOR's agreement to comply with the requirements set forth below; and

WHEREAS, the parties hereto have mutually agreed that the existing Agreement #146-O1310 (FENIX #287) shall automatically terminate and be replaced upon execution of this Agreement for Services #4075; and

WHEREAS, it is the intent of the parties hereto that such services be in conformity with all applicable Federal, State (all references to "State" in this Agreement shall mean the State of California unless otherwise specified) and local laws; and

NOW THEREFORE, in consideration of the recitals and the mutual obligation of the parties as expressed herein, both County and CONTRACTOR do hereby expressly agree as follows:

ARTICLE I

Definitions: The following terms and definitions apply to this Agreement:

1. AAMS means Association of Air Medical Services.

- 2. <u>Administrator on Call (AOC)</u> means the individual designated by CONTRACTOR that has program responsibility for making critical decisions after normal duty hours.
- 3. Advanced Life Support (ALS) means special services designed to provide definitive prehospital emergency medical care, including, but not limited to cardiopulmonary resuscitation, cardiac monitoring, cardiac defibrillation, advanced airway management, intravenous therapy, administration of specified drugs and other medicinal preparations, and other specified techniques and procedures administered by authorized personnel under the direct supervision of a base hospital as part of a local EMS system at the scene of an emergency, during transport to an acute care hospital, during interfacility transfer, and while in the emergency department of an acute care hospital until responsibility is assumed by the emergency or other medical staff of that hospital or as otherwise defined by the U.S. Department of Health and Human Services, Federal Health Care Finance Administration, and California Health and Safety Code section 1797.52.
- 4. Advanced Life Support (ALS) Rescue Aircraft means a rescue aircraft whose medical flight crew has at a minimum of one (1) attendant certified or licensed in Advanced Life Support as defined by the California Code of Regulations (CCR) Title 22, Section 100282.
- 5. <u>Air Ambulance</u> means any aircraft specially constructed, modified or equipped, and used for the primary purpose of responding to emergency calls and transporting critically ill or injured patients whose medical flight crew has a minimum of two (2) attendants certified in Advanced Life Support or licensed in Advance Life Support required by CCR, Title 22. Section 100280.
- 6. <u>Air Ambulance Transport Contract</u> means a Contract with the County for an Air Ambulance to respond to requests for air medical transportation of critically ill or injured patients from locations within the County. Mutual Aid Agreements may qualify as Air Ambulance Transport Contracts.
- 7. <u>Authorization</u> means the process required by CCR, Title 22, Division 9, Chapter 8, which the County must follow in order to allow EMS aircraft CONTRACTORS to provide service within the County.
- 8. <u>Auxiliary Rescue Aircraft</u> means a rescue aircraft which does not have a medical flight crew, or whose medical flight crew do not meet the minimum requirements established in CCR, Title 22, Division 9, Chapter 8, Article 1, Section 100283.
- 9. <u>CONTRACTOR Medical Director</u> means a licensed physician who has substantial experience in the practice of emergency medicine, and is designated by CONTRACTOR to provide medical control and to assure medical accountability throughout the planning, implementation and evaluation of the air ambulance service CONTRACTOR.
- 10. <u>CAMTS</u> means Commission on Accreditation of Medical Transport Systems, a national independent commission committed to patient care and the safety of the transport environment.
- 11. <u>County</u> means County of El Dorado, the political subdivision of the State of California. The Chief Administrative Office, through its local County EMS Agency is responsible for the direct oversight of prehospital emergency and non-emergency medical care in the County of El Dorado.
- 12. <u>Designated Dispatch Center</u>, for the purpose of this Agreement, means the Cal Fire Camino Emergency Communications Center, the Cal Fire Grass Valley Emergency Communications Center, or the City of South Lake Tahoe Police Department Dispatch Center designated by the County EMS Agency. Calls from the Designated Dispatch Centers are routed to the CONTRACTOR Communications Dispatch Center for the

- purpose of coordinating air ambulance response to the scene of a medical emergency within the jurisdiction of the County EMS agency.
- 13. <u>County of El Dorado EMS Agency Medical Director</u> means a licensed physician and surgeon who has substantial experience in the practice of emergency medicine, and is designated by the County to provide medical control and to assure medical accountability throughout the planning, implementation and evaluation of the EMS system.
- 14. <u>Emergency</u> means a condition or situation in which an individual has a need for immediate medical attention, or where the potential for such need is perceived by emergency medical personnel, a public safety agency, or a prudent layperson.
- 15. <u>Emergency Medical Services (EMS)</u> means the services utilized in responding to a medical emergency.
- 16. <u>EMS Agency</u> means the administrative agency responsible for the direct oversight of prehospital care in the County, acting under the County's Chief Administrative Office, pursuant to Health and Safety Code Section 1797.200.
- 17. <u>"Authorizing EMS Agency"</u> means local EMS agency that approves utilization of specific EMS Aircraft within its jurisdiction.
- 18. "Classifying EMS Agency" means the local EMS agency that categorizes the EMS aircraft into the groups identified in CCR, Title 22, Section 100300(c)(3). This shall be the local EMS agency in the jurisdiction of origin that categorizes the emergency medical services aircraft, except for aircraft operated by the California Highway Patrol, the California Department of Forestry, or the California National Guard, which shall be classified by the EMS Authority.
- 19. <u>EMS Authority</u> means the State Emergency Medical Services Authority, established by Health and Safety Code, Division 2.5 that establishes guidelines for local EMS agencies.
- 20. <u>EMS Aircraft</u> means any aircraft utilized for the purpose of prehospital emergency patient response and transport. EMS aircraft includes Air Ambulances and all categories of Rescue Aircraft per CCR, Title 22, Section 100279.
- 21. <u>Electronic Prehospital Care Report (ePCR)</u> means an electronic form approved by the County of El Dorado EMS Agency for the purpose of documenting all patient care provided in the County of El Dorado. The ePCR shall also include all required billing information.
- 22. <u>FAR</u> means Federal Aviation Regulations as published within Title 14 of the Code of Federal Regulations (14 CFR).
- 23. <u>Flight Nurse</u> means an individual who is a registered nurse extensively trained in critical care and emergency medicine, and trained in all elements of prehospital Advanced Life Support; whose scope of practice provides comprehensive and effective medical care to patients, including assessment, planning implementation and evaluation of the critically ill and injured; and functions as a member of the flight team.
- 24. <u>Flight paramedic</u> means a highly trained paramedic that provides care to sick and injured patients in an aeromedical environment on either fixed or rotor wing aircraft. Typically a flight paramedic will work with a registered nurse, physician, Respiratory Therapist, or another paramedic. Flight paramedics must have an advanced level of medical knowledge along with clinical experience in a high acuity environment. Flight paramedics usually hold advanced certifications like the FP-C or the CCP-C.
- 25. <u>Jurisdiction of Origin</u> means the local EMS jurisdiction within which the authorized air ambulance is operationally based.
- 26. <u>Medical Flight Crew</u> means the individuals, excluding the pilot, specifically assigned to care for the patient(s) during aircraft transport as defined by CCR, Title 22, Section 100278.

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- 27. Ordinance means the Emergency Medical Service and Medical Transportation Ordinance adopted by the County of El Dorado Board of Supervisors that sets the standards and/or definitions for emergency medical services and medical transport; personnel and training requirements; equipment and supply requirements; response times; communication requirements; and medical transportation service requirements. It empowers the County EMS Agency through the County Chief Administrative Office, to issue permits to litter van and wheelchair van transport services, and enter into contracts with ground and air ambulance entities; monitor performance; enforce standards, if necessary; and act in an impartial manner as an arbitrator in matters of citizen complaints.
- 28. <u>Physician</u> means an individual licensed by the State as a doctor of medicine or doctor of osteopathy.
- 29. <u>Pilot</u> means one or more aircrew member(s) responsible for the control and operation of the aircraft. Each shall possess, at a minimum, a commercial airman's certificate or airline transport pilot certificate with ratings and type ratings appropriate for the operation of the aircraft employed and mission flown as required by part 61 of FAR's and shall comply with the requirements of Part 135 applicable to the certificate under which the operations are conducted. If more than one pilot is used, it shall be clearly designated which is the pilot in command.
- 30. <u>Prehospital Care Report (PCR)</u>, for the purpose of this Agreement, means a form approved by the County EMS Agency for the purpose of documenting all patient care provided in the County.
- 31. <u>Registered Nurse</u> means an individual licensed by the State of California Board of Registered Nursing, and under certain circumstances, may include a nurse who is licensed by the Nevada State Board of Nursing and provides Medical Transportation Services across the California-Nevada border.
- 32. <u>"Paramedic" or "EMT-P" or "Mobile Intensive Care Paramedic"</u> means an individual who is educated and trained in all elements of prehospital advanced life support (ALS); whose scope of practice to provide ALS is in accordance with the standards prescribed by this Chapter, and who has a valid license issued pursuant to this Chapter.
- 33. Rescue Aircraft means an aircraft whose usual function is not prehospital emergency patient transport, but that may be utilized, in compliance with local EMS policy, for prehospital emergency patient transport when use of an Air Ambulance or Ambulance is inappropriate or unavailable. Rescue aircraft includes ALS Rescue Aircraft, Basic Life Support Rescue Aircraft, and Auxiliary Rescue Aircraft under CCR, Title 22, Section 100281.

ARTICLE II

Scope of Service:

- 1. County classifies and categorizes CONTRACTOR's aircraft that is operationally based within the County as Air Ambulance, and authorizes CONTRACTOR to provide Emergency Medical Advanced Life Support Services within the County. Reclassification shall occur if there is a transfer of ownership or a change in the aircraft's category. CONTRACTOR's EMS Aircraft that is operationally based outside of the County shall be classified and authorized by the EMS Agency located in the jurisdiction where the air ambulance is operationally based. CONTRACTOR must submit to County a copy of said classification and authorization.
- 2. CONTRACTOR shall adhere to all federal, State and local statutes, ordinances, policies and procedures related to EMS aircraft operations, and any and all other applicable statute, ordinance, and resolution regulating prehospital Advanced Life Support services

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- relating to EMS aircraft operations, including qualifications of flight crews and aircraft maintenance. In the event of any conflicting statute, ordinance, or regulation, the statute, ordinance, or regulation setting forth the more stringent requirement shall be met.
- 3. CONTRACTOR shall adhere to all applicable AAMS Safety Standards for the operation of rotorcraft air medical services.
- 4. CONTRACTOR shall adhere to all applicable FARs pertaining to and including flight operations, pilot flight and time duty, flight crews, and maintenance inspections.
- 5. CONTRACTOR shall make all commercially reasonable efforts to respond to requests for service from the designated Dispatch Center on a seven (7) day per week, twenty-four (24) hour per day basis, as provided in the California Code of Regulations, Title 22, Division 9, Chapter 4, Article 7, Section 100167(b)(1). County recognizes that CONTRACTOR's ability to respond to requests for service may, from time to time, be negatively affected by weather conditions, mechanical failure, crew availability, command pilot discretion, unavailability due to request from another jurisdiction, and other safety considerations. If CONTRACTOR is unable to respond to a request for service, CONTRACTOR shall immediately notify the designated Dispatch Center, which then has the option of requesting a response from another contractor.
- CONTRACTOR's Communications Dispatch Center receives requests for air ambulance service from the County Designated Dispatch Centers for the purpose of coordinating air ambulance aircraft.
- 7. CONTRACTOR shall ensure that an air ambulance is immediately launched for all emergency requests for service to which CONTRACTOR has agreed to respond and shall complete that response, unless diverted by the designated Dispatch Center. Should CONTRACTOR be unable to immediately launch an air ambulance at time of request, CONTRACTOR shall notify the appropriate dispatch center of said inability at the time of request for service.
- 8. CONTRACTOR shall not cause or allow its air ambulances to respond to a location without receiving approval to respond from the designated Dispatch Center for such service at that location. CONTRACTOR medical flight crew shall notify the designated Dispatch Center to be assigned to an incident if circumstances are warranted.
- 9. CONTRACTOR shall adhere to the air ambulance response requirements established in the County EMS Agency "EMS Aircraft" policy at all times when providing service in El Dorado County.
- 10. When CONTRACTOR's notification to the requesting dispatch agency to accept or reject a mission exceeds the response time requirements established in the County EMS Agency "EMS Aircraft" policy, County reserves the right to request justification for delayed notification time(s). CONTRACTOR must provide justification within five (5) business days from receipt of County's request.
- 11. CONTRACTOR shall transport each patient in need of or requiring transport to the nearest hospital capable of providing the emergency medical services required for the patient's condition. CONTRACTOR may, from time to time, in accordance with a Ground Transport Agreement (GTA) between the local ambulance contractor and CONTRACTOR, provide patient care using County approved ground ambulance transport, when available. These circumstances include but are not limited to; weather, mechanical issues, patient size and/or weight limitations and continuity of care.
- 12. CONTRACTOR shall respond and participate, or not participate, at the discretion of the on-scene incident commander operating under Incident Command System (ICS). CONTRACTOR recognizes that, in some cases, the unneeded response of air ambulances to disaster and multi-casualty incidents can require on-scene personnel to divert their

Page 5 of 15 #4075 19-1230 A 5 of 15 attention from necessary life safety duties to accommodate the establishment of a landing zone and the maintenance of scene security for the aircraft and flight crew. The on-scene incident commander will make the determination regarding the need for air ambulance response and the availability of adequate resources, including a suitable landing zone that does not compromise the safety of patients, bystanders and responders on the ground. Nothing in this provision shall be construed as limiting the authority of the pilot in command to decide not to utilize any assigned landing zone or to take any actions necessary to provide for the safety of the aircraft and its participants in the event of any emergency situation.

- 13. CONTRACTOR shall designate an on-duty or on-call management or supervisory staff Administrator on Call (AOC), to be available at all times, who is authorized to act on behalf of CONTRACTOR in all operational matters. The designated Dispatch Center shall at all times be advised and have available the contact information for the designated AOC staff.
- 14. CONTRACTOR shall ensure that all air ambulances are appropriately staffed and equipped to the Advanced Life Support level pursuant to the requirements established in the CCR, Title 22, Division 9, Chapter 8, and articulated in this Agreement. Clinical performance must be consistent with CAMTS standards for Air Medical Transports and approved County medical standards and protocols.
- 15. County recognizes that CONTRACTOR uses Registered Nurses (RNs) as flight nurses. CONTRACTOR flight nurses provide care in accordance with the California Nurse Practice Act of 1974. County recognizes nurses cleared for flight duties by CONTRACTOR as authorized RNs to conduct activities as described under this Agreement.
- 16. County recognizes that CONTRACTOR provides air ambulance service utilizing a medical flight crew of flight nurses and flight paramedics and that base hospital contact is not usually necessary. The designated Base Hospital for ground ambulance for CSA No. 3 South Shore Area is Barton Memorial Hospital. The designated Base Hospital for ground ambulance for CSA No. 3 Tahoe West Shore Area is Tahoe Forest Hospital. The designated Base Hospital for ground ambulance for CSA No. 7 West Slope Area is Marshall Hospital.
- 17. CONTRACTOR shall ensure that all flight nurses are licensed by the State of California. Flight nurses whose license has lapsed shall not be allowed to provide prehospital care within the County until they have met all requirements to bring their license current. CONTRACTOR shall ensure compliance with all regulations from the Health and Safety Code, Division 2.5; California Code of Regulations, Title 22, Division 9; and the California Nurse Practice Act of 1974. CONTRACTOR shall ensure that the portions of the County EMS Agency Prehospital Care Policy and Procedure Manual that apply to air ambulance service are followed.
- 18. CONTRACTOR shall ensure that the medical flight crew meets the standards contained within the CAMTS certification requirements and as required by CCR, Title 22, Division 9, Chapter 8, Section 100276.
- 19. CONTRACTOR shall maintain a minimum staffing level of not less than two (2) flight nurses or one (1) flight nurse and one (1) flight paramedic, excluding the pilot.
- 20. CONTRACTOR shall ensure that all medical flight crew participate in continuing education requirements as required by their licensure or certification and aeromedical transportation.
- 21. CONTRACTOR shall ensure that the medical flight crew is familiar with local geography throughout the County.

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- 22. CONTRACTOR's Medical Director shall provide direct medical control under the authority of the County EMS Agency Medical Director for air ambulance service within the County. In this capacity, the CONTRACTOR's Medical Director is responsible for establishment of CONTRACTOR protocols and standardized procedures, quality assurance, and enforcement procedures.
- 23. County approves the use of the air ambulance medical standards established by the CONTRACTOR Medical Director for the services required in this Agreement. The County EMS Agency Medical Director reviews the policies, procedures and protocols developed by CONTRACTOR for air ambulance service for use in the County. CONTRACTOR shall provide to the County a copy of the policies, procedures and field treatment protocols including all updates and revisions as approved by the CONTRACTOR's Medical Director. County will treat CONTRACTOR's policies and procedures in accordance with the California Public Records Act, California Government Code Section 6250, et seq.
- 24. CONTRACTOR shall comply with any applicable standards for air ambulance medical equipment (required for the level of service being provided) as established by the County EMS Agency Policy and Procedure Manual promulgated by the County EMS Agency EMS Agency and CCR, Title 22, Division 9, Chapter 8, Article 5, Section 100306. The County EMS Agency shall provide to CONTRACTOR a copy of the County EMS Agency Policy and Procedure Manual including any updates on an ongoing basis. CONTRACTOR shall be charged with knowledge of this Manual. This Manual shall be updated from time to time as determined necessary by the El Dorado County EMS Agency.
- 25. CONTRACTOR shall possess and agree to maintain adequate drug and solution inventory, drugs, and supplies in compliance with the scope of practice established by the CONTRACTOR Medical Director and reviewed by the County EMS Agency Medical Director.
- 26. CONTRACTOR shall maintain all necessary radio communications equipment so as to provide for communications capability with the County designated dispatch centers, designated Base Hospital facilities, Basic Life Support/ALS first responder agencies, ALS ambulance transport contractors and appropriate receiving facilities. (No private ambulance system telephone access number shall exist for emergency dispatch.)
- 27. CONTRACTOR shall allow site inspections at any time by County of El Dorado EMS Agency staff for purposes of Agreement compliance and medical quality assurance.
- 28. CONTRACTOR personnel shall utilize the CONTRACTOR's ePCR for all emergency responses including non-transports and integrate with County's ePCR system. CONTRACTOR shall ensure all ePCR's are entered into the California Emergency Medical Services Information System (CEMSIS). In the event that hardware, software, communications, licensing, or other technical problems temporarily prohibit the real-time capture of ePCR data and information, CONTRACTOR shall have an available backup system to manually collect all required information. Upon manual collection of this information, it shall be CONTRACTOR's responsibility to enter it into appropriate electronic databases to assure compliance with the reporting requirements and timelines of this Agreement.
- 29. CONTRACTOR shall, upon request of the County of El Dorado EMS Agency, obtain copies of calls that originated in the County from the Designated Dispatch Center and provide them to the EMS Agency within five (5) working days from receipt of a written or emailed request to CONTRACTOR.

- 30. CONTRACTOR shall document any and all incidents of unusual activities or occurrences that impacted or had an effect on the normal delivery of services provided under this Agreement. Events that the medical flight crew feels should be documented, but are not appropriate to include on the ePCR, should be included on an Incident Report. Such activities may include, but are not limited to: acts of violence, combative patients, patient care concerns, inter-agency conflicts, medical equipment failures, obstacles to responses including chronic adverse weather conditions, and radio, dispatch, or communication failures. Any other unusual activities that have the potential of affecting patient care shall be documented as well.
- 31. CONTRACTOR shall cooperate fully in supplying all requested documentation to both the County Base Hospitals and the County EMS Agency.
- 32. CONTRACTOR shall cooperate with County in any investigations or possible violations of this Agreement and shall make all dispatch logs and similar dispatch records including tape recordings available for inspection and copying at reasonable times at CONTRACTOR's regular place of business. All tape recordings shall remain available for a minimum of sixty (60) days from the date the recording was made.
- 33. CONTRACTOR shall allow County to inspect on a pre-announced or unannounced basis all aircraft used by the CONTRACTOR within the County
- 34. CONTRACTOR shall maintain confidentiality of medical records including, but not limited to EMS prehospital care reports, and confidential quality assurance reports for patients for whom services are rendered by CONTRACTOR pursuant to this Agreement. CONTRACTOR shall be subject to all laws and regulations regarding confidentiality of patient and quality assurance records; CONTRACTOR shall disclose such information as necessary to County and to CONTRACTOR's and/or County's designated quality assurance review committees, or to governmental authorities as required by law. CONTRACTOR agrees to inform all of its personnel of the need to obey the provisions of State law regarding confidentiality of medical records and quality assurance records and that "any person knowingly and intentionally violating the provisions of said State law is guilty of a misdemeanor."
- 35. CONTRACTOR shall establish a Continuous Quality Improvement (CQI) Program that will monitor and evaluate the Prehospital Advanced Life Support services required in the Agreement. The program shall be in accordance with Title 22, Division 9, Chapter 12, Article 2, Section 100402 and reviewed and approved by the County EMS Agency.
- 36. CONTRACTOR shall, to the extent practical, participate in the County EMS system CQI Program, and send a representative to organized patient care reviews in which CONTRACTOR's services were utilized in cases being audited.
- 37. CONTRACTOR shall cooperate with County in establishing disaster and multicasualty incident plans, policies and procedures; and assist in planning and participate in interagency disaster/multicasualty incident training exercises annually.
- 38. CONTRACTOR shall have its disaster response and personnel call-back plan on file with the County EMS Agency.
- 39. County shall have access to de-identified information where authorized and pertinent to evaluation and analysis by the EMS Agency Medical Director. CONTRACTOR will maintain medical control activities in accordance with CONTRACTOR's medical policies and procedures as reviewed by EMS Agency Medical Director. County may deny, suspend or revoke the authorization of CONTRACTOR to provide services in the County for failure to comply with applicable policies, procedures and regulations promulgated by the State of California or by County.

ARTICLE III

County Operational Policies: CONTRACTOR shall be responsible to comply with all operational policies and standards for CONTRACTOR; the standards currently articulated in this Agreement and any subsequent amendments or modifications; the Health and Safety Code, Division 2.5; California Code of Regulations, Title 22, Division 9; Commission on Accreditation of Medical Transport Systems (CAMTS); Association of Air Medical Services (AAMS); the California Emergency Medical Services Authority; County Emergency Medical Service and Medical Transportation Ordinance and the County EMS Agency.

ARTICLE IV

Proof of Accreditation: CONTRACTOR shall provide to the Contract Administrator, proof of accreditation and licensing required by CAMTS, FAA, and the State on an initial and renewal basis.

ARTICLE V

Designated Authorized Operating Area: County Service Area No. 3, South Shore Area; County Service Area No. 3 Tahoe West Shore Area; and County Service Area No. 7 West Slope Area are non-exclusive operating areas for air ambulance service under the County's EMS Plan. County reserves its rights to take any and all appropriate action and to exercise its discretion with regard to any other public or private emergency and non-emergency medical transporters. County reserves the right to utilize public or private EMS aircraft services as defined in Title 22, Chapter 8, Article 1, Section 100279, if such utilization is in the best interest of the public.

ARTICLE VI

Venue: Any dispute resolution action arising out of this Agreement, including, but not limited to, litigation, mediation, or arbitration, shall be brought in the County of El Dorado, California, and shall be resolved in accordance with the laws of the State of California.

ARTICLE VII

Term: This Agreement shall become effective upon final execution by both parties hereto and shall expire five (5) years from the date thereafter, unless terminated by either party by ninety (90) days written notice to the other party or terminated pursuant to the provisions herein under **ARTICLE XXI**, "**Default, Termination and Cancellation.**"

ARTICLE VIII

Changes to Agreement: This Agreement may be amended by mutual consent of the parties hereto. Said amendments shall become effective only when in writing and approved by the duly authorized boards and fully executed by duly authorized officers of the parties hereto.

ARTICLE IX

Product Endorsement/Advertising: CONTRACTOR shall not use the name or equipment of County for the endorsement of any commercial product or service without the expressed written permission of County.

ARTICLE X

Independent Contractor Liability: CONTRACTOR is, and shall be at all times, deemed independent and shall be wholly responsible for the manner in which it performs services required by terms of this Agreement. CONTRACTOR exclusively assumes responsibility for acts of its employees, associates, and subcontractors, if any are authorized herein.

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ARTICLE XI

Nondiscrimination in Services, Benefits, and Facilities:

- 1. CONTRACTOR certifies under the laws of the State of California that CONTRACTOR shall not unlawfully discriminate in the provision of services because of race, color, creed, national origin, sex, age, or physical or mental disability as provided by State and federal law and in accordance with Title VI of the Civil Rights Act of 1964 [42 USC 2000(d)]; Age Discrimination Act of 1975 (42 USC 6101); Rehabilitation Act of 1973 (29 USC 794); Education Amendments of 1972 (20 USC 1681); Americans with Disabilities Act of 1990 (42 USC 12132); Title 45, Code of Federal Regulations, Part 84; provisions of the Fair Employment and Housing Act (Government Code Section 129000 et seq.); and regulations promulgated thereunder (Title 2, CCR, Section 7285.0 et seq.); Title 2, Division 2, Article 9.5 of the California Government Code, commencing with Section 11135; and Title 9, Division 4, Chapter 6 of the California Code of Regulations, commencing with Section 10800.
- 2. For the purpose of this Agreement, discriminations on the basis of race, color, creed, national origin, sex, age, or physical or mental disability include, but are not limited to, the following: denying a participant any service or providing a benefit to a participant which is different, or is provided in a different manner or at a different time from that provided to other participants under this Agreement; subjecting a participant to segregation or separate treatment in any matter related to the receipt of any service; restricting a participant in any way in the enjoyment of any advantage or privilege enjoyed by others receiving any service or benefit; and/or treating a participant differently from others in determining whether the participant satisfied any admission, enrollment, eligibility, membership or other requirement or condition which individuals must meet in order to be provided any service or benefit.

ARTICLE XII

Notice to Parties: All notices to be given by the parties hereto shall be in writing and served by depositing same in the United States Post Office, postage prepaid and return receipt requested. Notices to County shall be addressed as follows:

COUNTY OF EL DORADO

Chief Administrative Office Emergency Medical Services Agency 2900 Fairlane Court Placerville, CA 95667 ATTN: EMS Administrator

With a copy to:

COUNTY OF EL DORADO

Chief Administrative Office Procurement and Contracts Division 2850 Fairlane Ct., Bldg. C, 2nd Fl Placerville, CA 95667 ATTN: Purchasing Agent

Or to such other location as the County directs.

Notices to CONTRACTOR shall be addressed as follows:

REACH Medical Holdings, LLC 8880 Cal Center Drive, Suite 125 Sacramento, CA 95826

ATTN: Christopher Shrader, Sr. Director of Service Delivery

With a copy to:

REACH Medical Holdings, LLC 1001 Boardwalk Springs Place, Suite 250 O'Fallon, MO 63368 Attn: General Counsel

Or to such other location as CONTRACTOR directs.

ARTICLE XIII

No Third Party Liability: Neither the local EMS Agency nor the County shall be liable for any costs or expenses incurred by CONTRACTOR as a result of this Agreement. CONTRACTOR shall bear all costs associated with its provision of services under this Agreement. Each party to this Agreement shall be responsible for its own acts and omissions and those of its officers, employees, and agents. Neither party to this Agreement shall be responsible for the acts or omissions of entities or individuals not a party to this Agreement. Neither party to this Agreement agrees to release, hold harmless, or indemnify the other party from any liability that may arise from or relate to this Agreement.

ARTICLE XIV

Insurance: CONTRACTOR shall provide proof of a policy of insurance satisfactory to the County of El Dorado Risk Management Division and documentation evidencing that CONTRACTOR maintains insurance for CONTRACTOR that meets the following requirements set forth hereinafter:

- 1. Full Worker's Compensation and Employers' Liability Insurance covering all employees of the CONTRACTOR as required by law in the State of California.
- 2. Commercial General Liability Aircraft Insurance of not less than \$5,000,000 combined single limit per occurrence for bodily injury and property damage.
- 3. Air Ambulance, Hull and Liability Insurance of not less than \$5,000,000 is required on owned, hired, leased and non-owned aircraft used in connection with the CONTRACTOR air ambulance operations.
- 4. Professional liability (for example, malpractice insurance) is required with a limit of liability of not less than \$1,000,000 per occurrence, \$3,000,000 aggregate.
- 5. CONTRACTOR shall furnish a certificate of insurance satisfactory to the County of El Dorado Risk Management Division as evidence that the insurance required above is being maintained.
- 6. The insurance shall be issued by an insurance company acceptable to the County Risk Management Division, or be provided through partial or total self-insurance likewise acceptable to the County Risk Management Division.
- 7. CONTRACTOR agrees that the insurance required above shall be in effect at all times during the term of this Agreement. In the event said insurance coverage expires at any

time or times during the term of this Agreement, CONTRACTOR agrees to endeavor to provide thirty (30) days prior to said expiration date, a new certificate of insurance evidencing insurance coverage as provided for herein for not less than the remainder of term of the Agreement, or for a period of not less than one (1) year. New certificates of insurance are subject to the approval of the County Risk Management Division, and CONTRACTOR agrees that no work or services shall be performed prior to the giving of such approval. In the event CONTRACTOR fails to keep in effect at all times insurance coverage as herein provided, County may, in addition to any other remedies it may have, terminate this Agreement upon the occurrence of such event.

- a. The certificate of insurance must include the following provisions stating that: The County of El Dorado, its officers, officials, employees, and volunteers are included as additional insured, but only insofar as the operations under this Agreement are concerned. This provision shall apply to all liability policies except worker's compensation and professional liability insurance policies.
- 8. CONTRACTOR's insurance coverage shall be primary insurance as respects the County, its officers, officials, employees and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees or volunteers shall be in excess of CONTRACTOR's insurance and shall not contribute with it. This provision shall apply to all liability policies except professional liability.
- 9. Any deductibles or self-insured retentions must be declared to the County.
- 10. Any failure to comply with the reporting provisions of the policies shall not affect coverage provided to the County, its officers, officials, employees or volunteers.
- 11. The insurance companies shall have no recourse against the County of El Dorado, its officers and employees or any of them for payment of any premiums or assessments under any policy issued by any insurance company.

CONTRACTOR's obligations shall not be limited by the foregoing insurance requirements and shall survive expiration of this Agreement. CONTRACTOR's professional medical liability insurance is on a "claims made" policy basis. In the event that the required professional medical liability insurance is canceled or not renewed, or that "Prior Acts" coverage is not provided from the subsequent carrier, CONTRACTOR will purchase "Tail Coverage" from its existing carrier for a period of not more than one (1) year.

ARTICLE XV

HIPAA Compliance: All data, together with any knowledge otherwise acquired by CONTRACTOR during the performance of services provided pursuant to this Agreement, shall be treated by CONTRACTOR and CONTRACTOR's staff as confidential information. CONTRACTOR shall not disclose or use, directly or indirectly, at any time, any such confidential information. If CONTRACTOR receives any individually identifiable health information ("Protected Health Information" or "PHI"), CONTRACTOR shall maintain the security and confidentiality of such PHI as required by applicable laws and regulations, including the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") and the regulations promulgated thereunder.

ARTICLE XVI

Concurrence with Laws: CONTRACTOR agrees to comply with all federal and State regulations and laws, and also agrees that the State or County may take all necessary and authorized actions to enforce those regulations and laws, including denial of authorization to serve the emergency scene transports within operating area without County's permission.

ARTICLE XVII

Administrator: The County officer or employee with responsibility for administering this Agreement is Michelle Patterson, Manager of EMS/Emergency Preparedness, or successor.

ARTICLE XVIII

Authorized Signatures: The parties to this Agreement represent that the undersigned individuals executing this Agreement on their respective behalves are fully authorized to do so by law or other appropriate instrument and to bind upon said parties to the obligations set forth herein.

ARTICLE XIX

Partial Invalidity: If any provision of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions shall continue in full force and effect without being impaired or invalidated in any way

ARTICLE XX

Final Authority: Except as provided by law, the Board of Supervisors shall be the final authority for County

ARTICLE XXI

Default, Termination, and Cancellation:

1. Default: Upon the occurrence of any default of the provisions of this Agreement, County shall give written notice of said default to CONTRACTOR (notice). If CONTRACTOR does not cure the default within thirty (30) days of the date specified on the notice (time to cure), then CONTRACTOR shall be in default. The time to cure may be extended at the discretion of County. Any extension of time to cure must be in writing, prepared by CONTRACTOR for signature by County and must specify the reason(s) for the extension and the date in which the extension of time to cure expires.

Notice given under this section shall specify the alleged default and the applicable Agreement provision and shall demand that CONTRACTOR perform the provisions of this Agreement within the applicable period of time. No such notice shall be deemed a termination of this Agreement unless County so elects in this notice, or County so elects in a subsequent written notice after the time to cure has expired.

- 2. Ceasing Performance: County may terminate this Agreement in the event CONTRACTOR ceases to operate as a business, or otherwise becomes unable to substantially perform any term or condition of this Agreement.
- 3. Termination or Cancellation without Cause: Both Parties may terminate this Agreement in whole or in part after ninety (90) calendar days written notice to the other Party. Upon receipt of a Notice of Termination, CONTRACTOR shall promptly discontinue all services affected, as of the effective date of termination set forth in such Notice of Termination, unless the notice directs otherwise.

ARTICLE XXII

County Business License: It is unlawful for any person to furnish supplies or services, or transact any kind of business in the unincorporated territory of County of El Dorado without possessing a County business license unless exempt under County Code Section 5.08.070.

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ARTICLE XXIII

No Third Party Beneficiaries: Nothing in this Agreement is intended, nor will be deemed, to confer rights or remedies upon any person or legal entity not a party to this agreement.

ARTICLE XXIV

Entire Agreement: This document and the documents referred to herein or exhibits hereto are the entire Agreement between the parties and they incorporate or supersede all prior written or oral Agreements or understandings.

REQ	QUESTING CONTRACT ADMINISTRATOR	CONCURRENCE:
Ву:		Dated:
- -	Michelle Patterson Manager of EMS/Emergency Preparedness	
REQ	QUESTING DEPARTMENT HEAD CONCURI	RENCE:
3y: _	Don Ashton	Dated:
	Chief Administrative Officer	
,		

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the dates indicated below.

-- COUNTY OF EL DORADO --

	Dated:	
By:		Chair Board of Supervisors
ATTEST: Clerk of the Board of Supervisors		"County"
By: Deputy Clerk	Dated:	
REACH Medical Holdings, LLC (A DELAWARE LIMITED LIABILITY COMPANY)		
By: Sean Russell President "CONTRACTOR"	Dated:	

(AMW)