Bids/C	Quotes	VENDO	OR	Moto	orola S	olutions	AirCal	l Comm	nunications	Fisher ¹	Wireles	ss Services
Evalu	ıation	LOCATI	ON	(Chicago	o, IL		Turlock	, CA	N	/lodesto	o, CA
	RFQ # ct 4940	DATE CA	LLED		4/2/20	20		5/28/2	020			
Depa	rtment	Date Quoted /	Quote Firm # days			6/1/2020						
Procure	ement & tracts	CONTA	ст	Jo	ohn Ho	ward		Chet Et	tinger	;	Steve F	inch
Rick	/Phone Blake 21-5873	PHONE /	FAX	jhoward@	deltav	vireless.com	2	08-640	-8269	2	09-993	-4984
QTY	U/M	DESCRIP	TION	UNIT PRIC	E	EXTENSION	UNIT PRI	CE	EXTENSION	UNIT PRIC	E	EXTENSION
		APX6500 VHF N	manufacture of the secondary	\$4,252.48		\$4,252.48	\$7,160.70)	\$7,160.70	\$5,717.80)	\$5,717.80
1	Each	Radio·w/Dual Co Hardware	ontrol HD	DELIVERY / A	ARO		DELIVERY /	ARO		DELIVERY / A	ARO	
		APX6500 VHF N	/lid Power	\$3,718.12		\$3,718.12	\$6,295.4)	\$6,295.40	\$6,390.44	ı	\$6,390.44
1	Each	Radio	ma r ower	DELIVERY / A	ARO		DELIVERY /	ARO		DELIVERY / A	ARO	
		APX8500 All B	and MP	\$5,479.48		\$5,479.48	\$9,094.3	5	\$9,094.35	\$7,890.00)	\$7,890.00
1	Each	Mobile Radio		DELIVERY / A	ARO		DELIVERY /	ARO		DELIVERY / A	ARO	
		APX8500 All B		\$5,991.94		\$5,991.94	\$9,959.10)	\$9,959.10	\$8,827.44	Į.	\$8,827.4
. 1	Each	Mobile Radio v Control HD Ha	and the second second	DELIVERY / A	ARO		DELIVERY /	ARO	_	DELIVERY / A	ARO	
-		APX8000 All B	lank	\$6,169.69		\$246,787.60	\$9,790.0)	\$391,600.00	\$9,041.25	5	\$361,650.00
40	Each	Portable Mode		DELIVERY / A	ARO		DELIVERY /	ARO		DELIVERY / A	ARO	
		APX8000 All B	lank	\$6,395.26		\$255,810.40	\$10,046.2	0	\$401,848.00	\$10,212.6	5	\$408,506.00
40	Each	Portable Mode	0.000	DELIVERY / A	ARO		DELIVERY /	ARO		DELIVERY / A	ARO	
والميامية	NOTE	S	in the same	SUBTOTAL	3,4	\$522,040.02	SUBTOTAL		\$825,957.55	SUBTOTAL	<u>.</u>	\$798,981.68
				DISC. %		\$0.00	DISC. %	0%	\$0.00	DISC. %		\$0.00
Motoro	ola pricing of	ff of HGACBuy		L.V.P. 5%	n		L.V.P. 5%	n	* <u>*</u>	L.V.P. 5%	n	
	Contract #F	RA05-18	7.2	FREIGHT			FREIGHT			FREIGHT		
			-102-	TAX %		\$0.00	TAX %		\$0.00	TAX %		\$0.00
				TOTAL		\$522,040.02	TOTAL		\$825,957.55	TOTAL		\$798,981.68



Effective:

Sales Contact:

Name: John Howard

Phone: 9169281200

Email: jhoward@deltawireless.com

\$72.00

\$570.00

\$328.00

\$15.00

\$330.00

\$515.00

02 APR 2020

Effective To:

01 JUN 2020

ill-To: L DORADO COUNTY SHERIFF

00 FAIR LN LACERVILLE, CA 95667

nited States

.ttention:

ame: Frank Yost

mail: yostf@edso.org

ontract Number:

reight terms:

ayment terms:

HGAC

FOB Destination Net 30 Due

em Quantity Nomenclature Description List price Your price M25KSS9PW1AN APX6500 VHF MID POWER \$2,438.00 \$1,779.74 G444AE ADD: APX CONTROL HEAD G89AC ADD: NO RF ANTENNA NEEDED B18CR ADD: AUXILIARY SPKR 7.5 WATT \$60.00 \$43.80 GA00235AA ADD: NO GPS ANTENNA NEEDED ENH: CONVENTIONAL OPERATION G48BD \$500.00 \$365.00 G442AJ ADD: O5 CONTROL HEAD \$432.00 \$315.36 G67BC ADD: REMOTE MOUNT MID POWER \$297.00 \$216.81

ADD: STD PALM MICROPHONE APX

ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE

ADD: ADP ONLY (NON-P25 CAP COMPLIANT) ADD: MULTIPLE KEY ENCRYPTION OPERATION

ADD: ASTRO DIGITAL CAI

ADD: REMOTE MOUNT CBL 17 FEET

ADD: APX DUAL-CONTRL HD

stimated Tax Amount

W22BA

GA00092AC •

GA00249AE

G628AC

G193AK

W969BG

G806BE

'otal Quote in USD

\$4,603.31

Extended Price

\$1,779.74

\$87.60

\$365.00

\$315.36

\$216.81

\$105.12

\$416.10

\$328.00

\$21.90

\$240.90

\$375.95

\$350.83

\$52.56

\$416.10

\$328.00

\$10.95

\$240.90

\$375.95

20-0796 E Page 2 of 19



Effective: Effective To:

02 APR 2020 01 JUN 2020

ill-To:

LORADO COUNTY SHERIFF 0 FAIR LN ACERVILLE, CA 95667 nited States

ttention:

ame: Frank Yost

mail: yostf@edso.org

Sales Contact:

Name: John Howard

Email: jhoward@deltawireless.com

Phone: 9169281200

ontract Number:

HGAC

eight terms: iyment terms: FOB Destination

Net 30 Due

m Quantit	y Nomenclature	Description	List price	Your price	Extended Price
1	M25KSS9PW1AN	APX6500 VHF MID POWER	\$2,438.00	\$1,779.74	\$1,779.74
1	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1	G89AC	ADD: NO RF ANTENNA NEEDED	-	~	-
1	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$60.00	\$43.80	\$43.80
1	GA00235AA	ADD: NO GPS ANTENNA NEEDED	E	-	-
1	G48BD	ENH: CONVENTIONAL OPERATION APX6500	\$500.00	\$365.00	\$365.00
1	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$315.36	\$315.36
1	G67BC	ADD: REMOTE MOUNT MID POWER	\$297.00	\$216.81	\$216.81
1	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$52.56
L	GA00249AE	ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE	\$328.00	\$328.00	\$328.00
I	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	-	, =	
ī	W969BG	ADD: MULTIPLE KEY ENCRYPTION OPERATION	\$330.00	\$240.90	\$240.90
1	G806BE	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$375.95	\$375.95

imated Tax Amount

\$306.75

otal Quote in USD \$4,024.87

20-0796 E Page 3 of 19



Effective: Effective To:

10 APR 2020 09 JUN 2020

l-To:

DORADO COUNTY SHERIFF

FAIR LN

ACERVILLE, CA 95667

ted States

ention:

me: Frank Yost

iail: Yostf@edhso.org

Sales Contact:

Name: John Howard

Email: jhoward@deltawireless.com

Phone: 9169281200

ntract Number:

HGAC

eight terms:

FOB Destination

Net 30 Due ment terms:

1 Quantity Nomenclature Description List price Your price **Extended Price** M37TSS9PW1AN APX8500 ALL BAND MP MOBILE \$4,770.00 \$3,482.10 \$3,482.10 G48BB ENH: CONVENTIONAL OPERATION \$800.00 \$584.00 \$584.00 B18CR ADD: AUXILIARY SPKR 7.5 WATT \$60.00 \$43.80 \$43.80 GA01517AA DEL: NO J600 ADAPTER CABLE NEEDED G67DF ADD: REMOTE MOUNT MP \$297.00 \$216.81 \$216.81 G89AC ADD: NO RF ANTENNA NEEDED W22BA ADD: STD PALM MICROPHONE APX \$72.00 \$52.56 \$52.56 ADD: NO GPS/WI-FI ANTENNA NEEDED GA01606AA ADD: ADP ONLY (NON-P25 CAP COMPLIANT) Q667BB G442AJ ADD: O5 CONTROL HEAD \$432.00 \$315.36 \$315.36 G78AT ADD: 3Y ESSENTIAL SERVICE \$168.00 \$168.00 \$168.00 W969BG ADD: MULTIPLE KEY ENCRYPTION \$330.00 \$240.90 \$240.90 G806BL ENH: ASTRO DIGITAL CAI OP APX \$515.00 \$375.95 \$375.95

nated Tax Amount

\$452.06

tal Quote in USD

\$5,931.54

20-0796 E Page 4 of 19



Effective: Effective To: 10 APR 2020 09 JUN 2020

<u>-To:</u> DORADO COUNTY SHERIFF FAIR LN ACERVILLE, CA 95667

ted States

ention:

me: Frank Yost

ail: yostf@edhso.org

atract Number:

HGAC

ight terms: ment terms: FOB Destination Net 30 Due

Sales Contact:

Name: John Howard

Email: jhoward@deltawireless.com

Phone: 9169281200

Quantity	Nomenclature	Description	List price	Your price	Extended Price
ı	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$4,770.00	\$3,482.10	\$3,482.10
	G48BB	ENH: CONVENTIONAL OPERATION	\$800.00	\$584.00	\$584.00
	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$60.00	\$43.80	\$87.60
	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	-	-	-
	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	-	*	-
	G67DF	ADD: REMOTE MOUNT MP	\$297.00	\$216.81	\$216.81
	G89AC	ADD: NO RF ANTENNA NEEDED	-		-
	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$105.12
	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	-	-	-
	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$315.36	\$315.36
	GA00092AS 🧖	ADD: APX DUAL-CONTRL HD HARDWARE	\$570.00	\$416.10	\$416.10
	G78AT	ADD: 3Y ESSENTIAL SERVICE	\$168.00	\$168.00	\$168.00
	W969BG	ADD: MULTIPLE KEY ENCRYPTION OPERATION	\$330.00	\$240.90	\$240.90
	G806BL	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$375.95	\$375.95

nated Tax Amount

\$494.34

al Quote in USD

\$6,486.28

20-0796 E Page 5 of 19



Effective:

03 APR 2020

Effective To:

02 JUN 2020

ill-To: L DORADO COUNTY SHERIFF 0 FAIR LN

ACERVILLE, CA 95667

nited States

ttention:

ame: Frank Yost

mail: yostf@edhso.org

Sales Contact:

Name: John Howard

Email: jhoward@deltawireless.com

Phone: 9169281200

ontract Number:

HGAC

eight terms:

FOB Destination

syment terms:

otal Quote in USD

Net 30 Due

m Quantity Nomenclature Description List price Your price **Extended Price** APX 8000 ALL BAND PORTABLE MODEL 2.5 H91TGD9PW6AN \$5,983.00 \$4,367.59 \$174,703.60 H35BT ADD: CONVENTIONAL OPERATION \$800.00 \$584.00 \$23,360.00 H869BW ENH: MULTIKEY \$330.00 \$240.90 \$9,636.00 ADD: ASTRO DIGITAL CAI OPERATION Q806CB \$515.00 \$375.95 \$15,038.00 ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE HA00022AC \$284.00 \$284.00 \$11,360.00 ADD: ADP ONLY (NON-P25 CAP COMPLIANT) CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA Q667BB NNTN8860A \$165.00 \$123.75 \$4,950.00 AUDIO ACCESSORY-HEADSET,PLUS RSM NC IP54 THRD 3.5MM JACK RX PMMN4084A \$95.00 \$71.25 \$2,850.00 PMNN4486A BATT IMPRES 2 LIION R IP67 3400T \$163.00 \$122.25 \$4,890.00

imated Tax Amount

\$20,359.98

\$267,147.58

20-0796 E Page 6 of 19



Effective: Effective To:

10 APR 2020 09 JUN 2020

<u>-To:</u> DORADO COUNTY SHERIFF FAIR LN CERVILLE, CA 95667 ed States

ention:

ne: Frank Yost

ail: yostf@edhso.org

Sales Contact:

Name: John Howard

Email: jhoward@deltawireless.com

Phone: 9169281200

itract Number:

HGAC

ight terms:

FOB Destination

ment terms:

Net 30 Due

Quantity	Nomenclature	Description	List price	Your price	Extended Price
40	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	\$6,292.00	\$4,593.16	\$183,726.40
40	H35BT	ADD: CONVENTIONAL OPERATION	\$800.00	\$584.00	\$23,360.00
40	H869BW	ENH: MULTIKEY	\$330.00	\$240.90	\$9,636.00
40	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	5 .	-	n=
40	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$375.95	\$15,038.00
40	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE	\$284.00	\$284.00	\$11,360.00
40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	\$165.00	\$123.75	\$4,950.00
40	PMMN4084A	AUDIO ACCESSORY-HEADSET,PLUS RSM NC IP54 THRD 3.5MM JACK RX	\$95.00	\$71.25	\$2,850.00
40	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$163.00	\$122.25	\$4,890.00

ated Tax Amount

\$21,104.36

al Quote in USD

\$276,914.76

20-0796 E Page 7 of 19



Chet Ettinger I08) 640-8269 Chet Ettingwer

NOW PART OF THE TELEPATH CORPORATION - FAMILY OF COMPANIES -

BILL TO:

EL DORADO COUNTY SHERIFF

300 Fair Ln

PLACERVILLE, CA 95667

Attn: Frank Yost

Price Quotation May 28, 2020

Informational Cost and Equipment Quote # 100257 UNIT CUSTOMER Item Qty Part# DESCRIPTION PRICE UNIT PRICE EXTENDED APC NOMENCLATURE DESCRIPTION 1 M25KSS9PW1AN APX6500 VHF MID POWER MCC 2,925.60 \$2,925.60 \$2,925.60 1 G442AJ ADD: 05 CONTROL HEAD MCC 518.40 \$518.40 \$518.40 ADD: AUXILIARY SPKR 7.5 WATT MCC 2 B18CR 72.00 \$72.00 \$144.00 MCC 1 G67BC ADD: REMOTE MOUNT MID POWER 356.40 \$356.40 \$356.40 1 HA00022AC ADD: 3Y ESSENTIAL ACCIDENTAL MCC 340.80 \$340.80 \$340.80 1 Q806CB ADD: ASTRO DIGITAL CAI OPERATION MCC 618.00 \$618.00 \$618.00 1 H35BT ADD: CONVENTIONAL OPERATION MCC 960.00 \$960.00 \$960.00 MCC 1 H869BW ENH: MULTIKEY 396.00 \$396.00 \$396.00 ADD: STD PALM MICROPHONE APX MCC 2 W22BA \$90.00 \$90.00 \$180.00 1 GA00092AC ADD: APX DUAL-CONTRL HD HARDWARE MCC \$684.00 \$684.00 \$684.00 2 G628AC ADD: REMOTE MOUNT CBL 17 FEET MCC \$18.75 \$18.75 \$37.50 Sub Total \$0.00 \$0.00 \$7,160.70

No programming or installation quoted

SERVICES:

Equipment: \$7,160.70 Applicable 8.00% Sales Tax: \$7,733.56 Total:

TERMS: Standard: Net 30 Days from invoice: Purchase order to be

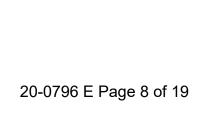
VALIDITY: Good with 50% down upon order SHIPPING: Standard: FOB Destination DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included

WARRANTY Motorola's Standard Commercial warranty

CHANGE ORDER Either party may request a change order, both must agree on contractual changes.

QUOTED BY: Chet Ettinger, Aircall





Chet Ettinger- 408) 640-8269

NOW PART OF THE TELEPATH CORPORATION

FAMILY OF COMPANIES

BILL TO:

EL DORADO COUNTY SHERIFF

300 Fair Ln

PLACERVILLE, CA 95667

Attn: Frank Yost

Price Quotation May 28, 2020

		Informational Cost and Equipment		Quote # 100261 UNIT	CUSTOMER	
Item	Qty Part#	DESCRIPTION		PRICE	UNIT PRICE	EXTENDED
APC	NOMENCLATURE	DESCRIPTION				
MCC	1 M25KSS9PW1AN	APX6500 VHF MID POWER		2,925.60	\$2,925.60	\$2,925.60
MCC	1 G442AJ	ADD: O5 CONTROL HEAD		518.40	\$518.40	\$518.40
MCC	1 B18CR	ADD: AUXILIARY SPKR 7.5 WATT		72.00	\$72.00	\$72.00
MCC	1 G67BC	ADD: REMOTE MOUNT MID POWER		356.40	\$356.40	\$356.40
MCC	1 HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL		340.80	\$340.80	\$340.80
MCC	1 Q806CB	ADD: ASTRO DIGITAL CAI OPERATION		618.00	\$618.00	\$618.00
MCC	1 H35BT	ADD: CONVENTIONAL OPERATION		960.00	\$960.00	\$960.00
MCC	1 H869BW	ENH: MULTIKEY		396.00	\$396.00	\$396.00
MCC	1 W22BA	ADD: STD PALM MICROPHONE APX		\$90.00	\$90.00	\$90.00
MCC	1 G628AC	ADD: REMOTE MOUNT CBL 17 FEET		\$18.75	\$18.75	\$18.75
			Sub Total	\$0.00	\$0.00	\$6,295.95

No programming or installation quoted

SERVICES:

Equipment: \$6,295.95 \$558.40 Applicable 8.00% Sales Tax: Total: \$6,854.35

TERMS: Standard: Net 30 Days from invoice: Purchase order to be

VALIDITY: 50 % down upon order SHIPPING: Standard: FOB Destination DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included
WARRANTY Motorola's Standard Commercial warranty
CHANGE ORDER Either party may request a change order, both must agree on contractual changes.
QUOTED BY: Chet Ettinger, Aircall



Chet Ettinger I08) 640-8269 Chet Ettingwer

NOW PART OF THE TELEPATH CORPORATION
FAMILY OF COMPANIES

BILL TO:

EL DORADO COUNTY SHERIFF

300 Fair Ln

PLACERVILLE, CA 95667

Attn: Frank Yost

Price Quotation May 28, 2020

		Informational Cost and Equipment	Quote # 100259		
			UNIT	CUSTOMER	
Item	Qty Part#	DESCRIPTION	PRICE	UNIT PRICE	EXTENDED
					_
APC	NOMENCLATURE	DESCRIPTION			
MCC	1 M37TSS9PW1AN	APX8500 VHF MID POWER	5,724.00	\$5,724.00	\$5,724.00
MCC	1 G442AJ	ADD: O5 CONTROL HEAD	518.40	\$518.40	\$518.40
MCC	1 B18CR	ADD: AUXILIARY SPKR 7.5 WATT	72.00	\$72.00	\$72.00
MCC	1 G67BC	ADD: REMOTE MOUNT MID POWER	356.40	\$356.40	\$356.40
MCC	1 HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$340.80
MCC	1 Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$618.00
MCC	1 H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$960.00
MCC	1 H869BW	ENH: MULTIKEY	396.00	\$396.00	\$396.00
MCC	1 W22BA	ADD: STD PALM MICROPHONE APX	\$90.00	\$90.00	\$90.00
MCC	1 G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$18.75	\$18.75	\$18.75
		Sub Total	\$0.00	\$0.00	\$9,094.35

No programming or installation quoted

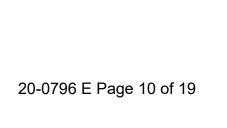
SERVICES:

Equipment: \$9,094.35 Applicable 8.00% Sales Tax: \$727.55 Total: \$9,821.90

TERMS: Standard: Net 30 Days from invoice: Purchase order to be

VALIDITY: 50 % down upon order SHIPPING: Standard: FOB Destination DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included
WARRANTY Motorola's Standard Commercial warranty
CHANGE ORDER Either party may request a change order, both must agree on contractual changes.
QUOTED BY: Chet Ettinger, Aircall





Chet Ettinger I08) 640-8269 Chet Ettingwer

NOW PART OF THE TELEPATH CORPORATION

FAMILY OF COMPANIES

BILL TO:

EL DORADO COUNTY SHERIFF

300 Fair Ln

PLACERVILLE, CA 95667

Attn: Frank Yost

Price Quotation May 28, 2020

		Informational Cost and Equipment	Quote # 100260	CVC	
Item	Oty Part#	DESCRIPTION	UNIT PRICE	CUSTOMER UNIT PRICE	EXTENDED
	2.7	DBOM IIVII	THEL	OINT TRICE	LATENDED
APC	NOMENCLATURE	DESCRIPTION			
MCC	1 M37TSS9PW1AN	APX8500 VHF MID POWER	5,724.00	\$5,724.00	\$5,724.00
MCC	1 G442AJ	ADD: O5 CONTROL HEAD	518.40	\$518.40	\$518.40
MCC	2 B18CR	ADD: AUXILIARY SPKR 7.5 WATT	72.00	\$72.00	\$144.00
MCC	1 G67BC	ADD: REMOTE MOUNT MID POWER	356.40	\$356.40	\$356.40
MCC	1 GA00092AS	ADD: APX DUAL-CONTRL HD HARDWARE	684.00	\$684.00	\$684.00
MCC	1 HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$340.80
MCC	1 Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$618.00
MCC	1 H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$960.00
MCC	1 H869BW	ENH: MULTIKEY	396.00	\$396.00	\$396.00
MCC	2 W22BA	ADD: STD PALM MICROPHONE APX	\$90.00	\$90.00	\$180.00
MCC	2 G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$18.75	\$18.75	\$37.50
		Sub Total	\$0.00	\$0.00	\$9,959.10

No programming or installation quoted

SERVICES:

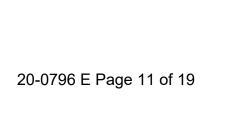
Equipment: \$9,959.10
Applicable 8.00% Sales Tax: \$796.73 Total: \$10,755.83

TERMS: Standard: Net 30 Days from invoice: Purchase order to be

VALIDITY: 50 % down upon order SHIPPING: Standard: FOB Destination DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included
WARRANTY Motorola's Standard Commercial warranty
CHANGE ORDER Either party may request a change order, both must agree on contractual changes.

QUOTED BY: Chet Ettinger, Aircall





Chet Ettinger I08) 640-8269 Chet Ettingwer

NOW PART OF THE TELEPATH CORPORATION

FAMILY OF COMPANIES

BILL TO:

EL DORADO COUNTY SHERIFF 300 Fair Ln

PLACERVILLE, CA 95667

Attn: Frank Yost

Price Quotation May 28, 2020

		Informational Cost and Equipment		Quote # 100256		
Item	Oty Part#	DESCRIPTION		UNIT PRICE	CUSTOMER UNIT PRICE	EXTENDED
	27 1	DEBORN TION		FRICE	UNIT PRICE	EXTENDED
APC	40 NOMENCLATURE	DESCRIPTION				
MCC	40 H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5		6,979.60	\$6,979.60	\$279,184.00
MCC	40 HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL		340.80	\$340.80	\$13,632.00
MCC	40 Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	*	618.00	\$618.00	\$24,720.00
MCC	40 H35BT	ADD: CONVENTIONAL OPERATION		960.00	\$960.00	\$38,400.00
MCC	40 H869BW	ENH: MULTIKEY		396.00	\$396.00	\$15,840.00
MCC	40 PMMN4084A	AUDIO ACCESSORY-REMOTE		\$102.00	\$102.00	\$4,080.00
MCC	40 NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2,		\$198.00	\$198.00	\$7,920.00
MCC	40 PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T		\$195.60	\$195.60	\$7,824.00
			Sub Total	\$0.00	\$0.00	\$391,600.00

No programming or installation quoted

SERVICES:

Equipment: \$391,600.00
Applicable 8.00% Sales Tax: \$31,328.00
Total: \$422,928.00

TERMS: Standard: Net 30 Days from invoice: Purchase order to be

VALIDITY: 50 % down upon order, plus 25% on delivery

SHIPPING: Standard: FOB Destination

DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included
WARRANTY Motorola's Standard Commercial warranty
CHANGE ORDER Either party may request a change order, both must agree on contractual changes.
QUOTED BY: Chet Ettinger, Aircall

ACCEPTED BY:

20-0796 E Page 12 of 19



Chet Ettinger (408) 640-8269

NOW PART OF THE TELEPATH CORPORATION

FAMILY OF COMPANIES

BILL TO:

EL DORADO COUNTY SHERIFF 300 Fair Ln

PLACERVILLE, CA 95667

Attn: Frank Yost

Price Quotation May 28, 2020

		Informational Cost and Equipment	Quote # 100262		
Item	Oty Part#	DESCRIPTION	UNIT PRICE	CUSTOMER UNIT PRICE	EXTENDED
Tiem .	Qiy Turin	DESCRIT TION	PRICE	UNIT PRICE	EXTENDED
APC	40 NOMENCLATURE	DESCRIPTION			
MCC	40 H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	7,235.80	\$7,235.80	\$289,432.00
MCC	40 HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$13,632.00
MCC	40 Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$24,720.00
MCC	40 H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$38,400.00
MCC	40 H869BW	ENH: MULTIKEY	396.00	\$396.00	\$15,840.00
MCC	40 PMMN4084A	AUDIO ACCESSORY-REMOTE	\$102.00	\$102.00	\$4,080.00
MCC	40 NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2,	\$198.00	\$198.00	\$7,920.00
MCC	40 PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$195.60	\$195.60	\$7,824.00
		Sub Tot	sal \$0.00	\$0.00	\$401,848.00

No programming or installation quoted

SERVICES:

Equipment: \$401,848.00

Applicable 8.00% Sales Tax: \$32,147.84 Total: \$433,995.84

TERMS: Standard: Net 30 Days from invoice: Purchase order to be

VALIDITY: 50 % down upon order, plus 25% on delivery

SHIPPING: Standard: FOB Destination DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included
WARRANTY Motorola's Standard Commercial warranty
CHANGE ORDER Either party may request a change order, both must agree on contractual changes.
QUOTED BY: Chet Ettinger, Aircall

ACCEPTED BY:

20-0796 E Page 13 of 19



6/25/2020

Sales Order # S301-7790

PO#

REV 07.10.04

209-544-9120 Fax 209-544-1970 Sales Tax Code **Order Date**

Customer / Bill to Address:

El Dorado County SO 300 FAIR LN

City / St. / Zip PLACERVILLE, CA 95667 Contact: Frank Yost 1.530.642.4944 Phone #:

Fax #:

Customer#

End User Contact Frank Yost Company Same

Phone Number

5

8.25%

Contact Title

Purchasing Manager

209-993-4984 Ultimate Dest. Zip 95354

Address: City / St. / Zip

Quotation Valid For 30 Days

		Quotation	Valid For 30 Days	Quote Number	
<u>ltem</u>	Qty	Model	<u>Description</u>	Unit Price	Ext. Price
1	1	M25KSS9PW1AN	APX6500 VHF MID POWER	\$2,803.70	\$2,803.70
2	1	Components rmte	Conventional VHF for 05 remote head	\$2,914.10	\$2,914.10

Stock for programming

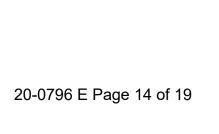
Unit Qty	Mobile Radio	Total Mobile Radio Service	Equipment Total	\$5,717.80
	Service Fee each	fee per month	Freight	\$10.00
			Sales Tax	\$471.72
			Program / Install	
	\$1.00 Purcl	nase Lease Option	Grand Total	\$6,199.52
24 months	\$ 312.52	Two payments Due upon signing of lease	Down Payment / Trade	
36 months	\$ 224.36	" "	Maintenance	
48 months	\$ 182.58	11	Balance Due	\$6,199.52
Chasial	Instructions			

Special Instructions:

Program 37 portable XPR radios to new digital format.

Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sale	es Payment Terms		
	Paid In Full w/ order		
Х	C.O.D		
	Lease		
	Net 10 Days		
	Net 30 Days		
Cu	st. Terms Approval		
50% on	order, 25% on delivery	PO#	3/21/20
	(Initials)	Authorized Customer Signature	Date





209-544-9120 Fax 209-544-1970

Order Date

6/25/2020

Sales Order #

S301-7790

PO#

209-993-4984

95354

Sales Tax Code

5

8.25%

Contact Title

Purchasing Manager

Phone Number

Ultimate Dest. Zip

Customer# Customer / Bill to Address:

El Dorado County SO 300 FAIR LN

City / St. / Zip

PLACERVILLE, CA 95667

Contact: Phone #: Fax #:

Frank Yost 1.530.642.4944

End User Contact

Company Same Address:

Frank Yost

REV 07.10.04 **Quote Number**

City / St. / Zip Quotation Valid For 30 Days

<u>Item</u>	Qty	Model	<u>Description</u>	Unit Price	Ext. Price
1	1	M25KSS9PW1AN	APX6500 VHF MID POWER	\$2,803.70	\$2,803.70
2	1	Cmpnts rmte dual	Conventional VHF for 05 remote head	\$3,586.85	\$3,586.85

Stock for programming

Unit Qty	Mobile Radio	Total Mobile Radio Service	Equipment Total	\$6,390.55
	Service Fee each	fee per month	Freight	\$10.00
		-	Sales Tax	\$527.22
		P.	Program / Install	
	\$1.00 Purcl	nase Lease Option	Grand Total	\$6,927.77
24 months	\$ 349.23	Two payments Due upon signing of lease	Down Payment / Trade	
36 months	\$ 250.72	" "	Maintenance	
48 months	\$ 204.02	" "	Balance Due	\$6,927.77
Special	Instructions:			

Program 37 portable XPR radios to new digital format.

Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sal	es Payment Terms		
х	Paid In Full w/ order		
	C.O.D		
	Lease		
	Net 10 Days		
	Net 30 Days		
Cu	st. Terms Approval		
50% on	order, 25% on delivery	PO#	3/21/201
	(Initials)	Authorized Customer Signature	Date

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Sales Tax Code

5

209-544-9120 [°] Fax 209-544-1970

Order Date

6/25/2020

Customer # Customer / Bill to Address :

El Dorado County SO 300 FAIR LN

City / St. / Zip

PLACERVILLE, CA 95667

Contact : Phone # : Fax #: Frank Yost 1.530.642.4944

End User Contact Company Frank Yost Same

Address : City / St. / Zip 8.25% Sales Order #

Contact Title S301-7792

Purchasing Manager PO #

Phone Number 209-993-4984

Phone Number 209-993 Ultimate Dest. Zip 95354

St. / Zip

Quotation Valid For 30 Days

Quote Number

		Quotation	valid for 30 Days	Quote Nullibel	
<u>Item</u>	Qty	<u>Model</u>	Description	Unit Price	Ext. Price
1	1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$5,570.00	\$5,570.00
2	1	Compnts 05 rmte	Conventional VHF for 05 remote head	\$2,320.00	\$2,320.00
3	1	Compnts 05 rmte	Dig Cai, no ant, no wifi, spkr, mltky		•

Stock for programming

Unit Qty	Mobile Radio	Total Mobile Radio Service	Equipment Total	\$7,890.00
	Service Fee each	fee per month	Freight	\$10.00
			Sales Tax	\$650.93
			Program / Install	
	\$1.00 Purch	nase Lease Option	Grand Total	\$8,550.93
24 months	\$ 431.05	Two payments Due upon signing of lease	Down Payment / Trade	
36 months	\$ 309.46	п	Maintenance	
48 months	\$ 251.82	" "	Balance Due	\$8,550.93
				40,000.00

Special Instructions:

Program 37 portable XPR radios to new digital format.

Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sal	Sales Payment Terms	
	Paid In Full w/ order	
Х	C.O.D	
	Lease	
	Net 10 Days	
	Net 30 Days	
Cu	st. Terms Approval	
50% on	order, 25% on delivery	
	(Initials)	

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Steve Finch 1111 J St #G101 Modesto, CA 95354 209-544-9120 Fax 209-544-1970

El Dorado County SO 300 FAIR LN

PLACERVILLE, CA 95667

Contact : Frank Yost
Phone # : 1.530.642.4944
Fax #:

End User Contact Company Frank Yost
Same

Address : City / St. / Zip

Customer#

Address:

City / St. / Zip

Customer / Bill to

 Sales Tax Code
 Order Date

 5
 6/25/2020

 8.25%
 Sales Order #

 Contact Title
 S301-7793

 Purchasing Manager
 PO #

Phone Number 209-993-4984 Ultimate Dest. Zip 95354

REV 07.10.04

		Quotation	Quote Number		
<u>Item</u>	Qty	Model	<u>Description</u>	Unit Price	Ext. Price
1	1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$5,570.00	\$5,570.00
2	1	Compnts 05 rmte	Conventional VHF for 05 remote head	\$3,257.44	\$3,257.44
3	1	Cmpnts 05 dual rm	t⊦Dig Cai, no ant, no wifi, spkr, mltky	2. 2. 2	

Stock for programming

		*		
Unit Qty	Mobile Radio	Total Mobile Radio Service	Equipment Total	\$8,827.44
	Service Fee each	fee per month	Freight	\$10.00
			Sales Tax	\$728.26
			Program / Install	
	\$1.00 Purcl	nase Lease Option	Grand Total	\$9,565.70
24 months	\$ 482.21	Two payments Due upon signing of lease	Down Payment / Trade	
36 months	\$ 346.18	" "	Maintenance	
48 months	\$ 281.71	11	Balance Due	\$9,565.70
Special	Instructions:			

Special Instructions:

Program 37 portable XPR radios to new digital format.

Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sale	s Payment Terms		
	Paid In Full w/ order		
Х	C.O.D		
	Lease		
	Net 10 Days		
	Net 30 Days	•	
Cus	t. Terms Approval		
50% on	order, 25% on delivery	PO#	3/21/20
	(Initials)	Authorized Customer Signature	Date

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209-544-9120 Fax 209-544-1970

Customer # Customer / Bill to

El Dorado County SO 300 FAIR LN

Address: City / St. / Zip

PLACERVILLE, CA 95667

Contact : Phone #: Frank Yost

Fax #:

End User Contact Company

Address:

Frank Yost Same

1.530.642.4944

City / St. / Zip Quotation Valid For 30 Days

Sales Tax Code	Order Date
5	6/25/2020
8.25%	Sales Order #
Contact Title	S301-7794
Purchasing Manager	PO #
Phone Number	209-993-4984

Ultimate Dest. Zip 95354

> REV 07.10.04 **Quote Number**

<u>ltem</u>	Qty	<u>Model</u>	<u>Description</u>	Unit Price	Ext. Price
1	40	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL	\$6,179.00	\$247,160.00
1a	40	Compnts APX 2.5	Conventional VHF w mltky, dig cai	\$2,340.00	\$93,600.00
2	40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2,	\$198.50	\$7,940.00
3	40	PMMN4084A	AUDIO ACCESSORY-HEADSET,PLUS	\$120.00	\$4,800.00
4	40	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$203.75	\$8,150.00

Stock for programming

Unit Qty	Mobile Radio	Total Mobile Radio Service	Equipment Total	\$361,650.00
	Service Fee each	fee per month	Freight	\$10.00
			Sales Tax	\$29,836.13
			Program / Install	
	\$1.00 Purchase Lease Option			\$391,496.13
24 months	\$ 19,394.72	Two payments Due upon signing of lease	Down Payment / Trade	
36 months	\$ 13,694.53	" "	Maintenance	
48 months	\$ 11,059.77	п ,	Balance Due	\$391,496.13
Special I	nstructions:			

Program 37 portable XPR radios to new digital format.

Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sale	es Payment Terms		
	Paid In Full w/ order		
Х	C.O.D		
	Lease		
	Net 10 Days		
	Net 30 Days		
Cus	st. Terms Approval		
50% on	order, 25% on delivery	PO#	3/21/201
	(Initials)	Authorized Customer Signature	Date

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Steve Finch 1111 J St #G101 Modesto, CA 95354 209-544-9120 Fax 209-544-1970

Customer / Bill to El Dorado County SO
Address: 300 FAIR LN
City / St. / Zip PLACERVILLE, CA 95667

Contact : Frank Yost
Phone # : 1.530.642.4944

Fax #: End User Contact

Customer#

End User Contact Frank Yost
Company Same
Address:

PMNN4486A

City / St. / Zip

40 40

<u>Item</u>

1a

Sales Tax Code	Order Date
5	6/25/2020
8.25%	Sales Order #
Contact Title	S301-7795
Purchasing Manager	PO #
Phone Number	209-993-4984

REV 07.10.04

\$8,150.00

Phone Number 209-993 Ultimate Dest. Zip 95354

\$203.75

Quotation Valid For 30 Days			Quote Number		
	Qty	<u>Model</u>	Description	Unit Price	Ext. Price
	40	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL	\$7,350.40	\$294,016.00
	40	Compnts APX 3.5	Conventional VHF w mltky, dig cai	\$2,340.00	\$93,600.00
	40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2,	\$198.50	\$7,940.00
	40	PMMN4084A	AUDIO ACCESSORY-HEADSET, PLUS	\$120.00	\$4,800,00

BATT IMPRES 2 LIION R IP67 3400T

Stock for programming

Unit Qty	Mobile Radio	Total Mobile Radio Service	Equipment Total	\$408,506.00
	Service Fee each	fee per month	Freight	\$10.00
			Sales Tax	\$33,701.75
			Program / Install	
	\$1.00 Purch	nase Lease Option	Grand Total	\$442,217.75
24 months	\$ 21,907.47	Two payments Due upon signing of lease	Down Payment / Trade	
36 months	\$ 15,468.78	11	Maintenance	
48 months	\$ 12,492.65	п	Balance Due	\$442,217.75
Special	Instructions:			

Program 37 portable XPR radios to new digital format.

Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sale	s Payment Terms		
	Paid In Full w/ order		
Х	C.O.D	١	
	Lease	1	1
	Net 10 Days	1	1
	Net 30 Days	1	1
Cus	t. Terms Approval	1	1
50% on	order, 25% on delivery	ı	PO#
	(Initials)		Authorized Customer Signature

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