



Debra Ercolini <debra.ercolini@edcgov.us>

Fwd: Updated letter from Fred Wren

1 message

Tom Purciel <tom.purciel@edcgov.us>

Mon, May 11, 2020 at 12:04 PM

To: Debra Ercolini <debra.ercolini@edcgov.us>

Cc: Julie Saylor <julie.saylor@edcgov.us>, Jeanette Salmon <jeanette.salmon@edcgov.us>

Debbie,

Please see the forwarded comment letter for Item No. 2 at Thursday's PC hearing. As time permits, the applicant requests the attached comments from the business owner be forwarded to the Commissioners for review.

Regards,

Tom

----- Forwarded message -----

From: James Doran <J3Doran@hotmail.com>

Date: Mon, May 11, 2020 at 11:47 AM Subject: Updated letter from Fred Wren To: Tom Purciel total. Tom Purciel total. To at 11:47 AM

Hi Tom,

I am not sure if we are able to submit additional info for the planning commission to review prior to Thursday but I have attached an updated letter from Fred. The added info is highlighted in yellow. Essentially explaining the type of light auto repair that he performs, usually done in less than three hours. Also that he gets parts locally so he can work on the vehicle immediately, and that vehicles are turned away if he cannot get a part quickly.

If it is too late to submit additional information then Fred can use these as talking points on Thursday.

btw I did reach out to Mr. Williams and am currently waiting on when we can take a site visit.

Regards,

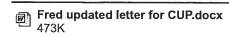
James Doran
Property Manager
Doran Enterprises LLC

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Tom Purciel Project Planner

County of El Dorado
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Planning Services Division
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(530) 621-5903 tom.purciel@edcgov.us https://www.edcgov.us/government/Planning



Fast Freddy's Lube Express

4041 Mother Lode Drive Shingle Springs, CA 95682 (530) 677-LUBE (5823)

2/19/20

To Whom It May Concern:

I took over operation of the former Eldorado Lube Express located at 4041 Mother Lode Drive in Shingle Springs in May of 2014. I changed the name to Fast Freddy's Lube Express with the intention of building a new reputation for the shop. It was difficult at first to increase our customer count but by providing honest, affordable, and quality service we have grown from 8 cars per day that first year to 26 cars per day in 2019. The community has been very supportive with very positive reviews on line. I am proud that we have been voted the "Readers' Choice for Oil Changes" by the readers of the Mountain Democrat for the last three years in a row.

With this Success we are currently maxing out our current facility and I find myself having to turn away business and it has shown in the almost stagnate car count from 2018 at 25 cars per day to 2019 with 26 cars per day. I am sure some of this is market saturation but I truly feel to continue to grow we need to expand our facility at our current location. In regards to our turnaround time we generally complete an oil change service in approximately in 20 to 30 minutes, a smog inspection generally ranges from 20 to 45 minutes (depending on the year of the car). The repairs we perform are considered minor, some examples are fan belts & hoses, brake repairs, alternators, starters, water pumps. The criteria I use for repairs we perform is only repairs that call for 3 hours or less of repair time and no repairs that would require a customer's car to stay overnight. I currently have accounts at 3 local parts suppliers and generally receive the parts required in approximately 15 minutes, if parts are not readily available I do not take the customers car until I have received the parts. In 2014 we only had one employee and currently employ three full time employees, with the expansion I would need to hire at least one more full time employee. Also as a result of our success our annual Sales Tax collected has grown from just under \$1900 the first year to over \$13,000 in 2019. Please see the attached Charts for detailed growth.

Any Consideration will be greatly appreciated.

Thank You,

Fred Wren / Owner Fast Freddy's Lube Express

Fast Freddy's Lube Express

4041 Mother Lode Drive Shingle Springs, CA 95682 (530) 677-LUBE (5823)

2014	2015	2016	2017	2018	2019
Car Count	Car Count	Car Count	Car Count	Can Count	Car Count
8	12	17	222	25	26
	Percent Increase				
	34%	29%	24%	115%	3%
2014	2015	2016	2017	2018	2019
Ticket Average	Ticket Average	Ticket Average	Ticket Average	Ticker Average	Ticket Average
\$57.55	\$65.70	67.08	64/32	(69:40)	65.86
The same of the sa	Percent Increase	Percent Increase	Percent Increase	Recent Increase	Percent Increase
	12%	2%	49%	2%	1%
2014	2015	2016	2017	2018	2019
Daily Average Sales	Daily Average Sales	Daily Average Sales	Daily Average Sales	Daily Average Sales	Daily Average Sales
\$494.11	\$803.67	\$1,151.47	\$1,896,67	\$1,659,97	\$1,725.00
	Percent Increase				
	39%	30%	18%	46%	4%
2014	2015	2016	2017	2018	2019
Gross Sales	Gross Sales	Gross Sales	Gross Sales	Gross Sales	Gross Sales
\$97,016	\$244,990	\$351,325	5624371201	\$506,869	\$526,490
\$155,226	Percent Increase	Percent Increase	Persent Increase	Percent Increase	Percent Increase
	37%	30%	11793	46%	