## Form C

# EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS



		SOLUTIONS REQUEST	43.
Company Name:	TYMCO. Inc.		
and included w	to the terms, conditions, specification with the Proposer's response. The Pro NJPA or included in the final contrac exceptions and may clarify the	poser acknowledges that the except	ptions listed may or may not borts to accommodate the listed
Section/page	Term, Condition, or Specification	Exception	NJPA ACCEPTS
			4
roposer's Signat	ure: Keanet & your	3	Date: 12-18-17
NJPA's cl	arification on exceptions listed abo	J. Co.	
110272 5 62	armenton on exceptions meet any		

Review and Approved:

NJPA Legal Department

#### Contract Award RFP #122017

#### **FORM D**



# Formal Offering of Proposal (To be completed only by the Proposer)

# SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

In compliance with the Request for Proposal (RFP) for SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name:	TYMCO, Inc.	Date:	12-18-201	7	
Company Address: _	225 E Industrial Blvd				
City: Waco		State:	Texas	Zip:	76705
CAGE Code/Duns &	Bradstreet Number: CAGE Code	- 52DJ8_	D&B Numb	per – 02-46.	3-3583
Contact Person:	Kenneth J. Young		Title:	Presider	nt
Authorized Signature:	Kerneth Goary		Kenneth J. Yo		me printed or typed)

## **FORM E** CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by NJPA if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

NJPA Contract #: 122017-TYM

Proposer's full legal name: TYMCO, Inc.

Based on NJPA's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by NJPA.

The effective date of the Contract will be February 20, 2018 and will expire on February 20, 2022 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the NJPA Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at NJPA's discretion.

NJPA Authorized Signatures:				
NIPA DIRECTO OF COOPERATIVE CONTRACTS AND PROCUGENETHY CPO SIGNALIBE	Jeremy Schwartz (NAME PRINTED OR TYPED)			
NJPA EXECUTIVE DIRECTOR/CEO SIGNATURE	Chad Coauette (NAME PRINTED OR TYPED)			
Awarded on February 19, 2018	NJPA Contract # 122017-TYM			
Vendor Authorized Signatures:  The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.				
Vendor Name TYMCO, INC.				
Authorized Signatory's Title PRESIDENT				
Kenneth & Young VENDOR AUTIORIZED DE TURE	(NAME PRINTED OR TYPED)			
Executed on $2 - 26 - 20/8$	NJPA Contract # 122017-TYM			

#### PROPOSER ASSURANCE OF COMPLIANCE



#### **Proposal Affidavit Signature Page**

#### PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

- 1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to NJPA members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.
- 2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of NJPA, or any person, firm, or corporation under contract with NJPA, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.
- 3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.
- 4. The Proposer will, if awarded a Contract, provide to NJPA Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.
- 5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to NJPA Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to NJPA Members under an awarded Contract.
- 6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
- 7. The Proposer understands that NJPA will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
- 8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify NJPA for reasonable measures that NJPA takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

Company Name:
Address:225 E Industrial Blvd
City/State/Zip:Waco, Texas 76705
Telephone Number:254-799-5546
E-mail Address:kenneth.young@tymco.com
Authorized Signature: Kennethy Journ
Authorized Name (printed):Kenneth J. Young
Title: President  Date: 12-18-17
Notarized
Subscribed and sworn to before me this
My commission expires: 12-31-2020 Signature: 1-Taye Margan
G KAYE MORGAN Notary Public STATE OF TEXAS



#### PROPOSER QUESTIONNAIRE

Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

Proposer Name:	TYMCO.	Inc.		
Questionnaire con	npleted by:	Bryan J. Young		

#### **Payment Terms and Financing Options**

- 1) What are your payment terms (e.g., net 10, net 30)?
  - A. TYMCO's payment terms are net 30.
- 2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?
  - A. Yes: TYMCO provides lease purchase services for customers that are interested in using that method to help acquire a new sweeper.
- 3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to NJPA. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the NJPA Members' purchase orders.
  - A. As the contract holder, we are going to request that all TYMCO dealers communicate with the TYMCO Marketing Department to request a quote be worked up for all NJPA Members. TYMCO would prefer to work up all quotes for NJPA Members. The role of a TYMCO dealer is to help provide NJPA Members the appropriate solution to address their sweeping need, and this will involve a discovery period where the dealer representative will identify the best TYMCO Sweeper to meet the needs of the customer. Depending on the application and geographic location of the NJPA Member, there may be an array of options that will be more appropriate for one customer over another. The TYMCO dealer will communicate this to the TYMCO Marketing Department who will work up a quote based on the NJPA contract pricing. The TYMCO dealer will also be responsible for providing in-service for the sweeper as well as providing product support for the NJPA Member throughout the life of the product. TYMCO will process a quarterly report of sales through the NJPA Cooperative Purchasing Program. Any order that we receive from using the NJPA Program will be included on the quarterly report that we will generate and submit to NJPA. Please see below for details and processes TYMCO will use in specific domiciles:
    - 1. States within the United States of America When an NJPA Member is ready to order a sweeper from TYMCO, our intent is for the NJPA Member to issue a purchase order directly to TYMCO for the product(s) they want to procure. TYMCO will then process the order and confirm the order back to the NJPA Member as well as the local TYMCO dealer to ensure that the unit being ordered is equipped how the customer would like the unit built. When the unit is complete, TYMCO will have it shipped to the local TYMCO dealer (unless otherwise specified by the local TYMCO dealer based on conversations with the NJPA Member). TYMCO will invoice the NJPA Member upon delivery which will start the net 30 payment schedule and TYMCO will accept payment in U.S. Dollars (USD). TYMCO will accept checks or wire transfer for funds. Upon receipt of payment, TYMCO will process the NJPA fee and have it remitted to NJPA.
    - 2. U.S. Territories When an NJPA Member is ready to order a sweeper from TYMCO, our intent is for the NJPA Member to issue a purchase order directly to TYMCO for the product(s) they want to procure. TYMCO will then process the order and confirm the order back to the customer to ensure that the unit being ordered is equipped how the customer would like the unit built. When the unit is complete, TYMCO will have it shipped to the customer (unless otherwise specified by the NJPA Member). TYMCO will invoice the NJPA Member upon delivery which will start the net 30 payment schedule and will accept payment in U.S.

Dollars (USD). TYMCO will accept checks or wire transfer for funds. Upon receipt of payment, TYMCO will process the NJPA fee and have it remitted to NJPA.

- 3. Canada When receiving an order from a NJPA Member, our intent with NJPA is for the NJPA Member to issue a purchase order to our local dealer for the product(s) they want to procure. Our local dealer will then issue a purchase order to TYMCO, Inc. requesting the product(s) procured by the NJPA Member. TYMCO will then process the order and confirm the order back to the local dealer to ensure that the unit being ordered is equipped how the customer would like the unit built. When the unit is complete, TYMCO will have it shipped to the local TYMCO dealer (unless otherwise specified by the local TYMCO dealer based on conversations with the NJPA Member). The local TYMCO dealer will invoice the NJPA Member upon delivery which will start the net 30 payment schedule and will accept payment in U.S. Dollars (USD). Upon receipt of payment from the local TYMCO dealer, TYMCO will process the NJPA fee and have it remitted to NJPA.
- 4. Other International Domiciles For other international domiciles that NJPA has members, when receiving an order from a customer, our intent with NJPA is for the NJPA Member to issue a purchase order to our local dealer for the product(s) they want to procure. Our local dealer will then issue a purchase order to TYMCO, Inc. requesting the product(s) procured by the NJPA Member. TYMCO will then process the order and confirm the order back to the local dealer to ensure that the unit being ordered is equipped how the customer would like the unit built. When the unit is complete, TYMCO will have it shipped to the local TYMCO dealer (unless otherwise specified by the local TYMCO dealer based on conversations with the NJPA Member). Generally speaking, for orders with customers in international locations, TYMCO requires a down payment in order to process the order and TYMCO requires the balance due prior to shipping the equipment from our manufacturing facilities in Waco, Texas. The payment scenario is going to depend on where the unit is going to be shipped. This will have to be evaluated by TYMCO on a case-by-case basis. The local TYMCO dealer will invoice the NJPA Member directly and will accept payment in U.S. Dollars (USD). Upon receipt of payment from the local TYMCO dealer, TYMCO will process the NJPA fee and have it remitted to NJPA.
- 4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to NJPA Members for using this process?
  - A. Currently, we do not accept this process.

#### Warranty

- 5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.
  - Do your warranties cover all products, parts, and labor?
    - A. Yes. There are 3 separate warranty classifications on TYMCO Sweepers that cover parts and labor. There is (1) warranty provided by TYMCO for the TYMCO Sweeper, there are multiple warranties for the truck chassis provided by the truck manufacturer (e.g. International or Freightliner) and there is (1) warranty on the auxiliary engine provided by the auxiliary engine manufacturer (e.g. John Deere or Kubota). The TYMCO Model 210h is a single engine parking lot sweeper and does not have an auxiliary engine therefore there is no warranty required for the auxiliary engine component.
      - TYMCO Sweeper The warranty is provided by TYMCO through our dealer network.
      - Truck Chassis This classification has multiple warranties. Some warranties are provided by the chassis
        manufacturer through their dealer network. Some major components on the truck chassis such as the
        engine and transmission have warranties provided by their authorized service centers (e.g. Cummins
        engines and Allison transmissions)
      - 3. Auxiliary Engine The warranty is provided by the engine manufacturer through their dealer network.

- Do your warranties impose usage restrictions or other limitations that adversely affect coverage?
  - A. There are no usage restrictions or limitations beyond the standard stated warranty for the TYMCO Sweeper, Truck Chassis or Auxiliary Engine (e.g. TYMCO Warranty is 1 year / 1000 hours; John Deere Warranty is 2 years / 2000 hours). Each individual warranty has stated exceptions for situations that would be considered negligence, but the warranties provided for the TYMCO Sweeper, Truck Chassis and Auxiliary Engine are designed to cover normal use of these components within a sweeper application.
- Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?
- Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs? How will NJPA Members in these regions be provided service for warranty repair?
   A. No.
- Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?
  - A. As noted above, all items included with the TYMCO Sweeper are covered by TYMCO and their authorized dealer network with the exception of the truck chassis and auxiliary engine. The truck chassis is covered by the chassis original equipment manufacturer (OEM) and the auxiliary engine is covered by the engine OEM.
- What are your proposed exchange and return programs and policies?
  - A. Regarding exchange and return programs and policies as related to warrantable parts on the TYMCO Sweeper, Truck Chassis or Auxiliary Engine: any warrantable claims need to be processed through the local TYMCO Sweeper dealer, local truck chassis dealer or local auxiliary engine dealer for the respective components that is being claimed in order to have the claim be processed and approved.
- 6) Describe any service contract options for the items included in your proposal.
  - A. TYMCO will not be including any service contract options in the proposal.

#### Pricing, Delivery, Audits, and Administrative Fee

- 7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.
  - A. TYMCO is offering our entire product line in this proposal. We are offering the following base models with associated options:
    - Model 210h Sweeper designed for parking lot sweeping. Single engine design delivers simplicity and lower maintenance.
    - 2. Model 210 Sweeper designed for parking lot sweeping. Dual engine design provides additional power for sweeping heavier material on a regular basis above just typical parking lot trash.
    - 3. Model 435 Mid-Sized street sweeper that can tackle smaller jobs with a lower overall cost but has the power to clean larger jobs such as light municipal street sweeping in downtown business districts or construction sweeping cleanups.
    - 4. Model 500x Full-size multipurpose street sweeper with a variable height high side dump capability that allows the user to dump into multiple size containers or dump trucks. A sweeper that can high dump can provide operational efficiencies when coupled with a dump truck in remote areas from approved dump locations.
    - 5. Model 600 Full-size multipurpose street sweeper that is very cost effective and flexible due to the array of options available that modify this product to better fit the needs of each individual customer and how they are using it to sweep streets, runways or even clean catch basins using the hand hose and related accessories.
    - 6. Model DST-4 Mid-Size dustless street sweeper. This sweeper is equipped with the patented TYMCO Dustless Sweeping Technology DST. DST enhances the Regenerative Air System and improves its ability to remove and capture the finest of ultrafine particulates measured in microns.

- 7. Model DST-6 Full-size multipurpose street sweeper equipped with the patented TYMCO Dustless Sweeping Technology DST. DST enhances the Regenerative Air System and improves its ability to remove and capture the finest of ultrafine particulates measured in microns.
- 8. Model HSP The HSP High Speed Performance is a full-size street sweeper equipped with a patented pick-up head that offers the user the ability to sweep at 15 mph and up to 20 mph for faster cleanups on airport runways. On runways, it is important to keep them clean and clear of FOD (Foreign Object Debris) and the Model HSP can assist with this at a faster pace.
- 8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the NJPA discounted price) on all of the items that you want NJPA to consider as part of your RFP response. Provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)
  - A. The pricing model that TYMCO is using for this RFP is in the line-item price format for NJPA Members. The date on the price sheets will be effective until any price change request is made and accepted by NJPA when needed during the contract term. TYMCO has submitted pricing within Section / Tab 3 of our RFP submittal. TYMCO is offering a discount on all eight base sweeper models (sweeper body only; not including sweeper options or truck chassis) of approximately 5% off the Published Price "Quantity of One". TYMCO is offering sweeper options and truck chassis at net pricing without a discount. Below is the pricing matrix reflecting this discount for the base sweeper unit models offered by TYMCO in our RFP submittal within Section / Tab 3. For complete NJPA contract pricing for base sweeper models as well as published options and truck chassis, please see price sheets within Section / Tab 3 of our RFP submittal.

TYMCO Model	Published Price — "Quantity of One" (Pricing for base sweeper model only; requires truck chassis be added and any applicable options listed in price sheets)	NJPA Contract Price (Pricing for base sweeper model only; requires truck chassis be added and any applicable options listed in price sheets)
Model 210h	\$44,000	\$41,800
Model 210	\$52,500	\$49,875
Model 435	\$77,800	\$73,910
Model 500x	\$188,300	\$178,885
Model 600	\$137,600	\$129,720
Model DST-4	\$138,200	\$130,900
Model DST-6	\$203,600	\$193,420
Model HSP	\$144,400	\$137,180

- 9) Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.
  - A. The pricing presented in Section / Tab 3 of our RFP submittal is based on 2018 model pricing. TYMCO is offering a discount on all eight base sweeper models (sweeper body only; not including sweeper options or truck chassis) of approximately 5% off the Published Price "Quantity of One". TYMCO is offering sweeper options and truck chassis at net pricing without a discount. For additional detail on the discount being offered by TYMCO on the base sweeper models, see above Question #8 in Form P.

10) The pricing offered	d in this proposal is
	a. the same as the Proposer typically offers to an individual municipality, university, or school district.
X	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.

c. better than the Proposer typically offers to GPOs, cooperative procurement organizations,
or state purchasing departments.
d. other than what the Proposer typically offers (please describe).

- 11) Describe any quantity or volume discounts or rebate programs that you offer.
  - A. TYMCO may entertain volume discounts and rebate programs and will follow the below approaches to these items:
    - 1. Quantity / volume discounts TYMCO will entertain a quantity / volume discount after it discusses this with the NJPA Member so TYMCO and the local TYMCO dealer understand how many units the Member wants to order. This discount will need to be agreed upon by both TYMCO and the local TYMCO dealer since the dealer will be responsible for providing service and support for any units ordered by an NJPA Member over the life of the contract.
    - 2. Rebate Programs TYMCO will entertain providing instant rebates to NJPA Members. These rebates could be in the form of a "close out" discount that can be shown as a line-item discount in the event that there are stock units that need to be moved or if TYMCO has a remaining new truck chassis that is last year's model and TYMCO wants to provide an incentive to move this product. Rebates can also be in the form of a "special customer" discount. This would apply to specific circumstances or possibly if a customer is a "long-time / loyal" customer and TYMCO and the local dealer agree to provide a rebate for this reason.
- 12) Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.
  - A. We intend to use this provision to provide "Unpublished" options. We are submitting pricing for a group of "Published" options that are associated with each sweeper model that we are submitting. This pricing is located within Section / Tab 3 of our RFP response. The Published options that we are submitting are going to represent the majority of popular options that are grouped with each associated sweeper model. Unpublished options will be used to cover any additional options that an NJPA Member may want to add to their sweeper that are not covered under our primary model offerings or their associated published options.
    - The Published sweeper options / truck chassis that we are submitting will be presented in the same fashion as the primary sweeper models. TYMCO published options and truck chassis are bid in the line-item pricing format.
- 13) Identify any total cost of acquisition costs that are <u>NOT</u> included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.
  - A. Below are items that would qualify as total cost of acquisition costs that will <u>NOT</u> be included in the pricing submitted with TYMCO's response:
    - 1. Shipping
    - 2. PDI (Pre-Delivery Inspection) / Local Delivery
    - 3. In-Service / Training
    - 4. Sales Tax (if applicable)
    - 5. License Fees / Title Fees / Registration Fees
    - 6. Performance Bonds As stated on page 25 under Section 7 of the RFP, (Post-Award Operating Issues), A. Subsequent Agreements, Item 7.5 Performance Bonds, at the request of a NJPA Member, TYMCO can quote a performance bond as required to that NJPA Member.
    - 7. Trade Fees / Tariffs / Brokerage Fees

- 8. Additional Service / Warranty Programs This would be reflected as additional services or extended warranties provided by the local TYMCO dealer, truck chassis dealer/manufacturer or auxiliary engine dealer/manufacturer.
- Trade-In Units This would be reflected as a reduction in price because TYMCO or the local TYMCO dealer would be receiving the trade-in unit as an asset as part of the transaction.
- 14) If delivery or shipping is an additional cost to the NJPA Member, describe in detail the complete shipping and delivery program.
  - A. Shipping Unless otherwise specified by the local TYMCO dealer, shipping will be the approximate cost to ship the unit from the TYMCO manufacturing facility in Waco, Texas (FOB Waco, TX) to the local TYMCO dealer responsible for delivering the unit to the NJPA Member. In the Continental United States, TYMCO coordinates shipping for all of our dealers to their locations.
  - B. Local Delivery Once the sweeper unit arrives at the local TYMCO dealer, there is additional cost that may be incurred to deliver the unit to the NJPA Member depending on the member's location in relationship to the local TYMCO dealer.
- 15) Specifically describe those shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.
  - A. Alaska TYMCO works with our local dealer in Alaska to coordinate shipping and delivery to end-user customers. The local dealer will direct TYMCO on timelines for when the truck will be in Waco to pick-up the sweeper as well as work with any brokers that are needed to cross through Canada.
  - B. Hawaii TYMCO works with our local dealer in Hawaii to coordinate shipping and delivery to end-user customers.
    The local dealer will direct TYMCO on timelines for when the truck will be in Waco to pick-up the sweeper as well as work with any brokers that are needed to transport the unit at port.
  - C. Canada TYMCO works with our local dealer in Canada to coordinate shipping and delivery to end-user customers. The local dealer will direct TYMCO on timelines for when the truck will be in Waco to pick-up the sweeper as well as work with any brokers that are needed to cross into Canada.
  - D. Offshore Depending on the location, this process might vary, but TYMCO typically coordinates the shipping and delivery of units to offshore locations such as to Puerto Rico. We will coordinate all shipping and transport logistics to get the units to their final destination.
- 16) Describe any unique distribution and/or delivery methods or options offered in your proposal.
  - A. If there are any unique delivery methods or options that will be required by an NJPA Member during the duration of this contract, TYMCO will ensure that TYMCO, the local TYMCO dealer and the NJPA Member agree and understand why a unique delivery method or option would be of benefit to the NJPA Member if the process differs from the standard delivery process. For reference, the standard delivery process is that TYMCO in Waco, Texas will build the sweeper, ship the sweeper via flatbed truck to the local TYMCO dealer, then the local TYMCO dealer will deliver the sweeper to the NJPA Member location as directed by the customer. An example of how TYMCO, the local TYMCO dealer and an NJPA Member could work together to accomplish a unique delivery method would be working for expedited delivery for a sweeper in the event that a NJPA Member needs a sweeper faster due to a unique circumstance. We would do our best to accommodate the NJPA Member with their need.
- 17) Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with NJPA. This process includes ensuring that NJPA Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to NJPA.
  - A. TYMCO intends to announce and market the availability of the NJPA contract and that TYMCO Sweepers are available for NJPA Members to purchase. We are going to announce this to our dealer network. When we do, we are going to outline the process that we would like for the dealer network to follow which includes requesting that all quotes be generated by TYMCO to ensure that we are meeting the standards put forth by NJPA as well as that priging is

delivered in accordance with our bid submission. TYMCO will be able to verify the appropriate fee amount that needs to be remitted to NJPA because we will use a TYMCO-generated quote form that will calculate the NJPA fee based on the format outlined in Question #18 within Form P. TYMCO will use our quote forms to verify that the appropriate fee amount is recorded in our quarterly sales report for submission to NJPA. TYMCO Marketing will also use this information to forward to the TYMCO Accounting Department to process the administrative fee to NJPA once TYMCO is funded by the NJPA Member or in the case of Canadian orders, the local TYMCO dealer.

- 18) Identify a proposed administrative fee that you will pay to NJPA for facilitating, managing, and promoting the NJPA Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See RFP Section 6.29 and following for details.)
  - A. TYMCO will be paying the recommended 2% administration fee for this type of equipment as stated in RFP #122017. TYMCO will calculate the total fee to be paid to NJPA by adding 2% of the base sweeper model cost with all purchased "published" and "unpublished" options elected by the NJPA Member. TYMCO will exclude any "total cost of acquisition cost" items that are outlined on Form P Proposer Questionnaire Item #13 (including shipping and local delivery).

#### **Industry-Specific Questions**

19) Describe the top three market differentiators of your products/services relative to the industry.

#### A. See below:

- 1. Originator of Regenerative Air technology TYMCO invented Regenerative Air technology and because that is the only technology that we use across all models of the sweepers we build, we focus on improving performance, ease of maintenance and durability for our customers. TYMCO is also the only sweeper manufacturer that manufactures multiple models of sweepers for different applications all based on Regenerative Air.
- 2. Dustless Sweeping Technology This is a patented technology product that TYMCO has refined through the years and performs very highly in applications where controlling and removing ultrafine particulates is of highest importance.
- 3. Multiple Applications can all be served using Regenerative Air technology For customers that understand Regenerative Air and want the benefits that the technology can provide but they need sweepers for multiple applications such as an airport, then that entity can purchase a Model 210 parking lot sweeper (for sweeping parking garages), a Model 435 mid-sized street sweeper for sweeping internal airport roads and a Model 600 HSP for sweeping the airport runways. This gives the airport in this example a complete solution of sweeping all using Regenerative Air technology.
- 20) Identify how your products, services and supplies address the scope of this RFP.
  - A. This RFP scope is identified by the title "SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES". TYMCO manufactures multiple models of street sweepers that fit different niche applications for more specific needs and solutions, but as a general term, can all be identified as "street sweepers". TYMCO also manufactures and provide options and accessories that complement our full line of sweepers.

Signature: Kenneth Jourg Date: 12-18-17



## **National Joint Powers Alliance®**

## **REQUEST FOR PROPOSAL**

for the procurement of

# SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES RFP Opening

DECEMBER 21, 2017

8:30 a.m. Central Time
At the offices of the
National Joint Powers Alliance®

202 12<sup>th</sup> Street Northeast, Staples, MN 56479

#### RFP #122017

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of #122017 SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES. Details of this RFP are available beginning November 16, 2017. Details may be obtained by letter of request to Chris Robinson, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until December 20, 2017 at 4:30 p.m. Central Time at the above address and opened December 21, 2017 at 8:30 a.m. Central Time.

#### RFP Timeline

November 16, 2017	Publication of RFP in the print and online version of USA Today, in the print and online version of the Salt Lake News within the State of Utah, in the print and online version of the Daily Journal of Commerce within the State of Oregon (note: OR entities this pertains to: <a href="http://www.njpacoop.org/oregon-advertising">http://www.njpacoop.org/oregon-advertising</a> and also RFP Appendix B), in the print and online version of The State within the State of South Carolina, the NJPA website, MERX, Noticetobidders.com, PublicPurchase.com, Biddingo, and Onvia.
December 5, 2017 10:00 a.m. CT	Pre-Proposal Conference (the webcast/conference call). The connection information will be sent to all inquirers two business days before the conference.
<b>December 13, 2017</b>	Deadline for RFP questions.
December 20, 2017 4:30 p.m. CT	Deadline for Submission of Proposals. Late responses will be returned unopened.
December 21, 2017 8:30 a.m. CT	Public Opening of Proposals.

Direct questions regarding this RFP to: Chris Robinson at chris.robinson@njpacoop.org or (218) 895-4168.

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#### 1 **DEFINITIONS**

#### A. CONTRACT

Contract means this RFP, current pricing information, fully executed Forms C, D, F, & P from the Proposer's response pursuant to this RFP, and a fully executed Form E ("Acceptance and Award") with final terms and conditions. Form E will be executed after a formal award and will provide final clarification of terms and conditions of the award.

#### B. PROPOSER

A Proposer is a company, person, or entity delivering a timely response to this RFP. This RFP may also use the terms "respondent" or "proposed Vendor," which is interchangeable with Proposer as the context allows.

#### C. SOURCED GOOD or OPEN MARKET ITEM

A Sourced Good or Open Market Item is a product within the RFP's scope 1) that is not currently available under the Vendor's NJPA contract, 2) that a member wants to buy under contract from an awarded Vendor, and 3) that is generally deemed incidental to the total transaction or purchase of contract items.

#### D. VENDOR

A Proposer whose response has been awarded a contract pursuant to this RFP.

#### 2 ADVERTISEMENT OF RFP

- <u>2.1</u> NJPA advertises this solicitation: 1) in the hard copy print and online editions of the <u>USA Today</u>; 2) once each in Oregon's <u>Daily Journal of Commerce</u>, South Carolina's <u>The State</u> and Utah's <u>Salt Lake Tribune</u>; 3) on NJPA's website; and 4) on other third-party websites deemed appropriate by NJPA. Other third-party advertisers may include Onvia, PublicPurchase.com, MERX, and Biddingo.
- <u>2.2</u> NJPA also notifies and provides solicitation documentation to each state-level procurement departments for possible re-posting of the solicitation within their systems and at their option for future use and to meet specific state requirements.

#### 3 INTRODUCTION

#### A. ABOUT NJPA

- <u>3.1</u> The National Joint Powers Alliance® (NJPA) is a public agency serving as a national municipal contracting agency established under the Service Cooperative statute by Minnesota Legislative Statute §123A.21 with the authority to develop and offer, among other services, cooperative procurement services to its membership. Eligible membership and participation includes states, cities, counties, all government agencies, both public and non-public educational agencies, colleges, universities and non-profit organizations.
- <u>3.2</u> Under the authority of Minnesota state laws and enabling legislation, NJPA facilitates a competitive solicitation and contracting process on behalf of the needs of itself and the needs of current and potential member agencies nationally. This process results in national procurement contracts with various Vendors of products/equipment and services which NJPA Member agencies desire to procure. These procurement contracts are created in compliance with applicable Minnesota Municipal Contracting Laws. A complete listing of NJPA cooperative procurement contracts can be found at <a href="https://www.njpacoop.org">www.njpacoop.org</a>.
- <u>3.3</u> NJPA is a public agency governed by publicly elected officials that serve as the NJPA Board of Directors. NJPA's Board of Directors oversees and authorizes the calls for all new proposals and holds those resulting Contracts for the benefit of its own and its Members use.
- <u>3.4</u> NJPA currently serves over 50,000 member agencies nationally. Both membership and utilization of NJPA contracts continue to expand, due in part to the increasing acceptance of Cooperative Purchasing throughout the government and education communities nationally.

#### B. JOINT EXERCISE OF POWERS LAWS

- 3.5 NJPA cooperatively shares those contracts with its Members nationwide through various Joint Exercise of Powers Laws or Cooperative Purchasing Statutes established in Minnesota, other states and Canadian provinces. The Minnesota Joint Exercise of Powers Law is Minnesota Statute §471.59 which states "Two or more governmental units...may jointly or cooperatively exercise any power common to the contracting parties..." This Minnesota Statute allows NJPA to serve Member agencies located in all other states. Municipal agencies nationally can participate in cooperative purchasing activities under their own state law. These laws can be found on our website at <a href="http://www.njpacoop.org/national-cooperative-contract-solutions/legal-authority/">http://www.njpacoop.org/national-cooperative-contract-solutions/legal-authority/</a>.
  - 3.5.1 For Members within the Commonwealth of Virginia, this RFP is intended to be a "joint procurement agreement" as described in Vir. Code § 2.2-4304(A), and those Virginia Members identified in Appendix C may agree to be a Joint Purchaser under this RFP.

#### C. WHY RESPOND TO A NATIONAL COOPERATIVE PROCUREMENT CONTRACT

- <u>3.6</u> National Cooperative Procurement Contracts create value for Municipal and Public Agencies, as well as for Vendors of products/equipment and services in a variety of ways:
  - <u>3.6.1</u> National cooperative contracts potentially save time and effort for municipal and public agencies, who otherwise would have to solicit vendor responses to individual RFPs, resulting in individual contracts, to meet the procurement needs of their respective agencies. Considerable time and effort is also potentially saved by the Vendors who would have had to otherwise respond to each of those individual RFPs. A single, nationally advertised RFP, resulting in a single, national cooperative contract can potentially replace thousands of individual RFPs for the same equipment/products/services that might have been otherwise advertised by individual NJPA member agencies.
  - <u>3.6.2</u> NJPA contracts offer our Members nationally leveraged volume purchasing discounts. Our contract terms and conditions offer the opportunity for Vendors to recognize individual member procurement volume commitment through additional volume based contract discounts.
- <u>3.7</u> State laws that permit or encourage cooperative purchasing contracts do so with the belief that cooperative efficiencies will result in lower prices, better overall value, and considerable time savings.
- <u>3.8</u> The collective purchasing power of thousands of NJPA Member agencies nationwide offers the opportunity for volume pricing discounts. Although no sales or sales volume is guaranteed by an NJPA Contract resulting from this RFP, substantial volume is anticipated and volume pricing is requested and justified.
- <u>3.9</u> NJPA and its Members desire the best value for their procurement dollar as well as a competitive price. Vendors have the opportunity to display and highlight value-added attributes of their company, equipment/products and services without constraints of a typical individual proposal process.

#### D. THE INTENT OF THIS RFP

- 3.10. National contract awarded by NJPA: NJPA seeks the most responsive and responsible Vendor relationship(s) to reflect the best interests of NJPA and its Member agencies. Through a competitive proposal and evaluation process, the NJPA Proposal Evaluation Committee recommends vendors for a national contract awarded by the action of the NJPA Chief Procurement Officer. NJPA's primary intent is to establish and provide a national cooperative procurement contract that offer opportunities for NJPA and our current and potential Member agencies throughout the United States and Canada to procure quality product/equipment and services as desired and needed. The contracts will be marketed nationally through a cooperative effort between the awarded vendor(s) and NJPA. Contracts are expected to offer price levels reflective of the potential and collective volume of NJPA and the nationally established NJPA membership base.
- **3.11** Beyond our primary intent, NJPA further desires to:
  - 3.11.1 Award a four-year contract with a fifth-year contract option resulting from this RFP. Any fifth-year extension is exercised at NJPA's discretion and results from NJPA's contracting needs or from Member requests; this extension is not intended merely to accommodate an awarded Vendor's request. If NJPA grants a fifth-year extension, it may also terminate the contract (or cause it to expire) within the fifth year if the extended contract is replaced by a resolicited or newly solicited contract. In exigent circumstances, NJPA may petition NJPA's Board of Directors to extend the contract term beyond five years. This rarely used procedure should be employed only to avoid a gap in contract coverage while a replacement contract is being solicited;

- <u>3.11.2</u> Offer and apply any applicable technological advances throughout the term of a contract resulting from this RFP;
- <u>3.11.3</u> Deliver "Value Added" aspects of the company, equipment/products and services as defined in the "Proposer's Response";
- <u>3.11.4</u> Deliver a wide spectrum of solutions to meet the needs and requirements of NJPA and NJPA Member agencies; and
- 3.11.5 Award an exclusive contract to the most responsive and responsible vendor when it is deemed to be in the best interest of NJPA and the NJPA Member agencies.
- 3.12 Exclusive or Multiple Awards: Based on the scope of this RFP and on the responses received, NJPA may award either an exclusive contract or multiple contracts. In some circumstances, a single national supplier may best meet the needs of NJPA Members; in other situations, multiple vendors may be in the best interests of NJPA and the NJPA Members and preferred by NJPA to provide the widest array of solutions to meet the member agency's needs. NJPA retains sole discretion to determine which approach is in the best interests of NJPA Member agencies.
- <u>3.13</u> Non-Manufacturer Awards: NJPA reserves the right to make an award under this RFP to a non-manufacturer or dealer/distributor if such action is in the best interests of NJPA and its Members.
- 3.14 Manufacturer as a Proposer: If the Proposer is a manufacturer or wholesale distributor, the response received will be evaluated on the basis of a response made in conjunction with that manufacturer's authorized dealer network. Unless stated otherwise, a manufacturer or wholesale distributor Proposer is assumed to have a documented relationship with their dealer network where that dealer network is informed of, and authorized to accept, purchase orders pursuant to any Contract resulting from this RFP on behalf of the manufacturer or wholesale distributor Proposer. Any such dealer will be considered a sub-contractor of the Proposer/Vendor. The relationship between the manufacturer and wholesale distributor Proposer and its dealer network may be proposed at the time of the submission if that fact is properly identified.
- <u>3.15</u> Dealer/Reseller as a Proposer: If the Proposer is a dealer or reseller of the products and/or services being proposed, the response will be evaluated based on the Proposer's authorization to provide those products and services from their manufacturer. When requested by NJPA, Proposers must document their authority to offer those products and/or services.

#### E. SCOPE OF THIS RFP

- <u>3.16</u> Scope: The scope of this RFP is to award a contract to a qualifying vendor defined as a manufacturer, provider, or dealer/distributor, established as a Proposer, and deemed responsive and responsible through our open and competitive proposal process. Vendors will be awarded contracts based on the proposal and responders demonstrated ability to meet the expectations of the RFP and demonstrate the overall highest valued solutions which meet and/or exceed the current and future needs and requirements of NJPA and its Member agencies nationally within the scope of SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES.
- 3.17 Additional Scope Definitions: In addition to SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES, this solicitation should be read to include, but not to be limited to:
  - <u>3.17.1</u> Equipment, accessories and supplies for the purpose of cleaning sewer lines, catch basins and storm sewers, such as sewer vacuums, jetters, rodders, and self-propelled or chassis-mounted hydro-excavators; and,

- <u>3.17.2</u> Equipment, accessories and supplies for the purpose of street or parking lot sweeping, such as mechanical, vacuum, air, and high efficiency sweepers.
- <u>3.17.3</u> NJPA reserves the right to limit the scope of this solicitation for NJPA and current and potential NJPA member agencies.
  - **3.17.3.1** Respondent's proposal may include no more than an incidental offering of trailer or skid-mounted hydro-excavation equipment. Respondent's primary offerings must be the equipment identified in sub-sections 3.17.1 or 3.17.2 above.
  - **3.17.3.2** This solicitation is not intended to include pumps. Such items in a proposal will be considered out of scope.
- <u>3.18</u> Overlap of Scope: When considering equipment/products/services, or groups of equipment/products/services submitted as a part of your response, and whether inclusion of such will fall within a "Scope of Proposal," please consider the validity of an inverse statement.
  - <u>3.18.1</u> For example, pencils and post-it-notes can generally be classified as office supplies and office supplies generally include pencils and post-it-notes.
  - 3.18.2 In contrast, computers (PCs and peripherals) can generally be considered office supplies; however, the scope of office supplies does not generally include computer servers and infrastructure.
  - 3.18.3 In conclusion: With this in mind, individual products and services must be examined individually by NJPA, from time to time and in its sole discretion, to determine their compliance and fall within the original "Scope" as intended by NJPA.
- 3.19 Best and Most Responsive Responsible Proposer: It is the intent of NJPA to award a Contract to the best and most responsible and responsive Proposer(s) offering the best overall quality and selection of equipment/products and services meeting the commonly requested specifications of the NJPA and NJPA Members, provided the Proposer's Response has been submitted in accordance with the requirements of this RFP. Qualifying Proposers who are able to anticipate the current and future needs and requirements of NJPA and NJPA member agencies; demonstrate the knowledge of any and all applicable industry standards, laws and regulations; and possess the willingness and ability to distribute, market to and service NJPA Members in all 50 states are preferred. NJPA requests proposers submit their entire product line as it applies and relates to the scope of this RFP.
- <u>3.20</u> **Sealed Proposals:** NJPA will receive sealed proposal responses to this RFP in accordance with accepted standards set forth in the Minnesota Procurement Code and Uniform Municipal Contracting Law. Awards may be made to responsible and responsive Proposers whose proposals are determined in writing to be the most advantageous to NJPA and its current or qualifying future NJPA Member agencies.
- <u>3.21</u> Use of Contract: Any Contract resulting from this solicitation shall be awarded with the understanding that it is for the sole convenience of NJPA and its Members. NJPA and/or its members reserve the right to obtain like equipment/products and services solely from this contract or from another contract source of their choice or from a contract resulting from their own procurement process.
- 3.22 Awarded Vendor's interest in a contract resulting from this RFP: Awarded Vendors will be able to offer to NJPA, and current and potential NJPA Members, only those products/equipment and services specifically awarded on their NJPA Awarded Contract(s). Awarded Vendors may not offer as "contract compliant," products/equipment and services which are not specifically identified and priced in their NJPA Awarded Contract.

- <u>3.23</u> Sole Source of Responsibility- NJPA desires a "Sole Source of Responsibility" Vendor. This means that the Vendor will take sole responsibility for the performance of delivered equipment/products/ services. NJPA also desires sole responsibility with regard to:
  - <u>3.23.1</u> Scope of Equipment/Products/Services: NJPA desires a provider for the broadest possible scope of products/equipment and services being proposed over the largest possible geographic area and to the largest possible cross-section of NJPA current and potential Members.
  - 3.23.2 Vendor use of sub-contractors in sourcing or delivering equipment/product/services: NJPA desires a single source of responsibility for equipment/products and services proposed. Proposers are assumed to have sub-contractor relationships with all organizations and individuals whom are external to the Proposer and are involved in providing or delivering the equipment/products/services being proposed. Vendor assumes all responsibility for the equipment/products/services and actions of any such Sub-Contractor. Suggested Solutions Options include:
  - <u>3.23.3</u> Multiple solutions to the needs of NJPA and NJPA Members are possible. Examples could include:
    - <u>3.23.3.1</u> Equipment/Products Only Solution: Equipment/Products Only Solution may be appropriate for situations where NJPA or NJPA Members possess the ability, either inhouse or through local third party contractors, to properly install and bring to operation those equipment/products being proposed.
    - <u>3.23.3.2</u> Turn-Key Solutions: A Turn-Key Solution is a combination of equipment/products and services that provides a single price for equipment/products, delivery, and installation to a properly operating status. Generally this is the most desirable solution because NJPA and NJPA Members may not possess, or desire to engage, personnel with the necessary expertise to complete these tasks internally or through other independent contractors
    - <u>3.23.3.3</u> Good, Better, Best: Where appropriate and properly identified, Proposers may offer the choice "of good, better, best" multiple-grade solutions to meet NJPA Members' needs.
    - <u>3.23.3.4</u> Proven Accepted Leading-Edge Technology: Where appropriate and properly identified, Proposers may provide a spectrum of technology solutions to complement or enhance the proposed solutions to meet NJPA Members' needs.
  - <u>3.23.4</u> If applicable, Contracts will be awarded to Proposer(s) able to deliver a proposal meeting the entire needs of NJPA and its Members within the scope of this RFP. NJPA prefers Proposers submit their complete product line of products and services described in the scope of this RFP. NJPA reserves the right to reject individual, or groupings of specific equipment/products and services proposals as a part of the award.
- 3.24 Geographic Area to be Proposed: This RFP invites proposals to provide SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES to NJPA and NJPA Members throughout the entire United States and possibly internationally. Proposers will be expected to express willingness to explore service to NJPA Members located abroad; however the lack of ability to serve Members outside of the United States will not be cause for non-award. The ability and willingness to serve Canada, for instance, will be viewed as a value-added attribute.

- <u>3.25</u> Contract Term: At NJPA's option, a Contract resulting from this RFP will become effective either on the date awarded by the NJPA Board of Directors or on the day following the expiration date of an existing NJPA procurement contract for the same or similar product/equipment and services.
  - <u>3.25.1</u> NJPA is seeking a Contract base term of four years as allowed by Minnesota Contracting Law. Full term is expected. However, one additional one-year renewal/extension may be offered by NJPA to Vendor beyond the original four year term if NJPA deems such action to be in the best interests of NJPA and its Members. NJPA reserves the right to conduct periodic business reviews throughout the term of the contract.
- <u>3.26</u> Minimum Contract Value: NJPA anticipates considerable activity resulting from this RFP and subsequent award; however, no commitment of any kind is made concerning actual quantities to be acquired. NJPA does not guarantee usage. Usage will depend on the actual needs of the NJPA Members and the value of the awarded contract.

#### 3.27 [This section is intentionally blank.]

- <u>3.28</u> Contract Availability: This Contract must be available to all current and potential NJPA Members who choose to utilize this NJPA Contract to include all governmental and public agencies, public and private primary and secondary education agencies, and all non-profit organizations nationally.
  - <u>3.28.1</u> With respect to Members within the Commonwealth of Virginia, this RFP is intended to be a "joint procurement agreement" as described in Vir. Code § 2.2-4304(A), and those Virginia Members identified in Appendix C must be allowed to use this Contract as a Joint Purchaser.
- <u>3.29</u> Proposer's Commitment Period: In order to allow NJPA the opportunity to evaluate each proposal thoroughly, NJPA requires any response to this solicitation be valid and irrevocable for ninety (90) days after the date proposals are opened.

#### F. EXPECTATIONS FOR EQUIPMENT/PRODUCTS AND SERVICES BEING PROPOSED

- <u>3.30</u> Industry Standards: Except as contained herein, the specifications or solutions for this RFP shall be those accepted guidelines set forth by the SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES industry, as they are generally understood and accepted within that industry across the nation. Submitted products/equipment, related services and accessories, and their warranties and assurances are required to meet and/or exceed all current, traditional and anticipated standards, needs, expectations, and requirements of NJPA and its Members.
  - <u>3.30.1</u> **Deviations from industry standards** must be identified by the Proposer and explained how, in their opinion, the equipment/products and services they propose will render equivalent functionality, coverage, performance, and/or related services. Failure to detail all such deviations may comprise sufficient grounds for rejection of the entire proposal.
  - <u>3.30.2</u> **Technical Descriptions/Specifications.** Excessive technical descriptions and specifications that unduly enlarge the proposal response may cause NJPA to reduce the evaluation points awarded on Form G. Proposers must supply sufficient information to:
    - <u>3.30.2.1</u> demonstrate the Proposer's knowledge of industry standards and Member agency needs and expectations;
    - <u>3.30.2.2</u> Identify the equipment/products and services being proposed as applicable to the needs and expectations of NJPA Member agencies; and

- <u>**3.30.2.3**</u> differentiate equipment/products and services from other industry manufacturers and providers.
- <u>3.31</u> New Current Model Equipment/Products: Proposals submitted shall be for new, current model equipment/products and services with the exception of certain close-out products allowed to be offered on the Proposer's "Hot List" described herein.
- <u>3.32</u> Compliance with laws and standards: All items supplied on this Contract shall comply with any current applicable safety or regulatory standards or codes.
- <u>3.33</u> **Delivered and operational:** Products/equipment offered herein are to be proposed based upon being delivered and operational at the NJPA Member's site. Exceptions to "delivered and operational" must be clearly disclosed in the "Total Cost of Acquisition" section of the proposal.
- 3.34 Warranty: The Proposer warrants that all products, equipment, supplies, and services delivered under this Contract shall be covered by the industry standard or better warranty. All products and equipment should carry a minimum industry standard manufacturer's warranty that includes materials and labor. The Proposer has the primary responsibility to submit product specific warranty as required and accepted by industry standards. Dealer/Distributors agree to assist the purchaser in reaching a solution in a dispute over warranty's terms with the manufacturer. Any manufacturer's warranty that is effective past the expiration of the warranty will be passed on to the NJPA member. Failure to submit a minimum warranty may result in non-award.
- 3.35 Additional Warrants: The Proposer warrants that all products/equipment and related services furnished hereunder will be free from liens and encumbrances; defects in design, materials, and workmanship; and will conform in all respects to the terms of this RFP including any specifications or standards. In addition, Proposer/Vendor warrants the products/equipment and related services are suitable for and will perform in accordance with the ordinary use for which they are intended.

#### G. SOLUTIONS-BASED SOLICITATION

- <u>3.36</u> The NJPA solicitation and contract award process is not based on detailed specifications. Instead, this RFP is a "Solutions-Based Solicitation." NJPA expects respondents to understand and anticipate the current and future needs of NJPA and its members—within the scope of this RFP—and to propose solutions that are commonly desired or required by law or industry standards. Proposal will be evaluated in part on your demonstrated ability to meet or exceed the needs and requirements of NJPA and our member agencies within the defined scope of this RFP.
- <u>3.37</u> While NJPA does not typically provide product and service specifications, the RFP may contain scope refinements and industry-specific questions. Where specific items are specified, those items should be considered the minimum required, which the proposal can exceed in order to meet Members' needs. <u>NJPA</u> may award all of the respondent's proposal or may limit the award to a subset of the proposal.

#### 3 INSTRUCTIONS FOR PREPARING YOUR PROPOSAL

#### A. INQUIRY PERIOD

<u>4.1</u> The inquiry period begins on the date of first advertisement and continues until to the Deadline for Submission." RFP packages will be distributed to potential Vendors during the inquiry period.

#### B. PRE-PROPOSAL CONFERENCE

**4.2** A pre-proposal conference will be held at the date and time specified in the timeline on page one of this RFP. Conference information will be sent to all potential Proposers, and attendance is optional. The purpose of this conference is to allow potential Proposers to ask questions regarding this RFP and NJPA's

competitive contracting process. Only answers issued in writing by NJPA to questions asked before or during the pre-proposal conference are binding on the parties to an awarded contract.

#### C. IDENTIFICATION OF KEY PERSONNEL

- <u>4.3</u> Awarded Vendors will designate one senior staff member to represent the Vendor to NJPA. This contact person will correspond with members for technical assistance, questions, or concerns that may arise, including instructions regarding different contacts for different geographical areas or product lines.
- **4.4** These designated individuals should also act as the primary contact for marketing, sales, and any other area deemed essential by the Proposer and NJPA.

#### D. PROPOSER'S EXCEPTIONS TO TERMS AND CONDITIONS

- <u>4.5</u> Any exceptions, deviations, or contingencies regarding this RFP that a Proposer requests must be documented on Form C, <u>Exceptions To Proposal, Terms, Conditions And Solutions Request.</u>
- <u>4.6</u> Exceptions, deviations or contingencies requested in the Proposer's response, while possibly necessary in the view of the Proposer, may result in lower scoring or disqualification of a proposal.

#### E. PROPOSAL FORMAT

- <u>4.7</u> All Proposers must examine the entire RFP package to seek clarification of any item or requirement that may not be clear and to check all responses for accuracy before submitting a proposal.
- <u>4.8</u> All proposals must be properly labeled and sent to "The National Joint Powers Alliance, 202 12th Street NE Staples, MN 56479."
- **4.9** All proposals must be physically delivered to NJPA at the above address with all required hard copy documents and signature forms/pages inserted as loose pages at the front of the Vendor's response. The proposal must include these items.
  - <u>4.9.1</u> Hard copy original of completed, signed, and dated Forms C, D, F; hard copy of the signed signature-page only from Forms A and P from this RFP;
  - 4.9.2 Signed hard copies of all addenda issued for the RFP;
  - **4.9.3** Hard copy of Certificate of Insurance verifying the coverage identified in this RFP; and
  - 4.9.4 A complete copy of your response on a flash drive (or other approved electronic means). The electronic copy must contain completed Forms A, B, C, D, F, and P, your statement of products and pricing (including apparent discount), and all appropriate attachments. In order to ensure that your full response is evaluated, you must provide an electronic version of any material that you provide in a hard copy format.

As a public agency, NJPA's proposals, responses, and awarded contracts are a matter of public record, except for such data that is classified as nonpublic. Accordingly, public data is available for review through a properly submitted public records request. To redact nonpublic information from your proposal (under Minnesota Statute §13.37), you must make your request within thirty (30) days of the contract award or non-award date.

**4.10** All Proposal forms must be submitted in English and must be legible. All appropriate forms must be executed by an authorized signatory of the Proposer. Blue ink is preferred for signatures.

- **4.11** Proposal submissions should be submitted using the electronic forms provided. Proposers that use alternative documents are responsible for ensuring that the content is substantially similar to the NJPA form and that the document is readable by NJPA.
- <u>4.12</u> The Proposer must ensure that the proposal is in the physical possession of NJPA before the submission deadline.
  - 4.12.1 Proposals must be submitted in a sealed envelope or box properly addressed to NJPA and prominently identifying the proposal number, proposal category name, the message "Hold for Proposal Opening," and the deadline for proposal submission. NJPA is not responsible for untimely proposals. Proposals received by the deadline for proposal submission will be opened and the name of each Proposer and other appropriate information will be publicly read.
- **4.13** Proposers are responsible for checking directly with the NJPA website for any addendums to this RFP. Addendums to this RFP can change the terms and conditions of the RFP, including the proposal submission deadline.

#### F. QUESTIONS AND ANSWERS ABOUT THIS RFP

- 4.14 Upon examination of this RFP document, Proposer should promptly notify NJPA of any ambiguity, inconsistency, or error they may discover. Interpretations, corrections, and changes to this RFP will be considered by NJPA through a written addendum. Interpretations, corrections, or changes that are made in any other manner are not binding, and Proposers must not rely on them.
- 4.15 Submit all questions about this RFP, in writing, referencing SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES to Chris Robinson at NJPA 202 12th Street NE, Staples, MN 56479 or to RFP@njpacoop.org. You may also call Chris Robinson at (218) 895-4168. NJPA urges potential Proposers to communicate all concerns well in advance of the submission deadline to avoid misunderstandings. Questions received within seven (7) days before the submission deadline generally cannot be answered. NJPA may, however, field purely procedural questions, questions about NJPA-issued addenda, or questions involving a Proposer withdrawing its response before the RFP submission deadline.
- **4.16** If NPJA deems that its answer to a question has a material impact on other potential Proposers or on the RFP itself, NJPA will create an addendum to this RFP.
- <u>4.17</u> If NJPA deems that its answer to a question merely clarifies the existing terms and conditions and does not have a material impact on other potential Proposers or the RFP itself, no further documentation of that question is required.
- 4.18 Addenda are written instruments issued by NJPA that modify or interpret the RFP. All addenda issued by NJPA become a part of the RFP. Addenda will be delivered to all Potential Proposers using the same method of delivery of the original RFP material. NJPA accepts no liability in connection with the delivery of any addenda. Copies of addenda will also be made available on the NJPA website at <a href="https://www.njpacoop.org">www.njpacoop.org</a> (under "Current and Pending Solicitations") and from the NJPA offices. All Proposers must acknowledge their receipt of all addenda in their proposal response.
- **4.19** Any amendment to a submitted proposal must be in writing and must be delivered to NJPA by the RFP submission deadline.

#### 4.20 through 4.21 [These sections are intentionally blank.]

#### G. MODIFICATION OR WITHDRAWAL OF A SUBMITTED PROPOSAL

4.22 A submitted proposal must not be modified, withdrawn, or cancelled by the Proposer for a period of ninety (90) days following the date proposals were opened. Before the deadline for submission of proposals, any proposal submitted may be modified or withdrawn by notice to the NJPA Procurement Manager. Such notice must be submitted in writing and must include the signature of the Proposer. The notice must be delivered to NJPA before the deadline for submission of proposals and must be so worded as not to reveal the content of the original proposal. The original proposal will not be physically returned to the potential Proposer until after the official proposal opening. Withdrawn proposals may be resubmitted up to the time designated for the receipt of the proposals if they fully conform with the proposal instructions.

#### H. PROPOSAL OPENING PROCEDURE

<u>4.23</u> Sealed and properly identified responses for this RFP entitled SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES will be received by Chris Robinson, Procurement Manager, at NJPA Offices, 202 12th Street NE, Staples, MN 56479 until the deadline identified on page one of this RFP. All Proposal responses must be submitted in a sealed package. The outside of the package must plainly identify SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES and the RFP number. To avoid premature opening, the Proposer must label the Proposal response properly. NJPA documents the receipt of proposals by immediately time- and date-stamping them. At the time of the public opening, the NJPA Director of Procurement or a representative from the NJPA Proposal Evaluation Committee will read the Proposer's names aloud and will determine whether each submission has met Level-1 responsiveness.

#### I. NJPA'S RIGHTS RESERVED

- **4.24** NJPA may exercise the following rights with regard to the RFP.
  - **4.24.1** Reject any and all proposals received in response to this RFP;
  - **4.24.2** Disqualify any Proposer whose conduct or proposal fails to conform to the requirements of this RFP:
  - <u>4.24.3</u> Duplicate without limitation all materials submitted for purposes of RFP evaluation, and duplicate all public information in response to data requests regarding the proposal;
  - <u>4.24.4</u> Consider and accept for evaluation a late modification of a proposal if 1) the proposal itself was submitted on time, 2) the modifications were requested by NJPA, and 3) the modifications make the terms of the proposal more favorable to NJPA or its members;
  - **4.24.5** Waive any non-material deviations from the requirements and procedures of this RFP;
  - <u>4.24.6</u> Extend the Contract, in increments determined by NJPA, not to exceed a total Contract term of five years;
  - **4.24.7** Cancel the Request for Proposal at any time and for any reason with no cost or penalty to NJPA;
  - 4.24.8 Correct or amend the RFP at any time with no cost or penalty to NJPA. If NJPA corrects or amends any segment of the RFP after submission of proposals and before the announcement of the awarded Vendor, all proposers will be afforded a reasonable opportunity to revise their proposals in order to accommodate the RFP amendment and the new submission dates. NJPA will not be liable for any errors in the RFP or other responses related to the RFP; and
  - **4.24.9** Extend proposal due dates.

#### 4 PRICING

- <u>5.1</u> NJPA requests that potential Proposers respond to this RFP only if they are able to offer a wide array of products and services at lower prices and with better value than what they would ordinarily offer to a single government agency, a school district, or a regional cooperative.
- <u>5.2</u> This RFP requests pricing for an indefinite quantity of products or related services with potential national sales distribution and service. While most RFP categories represent significant sales opportunities, NJPA makes no guarantees about the quantity of products or services that members will purchase. **The estimated annual value of this contract is \$150 Million.**

Vendors are expected to anticipate additional volume through potential government, educational, and not-for-profit agencies that would find value in a national contract awarded by NJPA.

- <u>5.3</u> Regardless of the payment method selected by NJPA or an NJPA member, the total cost associated with any purchase option of the products and services must always be disclosed in the proposal and at the time of purchase.
- <u>5.4</u> All proposers must submit "Primary Pricing" in the form of either "Line-Item Pricing," or "Percentage Discount from Catalog Pricing," or a combination of these pricing strategies. Proposers are also encouraged to offer optional pricing strategies such as "Hot List," "Sourced Products," and "Volume Discounts," as well as financing options such as leasing. All pricing documents should include a clear effective date.

#### A. LINE-ITEM PRICING

- <u>5.5</u> Line-item pricing is a pricing format in which individual products or services are offered at specific Contract prices. Products or services are individually priced and described by characteristics such as manufacture name, stock or part number, size, or functionality. This method of pricing may offer the least amount of confusion, but Proposers with a large number of items may find this method cumbersome. In these situations, a percentage discount from catalog or category pricing model may make more sense and may increase the clarity of the contract pricing format.
- <u>5.6</u> All line-item pricing items must be numbered, organized, sectioned (including SKUs, when applicable), and prepared to be easily understood by the Evaluation Committee and members.
- <u>5.7</u> Submit Line-Item Pricing items in an Excel spreadsheet format and include all appropriate identification information necessary to discern the line item from other line items in each Responder's proposal.
- **5.8** Line-item pricing must be submitted to NJPA in a searchable spreadsheet format (e.g., Microsoft<sup>®</sup> Excel<sup>®)</sup> in order to facilitate quickly finding any particular item of interest. For that reason, Proposers are responsible for providing the appropriate product and service identification information along with the pricing information that is typically found on an invoice or price quote for such product or services.
- <u>5.9</u> All products or services typically appearing on an invoice or price quote must be individually priced and identified on the line-item price sheet, including any and all ancillary costs.
- <u>5.10</u> Proposers should provide both a published "List Price" as well as a "Proposed Contract Price" in their pricing matrix. Published List Price will be the standard "quantity of one" price currently available to government and educational customers, excluding cooperative and volume discounts.

#### B. PERCENTAGE DISCOUNT FROM CATALOG OR CATEGORY

<u>5.11</u> This pricing model involves a specific percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services being proposed.

- <u>5.12</u> Individualized percentage discounts can be applied to any number of defined product groupings.
- <u>5.13</u> A percentage discount from MSRP may be applied to all elements identified in MSRP, including all manufacturer options applicable to the products or services.
- <u>5.14</u> When a Proposer elects to use "Percentage Discount from Catalog or Category," Proposer will be responsible for providing and maintaining current published MSRP with NJPA, and this pricing must be included in its proposal and provided throughout the term of any Contract resulting from this RFP.

#### C. COST PLUS A PERCENTAGE OF COST

<u>5.15</u> "Cost plus a percentage of cost" as a primary pricing mechanism is not desirable. It is, however, acceptable for pricing sourced goods or services.

#### D. HOT LIST PRICING

- <u>5.16</u> Where applicable, a Vendor may opt to offer a specific selection of products or services, defined as "Hot List" pricing, at greater discounts than those listed in the standard Contract pricing. All product and service pricing, including the Hot List Pricing, must be submitted electronically in a format that is acceptable to NJPA. Hot List pricing must be submitted in a line-item format. Products and services may be added or removed from the Hot List at any time through an NJPA Price and Product Change Form.
- <u>5.17</u> Hot List program and pricing may also be used to discount and liquidate close-out and discontinued products and services as long as those close-out and discontinued items are clearly labeled as such. Current ordering process and administrative fees apply. This option must be published and made available to all NJPA Members.

#### E. CEILING PRICE

<u>5.18</u> Proposal pricing is to be established as a ceiling price. At no time may the proposed products or services be offered under this Contract at prices above this ceiling price without a specific request and approval by NJPA. Contract prices may be reduced at any time, for example, to reflect volume discounts or to meet the needs of an NJPA Member.

#### **5.19** [This section is intentionally blank.]

#### F. VOLUME PRICE DISCOUNTS / ADDITIONAL QUANTITIES

#### 5.20 through 5.23 [These sections are intentionally blank.]

#### G. TOTAL COST OF ACQUISITION

5.24 The Total Cost of Acquisition for the equipment/products and related services being proposed, including those payable by NJPA Members to either the Proposer or a third party, is the cost of the proposed equipment/products product/equipment and related services delivered and operational for its intended purpose in the end-user's location. For example, if you are proposing equipment/products FOB Proposer's dock, your proposal should reflect that the contract pricing does not provide for delivery beyond Proposer's dock, nor any set-up activities or costs associated with those delivery or set-up activities. Any additional costs for delivery and set-up should be clearly disclosed. In contrast, a proposal could state that there are no additional costs of acquisition if the product is delivered to and operational at the end-user's location.

#### H. SOURCED GOOD or OPEN MARKET ITEM

<u>5.25</u> A Sourced Good or an Open Market Item is a product that a member wants to buy under contract that is not currently available under the Vendor's NJPA contract. This method of procurement can be satisfied

through a contract sourcing process. Sourcing options serve to provide a more complete contract solution to meet our members' needs. Sourced items are generally deemed incidental to the total transaction or purchase of contract items.

- <u>5.26</u> NJPA or NJPA Members may request products, equipment, and related services that are within the related scope of this RFP, even if they are not included in an awarded Vendor's line-item price list or catalog. These items are known as Sourced Goods or Open Market Items.
- <u>5.27</u> An awarded Vendor may source such items to the extent that the items are identified as "Sourced Products/Equipment" or "Open Market Items" on any quotation issued in reference to an NJPA awarded contract, and that this information is provided to either NJPA or an NJPA Member. NJPA is not responsible for determining whether a Sourced Good is an incidental portion of the overall purchase or whether a Member is able to consider a Sourced Good a purchase under an NJPA contract.
- <u>5.28</u> "Cost plus a percentage" pricing is an acceptable option in pricing of Sourced Goods.

#### I. PRODUCT & PRICE CHANGES

- <u>5.29</u> Awarded Vendors may request product or service changes, additions, or deletions at any time throughout the contract term. All requests must be made in written format by completing the NJPA Price and Product Change Request Form (located at the end of this RFP and on the NJPA website), signed by an authorized Vendor representative. All changes are subject to review and approval by NJPA. Submit your requests through email to your assigned Contract Manager and to PandP@njpacoop.org.
- <u>5.30</u> NJPA will determine whether the request is both within the scope of the original RFP and in the best interests of NJPA and NJPA Members. Approved Price and Product Change Request Forms will be returned to the Vendor contact through email.
- <u>5.31</u> The Vendor must 1) complete this change request form and individually list or attach all items subject to change, 2) provide a sufficiently detailed explanation and documentation for the change, and 3) include a compete restatement of pricing document in appropriate format (preferably Excel). The pricing document must identify all products and services being offered and must conform to the following NJPA product and price change naming convention: (Vendor Name) (NJPA Contract #) (effective pricing date); for example, "COMPANY 012411-CPY effective 02-12-2016."
- <u>5.32</u> The new pricing restatement must include *all* products and services offered, even for those items whose pricing remains unchanged, and must include a new effective date on the pricing documents. This requirement reduces confusion by providing a single, current pricing sheet for each vendor and creates a historical record of pricing.
- <u>5.33</u> ADDITIONS. New products and related services may be added to a Contract resulting from this RFP at any time during that Contract term to the extent that those products and related services are within the scope of this RFP. Allowable new products and related services generally include updated models of products and enhanced services that reflect new technology and improved functionality.
- <u>5.34</u> DELETIONS. New products and related services may be deleted from a contract if an item is no longer available.
- <u>5.35</u> PRICE CHANGES. A Vendor may request pricing changes by providing reasonable justification for the change. For example, a request for a 3% increase in a product line that relies heavily on petroleum products may be reasonable if the raw cost of required petroleum products has increased substantially. Conversely, a request for a 3% increase in prices based only on a 3% increase in a cost-of-living index may be considered unreasonable. Although NJPA is sensitive to the possibility of fluctuations in raw material costs, prospective Vendors should make every reasonable attempt to account for normal cost changes by proposing pricing that will be effective throughout the duration of the four-year Contract.

<u>5.35.1</u> *Price decreases*: NJPA expects Vendors to propose their very best prices and anticipates price reductions that are due to advancement in technology and marketplace efficiencies.

<u>5.35.2</u> *Price increases:* A Vendor must include reasonable documentation for price-increase requests, along with both current and proposed pricing. Appropriate documentation should be attached to the Price and Product Change Request Form, including letters from suppliers announcing price increases. Price increases must not exceed the industry standard.

#### 5.36 through 5.37 [These sections are intentionally blank.]

<u>5.38</u> Proposers representing multiple manufacturers, or carrying multiple related product lines may also request the addition of new manufacturers or product lines to their Contract to the extent they remain within the scope of this RFP.

#### **5.39 through 5.43** [These sections are intentionally blank.]

#### K. SALES TAX

<u>5.44</u> Sales and other taxes should not be included in the prices quoted. The Vendor will charge state and local sales and other applicable taxes on items for which a valid tax-exemption certification has not been provided. Each NJPA Member is responsible for providing verification of tax-exempt status to the Vendor. When ordering, NJPA Members must indicate that they are tax-exempt entities. Except as set forth herein, no party is responsible for taxes imposed on another party as a result of or arising from the transactions under a Contract resulting from this RFP.

#### L. SHIPPING

<u>5.45</u> Shipping costs can constitute a significant portion of the overall cost of procurement. Consequently, significant weight will be given to the quality of a prospective Vendor's shipping program. Shipping charges should reasonably reflect the actual cost of shipping. NJPA understands that Vendors may use other shipping cost methods for simplicity or for transparency. But to the extent that shipping costs are determined to disproportionately increase a Vendor's profit, NJPA may reduce the points awarded in the "Pricing" criteria.

#### 5.46 through 5.47 [These sections are intentionally blank.]

<u>5.48</u> All shipping and restocking fees must be identified in the price program. Certain industries providing made-to-order products may not allow returns. Proposals will be evaluated not only on the actual costs of shipping, but on the relative flexibility extended to NJPA Members relating to restocking fees, shipping errors, customized shipping requirements, the process for rejecting damaged or delayed shipments, and similar subjects.

#### 5.49 through 5.50 [These sections are intentionally blank.]

<u>5.51</u> Delivered products must be properly packaged. Damaged products may be rejected. If the damage is not readily apparent at the time of delivery, the Vendor must permit the products to be returned within a reasonable time at no cost to NJPA or NJPA Member. NJPA and NJPA Members reserve the right to inspect the products at a reasonable time subsequent to delivery where circumstances or conditions prevent effective inspection of the products at the time of delivery.

<u>5.52</u> The Vendor must deliver Contract-conforming products in each shipment and may not substitute products without the express approval from NJPA or the NJPA Member.

<u>5.53</u> NJPA reserves the right to declare a breach of Contract if the Vendor intentionally delivers substandard or inferior products that are not under Contract and described in its paper or electronic price lists or sourced upon request of any Member under this Contract. In the event of the delivery of nonconforming products, the NJPA Member will notify the Vendor as soon as possible and the Vendor will replace nonconforming products with conforming products that are acceptable to the NJPA member.

<u>5.54</u> Throughout the term of the Contract, Proposer agrees to pay for return shipment on products that arrive in a defective or inoperable condition. Proposer must arrange for the return shipment of the damaged products.

#### **<u>5</u> EVALUATION OF PROPOSALS**

#### A. PROPOSAL EVALUATION PROCESS

<u>6.1</u> The NJPA proposal evaluation committee will evaluate proposals received based on a 1,000 point evaluation system. The committee establishes both the evaluation criteria and designates the relative weight of each criterion by assigning possible scores for each category on Form G of this RFP. The committee may adjust the relative weight of the criteria for each RFP. (For example, if the "Warranty" criterion does not apply to a particular RFP, the points normally awarded under "Warranty" may be used to increase the number of potential points in another evaluation category or categories.) The "Pricing" criterion will contain at least a plurality of points for every RFP.

<u>6.2</u> NJPA uses a scoring system that gives primary importance to "Pricing." But pricing includes more than just the absolute lowest initial cost of purchasing, for example, a particular product. Other considerations include the total cost of the acquisition and whether the Proposer's offering represents the best value. The evaluation committee may consider such factors as life-cycle costs, total cost of ownership, quality, and the suitability of an offering in meeting NJPA Members' needs. Pricing points may be awarded based on pricing clarity and ease of use. NJPA may also award points based on whether a response contains exceptions, exclusions, or limitations of liabilities.

<u>6.3</u> The NJPA Board of Directors will consider making awards to the selected Proposer(s) based on the recommendations of the proposal evaluation committee. To qualify for the final evaluation, a Proposer must have been deemed responsive as a result of the criteria set forth under "Proposer Responsiveness," found just below.

#### **B. PROPOSER RESPONSIVENESS**

**<u>6.4</u>** All responses are evaluated for Level-One and Level-Two Responsiveness. If a response does not substantially conform to substantially all of the terms and conditions in the solicitation, or if it requires unreasonable exceptions, it may be considered nonresponsive.

<u>6.5</u> All proposals must contain suitable responses to the questions in the proposal forms. The following requirements must be satisfied in order to meet Level-One Responsiveness, which is typically ascertained on the proposal opening date. If these standards are not met, your response may be disqualified as nonresponsive.

**<u>6.6</u>** Level-One Responsiveness means that the response

- **6.6.1** is received before the deadline for submission or it will be returned unopened;
- <u>6.6.2</u> is properly addressed and identified as a sealed proposal with a specific RFP number and an opening date and time;

- <u>6.6.3</u> contains a pricing document (with apparent discounts) and all other forms fully completed, even if "not applicable" is the answer;
- **6.6.4** includes the original (hard copy) completed, dated, and signed RFP forms C, D, and F. In addition, the response must include the hard-copy signed signature page only from RFP Forms A and P and, if applicable, all signed addenda that have been issued in relation to this RFP;
- 6.6.5 contains an electronic (CD, flash drive, or other suitable) copy of the entire response; and
- <u>6.7</u> Level-Two Responsiveness (including whether the response is within the RFP's scope) is determined while evaluating the remaining items listed under Proposal Evaluation Criteria below. These items are not arranged in order of importance. Each item draws from multiple questions, and a Proposer's responses may affect scoring in multiple evaluation criteria. For example, the answers to Industry-Specific Questions may help determine scoring relative to a Proposer's marketplace success, ability to sell and service nationwide, and financial strength. Any questions not answered without an explanation will likely result in a loss of points and may lead to a nonaward if the proposal evaluation committee cannot effectively review your response.

#### C. PROPOSAL EVALUATION CRITERIA

**6.8** Forms A and P include a series of questions that address the following categories:

- **<u>6.8.1</u>** Company Information and Financial Strength
- **<u>6.8.2</u>** Industry Requirements and Marketplace Success
- <u>**6.8.3**</u> Ability to Sell and Deliver Service Nationwide
- **6.8.4** Marketing Plan
- **6.8.5** Other Cooperative Procurement Contracts
- **6.8.6** Value-Added Attributes
- **6.8.7** Payment Terms and Financing Options
- **6.8.8** Warranty
- **6.8.9** Equipment/Products/Services
- **6.8.10** Pricing and Delivery
- **<u>6.8.11</u>** Industry-Specific Questions

#### 6.9 [This section is intentionally blank.]

#### D. OTHER CONSIDERATIONS

- <u>6.10</u> In evaluating RFP responses, NJPA has no obligation to consider information that is not provided in the Proposer's response. NJPA may, however, consider additional information outside the Proposer's response. This research may include such sources as the Proposer's website, industry publications, listed references, and user interviews.
- <u>6.11</u> NJPA may organize RFP responses into separate classes or subcategories, depending on the range of responses. For example, NJPA might receive numerous submissions for "Widgets and Related Products and Services." NJPA may organize these responses into subcategories, such as manufacturers of fully operational Widgets, manufacturers of component parts for Widgets, and providers of parts and service for Widgets. NJPA reserves the right to award Proposers in some or all of such subcategories without regard to the evaluation score given to Proposers in another subcategory. This specifically allows NJPA to award

Vendors that might not have, for instance, the breadth of products of Proposers in another subcategory, but that nonetheless meet a substantial and articulated need of NJPA Members.

#### **6.12** [This section is intentionally blank.]

<u>6.13</u> NJPA reserves the right to request and test equipment/products and related services and to seek clarification from Proposers. Before the Contract award, the Proposer must furnish the requested information within three (3) days (or within another agreed-to time frame) or provide an explanation for the delay along with a requested time frame for providing the requested information. Proposers must make reasonable efforts to supply test products promptly. All Proposer products remain the property of the Proposer, and NJPA will return such products after the evaluation process. NJPA may make provisional contract awards, subject to a Proposer's proper response to a request for information or products.

<u>6.14</u> A Proposer's past performance under previously awarded contracts to schools, governmental agencies, and not-for-profit entities is relevant in evaluating a Proposer's current response. Past performance includes the Proposer's record of conforming to published specifications and to standards of good workmanship, as well as the Proposer's history for reasonable and cooperative behavior and for commitment to Member satisfaction. Incumbency as an awarded Vendor does not, by itself, merit positive consideration for a future Contract award.

**6.15** NJPA reserves the right to reject any or all proposals.

#### E. COST COMPARISON

<u>6.16</u> NJPA may use a variety of evaluation methods, including cost comparisons of specific products. NJPA reserves the right to use this process when the proposal evaluation committee determines that this will help to make a final determination.

<u>6.17</u> This direct cost comparison process will award points for being low to high Proposer for each cost evaluation item selected. A "Market Basket" of identical (or substantially similar) equipment/products and related services may be selected by the proposal evaluation committee, and the unit cost will be used as a basis for determining the point value. NJPA will select the "Market Basket" from all appropriate product categories as determined by NJPA.

#### F. MARKETING PLAN

<u>6.18</u> A Proposer's marketing plan is a critical component of the RFP response. An awarded Vendor's sales force will likely be the primary source of communication with NJPA Members and will directly affect the contract's success. Marketing success depends on communicating the contract's value, knowing the contract thoroughly, and communicating the proper use of contracted products and services to the end user. Much of the success and sales reward is a direct result of the commitment to the contract by the awarded Vendor's sales teams. NJPA reserves the right to deem a Proposer Level-Two nonresponsive or not to award a contract based on an unacceptable or incomplete marketing plan.

**6.19** NJPA marketing expectations include the following components.

6.19.1 An awarded Vendor must demonstrate the ability to deploy a national sales force or dealer network. The best RFP responses demonstrate the ability to sell, deliver, and service products through acceptable distribution channels to NJPA members in all 50 states. Proposers' responses should fully demonstrate their sales and service capabilities, should outline their national sales force network (both numerically geographically), and should describe their method of distribution of the offered products and related services. Service may be independent of the product sales pricing, but NJPA encourages related services to be a part of Proposers' response. Despite its preference for awarding contracts to Vendors that demonstrate nationwide sales and service, NJPA reserves the right to award contracts that meet specific Member needs locally or regionally.

- <u>6.19.2</u> Proposers are invited to demonstrate their ability to successfully market, promote, and communicate the benefits of an NJPA contract to current and potential Members nationwide. NJPA desires a marketing plan that communicates the value of the contract to as many Members as possible.
- <u>6.19.3</u> Proposers are expected to be receptive to NJPA trainings. Awarded Vendors must provide an appropriate training venue for both management and the sales force. NJPA commits to providing training on all aspects of communicating the value of the awarded contract, including the authority of NJPA to offer the contract to its Members, the value and utility the contract delivers to NJPA Members, the scope of NJPA Membership, the authority of Members to use NJPA procurement contracts, the preferred marketing and sales methods, and the successful use of specific business sector strategies.
- <u>6.19.4</u> Awarded Vendors are expected to demonstrate a commitment to fully embrace the NJPA contract. Proposers should identify both the appropriate levels of sales management and sales force that will need to understand the value of the NJPA contract, as well as the internal procedures needed to deliver the appropriate messaging to NJPA Members. NJPA will provide a general schedule and a variety of methods describing when and how those individuals should be trained.
- <u>6.19.5</u> Proposers should outline their proposed involvement in promoting an NJPA contract through applicable industry trade show exhibits and related customer meetings. Proposers are encouraged to consider participation with NJPA at NJPA-endorsed national trade shows.
- <u>6.19.6</u> Proposers must exhibit the willingness and ability to actively market and develop contract-specific marketing materials including the following items.
  - <u>6.19.6.1</u> Complete Marketing Plan. Proposers must submit a marketing plan outlining how they will launch the NJPA contract to current and potential NJPA Members. NJPA requires awarded Vendors to embrace and actively promote the contract in cooperation with the NJPA.
  - <u>6.19.6.2</u> Printed Marketing Materials. Awarded Vendors will produce and maintain full color print advertisements in camera-ready electronic format, including company logos and contact information to be used in the NJPA directory and other approved marketing publications.
  - <u>6.19.6.3</u> Contract announcements and advertisements. Proposers should outline in the marketing plan their anticipated contract announcements, advertisements in industry periodicals, and other direct or indirect marketing activities promoting the awarded NJPA contract.
  - <u>6.19.6.4</u> Proposer's Website. Proposers should identify how an awarded Contract will be displayed and linked on the Proposer's website. An online shopping experience for NJPA Members is desired whenever possible.
- <u>6.19.7</u> An NJPA Vendor contract launch will be scheduled during a reasonable time frame after the award and held at the NJPA office in Staples, MN unless the Vendor and NJPA agree to a different location.
- <u>6.20</u> Proposer shall identify their commitment to develop a sales/communication process to facilitate NJPA membership and establish status of current and potential agencies/members. Proposer should further express their commitment to capturing sufficient member information as is deemed necessary by NJPA.

#### G. CERTIFICATE OF INSURANCE

<u>6.21</u> Proposers must provide evidence of liability insurance coverage identified below in the form of a Certificate of Insurance (COI) or an ACORD binder form with their proposal. Upon an award issued under this RFP and before the execution of any commerce relating to such award, the awarded Vendor must provide verification, in the form of a Certificate of Insurance, identifying the coverage required below and identifying NJPA as a "Certificate Holder." The Vendor must maintain such insurance coverage at its own expense throughout the term of any contract resulting from this solicitation.

6.22 Any exceptions or assumptions to the insurance requirements must be identified on Form C of this RFP. Exceptions and assumptions will be considered as part of the evaluation process. Any exceptions or assumptions that Proposers submit must be specific. If a Proposer does not include specific exceptions or assumptions when submitting the proposal, NJPA will typically not consider any additional exceptions or assumptions during the evaluation process. Upon contract award, the awarded Vendor must provide the Certificate of Insurance identifying the coverage as specified.

<u>6.23</u> Insurance Liability Limits. The awarded Vendor must maintain, for the duration of its contract, \$1.5 million in general liability insurance coverage or general liability insurance in conjunction with an umbrella for a total combined coverage of \$1.5 million. Work on the Contract will not begin until after the awarded Vendor has submitted acceptable evidence of the required insurance coverage. Failure to maintain any required insurance coverage or an acceptable alternative method of insurance will be deemed a breach of contract.

<u>6.23.1</u> Minimum Scope and Limits of Insurance. An awarded Vendor must provide coverage with limits of liability not less than those stated below. An excess liability policy or umbrella liability policy may be used to meet the minimum liability requirements provided that the coverage is written on a "following form" basis.

## **<u>6.23.1.1</u>** Commercial General Liability—Occurrence Form

Policy shall include bodily injury, property damage and broad form contractual liability and XCU coverage.

#### **6.23.1.2** Each Occurrence

\$1,500,000

<u>6.24</u> Insurance Requirements: The limits listed in this RFP are minimum requirements for this Contract and in no way limit any indemnity covenants contained in this Contract. NJPA does not warrant that the minimum limits contained herein are sufficient to protect the Vendor from liabilities that might arise out of the performance of the work under this Contract by the Vendor, its agents, representatives, employees, or subcontractors, and the Vendor is free to purchase additional insurance as may be determined necessary.

<u>6.25</u> Acceptability of Insurers: Insurance is to be placed with insurers duly licensed or authorized to do business in the State of Minnesota and with an "A.M. Best" rating of not less than A-VII. NJPA does not warrant that the above required minimum insurer rating is sufficient to protect the Vendor from potential insurer solvency.

<u>6.26</u> Subcontractors: Vendors' certificate(s) must include all subcontractors as additional insureds under its policies, or the Vendor must furnish to NJPA separate certificates for each subcontractor. All coverage for subcontractors are be subject to the minimum requirements identified above.

#### H. ORDER PROCESS AND/OR FUNDS FLOW

<u>6.27</u> NJPA Members typically issue a purchase order directly to a Vendor under a Contract resulting from this RFP. Alternatively, a separate contract may be created to facilitate acquiring products or services offered in response to this RFP. Nothing in this Contract restricts the Member and Vendor from agreeing

to add terms or conditions to a purchase order or a separate contract provided that such terms or conditions must not be less favorable to NJPA's Members.

#### 6.28 [This section is intentionally blank.]

#### I. ADMINISTRATIVE FEES

- <u>6.29</u> Vendors will pay to NJPA an administrative fee in exchange for NJPA facilitating this Contract with its current and potential Members. NJPA may grant a conditional contract award to a Proposer if the proposed administrative fee is unclear, inadequate, or unduly burdensome for NJPA to administer. Sales under this Contract should not be processed until the parties resolve the administrative fee issue.
  - <u>6.29.1</u> The administrative fee is typically calculated as a percentage of the dollar volume of all products and services by NJPA Members under this Contract, including anything represented to NJPA Members as falling under this Contract.
  - <u>6.29.2</u> The administrative fee is included in, and not added to, the pricing included in Proposer's response to the RFP. Awarded Vendors must not charge NJPA Members more that permitted in the then current price list in order to offset the administrative fee.
  - <u>6.29.3</u> The administrative fee is designed to cover the costs of NJPA's involvement in contract management, facilitating marketing efforts, Vendor training, and any order processing tasks relating to the Contract. Administrative fees may also be used for other purposes as allowed by Minnesota law.
  - <u>6.29.4</u> The typical administrative fee under this Contract is two percent (2%). While NJPA does not dictate the particular fee percentage, we require that the Proposer articulate a specific fee in its response. For example, merely stating that "we agree to pay an administrative fee" is considered nonresponsive. NPJA acknowledges that the administrative fee percentage may differ between vendors, industries, and responses.
  - <u>6.29.5</u> NJPA awarded Vendors are responsible for paying the administrative fee at least quarterly and for generating all related reporting. Vendors agree to cooperate with NJPA in auditing these reports to ensure that the administrative fee is paid on all items purchased under the Contract.

#### 6.30 through 6.32 [This section is intentionally blank.]

#### J. VALUE-ADDED ATTRIBUTES

- <u>6.33</u> **Desirability of Value-Added Attributes:** Value-added attributes in an RFP response will be given positive consideration in NJPA's evaluation process. Such attributes may increase the benefit of a product or service by improving functionality, performance, maintenance, manufacturing, delivery, energy efficiency, ordering, or other items while remaining within the scope of this RFP.
- <u>6.34</u> Women and Minority Business Enterprise (WMBE), Small Business, and Other Favored Businesses: Some NJPA Members give formal preference to certain types of vendors or contractors. Proposers should document WMBE (or other) status for both their organization and for any affiliates (e.g., supplier networks) involved in fulfilling the terms of this RFP. The ability of a Proposer to provide preferred business entity "credits" to NJPA and NJPA Members under a Contract will be evaluated positively by NJPA and reflected in the "value added" area of the evaluation.
- <u>6.35</u> Environmentally Preferred Purchasing Opportunities: Many NJPA Members consider the environmental impact of the products and services they purchase. "Green" characteristics demonstrated by Proposers will be evaluated positively by NJPA and reflected in the "value added" area of the evaluation. Please identify any green characteristics of any offering in your proposal and identify the sanctioning body

determining that characteristic. Where appropriate, please indicate which products have been certified as green and by which certifying agency.

- <u>6.36</u> Online Requisitioning Systems: When applicable, online requisitioning systems will be viewed as a value-added characteristic. Proposers should demonstrate how their system makes online ordering easier for NJPA Members, including how Members could integrate their current e-Procurement or enterprise resource planning (ERP) systems into the Proposer's ordering process.
- <u>6.37</u> **Financing:** The ability of the Proposer to provide financing solutions to Members for the products and services being proposed will be viewed as a value-added attribute.
- <u>**6.38**</u> **Technology**: Technological advances that appreciably improve the proposed products or services will be considered value-added attributes.

#### K. WAIVER OF FORMALITIES

<u>6.39</u> NJPA reserves the right to waive minor formalities (or to accept minor irregularities) in any proposal, when it determines that considering the proposal may be in the best interest of its Members.

#### **7 POST-AWARD OPERATING ISSUES**

#### A. SUBSEQUENT AGREEMENTS

- <u>7.1</u> **Purchase Order.** Purchase orders for products and services may be executed between NJPA Members and the awarded Vendor (or Vendor's sub-contractors) under this Contract. NJPA Members and Vendors must indicate on the face of such purchase orders that "This purchase order is issued under NJPA contract #XXXXXX" (insert the relevant contract number). Purchase order flow and procedure will be developed jointly between NJPA and an awarded Vendor after an award is made.
- <u>7.2</u> Governing Law. Purchase orders must be construed in accordance with, and governed by, the laws of a competent jurisdiction with respect to the Member. (See also Section 8.5 of this RFP.) All provisions required by law to be included in the purchase order should be read and enforced as if they were included. If through mistake or otherwise any such provision is not included, then upon application of either party the Contract shall be physically amended to make such inclusion or correction. The venue for any litigation arising out of disputes related to purchase order will be a court of competent jurisdiction with respect to the Member.
- <u>7.3</u> Additional Terms and Conditions. Additional terms and conditions to a purchase order may be proposed by NJPA, NJPA Members, or Vendors. Acceptance of these additional terms and conditions is optional to all parties to the purchase order. One purpose of these additional terms and conditions is to address job- or industry-specific requirements of law such as prevailing wage legislation. Additional terms and conditions may also include specific local policy requirements and standard business practices of the issuing Member or the Vendor. Such additional terms and conditions are not considered valid to the extent that they interfere with the general purpose, intent, or currently established terms and conditions contain in this RFP document. For example, a Vendor and Member may agree to add a "net 30" payment requirement to the purchase order instead of applying a "net 10" requirement. But the added terms and conditions must not be less favorable to the Member unless NJPA, the Member, and the Vendor agree to a Contract amendment or similar modification.
- 7.4 Specialized Service Requirements. In the event that the NJPA Member desires service requirements or specialized performance requirements (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements) not addressed in the Contract resulting from this RFP, the NJPA Member and the Vendor may enter into a separate, standalone agreement, apart from a Contract resulting from this RFP. Any proposed service requirements or specialized performance requirements require pre-approval by the Vendor. Any separate agreement developed to address these

specialized service or performance requirements is exclusively between the NJPA Member and Vendor. NJPA, its agents, and employees shall not be made a party to any claim for breach of such agreement. Product sourcing is not considered a service. NJPA Members will need to conduct procurements for any specialized services not identified as a part of or within the scope of the awarded Contract.

<u>7.5</u> **Performance Bond.** At the request of the Member, a Vendor will provide all performance bonds typically and customarily required in their industry. These bonds will be issued pursuant to the requirements of purchase orders for products and services. If a purchase order is cancelled for lack of a required performance bond by the member agency, NJPA recommends that the current pending purchase order be canceled. Each Member has the final decision on purchase order continuation. Any performance bonding required by the Member, the Member's state laws, or by local policy is to be mutually agreed upon and secured between the Vendor and the Member.

**7.6 Asset Management Contracts:** Asset Management-type Contracts can be initiated under a Contract resulting from this RFP at any time during the term of this Contract. Such a contract could involve, for example, picking up, storing, repairing, inventorying, salvaging, and delivery products falling within the scope of this Contract. The intention in using Asset Management Contracts is to promote the long-term efficiency of NJPA's contracts by (among other things) extending the use and re-use of products. Asset Management Contracts cannot be created under this Contract unless they are executed within the authorized term of a Contract resulting from this RFP. The actual term of the Asset Management Contract may, however, extend beyond the expiration date of this Contract.

### B. NJPA MEMBER SIGN-UP PROCEDURE

<u>7.7</u> Awarded Vendors are responsible for familiarizing their sales and service forces with the various forms of NJPA membership documentation and will encourage and assist potential Members in establishing membership with NJPA. NJPA membership is available at no cost, obligation, or liability to the Member or the Vendor.

# C. REPORTING OF SALES ACTIVITY

<u>7.8</u> Awarded Vendors must report at least quarterly the total gross dollar volume of all products and services purchased by NJPA Members as it applies to this RFP and Contract. This report must include the name and address of the purchasing agency, Member number, amount of purchase, and a description of the items purchased.

<u>7.8.1</u> **Zero sales reports**: Awarded Vendors must provide a quarterly Contract sales report regardless of the amount of sales.

# D. AUDITS

7.9 NJPA relies substantially on the reasonable auditing efforts of both Members and awarded Vendors to ensure that Members are obtaining the products, services, pricing, and other benefits under all NJPA contracts. Nonetheless, the Vendor must retain and make available to NJPA all order and invoicing documentation related to purchases that Members make from the Vendor under the awarded Contract. NJPA must not request such information more than once per calendar year, and NJPA must make such requests in writing with at least fourteen (14) days' notice. NJPA may employ an independent auditor at its own expense or conduct an audit on its own. In either event, the Vendor agrees to cooperate fully with NJPA or its agents in order to ensure compliance with this Contract.

# E. HUB PARTNER

<u>7.10</u> **Hub Partner:** NJPA Members may request special services through a "Hub Partner" for the purpose of complying with a law, regulation, or rule that an NJPA Member deems to apply in its jurisdiction. Hub

Partners may bring value to the proposed transactions through consultancy, through qualifying for disadvantaged business entity credits, or through other means.

7.11 Hub Partner Fees: NJPA Members are responsible for any transaction fees, costs, or expenses that arise under this Contract for special service provided by the Hub Partner. The fees, costs, or expenses levied by the Hub Vendor must be clearly itemized in the transaction documentation. To the extent that the Vendor stands in the chain of title during a transaction resulting from this RFP, the documentation must clearly indicate that the transaction is "Executed for the Benefit of [NJPA Member name]."

# F. TRADE-INS

<u>7.12</u> The value in US Dollars for Trade-ins will be negotiated between NJPA or an NJPA Member, and an Awarded Vendor. That identified "Trade-In" value shall be viewed as a down payment and credited in full against the NJPA purchase price identified in a purchase order issued pursuant to any Awarded NJPA procurement contract. The full value of the trade-in will be consideration.

### G. OUT OF STOCK NOTIFICATION

7.13 The Vendor must immediately notify NJPA Members when they order an out-of-stock item. The Vendor must also tell the Member when the item will be available and whether there are equivalent substitutes. The Member must have the option of accepting the suggested substitute or canceling the item from the order. Under no circumstance may the Vendor make unauthorized substitutions. Unfilled or substituted items must be indicated on the packing list.

# H. CONTRACT TERMINATION FOR CAUSE AND WITHOUT CAUSE

- <u>7.14</u> NJPA reserves the right to cancel all or any part of this Contract if the Vendor fails to fulfill any material obligation, term, or condition as described in the following procedure. Before any such termination for cause, the NJPA will provide written notice to the Vendor, an opportunity to respond, and a reasonable opportunity to cure the breach. The following are some examples of material breaches.
  - <u>7.14.1</u> The Vendor provides products or services that do not meet reasonable quality standards and that are not remedied under the warranty;
  - <u>7.14.2</u> The Vendor fails to ship the products or to provide the services within a reasonable amount of time:
  - <u>7.14.3</u> NJPA reasonably believes that the Vendor will not or cannot perform to the requirements or expectations of the Contract, NJPA issues a request for assurance, and the Vendor fails to respond;
  - 7.14.4 The Vendor fails to fulfill any of the material terms and conditions of the Contract;
  - <u>7.14.5</u> The Vendor fails to follow the established procedure for purchase orders, invoices, or receipt of funds as established by NJPA and the Vendor;
  - 7.14.6 The Vendor fails to properly report quarterly sales;
  - <u>7.14.7</u> The Vendor fails to actively market this Contract within the guidelines provided in this RFP and defined in the NJPA contract launch.
- 7.15 Upon receipt of the written notice of breach, the Vendor will have ten (10) business days to provide a satisfactory response to NJPA. If the Vendor fails to reasonably address all issues in the written notice, NJPA may terminate the Contract immediately. If NJPA allows the Vendor more time to remedy the breach, such forbearance does not limit NJPA's authority to immediately terminate the Contract for continued

breaches for which notice was given to the Vendor. Termination of the Contract for cause does not relieve either party of the financial, product, or service obligations incurred before the termination.

- <u>7.16</u> NJPA may terminate the Contract if the Vendor files for bankruptcy protection or is acquired by an independent third party. The Vendor must disclose to NJPA any litigation, bankruptcy, or suspensions/disbarments that occur during the Contract period. Failure to disclose such information authorizes NJPA to immediately terminate the Contract.
- <u>7.17</u> NJPA may terminate the Contract without cause by giving the Vendor sixty (60) days' written notice of termination. Termination of the Contract without cause does not relieve either party of the financial, product, or service obligations incurred before the termination.
- <u>7.18</u> NJPA may immediately terminate any Contract without further obligation if any NJPA employee significantly involved in initiating, negotiating, securing, drafting, or creating the Contract on behalf of NJPA has colluded with any Proposer for personal gain. NJPA may also immediately cancel a Contract if it finds that gratuities, in the form of entertainment, gifts or otherwise, were offered or given by the Vendor or any agent or representative of the Vendor, to any employee of NJPA. Such terminations are effective upon written notice from NJPA or at a later date designated in the notice. Termination of the Contract does not relieve either party of the financial, product, or service obligations incurred before the termination.

# 8 GENERAL TERMS AND CONDITIONS

# **8.** ADVERTISING A CONTRACT RESULTING FROM THIS RFP

**<u>8.1</u>** Proposer/Vendor must not advertise or publish information concerning this Contract before the award is announced by NJPA. Once the award is made, a Vendor is expected to advertise the awarded Contract to both current and potential NJPA Members.

# B. APPLICABLE LAW

# **8.2** [This section is intentionally blank.]

- **8.3** NJPA Compliance with Minnesota Procurement Law: NJPA has designed its procurement process to comply with best practices in the State of Minnesota. NJPA's solicitation methods are also created to comply with many of the various requirements that our Members must satisfy in their own procurement processes. But these requirements may differ considerably and may change from time to time. So each NJPA Member must make its own determination whether NJPA's solicitation process satisfies the procurement rules in the Member's jurisdiction.
- <u>8.4</u> Governing law with respect to delivery and acceptance: All applicable portions of the Minnesota Uniform Commercial Code, all other applicable Minnesota laws, and the applicable laws and rules of delivery and inspection of the Federal Acquisition Regulations (FAR) laws will govern NJPA contracts resulting from this solicitation.
- **8.5 Jurisdiction:** Any claims that arise against NJPA pertaining to this RFP, and any resulting contract that develops between NJPA and any other party, must be brought only in courts in Todd County in the State of Minnesota unless otherwise agreed to.
  - <u>8.5.1</u> Purchase orders or other agreements created pursuant to a contract resulting from this solicitation must be construed in accordance with, and governed by, the laws of the issuing Member. Any claim arising from such a purchase order or agreement must be filed and venued in a court of competent jurisdiction of the Member unless otherwise agreed to.

# **8.6 through 8.7** [This section is intentionally blank.]

- **8.8 Indemnification:** Each party is responsible for its own acts and is not responsible for the acts of the other party and the results thereof. NJPA's liability is governed by the Minnesota Tort Claims Act (Minn. Stat. §3.736) and other applicable law.
- **8.9 Prevailing wage:** The Vendor must comply with applicable prevailing wage legislation in effect in the jurisdiction of the NJPA Member. The Vendor must monitor the prevailing wage rates as established by the appropriate federal governmental entity during the term of this Contract and adjust wage rates accordingly.
- **8.10** Patent and copyright infringement: The Vendor agrees to indemnify and hold harmless NJPA and NJPA Members against any and all suits, claims, judgments, and costs instituted or recovered against the Vendor, NJPA, or NJPA Members by any person on account of the use or sale of any articles by NJPA or NJPA Members if the Vendor supplied such articles in violation of applicable patent or copyright laws.

# C. ASSIGNMENT OF CONTRACT

- **8.11** No right or interest in this Contract may be assigned or transferred by the Vendor without prior written permission by the NJPA. No delegation of any duty of the Vendor under this Contract may be made without prior written permission of the NJPA. NJPA will notify Members by posting approved assignments on the NJPA website (<a href="https://www.njpacoop.org">www.njpacoop.org</a>).
- **8.12** If the original Vendor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor-in-interest must perform all obligations under this Contract. NJPA reserves the right to reject the acquiring entity as a Vendor. A change of name agreement will not change the contractual obligations of the Vendor.

### D. LIST OF PROPOSERS

**8.13** NJPA will not maintain a list of interested proposers, nor will it automatically send RFPs to them. All interested proposers must request the RFP as a result of NJPA's national solicitation advertisements. Because of the wide scope of the potential Members and qualified national suppliers, NJPA has determined this to be the best method of fairly soliciting proposals.

# E. CAPTIONS, HEADINGS, AND ILLUSTRATIONS

**<u>8.14</u>** The captions, illustrations, headings, and subheadings in this RFP are for convenience and ease of understanding and in no way define or limit the scope or intent of this request.

### F. DATA PRACTICES

- **8.15** All materials submitted in response to this RFP become NJPA's property and become public records (under Minn. Stat. §13.591) after the evaluation process is completed. If the Proposer submits information in response to this RFP that it requests to be classified as nonpublic information (as defined by the Minnesota Government Data Practices Act, Minn. Stat. §13.37), the Proposer must meet the following requirements.
  - **8.15.1** The Proposer must make the request within thirty (30) days of the award/nonaward notification, and include the appropriate statutory justification. Pricing, marketing plans, and financial information is generally not redactable. The NJPA Legal Department will review the request to determine whether the information can be withheld or redacted. If NJPA determines that it must disclose the information upon a proper request for such information, NJPA will inform the Proposer of such determination.
  - **8.15.2** The Proposer must defend any action seeking release of the materials that it believes to be nonpublic information, and it must indemnify and hold harmless NJPA, its agents, and employees,

from any judgments or damages awarded against NJPA in favor of the party requesting the materials, and any and all costs connected with that defense. This indemnification survives the term of any contract awarded under this RFP. In submitting a response to this RFP, the Proposer agrees that this indemnification survives as long as NJPA possesses the confidential information.

# **8.16** [This section is intentionally blank.]

# G. ENTIRE AGREEMENT

**8.17** This Contract, as defined herein, constitutes the entire agreement between the parties to this Contract. A Contract resulting from this RFP is formed when the NJPA Board of Directors approves and signs the applicable Contract Award & Acceptance document (Form E).

# H. FORCE MAJEURE

**8.18** Except for payments of sums due, neither party is liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented due to force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence including, but not limited to, the following: acts of God, acts of the public enemy, war, riots, strikes, mobilization, labor disputes, civil disorders, fire, flood, snow, earthquakes, tornadoes or violent wind, tsunamis, wind shears, squalls, Chinooks, blizzards, hail storms, volcanic eruptions, meteor strikes, famine, sink holes, avalanches, lockouts, injunctions-intervention-acts, terrorist events or failures or refusals to act by government authority and/or other similar occurrences where such party is unable to prevent by exercising reasonable diligence. The force majeure is deemed to commence when the party declaring force majeure notifies the other party of the existence of the force majeure and is deemed to continue as long as the results or effects of the force majeure prevent the party from resuming performance in accordance with a Contract resulting from this RFP. Force majeure does not include late deliveries of products and services caused by congestion at a manufacturer's plant or elsewhere, an oversold condition of the market, inefficiencies, or other similar occurrences. If either party is delayed at any time by force majeure, then the delayed party must (if possible) notify the other party of such delay within forty-eight (48) hours.

# 8.19 through 8.20 [These sections are intentionally blank.]

# I. LICENSES

- <u>8.21</u> The Vendor must maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of the business that the Vendor conducts with NJPA and NJPA Members.
- **8.22** All responding Proposers must be licensed (where required) and must have the authority to sell and distribute the offered products and services to NJPA and NJPA Members. Documentation of the required licenses and authorities, if applicable, should be included in the Proposer's response to this RFP.

# J. MATERIAL SUPPLIERS AND SUB-CONTRACTORS

**8.23** The awarded Vendor must supply the names and addresses of sourcing suppliers and sub-contractors as a part of the purchase order when requested by NJPA or an NJPA Member.

# K. NON-WAIVER OF RIGHTS

8.24 No failure of either party to exercise any power given to it hereunder, nor a failure to insist upon strict compliance by the other party with its obligations hereunder, nor a custom or practice of the parties at variance with the terms hereof, nor any payment under a Contract resulting from this RFP constitutes a waiver of either party's right to demand exact compliance with the terms hereof. Failure by NJPA to take action or to assert any right hereunder does not constitute a waiver of such right.

### L. PROTESTS OF AWARDS MADE

- <u>8.25</u> And protests must be filed with NJPA's Executive Director and must be resolved in accordance with appropriate Minnesota rules. Protests will only be accepted from Proposers. A protest of an award or nonaward must be filed in writing with NJPA within ten (10) calendar days after the public notice or announcement of the award or nonaward. A protest must include the following items.
  - **8.25.1** The name, address, and telephone number of the protester;
  - **8.25.2** The original signature of the protester or its representative (you must document the authority of the representative);
  - **8.25.3** Identification of the solicitation by RFP number;
  - **8.25.4** Identification of the statute or procedure that is alleged to have been violated;
  - **8.25.5** A precise statement of the relevant facts;
  - **8.25.6** Identification of the issues to be resolved;
  - <u>8.25.7</u> The aggrieved party's argument and supporting documentation;
  - **8.25.8** The aggrieved party's statement of potential financial damages; and
  - **8.25.9** A protest bond in the name of NJPA and in the amount of 10% of the aggrieved party's statement of potential financial damages.

# M. SUSPENSION OR DISBARMENT STATUS

**8.26** If within the past five (5) years, any firm, business, person or Proposer responding to an NJPA solicitation has been lawfully terminated, suspended, or precluded from participating in any public procurement activity with a federal, state, or local government or education agency, the Proposer must include a letter with its response setting forth the name and address of the public procurement unit, the effective date of the suspension or debarment, the duration of the suspension or debarment, and the relevant circumstances relating to the suspension or debarment. Any failure to supply such a letter or to disclose pertinent information may result in the termination of a Contract. By signing the proposal affidavit, the Proposer certifies that no current suspension or debarment exists.

# N. AFFIRMATIVE ACTION AND IMMIGRATION STATUS CERTIFICATION

- <u>8.27</u> An Affirmative Action Plan, Certificate of Affirmative Action, or other documentation regarding Affirmative Action may be required by NJPA or NJPA Members relating to a transaction from this RFP. Vendors must comply with any such requirements or requests.
- **8.28** Immigration Status Certification may be required by NJPA or NJPA Members relating to a transaction from this RFP. Vendors must comply with any such requirements or requests.

# O. SEVERABILITY

**8.29** In the event that any of the terms of a Contract resulting from this RFP are in conflict with any rule, law, or statutory provision, or are otherwise unenforceable under the laws or regulations of any government or subdivision thereof, such terms will be deemed stricken from the Contract, but such invalidity or unenforceability shall not invalidate any of the other terms of an awarded Contract resulting from this RFP.

# P. RELATIONSHIP OF PARTIES

**8.30** No Contract resulting from this RFP may be considered a contract of employment. The relationship between NJPA and an awarded Vendor is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. The parties neither intend the proposed Contract to create, nor is to be construed as creating, a partnership, joint venture, master-servant, principal-agent, or any other, relationship. Except as provided elsewhere in this RFP, neither party may be held liable for acts of omission or commission of the other party and neither party is authorized or has the power to obligate the other party by contract, agreement, warranty, representation, or otherwise in any manner whatsoever except as may be expressly provided herein.

# 9 FORMS

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### Form A

# PROPOSER QUESTIONNAIRE- General Business Information

(Products, Pricing, Sector Specific, Services, Terms and Warranty are addressed on Form P)

Proposer Name:	Questionnaire completed by:
Please identify the person NJPA should correspond	with from now through the Award process:
Name:	E-Mail address:

Please answer the questions below using the Microsoft Word® version of this document. This allows NJPA evaluators to cut and paste your answers into a separate worksheet. Place your answer directly below each question. NJPA prefers a brief but thorough response to each question. Please do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; mark "NA" if the question does not apply to you (preferably with an explanation). Please create a response that is easy to read and understand. For example, you may consider using a different font and color to distinguish your answer from the questions.

# **Company Information & Financial Strength**

- 1) Provide the full legal name, mailing and email addresses, tax identification number, and telephone number for your business.
- 2) Provide a brief history of your company, including your company's core values, business philosophy, and longevity in the SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES industry.
- 3) Provide a detailed description of the products and services that you are offering in your proposal.
- 4) What are your company's expectations in the event of an award?
- 5) Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters.
- 6) What is your US market share for the solutions that you are proposing? What is your Canadian market share, if any?
- 7) Has your business ever petitioned for bankruptcy protection? Please explain in detail.
- 8) How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.
  - a) If your company is best described as a distributor/dealer/reseller (or similar entity), please provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?
  - b) If your company is best described as a manufacturer or service provider, please describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?
- 9) If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.
- 10) Provide all "Suspension or Disbarment" information that has applied to your organization during the past ten years.
- 11) Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.

# **Industry Recognition & Marketplace Success**

- 12) Describe any relevant industry awards or recognition that your company has received in the past five years.
- 13) Supply three references/testimonials from your customers who are eligible for NJPA membership. At a minimum, please include the entity's name, contact person, and phone number.
- 14) Provide a list of your top five governmental or educational customers (entity name is optional), including entity type, the state the entity is located in, scope of the projects, size of transactions, and dollar volumes from the past three years.
- 15) Indicate separately what percentages of your sales are to the government and education sectors in the past three years?
- 16) List any state or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?
- 17) List any GSA contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?

# Proposer's Ability to Sell and Deliver Service Nationwide

- 18) Describe your company's capability to meet NJPA Member's needs across the country. Your response should address at least the following areas.
  - a) Sales force.
  - b) Dealer network or other distribution methods.
  - c) Service force.
  - Please include details, such as the locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employers (or employees of a third party), and any overlap between the sales and service functions.
- 19) Describe in detail the process and procedure of your customer service program, if applicable. Please include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.
- 20) a) Identify any geographic areas of the United States that you will NOT be fully serving through the proposed contract. b) Identify any NJPA Member sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Please explain your answer. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?
- 21) Define any specific contract requirements or restrictions that would apply to our Members in Hawaii and Alaska and in US Territories.

# **Marketing Plan**

- 22) If you are awarded a contract, how will you train your sales management, dealer network, and direct sales teams (whichever apply) to ensure maximum impact? Please include how you will communicate your NJPA pricing and other contract detail to your sales force nationally.
- 23) Describe your marketing strategy for promoting this contract opportunity. Please include representative samples of your marketing materials in electronic format.
- 24) Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.

- 25) In your view, what is NJPA's role in promoting contracts arising out of this RFP? How will you integrate an NJPA-awarded contract into your sales process?
- 26) Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.

# **Value-Added Attributes**

- 27) Describe any product, equipment, maintenance, or operator training programs that you offer to NJPA Members. Please include details, such as whether training is standard or optional, who provides training, and any costs that apply.
- 28) Describe any technological advances that your proposed products or services offer.
- 29) Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.
- 30) Describe any Women or Minority Business Entity (WMBE) or Small Business Entity (SBE) accreditations that your company or hub partners have obtained.
- 31) What unique attributes does your company, your products, or your services offer to NJPA Members? What makes your proposed solutions unique in your industry as it applies to NJPA members?
- 32) Identify your ability and willingness to provide your products and services to NJPA member agencies in Canada.

NOTE: Questions regarding Payment Terms, Warranty, Products/Equipment/Services, Pricing and Delivery, and Industry Specific Items are addressed on Form P.

Signature:	Date:

# Form B



# **PROPOSER INFORMATION**

Company Name:		
Phone:	Fax:	
Toll-Free Number:	E-mail:	
Website Address:		
	COMPANY PERSONNEL CONTACTS	
Authorized signer for your organi	<u>zation</u>	
Name:		
Email:	Phone:	· · · · · · · · · · · · · · · · · · ·
Who prepared your RFP response		
Name:	Title:Phone:	
Who is your company's primary c		
Name:	Title:	
Email:	Phone:	
Other important contact informat	<u>ion</u>	
Name:		
Email:	Phone:	
Name:	Title:	
Email:	Phone:	

# Form C

# $\frac{\text{EXCEPTIONS TO PROPOSAL, TERMS, CONDITIONS,}}{\text{AND SOLUTIONS REQUEST}}$



	term Condition or		NJPA
ection/page	Term, Condition, or Specification	Exception	ACCEPTS
oser's Signatu	re:		Date:
	rification on exceptions listed abo	ve:	
NJPA's cla			
NJPA's cla	•		

# Contract Award RFP #122017

# FORM D



# Formal Offering of Proposal

(To be completed only by the Proposer)

# SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

In compliance with the Request for Proposal (RFP) for SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES, the undersigned warrants that the Proposer has examined this RFP and, being familiar with all of the instructions, terms and conditions, general and technical specifications, sales and service expectations, and any special terms, agrees to furnish the defined products and related services in full compliance with all terms and conditions of this RFP, any applicable amendments of this RFP, and all Proposer's response documentation. The Proposer further understands that it accepts the full responsibility as the sole source of solutions proposed in this RFP response and that the Proposer accepts responsibility for any subcontractors used to fulfill this proposal.

Company Name:	Date:	
Company Address:		
City:	State:	Zip:
CAGE Code/Duns & Bradstreet Number:		
Contact Person:	Title:	
Authorized Signature:		(Name printed or typed)



# **Contract Acceptance and Award**

# (To be completed only by NJPA)

NJPA <u>#122017</u>	7	
	Proposer's full legal na	ame
	ined in your proposal offering accor	varded Proposer, you are now bound to provide the ding to all terms, conditions, and pricing set forth in a accepted by NJPA.
The effective start date of the Co	ontract will be	, 20 and continue until- from the expiration date of the currently awarded
(no	later than the later of four years to	from the expiration date of the currently awarded contract may be extended for a fifth year at NJPA's
discretion.	Board's contract award date). This	s contract may be extended for a fifth year at NJFA's
National Joint Powers Alliance	e® (NJPA)	
NJPA Authorized signature:		
	NJPA Executive Director	(Name printed or typed)
Awarded this day of	, 20	NJPA Contract Number #122017
NJPA Authorized signature:		
	NJPA Board Member	(Name printed or typed)
Executed this day of		NJPA Contract Number #122017
The Proposer hereby accepts this Co	ontract award, including all accepted	d exceptions and NJPA clarifications.
Vendor Name		
Vendor Authorized signature:		
		(Name printed or typed)
Title:		
Executed this day of	of 20	NJPA Contract Number #122017

# Form F

# PROPOSER ASSURANCE OF COMPLIANCE



# **Proposal Affidavit Signature Page**

# PROPOSER'S AFFIDAVIT

The undersigned, authorized representative of the entity submitting the foregoing proposal (the "Proposer"), swears that the following statements are true to the best of his or her knowledge.

- 1. The Proposer is submitting its proposal under its true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, the Proposer possesses, or will possess before delivering any products and related services, all applicable licenses necessary for such delivery to NJPA members agencies. The undersigned affirms that he or she is authorized to act on behalf of, and to legally bind the Proposer to the terms in this Contract.
- 2. The Proposer, or any person representing the Proposer, has not directly or indirectly entered into any agreement or arrangement with any other vendor or supplier, any official or employee of NJPA, or any person, firm, or corporation under contract with NJPA, in an effort to influence the pricing, terms, or conditions relating to this RFP in any way that adversely affects the free and open competition for a Contract award under this RFP.
- 3. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request, and other documents in this solicitation and affirms that any and all exceptions have been noted in writing and have been included with the Proposer's RFP response.
- 4. The Proposer will, if awarded a Contract, provide to NJPA Members the /products and services in accordance with the terms, conditions, and scope of this RFP, with the Proposer-offered specifications, and with the other documents in this solicitation.
- 5. The Proposer agrees to deliver products and services through valid contracts, purchase orders, or means that are acceptable to NJPA Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to NJPA Members under an awarded Contract.
- 6. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
- 7. The Proposer understands that NJPA will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statute §13.591, Subd. 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals generally become public data. Minnesota Statute §13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
- 8. The Proposer understands that it is the Proposer's duty to protect information that it considers nonpublic, and it agrees to defend and indemnify NJPA for reasonable measures that NJPA takes to uphold such a data designation.

[The rest of this page has been left intentionally blank. Signature page below]

Company Name:		
Address:		
City/State/Zip:		
Telephone Number:		
E-mail Address:		
Authorized Signature:		
Authorized Name (printed):		
Title:		
Date:		
Notarized		
Subscribed and arrows to before meethic	dovraf	20
Subscribed and sworn to before me this		
Notary Public in and for the County of		
My commission expires:		
Signature:		

By signing below, Proposer is acknowledging that he or she has read, understands, and agrees to comply with the terms and conditions specified above.

# Form G



# OVERALL EVALUATION AND CRITERIA

For the Proposed Subject SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES AND SUPPLIES

Conformance to RFP Terms and Conditions	50	
Financial Viability and Marketplace Success	75	
Ability to Sell and Deliver Service Nationwide	100	
Marketing Plan	50	
Value-Added Attributes	75	
Warranty	50	
Depth and Breadth of Offered Products and Related Services	200	
Pricing	400	
TOTAL POINTS	1000	

Reviewed by:	Its	
	Its	

# Form P



# PROPOSER OUESTIONNAIRE

Payment Terms, Warranty, Products and Services, Pricing and Delivery, and Industry-Specific Questions

Proposer Name:	 	
Questionnaire completed by:		

# **Payment Terms and Financing Options**

- 1) What are your payment terms (e.g., net 10, net 30)?
- 2) Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?.
- 3) Briefly describe your proposed order process. Please include enough detail to support your ability to report quarterly sales to NJPA. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the NJPA Members' purchase orders.
- 4) Do you accept the P-card procurement and payment process? If so, is there any additional cost to NJPA Members for using this process?

# **Warranty**

- 5) Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may include in your response a copy of your warranties, but at a minimum please also answer the following questions.
  - Do your warranties cover all products, parts, and labor?
  - Do your warranties impose usage restrictions or other limitations that adversely affect coverage?
  - Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?
  - Are there any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs? How will NJPA Members in these regions be provided service for warranty repair?
  - Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?
  - What are your proposed exchange and return programs and policies?
- 6) Describe any service contract options for the items included in your proposal.

# Pricing, Delivery, Audits, and Administrative Fee

- 7) Provide a general narrative description of the equipment/products and related services you are offering in your proposal.
- 8) Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the NJPA discounted price) on all of the items that you want NJPA to consider as part of your RFP response. Provide a SKU for each item in your proposal. (Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract. See the body of the RFP and the Price and Product Change Request Form for more detail.)

Sig	nature:Date:
20)	Identify how your products, services and supplies address the scope of this RFP.
19)	Describe the top three market differentiators of your products/services relative to the industry.
Ind	ustry-Specific Questions
	Identify a proposed administrative fee that you will pay to NJPA for facilitating, managing, and promoting the NJPA Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See RFP Section 6.29 and following for details.)
	Please specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with NJPA. This process includes ensuring that NJPA Members obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to NJPA.
16)	Describe any unique distribution and/or delivery methods or options offered in your proposal.
15)	Specifically describe those shipping and delivery programs for Alaska, Hawaii, Canada, or any offshore delivery.
14)	If delivery or shipping is an additional cost to the NJPA Member, describe in detail the complete shipping and delivery program.
13)	Identify any total cost of acquisition costs that are <u>NOT</u> included in the pricing submitted with your response. This cost includes all additional charges that are not directly identified as freight or shipping charges. For example, list costs for items like installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.
12)	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.
11)	Describe any quantity or volume discounts or rebate programs that you offer.
	d. other than what the Proposer typically offers (please describe).
	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
	b. the same as the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.
	a. the same as the Proposer typically offers to an individual municipality, university, or school district.
10)	The pricing offered in this proposal is
9)	Please quantify the discount range presented in this response. For example, indicate that the pricing in your response represents is a 50% percent discount from the MSRP or your published list.





			Electronic Copy
Check when		Hard Copy Required	Required - CD or
Completed	Contents of Your Bid Proposal	Signed and Dated	Flash Drive
	Form A: Proposer Questionnaire with all		
	questions answered completely	X - signature page only	X
	Form B: Proposer Information		Х
	Form C: Exceptions to Proposal, Terms,		
	Conditions, and Solutions Request	x	X
	Form D: Formal Offering of Proposal	x	х
	Form E. Contract Acceptance and Award		Х
	Form F: Proposers Assurance of Compliance	x	х
	Form P: Proposer Questionnaire with all		
	questions answered completely	X-signature page only	х
	Certificate of Insurance with \$1.5 million coverage	x	х
	Copy of all RFP Addendums issued by NJPA	x	X
	Pricing for all Products/Equipment/Services		
	within the RFP being proposed		Х
	Entire Proposal submittal including signed		
	documents and forms.		Х
	All faces in the Hand Company in different and		
	All forms in the Hard Copy Required Signed and		
	Dated should be inserted in the front of the		
	submitted response, unbound.		
	Package containing your proposal labeled and		
	sealed with the following language:		
	"Competitive Proposal Enclosed, Hold for Public		
	Opening XX-XX-XXXX"		
	Response Package mailed and delivered prior to		
	deadline to:		
	NJPA, 202 12th St NE, Staples, MN 56479		

# 11 NJPA VENDOR PRICE AND PRODUCT CHANGE REQUEST FORM

# **Section 1. Instructions for Vendor**

Requests for product or service changes, additions, or deletions will be considered at any time throughout the awarded contract term. All requests must be made in writing by completing sections 2, 3, and 4 of this NJPA Price and Product Change Request Form and signed by an authorized Vendor representative in section 5. All changes are subject to review by the NJPA Contracts & Compliance Manager and to approval by NJPA's Chief Procurement Officer. Submit request through email to your assigned NJPA Contract Administrator.

NJPA will determine whether the request is 1) within the scope of the original RFP, and 2) in the best interests of NJPA and NJPA Members. Approved Price and Product Change Request Forms will be signed and emailed to the Vendor contact.

The Vendor must complete this change request form and individually list or attach all items or services subject to change, must provide sufficiently detailed explanation and documentation for the change, and must include a complete restatement of pricing documentation in an appropriate format (preferably Microsoft® Excel®). The pricing document must identify all products and services being offered and must conform to the following NJPA product/price change naming convention: (Vendor Name) (NJPA Contract #) (effective pricing date); for example, "Acme Widget Company #012416-AWC eff. 01-01-2017."

*NOTE:* New pricing restatements must include all products and services offered regardless of whether their prices have changed and must include a new "effective date" on the pricing documents. This requirement reduces confusion by providing a single, current pricing sheet for each Vendor and creates a historical record of pricing.

ADDITIONS. New products and related services may be added to a contract if such additions are within the scope of the original RFP.

DELETIONS. New products and related services may be deleted from a contract if, for example, they are no longer available or have been modified to a point where they are outside the scope of the RFP.

PRICE CHANGES: Vendors may request price changes if they provide sufficient rationale for the change. For example, a Vendor that manufactures products that require substantial petroleum-related material might request a 3% price increase because of a 20% increase in petroleum costs.

*Price decreases:* NJPA expects Vendors to propose their very best prices and anticipates that price reductions might occur because of improved technologies or marketplace efficiencies.

*Price increases:* Acceptable price increases typically result from specific Vendor cost increases. The Vendor must include reasonable justification for the price increase and must not, for example, offer merely generalized statements about an increase in a cost-of-living index. Appropriate documentation should be attached to this form, including such items as letters from suppliers announcing price increases.

Refer to the RFP for complete "Pricing" details.

# Section 2. Vendor Name and Type of Change Request

	CHECK ALL CHAN	GES THAT APPLY:
AWARDED VENDOR NAME:		Adding Products/Services vices
		Deleting Products/Services
		Price Increase
NJPA CONTRACT NUMBER:		Price Decrease

# Section 3. Detailed Explanation of Need for Changes

List the products and/or services that are changing or being added or deleted from the previous contract price list, along with the percentage change for each item or category. (Attach a separate, detailed document if changing more
than 10 items.)
Provide a general statement and documentation explaining the reasons for these price and/or product changes. EXAMPLES: 1) "All pricing for paper products and services are increased 5% because of increased raw material and transportation costs (see attached documentation of fuel and raw materials increase)." 2) "The 6400 series floor polisher is being added to the product list as a new model, replacing the 5400 series. The 6400 series 3% increase reflects technological changes that improve the polisher's efficiency and useful life. The 5400 series is now included in the "Hot List" at a 20% discount from the previous pricing until the remaining inventory is liquidated."
If adding products, state how these are within the scope of the original RFP.
If changing prices or adding products or services, state how the pricing is consistent with existing NJPA contract
pricing.

# **Section 4. Complete Restatement of Pricing Submitted**

	tatement of the pricing, including all new and existing proded to the Vendor's Contract Administrator.	ucts and services is attached
□ Yes	□ No	
Section 5. Signature	es	
Vendor Authorized	Signature	Date
Print Name and Title	of Authorized Signer	
Jeremy Schwartz, NJ	PA Director of Cooperative Contracts and Procurement/CPO	Date



# Appendix A

NJPA The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential Member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal governmental, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution.

For your reference, the links below include some, but not all, of the entities included in this proposal.

http://www.usa.gov/Agencies/Local Government/Cities.shtml

http://nces.ed.gov/globallocator/

https://harvester.census.gov/imls/search/index.asp

http://nccsweb.urban.org/PubApps/search.php

http://www.usa.gov/Government/Tribal-Sites/index.shtml

http://www.usa.gov/Agencies/State-and-Territories.shtml

http://www.nreca.coop/about-electric-cooperatives/member-directory/

Oregon

Hawaii

Washington



# Appendix B - Political Subdivision List for HI, ID, OR, SC, UT, WA

nty C	daho County	Oregon County	South Carolina  County	Utah County	Washington County
lawaii County	Ada County	Baker County	Abbeville County	Beaver County	Adams County
waii County uai County	Ada County Adams County	Baker County Benton County	Abbeville County Aiken County	Box Elder County	Agams County Asotin County
ui County	Bannock County	Central Oregon Intergovernmental Council	Allendale County	Cache County	Benton County
ality	Bear Lake County	Clackamas County	Anderson County	Carbon County	Chelan County
and County of Honolulu	Benewah County	Clackamas County Service District No. 1	Bamberg County	Daggett County	Clallam County
lucation	Bingham County	Clatsop County	Barnwell County	Davis County	Clark County
ii Community College	Blaine County	Columbia County	Beaufort County	Duchesne County	Columbia County
nolulu Community College	Boise County	Coos County	Berkeley County	Duchesne County Special Service District No. 2	Cowlitz County
versity of Hawaii	Bonner County	Crook County	Calhoun County	Emery County	Douglas County
versity of Hawaii Research Corporation	Bonneville County	Curry County	Catawba Regional Council of Governments	Five County Association of Governments	Ferry County
ndward Community College	Boundary County	Deschutes County	Central Midlands Council of Governments	Garfield County	Franklin County
on (K-12)	Butte County	Douglas County	Charleston County	Grand County	Garfield County
	Camas County	Gilliam County		Iron County	
nalani Schools			Cherokee County		Grant County
nehameha Schools	Canyon County	Grant County	Chester County	Juab County	Grays Harbor County
District	Caribou County	Harney County	Chesterfield County	Kane County	Island County
waii Community Development Authority	Cassia County	Hood River County	Clarendon County	Millard County	Jefferson County
waii Public Housing Authority	Clark County	Jackson County	Colleton County	Morgan County	King County
waii Tourism Authority	Clearwater County	Jefferson County	Darlington County	Piute County	King County Directors' Association
nolulu Authority for Rapid Transportation	Custer County	Josephine County	Dillon County	Rich County	Kitsap County
tural Energy Laboratory of Hawaii Authority	Elmore County	Klamath County	Dorchester County	Salt Lake County	Kittitas County
	Franklin County	Lake County	Edgefield County	San Juan County	Klickitat County
waii Department of Accounting and General Service	Fremont County	Lane Council of Governments	Fairfield County	Sanpete County	Lewis County
waii Department of Finance and Administration	Gem County	Lane County	Florence County	Sevier County	Lincoln County
waii Department of Health	Gooding County	Lincoln County	Georgetown County	Summit County	Mason County
vaii Employer-Union Health Benefits Trust Fund	Idaho County	Linn County	Greenville County	Tooele County	Okanogan County
waii Health Systems Corporation	Jefferson County	Malheur County	Greenwood County	Uintah County	Pacific County
ate Of Hawaii	Jerome County	Marion County	Hampton County	Utah County	Pend Oreille County
ate Of Hawaii					
	Kootenai County	Marion County Housing Authority	Horry County	Wasatch County	Pierce County
	Latah County	Morrow County	Jasper County	Washington County	San Juan County
	Lemhi County	Multnomah County	Kershaw County	Wayne County	Skagit County
	Lewis County	Polk County	Lancaster County	Weber County	Skamania County
	Lincoln County	Sherman County	Laurens County	Municipality	Snohomish County
	Madison County	Tillamook County	Lee County	Centerfield City	Spokane County
	Minidoka County	Umatilla County	Lexington County	City of Alpine City	Stevens County
	Nez Perce County	Union County	Lower Savannah Council of Governments	City of American Fork	Thurston County
	Oneida County	Wallowa County	Marion County	City of Aurora	Thurston Regional Planning Council
	Owyhee County	Wasco County	Marlboro County	City of Ballard	Wahkiakum County
	Payette County	Washington County	McCormick County	City of Beaver	Walla Walla County
	Power County	Wheeler County	Newberry County	City of Blanding	Whatcom County
	Shoshone County	Yamhill County	Oconee County	City of Bluffdale	Whitman County
	Teton County	Municipality	Orangeburg County	City of Bountiful	Yakima County
	Twin Falls County	City of Adair Village	Pickens County	City of Brigham	Yakima County Public Services
	Valley County	City of Adrian	Richland County	City of Castle Dale	Yakima Valley Conference of Governments
	Washington County	City of Albany	Saluda County	City of Cedar City	Municipality
	Municipality	City of Amity	Spartanburg County	City of Cedar Hills	City of Aberdeen
N N					
	City of Aberdeen	City of Arlington	Sumter County	City of Centerville	City of Airway Heights
	City of Albion	City of Ashland	Union County	City of Clearfield	City of Algona
	City of American Falls	City of Astoria	Williamsburg County	City of Clinton	City of Anacortes
	City of Ammon	City of Athena	York County	City of Coalville	City of Arlington
	City of Arco	City of Aumsville	Municipality	City of Colorado City	City of Asotin
	City of Arimo	City of Aurora	City of Abbeville	City of Corinne City	City of Auburn
	City of Ashton	City of Baker City	City of Aiken	City of Cottonwood Heights	
				city of cottonwood neights	City of Bainbridge Island
		City of Bandon	City of Anderson		
	City of Athonic City	City of Bandon	City of Anderson	City of Delta	City of Battle Ground
	City of Atomic City	City of Banks	City of Barnwell	City of Delta City of Draper	City of Battle Ground City of Bellevue
	City of Atomic City City of Bancroft	City of Banks City of Bay City	City of Barnwell City of Beaufort	City of Delta City of Draper City of Duchesne	City of Battle Ground City of Bellevue City of Bellingham
	City of Atomic City City of Bancroft City of Bellevue	City of Banks City of Bay City City of Beaverton	City of Barnwell	City of Delta City of Draper	City of Battle Ground City of Bellevue
	City of Atomic City City of Bancroft	City of Banks City of Bay City	City of Barnwell City of Beaufort	City of Delta City of Draper City of Duchesne	City of Battle Ground City of Bellevue City of Bellingham
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot	City of Banks City of Bay City City of Beaverton City of Bend	City of Barnwell City of Beaufort City of Belton City of Bennettsville	City of Delta City of Draper City of Duchesne City of East Carbon City of Eik Ridge	City of Battle Ground City of Bellevue City of Bellingham City of Benton City City of Bingen
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Bliss	City of Banks City of Bay City City of Beaverton City of Bend City of Boardman	City of Barnwell City of Beaufort City of Beaton City of Bennettsville City of Biopopille	City of Delta City of Draper City of Duchesne City of East Carbon City of Elik Ridge City of Elim	City of Battle Ground City of Bellevue City of Bellingham City of Benton City City of Bingen City of Bingen City of Bingen
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Bliss City of Bliss	City of Banks City of Bay City City of Beaverton City of Bend City of Boardman City of Brookings	City of Barnwell City of Beaufort City of Beaton City of Beannettwille City of Bishopville City of Camden	City of Delta City of Draper City of Duchesne City of Ext Carbon City of Elk Ridge City of Elk Ridge City of Elmo City of Floon	City of Battle Ground City of Belleruse City of Belleruse City of Bellingham City of Benton City City of Bingen City of Bingen City of Blaine City of Blaine
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Bliss City of Bliss City of Bloomington City of Boise	City of Banks City of Bay City City of Beaverton City of Bend City of Bend City of Boardman City of Brookings City of Broomsville	City of Barnwell City of Beatort City of Belton City of Benenettwille City of Bishopville City of Bishopville City of Camden City of Caye	City of Delta City of Durbarer City of Durbaren City of Bux Carbon City of Elix Ridge City of Elix Ridge City of Elix Of City	City of Battle Ground City of Belleuge City of Belleuge City of Bellingham City of Benton City City of Bingen City of Bingen City of Black Diamond City of Black Of Boney City of Boney Lake
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Bliss City of Bliss	City of Banks City of Bay City City of Beaverton City of Bend City of Boardman City of Brookings	City of Barnwell City of Beaufort City of Beaton City of Beannettwille City of Bishopville City of Camden	City of Delta City of Draper City of Duchesne City of Ext Carbon City of Elk Ridge City of Elk Ridge City of Elmo City of Floon	City of Battle Ground City of Belleruse City of Belleruse City of Bellingham City of Benton City City of Bingen City of Bingen City of Blaine City of Blaine
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Blass City of Bloomington City of Boise City of Boise City of Boise	City of Banks City of Bay City City of Beaverton City of Bend City of Bend City of Broadman City of Brookings City of Brownsville City of Brownsville City of Burns	City of Barnwell City of Beat/ort City of Beat/ort City of Bennettsville City of Bishopville City of Camden City of Camden City of Carden	City of Delta City of Draper City of Duchesne City of Ext Carbon City of Elik Ridge City of Elik Ridge City of Elimo City of Eno City of Eno City of Enoth City of Enoth	City of Battle Ground City of Bellevue City of Bellevue City of Betlingham City of Benton City City of Bingen City of Bothell City of Bothell
	City of Atomic City City of Bancroft City of Belleruse City of Blackfoot City of Blackfoot City of Bloomington City of Bloomington City of Boise City of Boise City of Bonners Ferry City of Boonley City of Boonley City of Boonley	City of Banks City of Bay City City of Bewerton City of Beareton City of Barandman City of Broadman City of Canany City of Canany City of Canany	City of Barnwell City of Beaufort City of Bealton City of Bennetswille City of Bishopville City of Camden City of Cayee City of Cayee City of Charleston City of Chesnee	City of Deta City of Draper City of Duchesne City of East Carbon City of Elik Ridge City of Elimo City of Eno City of Eno City of Eno City of Enterprise City of Enterprise City of Estalante	City of Battle Ground City of Belleruse City of Belleruse City of Belleruse City of Benefan City of Benefan City of Bingen City of Bingen City of Blaine City of Blaine City of Bonney take City of Bonney take City of Bremerton
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Blackfoot City of Bliss City of Bloomington City of Bloomington City of Boomers Ferry City of Bovill City of Bovill City of Bovill City of Bovill	City of Banks City of Bay City City of Beaverton City of Beaverton City of Bend City of Boardman City of Broodkings City of Broomsville City of Burns City of Canby City of Canby City of Canbo	City of Barnwell City of Beatufort City of Beatufort City of Beatufort City of Beatufort City of Bishoppille City of Bishoppille City of Carden City of Cayce City of Charleston City of Chesnee City of Chesnee City of Chesnee	City of Delta City of Draper City of Duchsane City of East Carbon City of Elk Ridge City of Elmo City of Ephraim City of Epkraim City of Everlante City of Eureka	City of Battle Ground City of Bellevue City of Bellevue City of Bellevue City of Bellevue City of Benton City City of Bingen City of Bingen City of Blaine City of Blaine City of Bonney Lake City of Bonney City of Bornet City of Bornet City of Borneton City of Brewster
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Bloomington City of Bloomington City of Bloomington City of Boones City of Boune	City of Banks City of Bay City City of Beaverton City of Beard City of Boardman City of Boardman City of Brookings City of Broomsville City of Burns City of Canby City of Canby City of Canby City of Canponville	City of Barnwell City of Beaufort City of Bealton City of Bennettswille City of Bishopville City of Camden City of Cayee City of Cayee City of Charleston City of Chester City of Chester City of Chester City of Clester City of Clester	City of Deta City of Deta City of Ducheane City of East Carbon City of Elk Ridge City of Elk Ridge City of Elmo City of Ench City of Enterprise City of Enterprise City of Escalante City of Escalante City of Farriew City of Farriew	City of Battle Ground City of Belleroue City of Belleroue City of Belleroue City of Belleround City of Bingen City of Bingen City of Bingen City of Blaine City of Blaine City of Blaine City of Boney Lake City of Bothell City of Bremerton City of Bremerton City of Bridgeport
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Blackfoot City of Bliss City of Bloomington City of Bloomington City of Boomers Ferry City of Bovill City of Bovill City of Bovill City of Bovill	City of Banks City of Bay City City of Beaverton City of Beaverton City of Bend City of Boardman City of Broodkings City of Broomsville City of Burns City of Canby City of Canby City of Canbo	City of Barnwell City of Beatufort City of Beatufort City of Beatufort City of Beatufort City of Bishoppille City of Bishoppille City of Carden City of Cayce City of Charleston City of Chesnee City of Chesnee City of Chesnee	City of Delta City of Draper City of Duchsane City of East Carbon City of Elk Ridge City of Elmo City of Ephraim City of Epkraim City of Everlante City of Eureka	City of Battle Ground City of Bellevue City of Bellevue City of Bellevue City of Bellevue City of Benton City City of Bingen City of Bingen City of Blaine City of Blaine City of Bonney Lake City of Bonney City of Bornet City of Bornet City of Borneton City of Brewster
	City of Atomic City City of Bancroft City of Bellevue City of Blackfoot City of Bloomington City of Bloomington City of Bloomington City of Boones City of Boune	City of Banks City of Bay City City of Beaverton City of Beaverton City of Bend City of Boardman City of Brookings City of Broomsville City of Burns City of Canby City of Cannon Beach City of Carrhonille City of Carrhonil	City of Barnwell City of Beaufort City of Bealton City of Bennettswille City of Bishopville City of Camden City of Cayee City of Cayee City of Charleston City of Chester City of Chester City of Chester City of Clester City of Clester	City of Deta City of Deta City of Ducheane City of East Carbon City of Elk Ridge City of Elk Ridge City of Elmo City of Ench City of Enterprise City of Enterprise City of Escalante City of Escalante City of Farriew City of Farriew	City of Battle Ground City of Bellenue City of Bellenue City of Bentlengtam City of Bentlen City City of Bingen City of Bothel City of Brewster City of Brewster City of Brewster City of Brief
	City of Atomic City City of Bancroft City of Bellerus City of Bellerus City of Blackfoto City of Bliss City of Bloomington City of Bolomington City of Bull City of Bull City of Caldwell	City of Banks City of Bav City City of Bav City City of Bavereton City of Bend City of Boardman City of Boardman City of Boardman City of Brownsville City of Brownsville City of Canby City of Canby City of Canby City of Canpowille City of Carynowille City of Carynowille City of Carcon	City of Barnwell City of Beaufort City of Beaufort City of Benton City of Bennettwille City of Sindpoille City of Canden City of Canden City of Care City of Care City of Charleston City of Chester City of Chester City of Clemson City of Clinton City of Columbia	City of Detta City of Duchesne City of Duchesne City of East Carbon City of Elik Ridge City of Elik Ridge City of Elimo City of Enon City of Enon City of Enon City of Enon City of Ephraim City of Escalante City of Eureka City of Farmington	City of Battle Ground City of Bellewe City of Bingen City of Binge City of Bonney Lake City of Bonney Lake City of Bornerton City of Brewster City of Brewster City of Brewster City of Bridgeport City of Buckley City of Buckley
	City of Atomic City City of Bancroft City of Ballevue City of Ballevue City of Bilactifoot City of Bilactifoot City of Bilactifoot City of Bilactifoot City of Booners Ferry City of Booners Ferry City of Boulil City of Bull City of Bull City of Cambridge City of Carey	City of Banks City of Bay City City of Beaverton City of Bend City of Bend City of Bend City of Brookings City of Brookings City of Brookings City of Canby City of Canby City of Canby City of Canby City of Canton City of Canton City of Care Composition City of Case Unction City of Case Unction	City of Barnwell City of Beatort City of Belton City of Belton City of Belton City of Bishopville City of Camden City of Cayce City of Carleston City of Chester City of Chester City of Chester City of Clemson City of Ciumbia City of Ciumbia City of Comway	City of Deta City of Draper City of Duchesne City of East Carbon City of East Carbon City of Elik Ridge City of Elimo City of Einch City of Enech City of Enech City of Enech City of Exprise City of Ephraim City of Exerta	City of Battle Ground City of Belleoue City of Belleoue City of Belleoue City of Benton City City of Bingen City of Black Diamond City of Black Diamond City of Black Diamond City of Bonney Lake City of Bonney City of Borney City of Borney City of Borney City of Brewster City of Brewster City of Breite City of Breite City of Breite City of Burlen City of Burlen City of Burlen
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bliss City of Bloomington City of Bolse City of Bonners Ferry City of Bonners Ferry City of Bouli City of Bull City of Bull City of Bull City of Caldwell City of Careby City of Carey	City of Banks City of Bay City City of Bawerton City of Beaverton City of Bend City of Boardman City of Boardman City of Boardman City of Brookings City of Brownsville City of Burns City of Canby City of Canby City of Canby City of Canpowille City of Caryonville City of Carton City of Carcon City of Cartarl Point	City of Barnwell City of Beaufort City of Beaufort City of Benton City of Bennettwille City of Sishopville City of Camden City of Came City of Came City of Came City of Came City of Chester City of Chester City of Cienten City of Cienton City of Cienton City of Columbia City of Comway City of Darlington	City of Detta City of Duchesne City of Duchesne City of Exit Carbon City of Elik Ridge City of Elik Ridge City of Elimo City of Famo City of Enoch City of Enoch City of Ephraim City of Espariam City of Espariam City of Faring City of Farron City of Farron City of Filmore	City of Battle Ground City of Belleoue City of Belleoue City of Bellingham City of Benton City City of Bingen City of Bonney Lake City of Bonney Lake City of Bonney Lake City of Borney Lake City of Borney Lake City of Brewster City of Brewster City of Bridgeport City of Bridgeport City of Buridey City of Buridey City of Buridey City of Buridey City of Burinen City of Burinen City of Burington
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Bilackfoot City of Bilomington City of Bilomington City of Bilomington City of Bosine City of Bosine City of Bosile City of Bosile City of Bosile City of Bull City of Bull City of Bull City of Calidwell City of Carbridge City of Carbridge City of Cascade City of Cascade City of Cascade City of Cascade	City of Banks City of Bay City City of Beaverton City of Beaverton City of Bend City of Beardman City of Broodkings City of Broomsville City of Burns City of Canby City of Canby City of Canby City of Canpowelle City of Caryonwille City of Caryonwille City of Caryonwille City of Caryonwille City of Care Louction City of Cace Louction City of Cace Louction City of Central Point City of City of Chiloquin	City of Barnwell City of Beatort City of Beator City of Bententswille City of Bishopville City of Sishopville City of Cayee City of Cayee City of Cayee City of Charleston City of Chester City of Chester City of Clenton City of Citlon City of Columbia City of Columbia City of Conmany City of Columbia City of Conmany City of Columbia City of Conmany City of Denmank	City of Deta City of Deta City of Dechesne City of Exel Carbon City of East Carbon City of Eik Ridge City of Eimo City of Eimo City of Emoch City of Emoch City of Emoch City of Englar City of Eghraim City of Esteraim City of Esteraim City of Euroka City of Farmington City of Farmington City of Farm West City of Ferron City of Ferron City of Fortal in Green	City of Battle Ground City of Bellenue City of Bellenue City of Benton City City of Benton City City of Black Diamond City of Black Diamond City of Black Diamond City of Black Diamond City of Bothell City of Bothell City of Bothell City of Bothell City of Brewster City of Brewster City of Brewster City of Brewster City of Brief City of Burlen City of Camas
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bliss City of Bloomington City of Bolse City of Bonners Ferry City of Bonners Ferry City of Bouli City of Bull City of Bull City of Bull City of Caldwell City of Careby City of Carey	City of Banks City of Bay City City of Bawerton City of Beaverton City of Bend City of Boardman City of Boardman City of Boardman City of Brookings City of Brownsville City of Burns City of Canby City of Canby City of Canby City of Canpowille City of Caryonville City of Carton City of Carcon City of Cartarl Point	City of Barnwell City of Beaufort City of Beaufort City of Benton City of Bennettwille City of Sishopville City of Camden City of Came City of Came City of Came City of Came City of Chester City of Chester City of Cienten City of Cienton City of Cienton City of Columbia City of Comway City of Darlington	City of Detta City of Duchesne City of Duchesne City of Exit Carbon City of Elik Ridge City of Elik Ridge City of Elimo City of Famo City of Enoch City of Enoch City of Ephraim City of Espariam City of Espariam City of Faring City of Farron City of Farron City of Filmore	City of Battle Ground City of Belleoue City of Belleoue City of Bellingham City of Besten City City of Bingen City of Bonney Lake City of Bonney Lake City of Bonney City of Borney City of Brewster City of Brewster City of Bridgeport City of Burkey City of Burlington
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bloomington City of Boomington City of Carelowell City of Cascade City of Castelford Ci	City of Banks City of Bavets City of Baveterton City of Beavetton City of Beard City of Boardman City of Broadman City of Broadman City of Brownsville City of Brownsville City of Camby City of Cambon City of Carponville City of Carponville City of Carbon City of Carcon City of Cartal Point City of Catrol City of Catrol City of Catrol City of Catlodanie	City of Barnwell City of Beadort City of Beadort City of Benotestwille City of Shindpaville City of Carrier City of Chester City of Chester City of Chester City of Ciemon City of Ciemon City of Ciemon City of Columbia City of Columbia City of Comway City of Darlington City of Darlington City of Darlington City of Dilling	City of Deta City of Duchesne City of Duchesne City of Ext Carbon City of Elk Ridge City of Elk Ridge City of Elmo City of Forch City of Enerphic City of Ephraim City of Espraim City of Espraim City of Secalante City of Fariniew City of Fariniew City of Fariniew City of Farinie City of Forch City of F	City of Battle Ground City of Belleoue City of Belleoue City of Beelingham City of Beeton City City of Bingen City of Bonney Lake City of Bonney Lake City of Bothell City of Bothell City of Brewster City of Brewster City of Brewster City of Breity City of Breity City of Buriel City of Carnation
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Billowing City of Billowing City of Billowing City of Billowing City of Bosine City of Calowill City of Caldwell City of Cambridge City of Cambridge City of Cascade City of Cascade City of Casteford City of Casteford City of Casteford City of Casteford City of Challis	City of Banks City of Bay City City of Beaverton City of Beaverton City of Beardman City of Broadman City of Carby City of Carby City of Carby City of Carby City of Carponwille City of Carponwille City of Carponwille City of Carby City of Car	City of Barnwell City of Beator City of Beator City of Beator City of Bishopville City of Bishopville City of Canden City of Cayee City of Carleston City of Carleston City of Chester City of Chester City of Clester City of Clemon City of Clinton City of Columbia City of Columbia City of Columbia City of Columbia City of Desirington City of Easley	City of Delta City of Draper City of Duchesne City of East Carbon City of East Carbon City of Eik Ridge City of Elmo City of Eimo City of Emoch City of Emoch City of Emoch City of Emeryrise City of Eghraim City of Eghraim City of Escalante City of Farriew City of Farriew City of Farriew City of Farrier City of Farrier City of Farrier City of Fortal in Green City of Fountain Green City of Fountain Green City of Garland	City of Battle Ground City of Belleoue City of Belleoue City of Belleoue City of Benton City City of Bingen City of Black Diamond City of Black Diamond City of Black City of Bonney Lake City of Bonney Lake City of Bothell City of Bothell City of Bothell City of Brewster City of Brewster City of Brewster City of Briege City of Burlen City of Burlen City of Burlen City of Burlen City of Carnation City of Carnation City of Carnation City of Carnation City of Carshimere
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bliss City of Bloomington City of Boise City of Bonners Ferry City of Bonners Ferry City of Bonners City of Bonners City of Bonners City of Candrol City of Candrol City of Candrol City of Candrol City of Carey City of Carey City of Cased City of Casteford City of Casteford City of Casteford City of Chubbuck City of	City of Banks City of Bavetron City of Beaverton City of Beaverton City of Beard City of Boardman City of Broadings City of Broadings City of Bromsville City of Broms City of Canby City of Cate City of City City City of City City of City City of Coburg City of Coburg City of Columbia City City of Columbia City of City of Columbia City of Columbia City of	City of Barnwell City of Beadort City of Beaton City of Bennettwille City of Bishopville City of Canden City of Canden City of Canden City of Canden City of Charleston City of Chester City of Chester City of Chester City of Ciemson City of Ciemson City of Ciemson City of Columbia City of Columbia City of Columbia City of Columbia City of Darlington City of Elemanak City of Dillon City of Easley City of Florence	City of Deta City of Deta City of Duchesne City of East Carbon City of East Carbon City of Elik Ridge City of Elimo City of Elimo City of Enon City of Ephraim City of Espraim City of Separaim City of Separaim City of Farrine City of Garland City of Garland City of Garland	City of Battle Ground City of Bellevue City of Bellevue City of Beelingham City of Beenton City City of Bingen City of Bothell City of Bothell City of Bothell City of Bothell City of Brewster City of Brewster City of Brewster City of Brier City of Buildeport City of Camas City of Carnation City of Carnation City of Carnation City of Carnation City of Castele Rock
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bloomington City of Bloomington City of Bosise City of Candroll City of Carbon City of Carbon City of Carbon City of Carbon City of Cascade City of Cascade City of Cascade City of Casteleror City of Challis City of Cabbobcc City of Clayton	City of Banks City of Bay City City of Baeverton City of Beaverton City of Beard City of Boardman City of Boardman City of Brookings City of Brookings City of Brookings City of Carby City of Carbon City of Colorbin City	City of Barnwell City of Beaufort City of Beaufort City of Bennetswille City of Bishopville City of Cayee City of Cayee City of Cayee City of Caraieston City of Chester City of Chester City of Chester City of Climton City of Cimton City of Conway City of Conway City of Conway City of Conway City of Deman's City of Deman's City of Deman's City of Deman's City of Failey City of Failey City of Failey City of Failey City of Forence City of Foll Reach	City of Delta City of Draper City of Duchesne City of East Carbon City of East Carbon City of East Carbon City of Ein Ridge City of Elmo City of Enne City of Enne City of Enterprise City of Eghraim City of Escalante City of Farmington City of Farm West City of Ferron City of Fortant City of Garland	City of Battle Ground City of Belleoue City of Belleoue City of Belleoue City of Benton City City of Bingen City of Black Diamond City of Black Diamond City of Black City of Bonney Lake City of Bonney Lake City of Bonney Lake City of Borney City of Breweston City of Breweston City of Breweston City of Brewestor City of Breigeport City of Breigeport City of Burlen City of Burlen City of Burlen City of Carnation City of Carnation City of Cashmere
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bloomington City of Bloomington City of Bosise City of Candroll City of Carbon City of Carbon City of Carbon City of Carbon City of Cascade City of Cascade City of Cascade City of Casteleror City of Challis City of Cabbobcc City of Clayton	City of Banks City of Bay City City of Baeverton City of Beaverton City of Beard City of Boardman City of Boardman City of Brookings City of Brookings City of Brookings City of Carby City of Carbon City of Colorbin City	City of Barnwell City of Beaufort City of Beaufort City of Bennetswille City of Bishopville City of Cayee City of Cayee City of Cayee City of Caraieston City of Chester City of Chester City of Chester City of Climton City of Cimton City of Conway City of Conway City of Conway City of Conway City of Deman's City of Deman's City of Deman's City of Deman's City of Failey City of Failey City of Failey City of Failey City of Forence City of Foll Reach	City of Delta City of Draper City of Duchesne City of East Carbon City of East Carbon City of East Carbon City of Ein Ridge City of Elmo City of Enne City of Enne City of Enterprise City of Eghraim City of Escalante City of Farmington City of Farm West City of Ferron City of Fortant City of Garland	City of Battle Ground City of Belleoue City of Belleoue City of Belleoue City of Benton City City of Bingen City of Black Diamond City of Black Diamond City of Black City of Bonney Lake City of Bonney Lake City of Bonney Lake City of Borney City of Breweston City of Breweston City of Breweston City of Brewestor City of Breigeport City of Breigeport City of Burlen City of Burlen City of Burlen City of Carnation City of Carnation City of Cashmere
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bliss City of Bloomington City of Bose City of Caldwell City of Caldwell City of Carely City of Castelerol City of Catelerol City of Chubbuck City of Chubbuck City of Ciliton	City of Banks City of Bancy City of Bawerton City of Beaverton City of Bend City of Boardman City of Brookings City of Brookings City of Brownsville City of Burns City of Campy City of Campy City of Campy City of Campon City of Campon City of Caston City of Carton City of Caston City of Cate City of Cate City of Color City of Cocon	City of Barnwell City of Beadort City of Beaton City of Benton City of Bentettwille City of Shinopuille City of Canden City of Canden City of Cayre City of Charleston City of Chester City of Chester City of Chester City of Chester City of Cienton City of Cienton City of Columbia City of Definigation City of Barlington City of Barlington City of Barlington City of Florence City of Florence City of Florence City of Forest Acres	City of Delta City of Deper City of Deper City of Exel Carbon City of Exel Carbon City of Elk Ridge City of Elk Ridge City of Elmo City of Fenon City of Fenon City of Sphraim City of Sphraim City of Sphraim City of Service City of Farring City of Garnand	City of Battle Ground City of Bellevue City of Bellingham City of Bellingham City of Benton City City of Bingen City of Bonned City of Brewster City of Brewster City of Briegeport City of Briege City of Burien City of Burien City of Carnation City of Carnation City of Carnation City of Carnation City of Castle Rock City of Castle Rock City of Catheliais
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bloomington City of Bloomington City of Boise City of Carby City of Caldwell City of Carey City of Case City of Cascade City of Coulting City of Coulting City of Coulting City of Coulting City of Council	City of Banks City of Bay City City of Baeverton City of Beaverton City of Beard City of Boardman City of Boardman City of Brookings City of Brookings City of Brookings City of Carby City of Carbon City of Coburg City of Columbia City City of Columbia City of Columbia City of Columbia City of Cooking City o	City of Barnwell City of Beaufort City of Beaufort City of Beaufort City of Bennetswille City of Bishopville City of Caye City of Caye City of Caye City of Caraieston City of Chester City of Chester City of Clentson City of Cimton City of Cimton City of Columbia City of Comway City of Caylington City of Salington City of Demark City of Demark City of Demark City of Forence City of Followed City of Forence City of Followed City of Forence City of Fourse Acres City of Fourse Larces City of Fourse In Inn	City of Delta City of Draper City of Duchesne City of East Carbon City of East Carbon City of Eik Ridge City of Eimo City of Eghraim City of Eghraim City of Eimo City of Farmington City of Farmington City of Farm West City of Farmo City of Fortain City of Garland City of Garland City of Garland City of Garland City of Green River City of Green River City of Harrisville	City of Battle Ground City of Belleoue City of Belleoue City of Belleoue City of Benton City City of Benton City City of Bingen City of Black Diamond City of Black Diamond City of Bonney Lake City of Bonney Lake City of Bonney Lake City of Bonney Lake City of Brewster City of Breigeport City of Breigeport City of Burlen City of Burlen City of Burlen City of Carnation City of Camas City of Cashmere City of Cathelia City of Centralia City of Chelan
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Bellevue City of Blackfoot City of Bliss City of Bloomington City of Bose City of Bosenes Ferry City of Bowill City of Bowill City of Bowill City of Caldwell City of Caldwell City of Caldwell City of Carey City of Carey City of Carey City of Carey City of Castelord City of Caty City of Castelord City of Chubbuck City of Chubbuck City of Chidy City of Cititon City of Cititon City of Cititon City of Council	City of Banks City of Banks City of Bavetron City of Beaverton City of Beard City of Beard City of Boardman City of Brookings City of Brookings City of Brownsville City of Burns City of Camby City of Camby City of Camby City of Cambon City of Cambon City of Cambon City of Carton City of Cascade Locks City of Cave Junction City of Cate Central Point City of Cate Central City of City of City City of City City of Codorn City of Columbia City of Columbia City of Columbia City of Coome City o	City of Barnwell City of Beadort City of Beaton City of Bennettwille City of Bishopville City of Sishopville City of Canden City of Canden City of Cayse City of Charleston City of Chester City of Chester City of Chester City of Chester City of Ciemon City of Ciemon City of Ciemon City of Columbia City of Columbia City of Columbia City of Columbia City of Darlington City of Barlington City of Barlington City of Barlington City of Florence City of Florence City of Florence City of Forest Acres City of Garliney	City of Delta City of Delta City of Deper City of Dechesne City of East Carbon City of Elk Ridge City of Elk Ridge City of Elmo City of Finno City of Fenden City of Septial City of Farring City of Fountain Green City of Fountain Green City of Garnary City of Gunston City of Hober City City of Hober City	City of Battle Ground City of Bellevue City of Bellingham City of Benton City City of Benton City City of Bingen City of Bonned City of Bonned City of Bonned City of Bonned City of Bonner City of Bonner City of Brewster City of Brewster City of Breideport City of Brier City of Burlen City of Burlen City of Burlen City of Carnation City of Carnation City of Carnation City of Carnation City of Castle Rock City of Catel Rock City of Catel Rock City of Catel Rock City of Chebalis
	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Blackfoot City of Bloomington City of Bloomington City of Boise City of Carby City of Caldwell City of Carey City of Case City of Cascade City of Coulting City of Coulting City of Coulting City of Coulting City of Council	City of Banks City of Bay City City of Baeverton City of Beaverton City of Beard City of Boardman City of Boardman City of Brookings City of Brookings City of Brookings City of Carby City of Carbon City of Coburg City of Columbia City City of Columbia City of Columbia City of Columbia City of Cooking City o	City of Barnwell City of Beaufort City of Beaufort City of Bennettswille City of Bishopville City of Cayee City of Cayee City of Cayee City of Cayee City of Charleston City of Chester City of Chester City of Clemson City of Cimton City of Cimton City of Columbia City of Comway City of Caylington City of Salington City of Demmark City of Demmark City of Demmark City of Follon City of Foster Cit	City of Delta City of Draper City of Duchesne City of East Carbon City of East Carbon City of Eik Ridge City of Eimo City of Eghraim City of Eghraim City of Eimo City of Farmington City of Farmington City of Farm West City of Farmo City of Fortain City of Garland City of Garland City of Garland City of Garland City of Green River City of Green River City of Harrisville	City of Battle Ground City of Bellevue City of Bellevue City of Bellevue City of Benton City City of Bingen City of Black Diamond City of Bingen City of Black Diamond City of Binne City of Bonney Lake City of Bonney Lake City of Bonney Lake City of Bornerton City of Brewster City of Brewster City of Brewster City of Brier City of Burlen City of Burlen City of Burlen City of Burlen City of Carana City of Carana City of Carana City of Cashimere City of Cashimere City of Cashimere City of Cathelia City of Centralia City of Chelain
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	City of Atomic City City of Bancroft City of Bellevue City of Bellevue City of Bellevue City of Blackfoot City of Blose City of Blose City of Bose City of Cadwell City of Caldwell City of Caldwell City of Careby City of Case City of Caste City of Case City of Case City of Case City of Case City of City City of Council City of Council City of Council City of Coruch City of City	City of Banks City of Bancy City of Bawerton City of Beaverton City of Bend City of Boardman City of Brookings City of Brookings City of Brownsville City of Burns City of Campon Beach City of Campon Beach City of Camponille City of Carponille City of Carbon City of Countrie City of C	City of Barnwell City of Bealor City of Bealor City of Bennettwille City of Bennettwille City of Shinopuille City of Camden City of Caryee City of Caryee City of Charleston City of Chessnee City of Chessnee City of Chessnee City of Clemson City of Clemson City of Clemson City of Columbia City of Darlington City of Darlington City of Darlington City of Barlington City of Barlington City of Florence City of Florence City of Florence City of Florence City of Forest Acres City of Goorse Creek City of Goosse Creek City of Goosse Creek City of Gorenwille City of Gorenwood	City of Delta City of Delta City of Deubesne City of East Carbon City of East Carbon City of Elk Ridge City of Elmo City of Elmo City of Elmo City of Emero City of Ephraim City of Esphraim City of Esphraim City of Service City of Farmington City of Farm West City of Fountain Green City of Fountain Green City of Fountain Green City of Garland City of Heber City City of Heber City City of Hebrer City City of Herriman	City of Battle Ground City of Belleoue City of Bingen City of Bingen City of Blaine City of Bingen City of Bingen City of Bonnel City of Brewster City of Brewster City of Brewster City of Brewster City of Breity City of Breity City of Burlen City of Burlen City of Camas City of Camas City of Camas City of Casthere City of Chehali City of Chehali City of Chenel City of Clariston City of Clariston City of Clariston City of Clariston City of Clyde Hill
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Idaho	Oregon	South Carolina	Utah	Washington
City of Dover	City of Dayton	City of Hartsville	City of Huntington	City of Connell
City of Downey	City of Dayville	City of Inman	City of Hurricane	City of Cosmopolis
City of Driggs	City of Depoe Bay	City of Isle of Palms	City of Hyde Park	City of Covington
City of Dubois	City of Detroit	City of Johnsonville	City of Hyrum	City of Davenport
City of Eagle	City of Donald	City of Lake City	City of lyins	City of Dayton
City of Eden	City of Drain	City of Lancaster	City of Kamas	City of Deer Park
City of Elk River	City of Dundee	City of Landrum	City of Kanab	City of Des Moines
City of Emmett	City of Dunes City	City of Laurens	City of Kaysville	City of DuPont
City of Fairfield	City of Durham	City of Liberty	City of La Verkin	City of Duvall
City of Fernan Lake Village	City of Eagle Point	City of Liberty City of Loris	City of Layton	City of East Wenatchee
City of Filer	City of Echo	City of Manning	City of Lehi	City of Edgewood
City of Firth	City of Elgin	City of Marion	City of Lewiston	City of Edgewood  City of Edmonds
City of Firth	City of Enterorise			
	City of Enterprise City of Estacada	City of Mauldin City of Mullins	City of Lindon	City of Electric City
City of Fruitland			City of Logan	City of Ellensburg
City of Garden City	City of Eugene	City of Myrtle Beach	City of Manti	City of Elma
City of Genesee	City of Fairview	City of New Ellenton	City of Mapleton	City of Entiat
City of Georgetown	City of Falls City	City of Newberry	City of Marriott-Slaterville	City of Enumclaw
City of Glenns Ferry	City of Florence	City of North Augusta	City of Mendon	City of Ephrata
City of Gooding	City of Forest Grove	City of North Charleston	City of Midvale	City of Everett
City of Grace	City of Fossil	City of North Myrtle Beach	City of Midway	City of Everson
City of Grand View	City of Garibaldi	City of Orangeburg	City of Milford	City of Federal Way
City of Grangeville	City of Gaston	City of Pickens	City of Millville	City of Ferndale
City of Greenleaf	City of Gates	City of Rock Hill	City of Moab	City of Fife
City of Hagerman	City of Gearhart	City of Seneca	City of Mona	City of Fircrest
City of Hailey	City of Gervais	City of Simpsonville	City of Monroe	City of Forks
City of Hansen	City of Gladstone	City of Spartanburg	City of Monticello	City of George
City of Harrison	City of Glendale	City of Sumter	City of Morgan	City of Gig Harbor
City of Hayden	City of Gold Beach	City of Tega Cay	City of Moroni	City of Gold Bar
City of Hazelton	City of Gold Hill	City of Travelers Rest	City of Mt. Pleasant City	City of Goldendale
City of Heyburn	City of Grants Pass	City of Union	City of Murray	City of Grand Coulee
City of Hollister	City of Greenhorn	City of Walhalla	City of Myton	City of Grandview
City of Homedale	City of Gresham	City of Walterboro	City of Naples	City of Granger
City of Hope	City of Haines	City of Walterboro	City of Naples	City of Granite Falls
City of Hope City of Horseshoe Bend	City of Halfway	City of West Columbia	City of Nibley	City of Harrington
City of Huetter	City of Halsey	City of Westminster	City of North Logan	City of Hoquiam
City of Idaho City	City of Happy Valley	City of Woodruff	City of North Ogden	City of Ilwaco
City of Idaho Falls	City of Harrisburg	City of York	City of North Salt Lake	City of Issaquah
City of Inkom	City of Helix	Town of Allendale	City of Oakley	City of Kahlotus
City of Island Park	City of Heppner	Town of Andrews	City of Ogden	City of Kalama
City of Jerome	City of Hermiston	Town of Atlantic Beach	City of Orangeville	City of Kelso
City of Juliaetta	City of Hillsboro	Town of Awendaw	City of Orem	City of Kenmore
City of Kamiah	City of Hines	Town of Aynor	City of Panguitch	City of Kennewick
City of Kellogg	City of Hood River	Town of Batesburg-Leesville	City of Park City	City of Kent
City of Kendrick	City of Hubbard	Town of Bethune	City of Parowan	City of Kettle Falls
City of Ketchum	City of Huntington	Town of Blacksburg	City of Payson	City of Kirkland
City of Kimberly	City of Idanha	Town of Blackville	City of Perry	City of Kittitas
City of Kooskia	City of Imbler	Town of Blenheim	City of Plain City	City of La Center
City of Kuna	City of Independence	Town of Bluffton	City of Pleasant Grove	City of Lacey
City of Ranki	City of Irrigon	Town of Blythewood	City of Pleasant View	City of Lake Forest Park
City of Lava Hot Springs	City of Island City	Town of Bowman	City of Price	City of Lake Stevens
City of Lewiston	City of Jacksonville	Town of Branchville	City of Providence	City of Lakewood
City of Mackay	City of Jefferson	Town of Briarcliffe Acres	City of Providence	City of Langley
City of Malad City	City of Jefferson City of John Day	Town of Brunson	City of Richfield	City of Langley City of Leavenworth
City of Marsing	City of Johnson City	Town of Calhoun Falls	City of Richmond	City of Liberty Lake
City of McCall	City of Joseph	Town of Cameron	City of River Heights	City of Long Beach
City of McCammon	City of Junction City	Town of Campobello	City of Riverdale	City of Longview
City of Melba	City of Keizer	Town of Central	City of Riverton	City of Lynden
City of Menan	City of King City	Town of Chapin	City of Roosevelt	City of Lynnwood
City of Meridian	City of Klamath Falls	Town of Cheraw	City of Roy	City of Mabton
City of Middleton	City of La Grande	Town of Chesterfield	City of Salem	City of Maple Valley
City of Midvale	City of La Pine	Town of Clio	City of Salina	City of Marysville
City of Moscow	City of Lafayette	Town of Clover	City of Salt Lake City	City of Mattawa
City of Mountain Home	City of Lake Oswego	Town of Cottageville	City of Sandy	City of McCleary
City of Mullan	City of Lakeside	Town of Coward	City of Santa Clara	City of Medical Lake
City of Murtaugh	City of Lebanon	Town of Cowpens	City of Santaquin	City of Medina
City of Nampa	City of Lincoln City	Town of Denmark	City of Saratoga Springs	City of Mercer Island
City of New Meadows	City of Lonerock	Town of Donalds	City of Smithfield City	City of Mesa
City of New Plymouth	City of Lostine	Town of Due West	City of South Jordan	City of Mill Creek
City of Newdale	City of Lowell	Town of Duncan	City of South Ogden	City of Milton
City of Nezperce	City of Lyons	Town of Eastover	City of South Salt Lake City	City of Monroe
City of Notus	City of Madras	Town of Edgefield	City of South Weber	City of Montesano
City of Orofino	City of Malin	Town of Edisto Beach	City of Spanish Fork	City of Morton
City of Osburn	City of Manzanita	Town of Edisto Beach	City of Spring City	City of Moses Lake
City of Parker	City of Maupin	Town of Elgin	City of Spring City City of Springville	City of Mossyrock
City of Parma	City of McMinnville	Town of Elloree	City of St. George	City of Mountlake Terrace
City of Paul	City of Medford	Town of Estill	City of Sunnyside	City of Moxee
City of Pavette	City of Metalius	Town of Eutawville	City of Sunnyside	City of Mt. Vernon
City of Pierce	City of Mill City	Town of Fairfax	City of Suracuse	City of Mt. Vernon City of Mukilteo
City of Pierce City of Pinehurst	City of Mill City City of Millersburg	Town of Ft. Mill	City of Syracuse City of Taylorsville	City of Mukilteo City of Napavine
City of Plummer	City of Milton-Freewater	Town of Furman	City of Tooele	City of Newcastle
City of Pocatello	City of Milwaukie	Town of Gaston	City of Toquerville	City of Newport
City of Ponderay	City of Molalla	Town of Gifford	City of Tremonton	City of Nooksack
City of Post Falls	City of Monmouth	Town of Gilbert	City of Tropic	City of Normandy Park
City of Potlatch	City of Monroe	Town of Govan	City of Uintah	City of North Bend
City of Preston	City of Monument	Town of Gray Court	City of Vernal	City of North Bonneville
City of Priest River	City of Moro	Town of Great Falls	City of Washington	City of Oak Harbor
City of Rathdrum	City of Mosier	Town of Greeleyville	City of Washington Terrace	City of Oakville
City of Reubens	City of Mt. Angel	Town of Hampton	City of Wellington	City of Ocean Shores
City of Rexburg	City of Mt. Vernon	Town of Harleyville	City of Wellsville	City of Okanogan
City of Richfield	City of Myrtle Creek	Town of Heath Springs	City of Wendover	City of Olympia
City of Rigby	City of Myrtle Point	Town of Hemineway	City of West Bountiful	City of Omak
City of Riggins	City of Nehalem	Town of Hilda	City of West Bounding	City of Oroville
City of Ririe	City of Newberg	Town of Hilton Head Island	City of West Jordan	City of Orting
City of Roberts	City of Newport	Town of Hodges	City of West Point	City of Othello
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Idaho	Oregon	South Carolina	Utah	Washington
City of Rockland	City of North Bend	Town of Holly Hill	City of West Valley City	City of Pacific
City of Rupert	City of North Plains	Town of Hollywood	City of Willard	City of Palouse
City of Salmon	City of North Powder	Town of Honea Path	City of Woodland Hills	City of Pasco
City of Sandpoint	City of Nyssa	Town of Irmo	City of Woods Cross	City of Pateros
City of Shelley	City of Oakland	Town of Iva	Town of Alta	City of Pomeroy
City of Shoshone	City of Oakridge	Town of Jackson	Town of Altamont	City of Port Angeles
City of Smelterville	City of Ontario	Town of James Island	Town of Alton	City of Port Orchard
City of Soda Springs	City of Oregon City City of Paisley	Town of Jamestown Town of Jefferson	Town of Annahella	City of Port Townsend City of Poulsho
City of Spirit Lake City of St. Anthony	City of Paisley City of Pendleton	Town of Jetterson Town of Jenkinsville	Town of Annabella Town of Antimony	City of Poulsbo City of Prosser
City of St. Anthony City of St. Charles	City of Penaleton City of Philomath	Town of Johnston	Town of Apple Valley	City of Prosser City of Pullman
City of Stanley	City of Phoenix	Town of Jonesville	Town of Ballard	City of Puyallup
City of Star	City of Pilot Rock	Town of Kershaw	Town of Bear River City	City of Oguincy
City of Stites	City of Port Orford	Town of Kiawah Island	Town of Bicknell	City of Rainier
City of Sugar City	City of Portland	Town of Kingstree	Town of Big Water	City of Raymond
City of Sun Valley	City of Powers	Town of Lake View	Town of Boulder	City of Redmond
City of Tensed	City of Prairie City	Town of Lamar South Carolina	Town of Brian Head	City of Renton
City of Tetonia	City of Prineville	Town of Lane	Town of Bryce Canyon City	City of Republic
City of Troy	City of Rainier City of Redmond	Town of Latta	Town of Cannonville	City of Richland
City of Twin Falls		Town of Lexington Town of Lincolnville	Town of Castle Valley Town of Cedar Fort	City of Ridgefield
City of Ucon City of Victor	City of Reedsport City of Richland	Town of Little Mountain	Town of Centerfield	City of Ritzville City of Rock Island
City of Victor City of Wallace	City of Riddle	Town of Lockhart	Town of Centerned	City of Roslyn
City of Weippe	City of Rockaway Beach	Town of Lyman	Town of Circleville	City of Rosy
City of Weiser	City of Rogue River	Town of Lynchburg	Town of Clarkston	City of Royal City
City of Wendell	City of Roseburg	Town of Mayesville	Town of Clawson	City of Sammamish
City of Weston	City of Rufus	Town of McBee	Town of Cleveland	City of SeaTac
City of White Bird	City of Salem	Town of McClellanville	Town of Cornish	City of Seattle
City of Wilder	City of Sandy	Town of McColl	Town of Daniel	City of Sedro-Woolley
City of Winchester	City of Scappoose	Town of McCormick	Town of Deweyville	City of Selah
Higher Education  Roise State University	City of Scio City of Scotts Mills	Town of Meggett Town of Moncks Corner	Town of Eagle Mountain Town of Fimo	City of Sequim
Boise State University  College of Southern Idaho	City of Scotts Mills City of Seaside	Town of Moncks Corner Town of Mt. Pleasant	Town of Elmo Town of Elsinore	City of Shelton City of Shoreline
College of Southern Idaho College of Western Idaho	City of Seneca	Town of Neeses	Town of Elsinore Town of Elwood	City of Snohomish
Eastern Idaho Technical College	City of Shady Cove	Town of New Ellenton	Town of Emery	City of Snoqualmie
Idaho Division of Professional Technical Education	City of Sheridan	Town of Nichols	Town of Fairfield	City of Soap Lake
Idaho State University	City of Sherwood	Town of Ninety Six	Town of Francis	City of South Bend
Lewis-Clark State College	City of Siletz	Town of Norris	Town of Garden City	City of Spokane
North Idaho College	City of Silverton	Town of North	Town of Genola	City of Spokane Valley
University of Idaho	City of Sisters	Town of Norway	Town of Glendale	City of Sprague
Education (K-12)	City of Sodaville	Town of Olanta	Town of Glenwood	City of Stanwood
Aberdeen School District No. 58	City of Spray	Town of Pacolet Town of Pageland	Town of Goshen Town of Hanksville	City of Stevenson
Arbon Elementary School District No. 383 Avery School District	City of Springfield City of St. Helens	Town of Pamplico	Town of Hatch	City of Sultan City of Sumas
Basin School District No. 72	City of St. Paul	Town of Patrick	Town of Henefer	City of Sumner
Bear Lake County School District No. 33	City of Stanfield	Town of Pawleys Island	Town of Henrieville	City of Sunnyside
Bear Lake School District No. 33	City of Stayton	Town of Pelion	Town of Hideout	City of Tacoma
Blackfoot School District No. 55	City of Sublimity	Town of Pelzer	Town of Hinckley	City of Tekoa
Blaine County School District No. 61	City of Sumpter	Town of Pendleton	Town of Holden	City of Tenino
Bliss Joint School District No. 234	City of Sutherlin	Town of Perry	Town of Howell	City of Tieton
Bonneville Joint School District No. 93	City of Sweet Home	Town of Port Royal	Town of Huntsville	City of Toledo
Boundary County School District No. 101	City of Talent	Town of Prosperity	Town of Joseph	City of Tonasket
Bruneau-Grand View Joint School District Buhl Joint School District No. 412	City of Tangent	Town of Ravenel Town of Reidville	Town of Junction Town of Kanarraville	City of Toppenish
Butte County Joint School District No. 412  Butte County Joint School District No. 111	City of The Dalles City of Tigard	Town of Ridge Spring	Town of Kanasraville	City of Tukwila City of Tumwater
Caldwell School District No. 132	City of Figard City of Tillamook	Town of Ridgeland	Town of Kingston	City of Union Gap
Camas County School District No. 121	City of Toledo	Town of Ridgeville	Town of Knosharem	City of University Place
Cambridge School District	City of Troutdale	Town of Ridgeway	Town of Leeds	City of Vader
Cascade School District No. 422	City of Tualatin	Town of Saint Matthews	Town of Levan	City of Vancouver
Cassia County Joint School District No. 151	City of Turner	Town of Saint Stephen	Town of Loa	City of Waitsburg
Castleford Joint School District No. 417	City of Ukiah	Town of Salem	Town of Manila	City of Walla Walla
Challis Joint School District No. 181	City of Umatilla	Town of Salley	Town of Mantua	City of Wapato
Clark County School District No. 161	City of Union	Town of Saluda	Town of Marysvale	City of Warden
Coeur d'Alene School District No. 271 Cottonwood Joint School District No. 242	City of Unity City of Vale	Town of Santee Town of Scranton	Town of Meadow Town of Minersville	City of Washougal City of Wenatchee
Council School District No. 13	City of Veneta	Town of Seabrook Island	Town of New Harmony	City of West Richland
Culdesac Joint School District No. 342	City of Vernonia	Town of Sellers	Town of Newton	City of Westport
Dietrich School District No. 314	City of Waldport	Town of Sharon	Town of Ophir	City of White Salmon
Emmett Independent School District No. 221	City of Wallowa	Town of Six Mile	Town of Orderville	City of Winlock
Filer School District No. 413	City of Warrenton	Town of Snelling	Town of Paradise	City of Woodinville
Firth School District No. 59	City of Wasco	Town of Society Hill	Town of Paragonah	City of Woodland
Fremont County School District No. 215	City of West Linn	Town of South Congaree	Town of Portage Utah	City of Yakima/Yakima County
Fruitland School District No. 373 Garden Valley School District	City of Westfir City of Weston	Town of Springdale Town of St. George	Town of Redmond	City of Yelm City of Zillah
Garden Valley School District Genesee Joint School District No. 282	City of Weston City of Wheeler	Town of St. George Town of St. Matthews	Town of Redmond Town of Rockville	City of Zillah Consolidated Borough of Quil Ceda Village
Glenns Ferry Joint School District No. 192	City of Willamina	Town of Stuckey	Town of Rocky Ridge	Grays Harbor Council of Governments
Gooding Joint School District No. 231	City of Wilsonville	Town of Sullivans Island	Town of Rush Valley	Town of Almira
Grace Joint School District No. 148	City of Winston	Town of Summerton	Town of Scipio	Town of Beaux Arts Village
Hagerman Joint School District No. 233	City of Wood Village	Town of Summerville	Town of Scofield	Town of Bucoda
Hansen School District No. 415	City of Woodburn	Town of Summit	Town of Sigurd	Town of Carbonado
Highland Joint School District No. 305	City of Yachats	Town of Surfside Beach	Town of Springdale	Town of Cathlamet
Homedale School District No. 370	City of Yamhill	Town of Swansea	Town of Stockton	Town of Clyde Hill
Horseshoe Bend School District No. 73	City of Yoncalla Town of Ronanza	Town of Transaction	Town of Toquerville	Town of Colton
Idaho Falls School District No. 91 Independent School District of Boise City	Town of Bonanza Town of Butte Falls	Town of Trenton Town of Turbeville	Town of Torrey Town of Trenton	Town of Conconully Town of Concrete
Independent School District of Boise City  Jefferson County School District No. 251	Town of Butte Falls Town of Canyon City	Town of Turbeville Town of Ulmer	Town of Trenton Town of Tropic	Town of Concrete  Town of Coulee City
Jerome Joint School District No. 261	Town of Lakeview	Town of Varnville	Town of Uintah	Town of Coulee Dam
Joint School District No. 2	Town of Lexington	Town of Wagener	Town of Vernon	Town of Coupeville
Kamiah School District No. 304	Higher Education	Town of Ward	Town of Vineyard	Town of Creston
Kellogg Joint School District 391	Blue Mountain Community College	Town of Ware Shoals	Town of Virgin	Town of Cusick
Kendrick Joint School District No. 283	Central Oregon Community College	Town of West Pelzer	Town of Wales	Town of Darrington
Kimberly School District No. 414	Chemeketa Community College	Town of West Union	Town of Wallsburg	Town of Eatonville
Kootenai School District No. 274  Kuna Joint School District No. 3	Clackamas Community College Clatsop Community College	Town of Whitmire Town of Williamston	Uintah Basin Association of Governments Higher Education	Town of Elmer City Town of Endicott
Kuria JOINE SCHOOL DISTRICT NO. 3	Ciacop Community Conege	LOWILOL MILITARISTOLI	riigner coucation	TOWN OF ENGICOTE

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Idoko	D	outh Carolina L	Jtah v	tterbiersker
Idaho Lake Pend Oreille School District No. 84	Oregon So Columbia Gorge Community College	outh Carolina L Town of Williston	Jtah V College of Eastern Utah	Vashington Town of Fairfield
Lake Pend Oreille School District No. 84 Lakeland School District No. 272	Columbia Gorge Community College Eastern Oregon University	Town of Williston Town of Winnshoro	College of Eastern Utah  Davis Applied Technology College	Town of Farmington
Lakeland School District No. 272 Lanwai School District No. 341	Klamath Community College District	Town of Yemassee	Davis Applied Technology College Dixie Applied Technology College	Town of Friday Harbor
Lewiston Independent School District No. 1	Lane Community College	igher Education	Dixie State University	Town of Hamilton
Mackay School District No. 182	Linn-Benton Community College	Aiken Technical College	Mountainland Applied Technology College	
Madison School District No. 321	Mt. Hood Community College	Beaufort Jasper Higher Education Commission	Rocky Mountain University of Health Professions	Town of Harrah
Marsh Valley Joint School District No. 21	Oregon Coast Community College	Central Carolina Technical College	Salt Lake Community College	Town of Hatton
Marsing Joint School District No. 363	Oregon Department of Community Colleges and Workforce Developms	Clemson University	Snow College	Town of Hunts Point
McCall-Donnelly Joint School District No. 421	Oregon Health and Science University	Coastal Carolina University	Southern Utah University	Town of Index
Meadows Valley School District No. 11	Oregon Institute of Technology	College of Charleston	Tooele Applied Technology College	Town of lone
Melba School District No. 136	Oregon State University	Denmark Technical College	Uintah Basin Applied Technology College	Town of La Conner
Middleton School District No. 134	Oregon State University, Oregon Agricultural Experiment Station	Florence-Darlington Technical College	University of Utah	Town of LaCrosse
Midvale School District No. 433	Oregon University System	Francis Marion University	University of Utah Hospitals and Clinics	Town of Lamont
Minidoka County School District No. 331	Portland Community College	Greenville Technical College	Utah State University	Town of Latah
Moscow School District No. 281	Portland State University	Horry-Georgetown Technical College	Utah System of Higher Education	Town of Lind
Mountain Home School District No. 193	Reed College	Lander University	Utah Valley University	Town of Lyman
Mountain View School District No. 244	Rogue Community College	Medical University of South Carolina	Weber State University	Town of Malden
Mullan School District 392	Southern Oregon University	Midlands Technical College E	Education (K-12)	Town of Mansfield
Murtaugh Joint School District No. 418	Southern Oregon University Family Housing	Northeastern Technical College	Alpine School District	Town of Marcus
Nampa Christian Schools Inc.	Southwestern Oregon Community College	Orangeburg-Calhoun Technical College	Beaver County School District	Town of Metaline
Nampa School District No. 131	Tillamook Bay Community College	Piedmont Technical College	Box Elder School District	Town of Millwood
Nampa School District No. 131 New Plymouth School District			Cache County School District	Town of Naches
	Treasure Valley Community College	South Carolina State Board for Technical and Comprehensive Education		
Nez Perce Joint School District No. 302	Umpqua Community College	South Carolina State University	Canyons School District	Town of Nespelem
North Gem School District No. 149	University of Oregon	South Carolina Technical College System	Carbon School District	Town of Northport
Notus School District	Western Oregon University	Spartanburg Community College	Centro De La Familia De Utah Head Start Program School District	Town of Oakesdale
	Education (K-12)	Technical College of the Lowcountry	Daggett School District	Town of Odessa
Orofino Joint School District No. 171	Adel School District 21	The Citadel	Davis School District	Town of Pe EII
Parma School District No. 137	Adrian School District	Tri-County Technical College	Duchesne County School District	Town of Prescott
Payette School District No. 371	Alsea School District No. 7J	Trident Technical College	Emery County School District	Town of Reardan
Plummer-Worley Joint School District No. 44	Amity School District 4J	University of South Carolina	Freedom Preparatory Academy School District	Town of Riverside
Pocatello-Chubbuck School District No. 25	Annex School District 29	University of South Carolina, Aiken	Garfield County School District	Town of Rockford
Post Falls School District No. 273	Arlington School District No. 3	University of South Carolina, Upstate	Grand County School District	Town of Rosalia
Potlatch School District No. 285	Arock School District No. 81	Williamsburg Technical College	Granite School District	Town of Ruston
Preston Joint School District No. 201	Ashland School District No. 5	Winthrop University	Iron County School District	Town of Skykomish
Richfield School District No. 316	Ashwood School District	York Technical College	Jordan School District	Town of South Cle Elum
Ririe Joint School District No. 252		ducation (K-12)	Juab School District	Town of South Prairie
Rockland School District No. 382	Athena-Weston School District No. 29RJ	Abbeville County School District	Kane County School District	Town of Spanele
Salmon River Joint School District No. 243	Baker School District No. 5J	Alken County Public Schools	Logan City School District	Town of Springdale
Salmon Kiver Joint School District No. 243 Salmon School District No. 291	Bardon School District No. 53  Bandon School District	Allendale County School District	Millard School District	Town of St. John
Shelley School District No. 60	Banks School District No. 13	Anderson County School Districts 1 and 2 Career and Technology Cent	Morgan School District	Town of Steilacoom
Shoshone Joint School District No. 312	Beaverton School District No. 48	Anderson School District No. 1	Mountainland Head Start Program School District Office	Town of Twisp
Snake River School District	Bend-La Pine Public Schools	Anderson School District No. 2	Murray City School District	Town of Uniontown
Soda Springs Joint School District No. 150	Bethel School District No. 52	Anderson School District No. 3	Nebo School District	Town of Washtucna
South Lemhi School District No. 292	Blachly School District	Anderson School District No. 4	North Sanpete County School District	Town of Waterville
St. Maries Joint School District No. 41	Blachly School District 90	Anderson School District No. 5	North Sanpete School District	Town of Waverly
Sugar-Salem Joint District No. 322	Brookings Harbor School District	Bamberg School District No. 1	North Summit School District	Town of Wilbur
Swan Valley Elementary School District No. 33	Camas Valley School District	Bamberg School District No. 2	Ogden City School District	Town of Wilkeson
Swan Valley School District No. 92	Canby School District No. 86	Barnwell School District No. 45	Park City School District	Town of Wilson Creek
Teton County School District No. 401	Cascade School District No. 5	Beaufort County School District	Piute County School District	Town of Winthrop
Three Creek Joint School District No. 416	Centennial School District No. 28J	Berkeley County School District	Provo City School District	Town of Woodway
Troy School District No. 287	Central Curry School District No. 1	Blackville-Hilda Public Schools	Rich County School District	Town of Yacolt
Twin Falls School District No. 411	Central Linn School District	Calhoun County School District	Rich School District	Town of Yarrow Point
Valley School District No. 262	Central Point School District No. 6	Charleston County School District	Rural Utah Child Development Head Start Program School District Off I	
Vallivue School District No. 139	Central School District No. 13J	Cherokee County School District	Salt Lake City School District	Bates Technical College
Vision Charter School District # 463	Clackamas Education Service District	Chester County School District	San Juan School District	Bellevue Community College
Wallace School District # 463 Wallace School District No. 393	Clatskanie School District No. 6J	Chester County School District Chesterfield County School District	Sevier School District Sevier School District	Bellingham Technical College
	Colton School District No. 53		Sevier School District South Sangete School District	Big Bend Community College
Weiser School District No. 431		Clarendon County School District No. 1		
Wendell School District No. 232	Columbia Gorge Education Service District	Clarendon County School District No. 2	South Summit School District	Cascadia Community College
West Bonner County School District No. 83	Condon School District No. 25J	Clarendon County School District No. 3	Suu Head Start Program School District	Central Washington University
West Jefferson School District No. 253	Coos Bay School District No. 9	Clover School District No. 2	Thomas Edison Charter Schools	Centralia College
West Side School District No. 202	Coquille School District No. 8	Colleton County School District	Tintic School District	Clark College
Whitepine Joint School District No. 288	Corbett School District No. 39	Darlington County School District	Tooele County School District	Clover Park Technical College
Wilder School District No. 133	Corvallis School District No. 509J	Delta R-V School District	Uintah School District	Columbia Basin Community College
Special District	Cove School District No. 15	Dillon County School District No. 1	Wasatch County School District	Community Colleges of Spokane
Ada County Emergency Medical Services District	Crane Elementary School District	Dillon County School District No. 2	Washington County School District	Eastern Washington University
Ada County Highway District	Creswell School District No. 40	Dillon County School District No. 3	Wayne County School District	Edmonds Community College
Adams County Recreation District	Crook County School District	Dillon County School District No. 4	Weber School District	Everett Community College
Absahka Water and Sewer District	Crow-Applegate-Lorane School District No. 66		Special District	Evergreen State College
Albion Highway District	Culver School District No. 4	Dorchester School District No. 2	Ash Creek Special Service District	Grays Harbor College
Alpine Meadows Water and Sewer District	Dallas School District No. 2	Dorchester School District No. 2  Dorchester School District No. 4	Ashley Valley Water and Sewer Improvement District	Green River Community College
			Asnley Valley Water and Sewer Improvement District  Ballard Water and Sewer Improvement District	
American Falls Free Library District	David Douglas School District No. 40	Edgefield County Schools		Highline Community College
American Falls Housing Authority	Dayton School District No. 8	Fairfield County School District	Bear Lake Special Service District	Lake Washington Institute of Technology
Atlanta Highway District	Dayville School District No. 16J	Florence County School District No. 1	Bear River Water Conservancy District	Lower Columbia College
Avery Water and Sewer District	Douglas County School District	Florence County School District No. 2	Benchland Water District	Northwest Indian College
Avondale Irrigation District	Douglas County School District No. 4	Florence County School District No. 3	Benson Culinary Water Improvement District	Olympic College
Bayview Water and Sewer District	Douglas Education Service District	Florence County School District No. 4	Bona Vista Water Improvement District	Peninsula College
Bear Lake County Library District	Dufur School District No. 29	Florence County School District No. 5	Cache Mosquito Abatement District	Pierce College
Bench Sewer District	Eagle Point School District No. 9	Ft. Mill School District No. 4	Cache Valley Transit District	Renton Technical College
Benewah County Free Library District	Echo School District No. 5	Georgetown County School District	Canyonlands Health Care Special Service District	Seattle Community Colleges District VI
Big Canyon Fire District	Elgin School District	Greenville County School District	Carbon County Housing Authority	Shoreline Community College
Blaine County Housing Authority	Elkton School District No. 34	Greenwood School District No. 50	Carbon County Municipal Building Authority	Skagit Valley College
Blaine County Recreation District	Enterprise School District No. 21	Greenwood School District No. 52	Carbon County Recreation Transportation Special Service District	South Puget Sound Community College
Bliss Fire District	Estacada School District No. 108	Hampton County School District No. 2	Carbon Water Conservancy District	Tacoma Community College
Boise Basin Library District	Eugene School District No. 4J	Hampton School District No. 2	Castle Valley Special Service District	University of Washington
Boise Basin Library District  Boise City/Ada County Housing Authority	Falls City School District No. 4J	Hampton School District No. 1 Horry County Schools	Castle Valley Special Service District Cedar City Housing Authority	University or Washington Walla Walla Community College
Boise-Kung Irrigation District	Fern Ridge School District No. 28J	Jasper County School District	Cedar Mountain Fire Protection District	Washington State Board for Community and Technical Colleges
Bonneville County Fire District No. 1	Forest Grove School District	John de la Howe School District	Cedarview-Montwell Special Service District	Washington State Higher Education Facilities Authority
Bruneau Valley District Library	Fossil School District 21J	Kershaw County School District	Central Davis County Sewer District	Washington State Student Achievement Council
Bruneau Water and Sewer District	Gaston School District 511 J	Lancaster County School District	Central Iron County Water Conservancy District	Washington State University
Buhl Highway District	Gervais School District	Laurens County School District No. 55	Central Utah Water Conservancy District	Washington State University, Vancouver
Buhl Rural Fire Protection District	Gladstone School District	Laurens County School District No. 56	Central Weber Sewer Improvement District	Wenatchee Valley College
Burley Highway District	Glendale School District No. 77	Lee County School District	Charleston Water Conservancy District	Western Washington University
Caldwell Housing Authority	Glide School District	Legacy Charter Schools	Copperton Improvement District	Whatcom Community College
Canyon Highway District No. 4	Grant County Education Service District	Lexington County School District No. 1	Cottonwood Improvement District	Yakima Valley Community College
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Idaho	Oregon	South Carolina	Utah	Washington
Cascade Rural Fire District	Grant School District No. 3	Lexington County School District No. 2	Davis Community Housing Authority	Education (K-12)
Castleford Rural Fire District	Grants Pass School District No. 7	Lexington County School District No. 3	Davis County Housing Authority	Aberdeen School District No. 5
Central Fire District	Greater Albany Public School District 8J	Lexington County School District No. 4	Davis-Salt Lake Aerial Spray Authority	Adna School District No. 226
Central Orchards Sewer District	Gresham-Barlow School District	Lexington-Richland Counties School District No. 5	Duchesne County Upper Country Water Improvement District	Almira School District No. 17
Central Shoshone County Water District	Harney County School District No. 3	Marion County School District	Duchesne County Water Conservancy District	Anacortes School District No. 103
Clark County District Library	Harney Education Service District	Marion County School District No. 7	Emery County Housing Authority	Arlington Public Schools
Clarkia Free Library District	Harper School District No. 66	Marlboro County School District	Emery County Municipal Building Authority	Asotin-Anatone School District
Clarkia Highway District	Harrisburg School District No. 7	McCormick County School District	Emery County Special Service District No. 1	Auburn School District No. 408
Clearwater Free Library District	Helix School District No. 1-R	Newberry County School District	Emery Water Conservancy District	Bainbridge Island School District No. 303
Clearwater Highway District	Hermiston School District	Oconee County School District	Emigration Improvement District	Battle Ground School District No. 119
Clearwater Soil and Water Conservation District	High Desert Education Service District	Orangeburg Consolidated School District Four	Fruitland Special Service District	Bellevue Christian School District
Clearwater Water District	Hillsboro School District No. 1J	Orangeburg County Consolidated School District No. 3	Garden City Fire District	Bellevue School District No. 405
Consolidated Free Library District	Hood River County School District	Orangeburg County Consolidated School District No. 5	Grand County Housing Authority	Bellingham School District No. 501
Cottonwood Highway District	Huntington School District No. 16J	Pickens County School District	Granger-Hunter Improvement District	Benge School District No. 122
Custer Soil and Water Conservation District	Imbler School District No. 11	Richland County School District No. 1	Heber Valley Special Service District	Bethel School District No. 403
Dietrich Fire District	InterMountain Education Service District	Richland County School District No. 2	Hooper Water Improvement District	Bickleton School District
Dietrich Highway District	Ione School District R2	Rock Hill School District No. 3	Jensen Water Improvement District	Blaine School District No. 503
Doumecq Highway District	Jackson County School District No. 9	Saluda School District No. 1	Johnson Water Improvement District	Boistfort School District No. 234
Downey Swan Lake Highway District	Jackson Education Service District	South Carolina Public Charter School District	Jordan Valley Water Conservancy District	Bremerton School District
Dry Creek Cemetery Maintenance District	Jefferson County School District No. 509-J	Spartanburg County School District No. 1	Jordanelle Special Service District	Brewster School District No. 111
Eagle Fire Protection District	Jefferson School District	Spartanburg County School District No. 2	Juab Special Service Fire District	Bridgeport School District No. 75
Eagle Sewer District	Jewell School District No. 8	Spartanburg County School District No. 3	Kane County Water Conservancy District	Brinnon School District No. 46
East Bonner County Free Library District	John Day School District No. 3	Spartanburg County School District No. 4	Kearns Improvement District	Burlington-Edison School District No. 100
East Bonner County Library District	Jordan Valley School District No. 3	Spartanburg County School District No. 5	Lake Point Improvement District	Camas School District
East Greenacres Irrigation District	Joseph School District No. 6	Spartanburg County School District No. 6	Logan-Cache Airport Authority	Cape Flattery School District No. 401
Eastern Idaho Public Health District	Junction City School District No. 69	Spartanburg County School District No. 7	Maeser Water and Sewer Improvement District	Capital Region Educational Service District No. 113
Eastern Idaho Regional Wastewater Authority	Klamath County School District	Sumter School District	Magna Mosquito Abatement District	Carbonado Historical School District No. 19
Elk River Free Library District	Klamath Falls City Schools	Sumter School District No. 17	Magna Water District	Cascade Christian Schools
Elmore Soil and Water Conservation District	Knappa School District	Sumter School District No. 2	Metropolitan Water District of Salt Lake and Sandy	Cascade School District No. 228
Fenn Highway District	La Grande School District No. 1	Union County School District	Midvalley Improvement District	Cashmere School District No. 222
Ferdinand Highway District	Lake County School District No. 7	Ware Shoals School District No. 51	Midway Sanitation District	Castle Rock School District No. 401
Fish Haven Mosquito Abatement District	Lake Ed Service District	Williamsburg County Schools	Milford Area Healthcare Service District	Central Kitsap School District No. 401
Fremont County District Library	Lake Oswego School District No. 7J	Williston School District No. 29	Moab Mosquito Abatement District	Central Valley School District No. 356
Friedman Memorial Airport Authority	Lakeview School District No. 7	York School District No. 1	Moab Valley Fire Protection District	Centralia School District No. 401
Garden Valley District Library	Lane Education Service District	Special District	Mountain Green Sewer Improvement District	Chehalis School District No. 302
Garden Valley Fire Protection District	Lebanon Community School District No. 9	Abbeville Housing Authority	Mountain Regional Water Special Service District	Cheney School District No. 360
Garden Valley Recreation District	Lincoln County School District	Aiken Housing Authority	Mountain View Special Service District	Chewelah School District No. 36
Gateway Fire Protection District	Linn-Benton-Lincoln Education Service District	Anderson Housing Authority	Mt. Olympus Improvement District	Chief Leschi School System
Gem County Fire Protection District	Long Creek School District No. 17	Atlantic Beach Housing Authority	North Davis County Sewer District	Chimacum School District No. 49
Gem County Mosquito Abatement District	Lowell School District No. 71	Beaufort Housing Authority	North Davis Fire District	Clarkston School District No. J250-185
Glenns Ferry Highway District	Mapleton School District No. 32	Beaufort-Jasper Water and Sewer Authority	North Emery Water Users Special Service District	Cle Elum-Roslyn School District
Golden Gate Highway District No. 3	Marcola School District No. 79J	Beech Island Rural Community Water District	North Fork Special Services District	Clover Park School District No. 400
Gooding County Memorial Hospital District	McKenzie School District	Belton-Honea Path Water Authority	North Pointe Solid Waste Special Service District	Colfax School District No. 300
Grace District Library	McMinnville School District No. 40	Bennettsville Housing Authority	North Summit Fire District	College Place School District No. 250
Grangeville Highway District	Medford School District No. 549C	Berea Public Service District	North Tooele County Fire Protection District	Colton School District No. 306
Granite Reeder Water and Sewer District	Milton-Freewater School District No. 7	Berkeley County Water and Sanitation Authority	North Utah Water Conservancy District	Columbia School District No. 206
Greater Boise Auditorium District	Mitchell School District No. 55	Big Creek Water and Sewerage District	North View Fire District	Columbia School District No. 206, Stevens County
Greater Middleton Parks and Recreation District	Molalla River School District	Bluffton Township Fire District	Ogden Housing Authority	Columbia School District No. 400
Greater Swan Valley Fire Protection District No. 2	Monument School District	Boiling Springs Fire District, Greenville County	Ouray Park Water Improvement District	Colville School District No. 115
Groveland Water and Sewer District	Morrow County School District	Broad Creek Public Service District	Park City Fire Service District	Concrete School District No. 11
Harbor View Estates Water and Sewer District	Mt. Angel School District	Buffalo-Mt. Pisgah Fire Protection District	Price River Water Improvement District	Conway Consolidated School District No. 317
Hayden Lake Irrigation District	Multnomah Education Service District Consortium	Burton Fire District	Provo Housing Authority	Cosmopolis School District
Hayden Lake Recreational Water and Sewer District	Myrtle Point School District	Central Midlands Regional Transit Authority	Rockville/Springdale Fire Protection District	Coulee-Hartline School District No. 151
Hillsdale Highway District	Neah-Kah-Nie School District No. 56	Charleston Area Regional Transportation Authority	Roosevelt City Housing Authority	Coupeville School District No. 204
Homedale Highway District	Nestucca Valley School District No. 101	Charleston County Aviation Authority	Salt Lake City Housing Authority	Crescent School District
Hoo Doo Water and Sewer District	New Hope Christian Schools	Charleston County Housing and Redevelopment Authority	Salt Lake City Mosquito Abatement District	Creston School District No. 73
Horseshoe Bend Fire Protection District	Newberg School District No. 29J	Charleston Housing Authority	Salt Lake County Housing Authority	Curlew School District No- 50
Idaho Soil and Water Conservation District	North Bend School District No. 13	Charleston Naval Complex Redevelopment Authority	Sandy Suburban Improvement District	Cusick School District
Indian Valley Rural Fire District	North Central Education Service District	Charleston Soil and Water Conservation District	Scofield Reservoir Special Service District	Darrington School District No. 330
Iona-Bonneville Sewer District	North Clackamas School District No. 12	Cheraw Housing Authority	Sevier County Special Service District No. 1	Davenport School District No. 207
Island Park Fire District	North Douglas School District No. 22	Chester Housing Authority	Skyline Mountain Special Service District	Dayton School District No. 2
Jerome Highway District	North Lake School District	Chester Metropolitan District	Snyderville Basin Special Recreation District	Deer Park School District No. 414
Jerome Recreation District	North Marion School District No. 15	Chester Sewer District	Snyderville Basin Water Reclamation District	Dieringer School District
Jerome Rural Fire District No. 1	North Santiam School District No. 29	Coast Regional Transportation Authority	Solid Waste Special Service District No. 1	Dixie School District
Kamiah Fire Protection District	North Wasco County School District No. 21	Columbia Housing Authority	South Davis Sewer District	East Valley School District No. 361
Kamiah Highway District	Northwest Regional Education Service District	Conway Housing Authority	South Davis Water District	East Valley School District No. 361, Spokane County
Ketchum Rural Fire Protection District	Nyssa School District No. 26	Daniel Morgan Water District	South Ogden Conservation District	East Valley School District No. 90, Yakima County
Kidder Harris Highway District	Oakland School District	Darlington County Fire District	South Salt Lake Valley Mosquito Abatement District	Eastmont School District No. 206
Kingston Water District	Oakridge School District No. 76	Darlington County Water and Sewer Authority	South Summit Fire Protection District	Eatonville School District No. 404
Kootenai County Water District No. 1	Ontario School District No. 8C	Darlington Housing Authority	South Utah Valley Solid Waste District	Edmonds School District No. 15
Kootenai Ponderay Sewer District	Oregon City School District No. 62	Donalds-Due West Water and Sewer Authority	South Valley Sewer District	Educational Service District No. 112
Kootenai-Shoshone Soil and Water Conservation Distr	Oregon Trail School District No. 46	Dorchester County Sales Tax Transportation Authority	Southeastern Utah Housing Authority	Ellensburg School District No. 401
Kuna Library District	Paisley School District No. 11	Dorchester County Water Authority	Spanish Valley Water and Sewer Improvement District	Elma School District No. 68
Laclede Water District	Parkrose School District No. 3	Duncan Chapel Fire District	St. George Housing Authority	Endicott School District No. 308
Lakes Highway District	Pendleton School District No. 16	Easley Housing Authority	Stansbury Park Improvement District	Entiat School District No. 127
Latah County Library District	Perrydale School District No. 21J	Easley-Central Water District	Strawberry Electric Service District	Enumclaw School District No. 216
Latah Soil and Water Conservation District	Philomath School District No. 17J	East Richland County Public Service District	Sugar House Park Authority	Ephrata School District No. 165
Lemhi Soil and Water Conservation District	Phoenix-Talent School District	Edgefield County Water and Sewer Authority	Tabby Valley Park Special Service District	Evaline School District No. 36
Lewiston Orchards Irrigation District	Pilot Rock School District No. 2	Florence Housing Authority	Taylorsville-Bennion Improvement District	Everett School District No. 2
Lewiston-Nez Perce County Regional Airport Authority	Pine Eagle School District No. 61	Fort Mill Housing Authority	Thompson Special Service District	Evergreen School District No. 114, Clark County
Lincoln County Recreation District	Pinehurst School District	Fripp Island Public Service District	Timpanogos Special Service District	Evergreen School District No. 205
Little Blacktail Ranch Water District	Pleasant Hill School District	Gaffney Housing Authority	Tooele County Housing Authority	Federal Way Public Schools
Little Wood River Library District	Plush School District 18	Gaston Rural Community Water District	Tooele County Recreation Special Service District	Ferndale School District No. 502
Lizard Butte Library District	Port Orford-Langlois School District No. 2CJ	Georgetown County Water and Sewer District	Tridell-Lapoint Water Improvement District	Fife School District No. 417
Lost River Highway District	Portland Public School District No. 1	Georgetown Housing Authority	Uintah Animal Control and Shelter Special Service District	Finley School District
M&T Water and Sewer District	Powers School District No. 31	Gilbert-Summit Rural Water District	Uintah County Municipal Building Authority	Franklin Pierce School District No. 402
Mackay Free Library District	Prairie City School District No. 4	Grand Strand Water and Sewer Authority	Uintah Fire Suppression Special Service District	Freeman School District No. 358
Madison Library District	Prospect School District	Greenville Arena District	Uintah Health Care Special Service District	Garfield School District No. 302
Marsing Rural Fire District	Rainier School District No. 13	Greenville County Recreation District	Uintah Highlands Water and Sewer Improvement District	Glenwood School District
McCall Fire Protection District	Redmond School District No. 2J	Greenville County Redevelopment Authority	Uintah Mosquito Abatement District	Goldendale School District
McCall Memorial Hospital District	Reedsport School District No. 105	Greenville Housing Authority	Uintah Recreation District	Grand Coulee Dam School District
Meridian Cemetery Maintenance District	Region 9 Education Service District	Greenville Transit Authority	Uintah Transportation Special Service District	Grandview School District No. 200
Meridian Library District	Reynolds School District No. 7	Greenwood Metropolitan District	Uintah Water Conservancy District	Granger School District No. 204
Meridian Rural Fire Protection District	Riddle School District No. 70	Greer Housing Authority	Unified Fire Authority	Granite Falls School District No. 332

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Idaho	Oregon	South Carolina	Utah	Washington
Mica Kidd Island Fire Protection District	Riverdale School District No. 51J	Hartsville Housing Authority	Utah County Housing Authority	Grapeview School District No. 54
Middleton Rural Fire District	Rogue River School District No. 35	Hilton Head No. 1 Public Service District	Utah Paiute Housing Authority	Great Northern School District
Midvale Fire Protection District	Roseburg Public Schools	Holly Springs Fire-Rescue District	Utah Transit Authority	Green Mountain School District No. 103
Minidoka County Fire Protection District	Salem-Keizer Public School District No. 24J	Homeland Park Water and Sewer District	Utah Valley Dispatch Special Service District	Griffin School District No. 324
Minidoka County Highway District	Santiam Canyon School District No. 129J	James Island Public Service District	Wasatch County Fire District	Harrington Public Schools
Moreland Water and Sewer District	Santiam Christian Schools	Kingstree Housing Authority	Wasatch Front Waste and Recycling District	Highland School District No. 203
Mountain Home Highway District	Scappoose School District No. 1J	Lady's Island-St. Helena Fire District	Wasatch Integrated Waste Management District	Highline School District No. 401
Mountain Rides Transportation Authority	Scio School District No. 95C	Lake City Housing Authority	Washington County Water Conservancy District	Hockinson School District
Nampa and Meridian Irrigation District	Seaside School District	Lancaster County Water and Sewer District	Waste Management Service District No. 5	Hood Canal School District No. 404
Nampa Highway District No. 1	Sheridan School District No. 48J	Lancaster Housing Authority	Weber Basin Water Conservancy District	Hoquiam School District No. 28
Nampa Housing Authority	Sherman County School District	Lancaster Soil and Water Conservation District	Weber Fire District	Inchelium School District No. 70
New Plymouth Fire District	Sherwood School District No. 88J	Laurens Housing Authority	Weber Mosquito Abatement District	Issaquah School District No. 411
North Bingham County District Library	Silver Falls School District No. 4J	Lexington County Health Services District, Inc.	Weber-Box Elder Conservation District	Kahlotus School District No. 56
North Custer Hospital District North Kootenai Water and Sewer District	Sisters School District No. 6 Siuslaw School District No. 97J	Liberty-Chesnee-Fingerville Water District Local Housing Authority	Wellsville-Mendon Conservancy District White City Water Improvement District	Kalama School District No. 402 Keller School District No. 3
North Rootenal Water and Sewer District North Lake Recreational Sewer and Water District	South Coast Education Service District, Region No. 7	Local Housing Authority  Lowcountry Regional Transportation Authority	Woodruff Fire District	Keller School District No. 3 Kelso School District No. 458
North Latah County Highway District	South Coast Education Service District, Region No. 7  South Lane School District No. 45J3	Lugoff-Elgin Water Authority	State	Keiso School District No. 458 Kennewick School District No. 17
Northern Lakes Fire District	South Umpgua School District No. 19	Marion Housing Authority	State Of Utah	Kent School District No. 17
Northside Fire District	South Wasco County School District No. 1	Marlboro County Housing Authority	Utah Department of Administrative Services	Kettle Falls School District No. 212
Notus-Parma Highway District No. 2	Southern Oregon Education Service District	McColl Housing Authority	Utah Department of Health	Kiona-Benton City School District No. 52
Oakley Highway District	Spray School District No. 1	Medical University Hospital Authority	Utah State Legislature	Kittitas School District
Oakley Library District	Springfield School District No. 19	Metropolitan Sewer Sub-District	Utah State Treasurer	Klickitat School District No. 402
Ola District Library	St. Helens School District No. 502	Mitford Water and Sewer District	Tribal	La Center School District
Oneida County Fire District	St. Paul School District No. 45	Mullins Housing Authority	Confederated Tribes of the Goshute Reservation	La Conner School District No. 311
Oregon Trail Recreation District	Stanfield School District No. 61	Murrells Inlet-Garden City Fire District	Kanosh Band of the Paiute Indian Tribe of Utah	LaCrosse School District
Outlet Bay Water and Sewer District	Sutherlin School District No. 130	Myrtle Beach Air Force Base Redevelopment Authority	Koosharem Band of the Paiute Indian Tribe	Lake Chelan School District No. 129
Panhandle Health District	Sweet Home School District No. 55	Myrtle Beach Housing Authority	Northwestern Band of Shoshone Nation	Lake Quinault School District No. 97
Parma Rural Fire Protection District	Three Rivers School District	Newberry County Water and Sewer Authority	Northwestern Band of the Shoshone Nation Housing Authority	Lake Stevens School District No. 4
Pine Ridge Water and Sewer District	Tigard-Tualatin School District No. 23J	Newberry Housing Authority	Paiute Indian Tribe of Utah	Lake Washington School District No. 414
Pinehurst Water District	Tillamook School District No. 9	North Charleston Housing Authority	Skull Valley Band of Goshute Indians	Lakewood School District No. 306
Pioneer Irrigation District	Ukiah School District 80 R	North Charleston Sewer District	Ute Indian Tribe	Lamont School District
Placerville Fire Protection District	Umatilla School District No. 6	North Greenville Fire District		Liberty School District No. 362
Pocatello Housing Authority	Union School District 5	Oconee County Joint Regional Sewer Authority		Lind School District
Pocatello-Chubbuck Auditorium District	Vale School District No. 84	Parker Sewer and Fire Subdistrict		Longview School District No. 122
Portneuf District Library	Vernonia School District No. 47J	Patriots Point Development Authority		Loon Lake School District No. 183
Post Falls Highway District	Wallowa School District No. 12	Pee Dee Regional Airport District		Lopez Island School District No. 144
Power County Highway District	Warrenton-Hammond School District No. 30	Pee Dee Regional Transportation Authority		Lyle School District No- 406
Prairie Highway District	West Linn-Wilsonville School District	Piedmont Public Service District		Lynden School District No. 504
Prairie-River Library District	Willamette Education Service District	Pioneer Rural Water District		Mabton School District No. 120
Progressive Irrigation District	Willamina School District No. 30J	Powdersville Water District		Mansfield School District No. 207
Raft River Highway District	Winston-Dillard School District No. 116	Richland-Lexington Airport District		Manson School District
Rapid River Water and Sewer District	Woodburn School District No. 103	Richland-Lexington Riverbanks Park District		Mary M. Knight School District
Richfield District Library	Yamhill-Carlton School District No. 1	Rock Hill Housing Authority		Mary Walker School District No. 207
Riverside Independent Water District	Yoncalla School District No. 32	Saluda County Water and Sewer Authority		Marysville School District No. 25
Rock Creek Fire District	Special District	Sandy Springs Water District		McCleary School District No. 65
Rockland Rural Fire District	Adair Rural Fire Protection District	Santee Fire Service District		Mead School District No. 354
Rogerson Water District	Amity Fire District	Santee Wateree Regional Transportation Authority		Medical Lake School District No. 326
Ross Point Water District	Applegate Valley Fire District No. 9	Sheldon Township Fire District		Mercer Island School District No. 400
Sagle Fire District	Arch Cape Sanitary District	Slater-Marietta Fire District		Meridian School District No. 505
Salmon River Clinic Hospital District	Arch Cape Water District	South Carolina Housing Authority Bond Council		Methow Valley School District
Sam Owen Fire District	Arnold Irrigation District	South Carolina Public Employee Benefit Authority		Monroe School District No. 103
Santa-Fernwood Water and Sewer District	Aumsville Rural Fire District	South Carolina Regional Housing Authority No. 1		Montesano School District No. 66
Schweitzer Fire-Rescue District	Baker County Library District	South Carolina Regional Housing Authority No. 3		Morton School District No. 214
Settlers Irrigation District	Baker Rural Fire Protection District	South Carolina State Education Assistance Authority		Moses Lake School District No. 161
Shellev/Firth Fire District	Baker Valley Soil and Water Conservation District	South Carolina State Fiscal Accountability Authority		Mossyrock School District No. 206
Shoshone City & Rural Fire District	Bandon Rural Fire Protection District	South Carolina State Housing Finance and Development Authority		Mt. Adams School District No. 209
Shoshone County Fire Protection District No. 2	Barlow Water Improvement District	South Carolina State Ports Authority		Mt. Baker School District No. 507
Shoshone Highway District No. 2	Bay Area Hospital District	South Greenville Fire District		Mt. Vernon School District No. 320
South Bannock Library District	Bend Parks and Recreation District	South Island Public Service District		Mukilteo School District No. 6
South Bingham Soil Conservation District	Beverly Beach Water District	Southside Rural Community Water District		Naches Valley School District No. 3
South Boundary Fire Protection District	Black Butte Ranch Rural Fire Protection District	Spartanburg Housing Authority		Napavine School District No. 14
South Custer Fire District	Blue Mountain Hospital District	Spartanburg Regional Health Services District		Naselle-Grays River Valley School District No.165
South Fork Coeur d'Alene River Sewer District	Blue River Water District	St. Andrews Public Service District South Carolina		Nespelem School District No. 14
South Latah Highway District	Boardman Park and Recreation District	St. John's Fire District		Newport School District No. 56-415
Southside Water and Sewer District	Boardman Rural Fire Protection District	Starr-Iva Water and Sewer District		Nine Mile Falls School District No. 325/179
Southwestern Idaho Cooperative Housing Authority	Boring Water District No. 24	Startex-Jackson-Wellford-Duncan Water District		Nooksack Valley School District No. 506
St. Maries Fire Protection District	Boulder Creek Retreat Special Road District	Sumter Housing Authority		North Beach School District No. 64
Star Joint Fire District	Brownsville Rural Fire District	Talatha Rural Community Water District		North Franklin School District No. 51
Star Sewer and Water District	Buell-Red Prairie Water District	Taylors Fire and Sewer District		North Kitsap School District No. 400
Sun Valley Water and Sewer District	Bunker Hill Sanitary District	Three Rivers Solid Waste Authority		North Mason School District
Sunset Heights Water District	Burlington Water District	Tigerville Fire District		North Thurston Public Schools
Targhee Regional Public Transit Authority	Camellia Park Sanitary District	Tri-County Solid Waste Authority		Northport School District No. 211
Targhee Regional Public Transportation Authority	Cannon Beach Rural Fire Protection District	Union Housing Authority		Northshore School District No. 417
Teton County Fire Protection District	Central Lincoln People's Utility District	Valley Public Service Authority		Oak Harbor School District No. 201
Three Creek Highway District	Central Oregon Irrigation District	Waccamaw Regional Transportation Authority		Oakesdale School District No. 324
Three Mile Water District	Central Oregon Park and Recreation District	Wedgefield Stateburg Water District		Oakville School District No. 400
Timberlake Fire Protection District	Central Oregon Regional Housing Authority	West Anderson Water District		Ocean Beach School District No. 101
Twin Falls Highway District	Charleston Fire District	Westview-Fairforest Fire District		Ocosta School District No. 172
Twin Falls Housing Authority	Charleston Sanitary District	Whitney Fire Protection District		Odessa School District No. 105
Twin Falls Rural Fire Protection District	Chehalem Park and Recreation District	Williamsburg County Transit Authority		Okanogan School District No. 105
Twin Ridge Rural Fire District	Chenowith Water Public Utility District	Williamsburg County Water and Sewer Authority		Olympia School District No. 111
Union Independent Highway District	Chiloquin-Agency Lake Rural Fire Protection District	Woodruff Housing Authority		Olympic Educational Service District
Upper Fords Creek Rural Fire District	Christmas Valley Domestic Water Supply District	Woodruff-Roebuck Water District		Omak School District No. 19
Warm Lake Recreational Water District	Christmas Valley Park and Recreation District	York County Natural Gas Authority		Onalaska School District No. 300
Wendell Highway District	Clackamas County Fire District No. 1	State	_	Onion Creek School District No. 30
West Boise Sewer District	Clackamas County Housing Authority	Santee-Lynches Regional Council of Governments		Orcas Island School District No. 137
West Bonner Library District	Clackamas County Soil and Water Conservation District	South Carolina Department of Health and Environmental Control		Orchard Prairie School District No. 123
West Bonner Water and Sewer District	Clatskanie Park and Recreation District	South Carolina Department of Mental Health		Orient School District No. 65
West Pend Oreille Fire District	Clatskanie People's Utility District	South Carolina Department of Revenue		Oroville School District No. 410
Western Ada Recreation District	Clatskanie Rural Fire Protection District	South Carolina General Services Division		Orting School District No. 344
Western Elmore County Recreation District	Clatsop Care Center Health District	South Carolina Office of Regulatory Staff		Othello School District
Wilder Irrigation District	Clatsop County Housing Authority	South Carolina State Budget and Control Board		Palisades School District No. 102
Wilder Public Library District	Cloverdale Rural Fire Protection District	South Carolina State Treasurer's Office		Palouse School District No. 301
Wilder Rural Fire Protection District	Coburg Rural Fire Protection District	State Of South Carolina		Pasco School District No. 1

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Oregon Wilderness Ranch Fire Protection District Colton Fire District Township Township of Grand Meadow Winona Highway District Colton Water District Worley Fire District Columbia Corridor Drainage Districts Joint Contracting Authority Tribal Catawba Indian Nation Columbia Health District Worley Highway District Columbia Improvement District Idaho Department of Administration Columbia River People's Utility District Idaho Department of Health and Welfare Columbia Soil and Water Conservation District State Of Idaho Coos County Airport District Coos County Library Service District Tribal Coeur d'Alene Tribe Coquille Indian Housing Authority Kontenai Tribe of Idaho Conville Valley Hospital District Nez Perce Tribal Enterprises Corbett Water District Nez Perce Tribe Corvallis Rural Fire Protection District Shoshone-Bannock Tribes Cove Rural Fire Protection District Crooked River Ranch Rural Fire Protection District Crooked River Ranch Special Road District Curry Health District Curry Public Library District Dallas Cemetery District No. 4 Dean Minard Water District Dee Rural Fire Protection District Deschutes County 911 Service District Deschutes County Rural Fire District No. 1 Deschutes Valley Water District Devils Lake Water Improvement District Dexter Rural Fire Protection District Douglas County Fire District No. 2 Douglas County Housing Authority Douglas Soil and Water Conservation District Drakes Crossing Rural Fire Protection District Dufur Recreation District Eagle Valley Soil and Water Conservation District East Fork Irrigation District East Multnomah Soil and Water Conservation District East Umatilla County Health District East Valley Water District Echo Rural Fire District
Elsie-Vinemaple Rural Fire Protection District No. 11 Emerald People's Utility District Estacada Rural Fire District No. 69 Fairview Water District Falcon Cove Beach Water District Farmers Irrigation District Gardiner Sanitary District Gaston Rural Fire District Gates Rural Fire Protection District Gearbart Rural Fire Protection District Glendale Rural Fire Protection District Gleneden Sanitary District Goshen Fire District Government Camp Sanitary District Grand Ronde Sanitary District Grant County Transportation District Grant Soil and Water Conservation District Grants Pass Irrigation District Green Sanitary District Hahlen Road Special District Halsey-Shedd Rural Fire Protection District Hamlet Rural Fire Protection District Harbor Sanitary District Harbor Water Public Utility District Harney District Hospital Harney Soil and Water Conservation District Harriman Rural Fire Protection District Hazeldell Rural Fire Protection District Hebo Joint Water and Sewer Authority Heceta Water District Hermiston Cemetery District Hermiston Fire and Emergency Services District Hermiston Irrigation District Hood River County Library District Hood River County Transportation District Hood River Valley Parks and Recreation District Hoodland Fire District No. 74 Hubbard Rural Fire Protection District Ice Fountain Water District Illinois Valley Rural Fire Protection District Ione Rural Fire Protection District Irrigon Community Park and Recreation Maintenance District Jackson County Airport Authority Jackson County Fire District No. 3 Jackson County Fire District No. 5 Jackson County Housing Authority Jackson County Library District Jackson County Vector Control District Jackson Soil and Water Conservation District Jefferson Rural Fire Protection District John Day/Canyon City Parks and Recreation District Junction City Rural Fire Protection Distric Juniper Flat Rural Fire Protection District Keating Soil and Water Conservation District Keizer Rural Fire Protection District Kenn Fire Protection District

Paterson School District No. 50 Pe Ell School District No. 301 Peninsula School District Pioneer School District No. 402 Pomerov School District No. 110 Port Angeles School District No. 121 Part Townsend School District No. 50 Prescott School District No. 402-37 Pride Prep Schools Prosser School District No. 116 Puget Sound Educational Service District Pullman School District No. 267 Puyallup School District No. 3 Queets-Clearwater School District No. 20 Quilcene School District No. 48 Quillayute Valley School District No. 402 Quincy School District No. 144 Rainier School District No. 307 Raymond School District No. 116 Reardan-Edwall School District Renton School District No. 403 Republic School District Richland School District No. 400 Ridgefield School District No. 122 Ritzville School District Riverside School District Riverview School District No. 407 Rochester School District Rosalia School District No. 320 Royal School District San Juan Island School District No. 149 Satsop School District No. 104 Seattle Public Schools Sedro-Woolley School District No. 101 Selah School District No. 119 Selkirk School District No. 70 Seguim School District No. 323 Shaw Island School District No. 10 Shelton School District No. 309 Shoreline School District No. 412 Skykomish School District Snohomish School District No. 201 Snoqualmie Valley School District No. 410 Soap Lake School District No. 156 South Bend School District No. 118 South Kitsap School District No. 402 South Whidbey School District No. 206 Southside School District Spokane Public Schools Sprague School District St. John School District No. 322 Stanwood-Camano School District No. 401 Steilacoom Historical School District No. 1 Steptoe School District No. 304 Stevenson-Carson School District No. 303 Sultan School District No. 311 Summit Valley School District 202 Sumner School District No. 320 Sunnyside School District No. 201 Tacoma School District No. 10 Taholah School District No. 77 Tahoma School District No. 409 Tekna School District No. 265 Tenino School District No. 402 Thorp School District No. 400 Toledo School District No. 237 Tonasket School District Tonnenish School District No. 202 Touchet School District No. 300 Toutle Lake School District No. 130 Trout Lake School District No. R-400 Tukwila School District No. 406 Tumwater School District No. 33 Union Gap School District No. 2 University Place School District No. 83 Valley School District Valley School District No. 70 Vancouver School District No. 37 Vashon Island School District No. 402 Wahkiakum School District No. 200 Wahluke School District No. 73 Waitsburg School District Walla Walla School District No. 140 Wapato School District No. 207 Warden School District No. 146-161 Washington Schools Risk Management Pool Washington State Educational Service District Washougal School District Washtucna School District Waterville School District No. 209 Wellpinit School District Wenatchee School District No. 246 West Valley School District No. 208, Yakima County

Washington

Pateros School District

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Kernville-Gleneden Beach-Lincoln Beach Water District

Oregon Washington

Klamath County Fire District No. 1 Klamath County Library Service District Klamath Housing Authority Klamath Irrigation District Klamath Vector Control District La Grande Rural Fire Protection District La Pine Park and Recreation District La Pine Rural Fire Protection District La Pine Water District Lake District Hospital Lake Grove Water District Lakeside Fire District No. 4 Lane County Fire District No. 1 Lane Library District Lane Transit District Langlois Water District LaPine Special Sewer District Lebanon Aquatic District Lebanon Fire District Lewis and Clark Rural Fire Protection District Libby Drainage District Linn Benton Housing Authority Lookingglass Rural Fire District Lorane Rural Fire Protection District Lowell Rural Fire Protection District Lower Umpqua Hospital District Lusted Water District Madras Aquatic Center District Malheur County Housing Authority Malin Rural Fire Protection District Mapleton Water District Marion County Fire District No. 1 Marion Soil and Water Conservation District Medford Irrigation District Merrill Rural Fire Protection District Mid-County Cemetery Maintenance District Middle Fork Irrigation District Miles Crossing Sanitary Sewer District Mill City Rural Fire Protection District Milton-Freewater Water Control District Mist-Birkenfeld Rural Fire Protection District Mohawk Valley Rural Fire District Molalla River Improvement District Molalla Rural Fire Protection District No. 73 Monroe Rural Fire Protection District Morrow County Health District Mountain View Hospital District Mt. Angel Fire District Multnomah County Drainage District No. 1 Multnomah County Rural Fire Protection District No. 10 Multnomah County Rural Fire Protection District No. 14 Nesika Beach-Ophir Water District Neskowin Regional Sanitary Authority Neskowin Regional Water District Nestucca Rural Fire Protection District Netarts Oceanside Sanitary District Netarts-Oceanside Rural Fire Protection District North Bay Rural Protection Fire District North Bend City/Coos-Curry Housing Authority North Central Public Health District North Clackamas Parks and Recreation District North County Recreation District North Gilliam Cemetery District North Gilliam County Rural Fire Protection District North Lincoln Fire and Rescue District No. 1 North Powder Rural Fire Protection District
North Sherman County Rural Fire Protection District North Unit Irrigation District Northeast Oregon Housing Authority Northern Wasco County Park and Recreation District Northern Wasco County People's Utility District Northwest Oregon Housing Authority Nyssa Road Assessment District No. 2 Nyssa Rural Fire Protection District Oak Hill Sanitary District Oak Lodge Sanitary District Oak Lodge Water District Oceanside Water District Ochoco West Sanitary District Odell Sanitary District Ontario Library District Oregon Fire Districts Associatio Oregon Infrastructure Finance Authority Oregon Trail Library District Oregon Water Wonderland Unit II Sanitary District Owyhee Irrigation District
Pacific City Joint Water Sanitary Authority Pacific Communities Health District Palatine Hill Water District Peninsula Drainage District No. 1 Peninsula Drainage District No. 2 Pilot Rock Fire Protection District Pine Grove Rural Fire Protection District

West Valley School District No. 363. Spokane County White Pass School District No. 303 White River School District No. 416 White Salmon Valley School District No. 405-17 Wilbur School District No. 200 Willapa Valley School District No. 160 Wilson Creek School District Winlock School District No. 232 Wishkah Valley School District No. 117 Woodland School District No. 404 Yakima School District No. 7 Yelm Community School District No. 2 Zillah School District No. 205 Special District

Acme Water District No. 18

Adams County Fire Protection District No. 1 Adams County Mosquito Control Distric Aeneas Lake Irrigation District Alderwood Water and Wastewater District Alpine Water District Anacortes Housing Authority Annapolis Water District Asotin County Cemetery District No. 1 Asotin County Conservation District Asotin County Fire District No. 1 Asotin County Housing Authority Asotin County Public Utility District No. 1 Badger Mountain Irrigation District Bainbridge Island Metropolitan Park and Recreation District Basin City Water/Sewer District Bayview Beach Water District Beacon Hill Water and Sewer District

Beehive Irrigation District Belfair Water District No. 1 Bellevue Convention Center Authority Bellingham Housing Authority

Bellingham Public Development Authority Benton County Diking District No. 1

Benton County Fire Protection District No. 1 Renton County Fire Protection District No. 2 Benton County Fire Protection District No. 4

Renton County Fire Protection District No. 5 Benton County Fire Protection District No. 6 Benton County Mosquito Control District Benton County Public Utility District No. 1

Benton Irrigation District Benton-Franklin Health District

Beverly Water District Birch Bay Water and Sewer District Black Diamond Water District Bremerton Housing Authority

Buckhannon-Upshur County Airport Authority Burbank Irrigation District No. 4 Carnhope Irrigation District No 7

Cascadia Conservation District Cedar River Water and Sewer District Central Klickitat County Park and Recreation District Central Pierce Fire and Rescue District No. 6

Central Puget Sound Regional Transit Authority Central Valley Ambulance Authority

Chelan County Fire District No. 1 Chelan County Fire District No. 3

Chelan County Fire District No. 5 Chelan County Fire District No. 6 Chelan County Fire District No. 7 Chelan County Fire District No. 8 Chelan County Fire District No. 9

Chelan County Public Hospital District No. 1 Chelan County Public Utility District No. 1 Chelan County/Wenatchee Housing Authority

Chelan-Douglas Health District Chinook Water District

Chuckanut Community Forest Park District Clallam Conservation District

Clallam County Fire District No. 2 Clallam County Fire District No. 5 Clallam County Fire District No. 6

Clallam County Fire Protection District No. 1 Clallam County Fire Protection District No. 3 Clallam County Fire Protection District No. 4 Clallam County Hospital District No. 1 Clallam County Housing Authority

Clallam County Parks and Recreation District No. 1 Clallam County Public Hospital District No. 2 Clallam County Public Utility District No. 1

Clark County Fire District No. 10 Clark County Fire District No. 11 Clark County Fire District No. 13 Clark County Fire District No. 5 Clark County Fire Protection District No. 3 Clark County Fire Protection District No. 6 Clark County Public Utility District No. 1 Clark Regional Wastewater District

Cline Irrigation District

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Pleasant Hill Rural Fire Protection District

Pleasant Home Water District Polk County Fire District No- 1 Polk County Housing Authority Polk Soil and Water Conservation District Portland Metropolitan Area Water District Public Procurement Authority Rainbow Water District Raleigh Water District Redmond Area Park and Recreation District Riddle Rural Fire District River Forest Acres Special Road District River Road Park and Recreation District Rivergrove Water District Roads End Sanitary District Roberts Creek Water District Rockwood Water People's Utility District Rogue River Cemetery Maintenance District Rogue Valley Transportation District Roseburg Urban Sanitary Authority Sable Drive Road District Salem Area Mass Transit District Salem Housing Authority Salem-Keizer Transit District Santa Clara Rural Fire Protection District Santiam Water Control District Scappoose Rural Fire District Scio Rural Fire District Scottsburg Rural Fire District Seal Rock Fire District Seal Rock Water District Shangri-La Water District Shasta View Irrigation District Siletz Rural Fire Protection District Silverton Fire District Sisters-Camp Sherman Rural Fire Protection District Siuslaw Public Library District South Clackamas Transportation District South Suburban Sanitary District Southern Curry Cemetery Maintenance District Southwest Lincoln County Water District Spring River Special Road District Springfield Utility District Stanfield Fire District No. 7-402 Stayton Fire District Suburban East Salem Water District Sunrise Water Authority Sunset Empire Transportation District Swalley Irrigation District Sweet Home Fire and Ambulance District Talent Irrigation District Terrebonne Domestic Water District Three Sisters Irrigation District Tillamook County Transportation District Tillamook People's Utility District Tiller Rural Fire District Toledo Rural Fire Protection District Tri City Rural Fire District No. 4 Tri City Water District Tri-City Service District Tri-County Metropolitan Transportation District Tualatan Hills Park and Recreation District Tualatin Hills Park and Recreation District Tualatin Valley Irrigation District Tualatin Valley Water District Tumalo Irrigation District Twin Rocks Sanitary District Umatilla County Housing Authority Umatilla Hospital District Umatilla Land Redevelonment Authority Umatilla Morrow Radio and Data District Umatilla Reservation Housing Authority Umatilla Rural Fire Protection District Union Cemetery District Vale Oregon Irrigation District Valley View Water District Vandevert Acres Special Road District Vineyard Mountain Water and Improvement District Walla Walla River Irrigation District Wallowa County Health Care District Wamic Water and Sanitary Authority Warm Springs Housing Authority Wasco County Soil and Water Conservation District Washington County Fire District No. 2 Washington County Housing Authority Water Wonderland Improvement District Wedderburn Sanitary District West Slope Water District West Valley Housing Authority Western Lane Ambulance District Westport Wauna Rural Fire Protection District Westwood Hills Road District Wiard Memorial Park District Wickiup Water District

Clinton Water District Coal Creek Utility District Columbia Conservation District Columbia County Fire District No. 3 Columbia County Public Hospital District No. 1 Columbia County Rural Library District Columbia Irrigation District Columbia Valley Water District Colville Indian Housing Authority Consolidated Irrigation District No. 14 Covington Water District Cowiche Sewer District Cowlitz County Cemetery District No. 2 Cowlitz County Fire District No. 6 Cowlitz County Public Utility District No. 1 Cowlitz Transit Authority Cross Valley Water District Dallesport Water District Douglas County Fire District No. 2 Douglas County Fire Protection District No. 5 Douglas County Public Utility District No. 1 Douglas County Sewer District No. 1 Douglas-Okanogan County Fire District No. 15 East Columbia Basin Irrigation District East Gig Harbor Water District East Lewis County Public Development Authority East Pierce Fire and Rescue District No. 22 East Spokane Water District No. 1 East Wenatchee Water District Eastmont Metropolitan Park District Eastsound Sewer and Water District Edmonds Public Facilities District Ellensburg Business Development Authority Enterprise Cemetery District No. 7 Entiat Irrigation District Everett Housing Authority Everett Public Facilities District Evergreen Water-Sewer District No. 19 Fall City Water District Ferry County Public Utility District No. 1 Ferry/Okanogan County Fire Protection District No. 13 Fisherman Bay Sewer District Foster Creek Conservation District Four Lakes Water District No. 10 Franklin Conservation District Franklin County Cemetery District No. 2 Franklin County Fire District No. 1 Franklin County Fire Protection District No. 3 Franklin County Irrigation District No. 1 Franklin County Public Utility District No. 1 Freeland Water and Sewer District Ft. Worden Public Development Authority Gardena Farms Irrigation District No. 13 Goforth Special Utility District Grand Coulee Project Hydroelectric Authority Grandview Irrigation District Grant County Airport District No. 1 Grant County Fire District No. 10 Grant County Fire District No. 11 Grant County Fire District No. 3 Grant County Fire District No. 4 Grant County Fire District No. 7 Grant County Fire Protection District No. 5 Grant County Housing Authority
Grant County Mosquito Control District No. 1 Grant County Mosquito District No. 2 Grant County Port District No. 4 Grant County Port District No. 6 Grant County Port District No. 7 Grant County Public Hospital District No. 1 Grant County Public Hospital District No. 2 Grant County Public Hospital District No. 3 Grant County Public Hospital District No. 4 Grant County Public Utility District No. 2 Grant Transit Authority Grays Harbor Conservation District Grays Harbor County Fire Protection District No. 1 Grays Harbor County Fire Protection District No. 12 Gravs Harbor County Fire Protection District No. 14 Grays Harbor County Fire Protection District No. 2 Gravs Harbor County Fire Protection District No. 7 Grays Harbor County Housing Authority Grays Harbor County Water District No. 1 Gravs Harbor County Water District No. 2 Grays Harbor Drainage District No. 1 Grays Harbor Fire District No. 10 Grays Harbor Historical Seaport Authority Grays Harbor Public Utility District No. 1 Grays Harbor Transportation Authority Greater Wenatchee Irrigation District Greater Wenatchee Regional Events Center Public Facilities District Green Tank Irrigation District No. 11 Hartstene Pointe Water-Sewer District Highland Water District

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Willamalane Park and Recreation District

Oregon Washington Highlands Sewer District Highline Water District

Williams Rural Fire Protection District Willow Creek Park District Winchester Bay Sanitary District Winston-Dillard Fire District Winston-Dillard Water District Woodburn Rural Fire Protection District Yamhill County Housing Authority Vambill Fire Protection District Youngs River-Lewis and Clark Water District Oregon Department of Administrative Services Oregon Department of Revenue Oregon Health Licensing Agency
Oregon Higher Education Coordinating Commission Oregon Secretary of State Oregon State Board of Nursing State of Oregon Tribal

Burns Paiute Tribe

Klamath Tribes

Confederated Tribes of Coos, Lower Umpqua and Siuslaw Indians Confederated Tribes of Grand Ronde Community Confederated Tribes of Siletz Indians Confederated Tribes of the Umatilla Indian Reservation Confederated Tribes of the Warm Springs Coquille Indian Tribe

Historic Seattle Preservation and Development Authority Holmes Harbor Sewer District Hunters Water District Hydro Irrigation District No. 9 Icicle Irrigation District Inchelium Water District Irvin Water District No. 6 Island County Fire District No. 3 Island County Fire Protection District No. 1 Island County Housing Authority Jefferson County Conservation District Jefferson County Fire District No. 5 Jefferson County Fire Protection District No. 1
Jefferson County Fire Protection District No. 3 Jefferson County Public Utility District No. 1 Jefferson County Water District No. 3 Jefferson Transit Authority Juniper Beach Water District Kapowsin Water District Kelso Housing Authority Kennewick Housing Authority Kennewick Irrigation District Kennewick Public Facilities District Kennewick Public Hospital District Kent Fire Department Regional Fire Authority Kev Peninsula Metro Parks District King County Airport District No. 1 King County Ferry District King County Fire Protection District No. 16 King County Fire Protection District No. 2 King County Fire Protection District No. 20 King County Fire Protection District No. 25 King County Fire Protection District No. 27 King County Fire Protection District No. 28 King County Fire Protection District No. 34
King County Fire Protection District No. 37 King County Fire Protection District No. 40 King County Fire Protection District No. 43 King County Fire Protection District No. 44 King County Fire Protection District No. 45 King County Fire Protection District No. 47 King County Fire Protection District No. 50 King County Flood Control District King County Hospital District No. 4 King County Housing Authority King County Public Hospital District No. 1 King County Public Hospital District No. 2 King County Water District No. 1 King County Water District No. 111 King County Water District No. 117 King County Water District No. 119 King County Water District No. 125 King County Water District No. 19 King County Water District No. 20 King County Water District No. 45 King County Water District No. 49 King County Water District No. 54 King County Water District No. 90 Kitsap Conservation District Kitsap County Consolidated Housing Authority Kitsap County Fire District No. 18 Kitsap County Public Utility District No. 1 Kitsap County Rural Library District Kitsap Public Health District Kittitas County Conservation District Kittitas County Fire District No. 2 Kittitas County Fire Protection District No. 7 Kittitas County Hospital District No. 2 Kittitas County Housing Authority
Kittitas County Public Utility District No. 1 Kittitas County Water District No. 5 Kittitas County Water District No. 6 Kittitas County Water District No. 7 Klickitat County Fire District No. 14 Klickitat County Fire District No. 15 Klickitat County Fire District No.1 Klickitat County Fire Protection District No. 4 Klickitat County Fire Protection District No. 5 Klickitat County Port District No. 1 Klickitat County Public Hospital District No. 1 Klickitat County Public Hospital District No. 2 Klickitat County Public Utility District No. 1 Lacey Fire District 3 Lake Chelan Reclamation District Lake Chelan Sewer District Lake Forest Park Water District Lake Stevens Sewer District Lake Wenatchee Water District Lake Whatcom Water and Sewer District Lakehaven Utility District Lakewood Water District Lenora Water and Sewer District

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Lewis County Conservation District Lewis County Fire District No. 1 Lewis County Fire District No. 11 Lewis County Fire District No. 13 Lewis County Fire District No. 18 Lewis County Fire District No. 9 Lewis County Fire Protection District No. 14 Lewis County Fire Protection District No. 16 Lewis County Fire Protection District No. 2 Lewis County Fire Protection District No. 5 Lewis County Fire Protection District No. 6 Lewis County Fire Protection District No. 8 Lewis County Hospital District No. 1 Lewis County Public Facilities District Lewis County Public Utility District No. 1 Lewis County Water District No. 1 Lewis County Water District No. 3 Lewis Public Transportation Benefit Area Authority Liberty Lake Sewer and Water District Lincoln County Fire District No. 1 Lincoln County Fire District No. 4 Lincoln County Fire Protection District No. 5 Lincoln County Fire Protection District No. 6 Lincoln County Fire Protection District No. 8 Lincoln County Hospital District No. 3 Lincoln-Adams County Fire Protection District No. 3 Longview Housing Authority Lopez Island Library District Lower Elwha Housing Authority Lower Squilchuck Irrigation District Lummi Housing Authority Lummi Tribal Sewer and Water District Makah Housing Authority Malaga Water District Manchester Water District Manson Park and Recreation District Marshland Flood Control District Marysville Fire District Mason Conservation District Mason County Fire District No. 13 Mason County Fire District No. 17 Mason County Fire District No. 2 Mason County Fire District No. 4 Mason County Fire Protection District No. 5 Mason County Fire Protection District No. 8 Mason County Housing Authority Mason County Public Hospital District No. 1 Mason County Public Utility District No. 1 Mason County Public Utility District No. 3 Mason County Transit Authority Methow Valley Irrigation District Mid-Columbia Library District Midway Sewer District Moab Irrigation District No. 20 Moses Lake Irrigation and Rehabilitation District Mukilteo Water and Wastewater District Naches-Selah Irrigation District North Beach Water District North Central Washington Economic Development District North City Water District North County Regional Fire Authority North Highline Fire District North Perry Avenue Water District North Whidbey Park and Recreation District Northeast Sammamish Sewer and Water District Northshore Utility District Northwest Park and Recreation District No. 2 Okanogan Conservation District Okanogan County Cemetery District No. 4 Okanogan County Fire District No. 6 Okanogan County Fire Protection District No. 11 Okanogan County Housing Authority Okanogan County Public Hospital District No. 3 Okanogan County Public Hospital District No. 4 Okanogan County Public Utility District No. 1 Okanogan Fire Protection District No. 16 Okanogan Irrigation District Olympic View Water and Sewer District
Olympus Terrace Sewer District Orcas Island Library District Orchard Avenue Irrigation District No. 6 Oroville Housing Authority Oroville-Tonasket Irrigation District Othello Housing Authority Pacific Conservation District Pacific County Fire District No. 2 Pacific County Fire Protection District No. 1 Pacific County Fire Protection District No. 3
Pacific County Public Healthcare Services District No. 3 Pacific County Public Utility District No. 2 Pacific Hospital Preservation and Development Authority

Palouse Conservation District
Pasco/Franklin County Housing Authority
Pend Oreille County Fire District No. 2

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Pend Oreille County Fire District No. 4 Pend Oreille County Fire District No. 5 Pend Oreille County Library District
Pend Oreille County Public Hospital District No. 1 Pend Oreille County Public Utility District No. 1 Peninsula Housing Authority Peninsula Metropolitan Park District Peshastin Irrigation District Peshastin Water District Pierce Conservation District Pierce County Fire District No. 13 Pierce County Fire District No. 16 Pierce County Fire District No. 18 Pierce County Fire District No. 23 Pierce County Fire District No. 27 Pierce County Fire District No. 3 Pierce County Fire District No. 5 Pierce County Fire District No. 8 Pierce County Fire Protection District No. 14 Pierce County Fire Protection District No. 2
Pierce County Fire Protection District No. 21 Pierce County Housing Authority Pike Place Market Preservation and Development Authority Point Roberts Water District No. 4 Ponderay Shores Water and Sewer District Port Ludlow Drainage District Prescott Joint Parks and Recreation District Prosser Fire District No. 3 Prosser Public Hospital District Public Hospital District No. 1 Public Hospital District No. 3 Public Utility District No- 1 Puyallup Tribal Health Authority Quileute Housing Authority Quinault Housing Authority
Quincy-Columbia Basin Irrigation District Renton Housing Authority Richland Housing Authority Richland Public Facilities District Ronald Wastewater District Roza Irrigation District Sacheen Lake Sewer and Water District Sammamish Plateau Water and Sewer District San Juan Island Library District Saratoga Water District Scatchet Head Water District Seattle Chinatown International District Preservation and Development Author Seattle Housing Authority Seattle Southside Regional Tourism Authority Selah-Moxee Irrigation District Si View Metropolitan Park District Silver Lake Flood Control District Silver Lake Water And Sewer District Silverdale Water District Skagit Conservation District Skagit County Cemetery District No. 2 Skagit County Fire District No. 10 Skagit County Fire District No. 11 Skagit County Fire District No. 15 Skagit County Fire District No. 9 Skagit County Fire Protection District No. 13 Skagit County Fire Protection District No. 14 Skagit County Fire Protection District No. 2 Skagit County Fire Protection District No. 3 Skagit County Fire Protection District No. 4 Skagit County Fire Protection District No. 5 Skagit County Fire Protection District No. 8 Skagit County Housing Authority Skagit County Public Hospital District No. 1 Skagit County Public Hospital District No. 2 Skagit County Public Hospital District No. 304 Skagit County Public Utility District No. 1 Skagit County Sewer District No. 1 Skagit County Sewer District No. 2 Skagit Valley Public Hospital District No. 1 Skamania County Fire District No. 1 Skamania County Fire District No. 4 Skamania County Public Hospital District No. 1 Skamania County Public Utility District No. 1 Skamokawa Water and Sewer District Skyway Water and Sewer District Snohomish County Fire District No. 15 Snohomish County Fire District No. 16 Snohomish County Fire District No. 19 Snohomish County Fire District No. 26 Snohomish County Fire District No. 5 Snohomish County Fire Protection District No. 1

Snohomish County Fire Protection District No. 17 Snohomish County Fire Protection District No. 21 Snohomish County Fire Protection District No. 22 Snohomish County Fire Protection District No. 25 Snohomish County Fire Protection District No. 28 Snohomish County Fire Protection District No. 28 Snohomish County Fire Protection District No. 3 Snohomish County Fire Protection District No. 3

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Snohomish County Housing Authority
Snohomish County Public Hospital District No. 1 Snohomish County Public Hospital District No. 2 Snohomish County Public Utility District No. 1 Snohomish Health District Snohomish River Regional Water Authority Snoqualmie Valley Hospital District South Columbia Basin Irrigation District
South Correctional Entity Public Development Authority South Naches Irrigation District South Whatcom Fire Authority South Whidbey Parks and Recreation District South Yakima Conservation District Southwest Suburban Sewer District Spokane Conservation District Spokane County Fire District No. 12 Spokane County Fire District No. 2 Spokane County Fire District No. 4 Spokane County Fire Protection District No. 10 Spokane County Fire Protection District No. 11 Spokane County Fire Protection District No. 13 Spokane County Fire Protection District No. 3 Spokane County Fire Protection District No. 5 Spokane County Fire Protection District No. 8 Spokane County Fire Protection District No. 9 Spokane County Library District Spokane County Water District No. 3 Spokane Housing Authority Spokane Indian Housing Authority Spokane Public Facilities District Spokane Regional Health District Spokane Transit Authority Startup Water District Steptoe Sewer District No. 1 Stevens County Fire District No. 2 Stevens County Fire District No. 6 Stevens County Fire Protection District No. 1 Stevens County Fire Protection District No. 10 Stevens County Fire Protection District No. 12 Stevens County Fire Protection District No. 5 Stevens County Public Utility District No. 1 Stevens County Rural Library District Stevens Pass Sewer District Sun Harbor Water District No. 3 Sunnyside Housing Authority Sunnyside Valley Irrigation District Sunnyslope Water District Swinomish Housing Authority Tacoma Community Redevelopment Authority Tacoma Housing Authority Tacoma Metropolitan Park District Terrace Heights Sewer District Thea Foss Waterway Development Authority Three Rivers Regional Wastewater Authority Thurston Conservation District Thurston County Fire District No. 12 Thurston County Fire District No. 4 Thurston County Fire District No. 9 Thurston County Fire Protection District No. 3 Thurston County Fire Protection District No. 5 Thurston County Fire Protection District No. 6 Thurston County Fire Protection District No. 8 Thurston County Housing Authority Thurston County Public Utility District No. 1 Tri-County Economic Development District Tukwila Metropolitan Park District Underwood Conservation District Union Gap Irrigation District Val Vue Sewer District Valley Regional Fire Authority Valley View Sewer District Valley Water District Vancouver Housing Authority Vashon Park District Wahkiakum County Public Utility District No. 1 Wahkiakum Fire Protection District No. 1 Wahkiakum Port District No. 1 Walla Walla County Fire Protection District No. 1 Walla Walla County Fire Protection District No. 3 Walla Walla County Fire Protection District No. 4 Walla Walla County Fire Protection District No. 5 Walla Walla County Fire Protection District No. 8 Walla Walla County Rural Library District Walla Walla Housing Authority Wallula Water District No. 1 Washington State Convention Center Public Facilities District
Washington State Major League Baseball Stadium Public Facilities District

Washington State Tobacco Settlement Authority

Water District 19
Wells Ranch Irrigation District
Wenatchee Reclamation District
Wenatchee-Chiwawa Irrigation District
West Sound Utility District
Whatcom Conservation District

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Oregon South Carolina Washington

Whatcom County Fire District No. 1 Whatcom County Fire District No. 11 Whatcom County Fire District No. 14 Whatcom County Fire District No. 16 Whatcom County Fire District No. 17 Whatcom County Fire District No. 4 Whatcom County Fire District No. 5 Whatcom County Fire District No. 7 Whatcom County Fire District No. 8 Whatcom County Public Utility District No. 1 Whatcom County Water District No. 12 Whatcom County Water District No. 13 Whatcom County Water District No. 2 Whatcom County Water District No. 7 Whatcom Transportation Authority
Whidbey Island Public Hospital District Whitestone Reclamation District Whitman County Fire District No. 11 Whitman County Fire Protection District No. 12 Whitman County Fire Protection District No. 14
Whitman County Fire Protection District No. 7 Whitman County Public Hospital District No. 3 Whitman County Rural Library District Whitworth Water District No. 2 Willapa Valley Water District William Shore Memorial Pool District Williams Lake Sewer District No. 2 Wine Science Center Development Authority Wollochet Harbor Sewer District Woodinville Water District Yakima County Fire District No. 1 Yakima County Fire District No. 3 Yakima County Fire District No. 4 Yakima County Fire District No. 5 Yakima County Fire District No. 6 Yakima County Fire Protection District No. 12 Yakima County Fire Protection District No. 14 Yakima County Mosquito Control District Yakima Housing Authority Yakima Regional Clean Air Authority Yakima Rural County Library District Yakima-Tieton Irrigation District North Seattle Community College

Seattle Colleges State Of Washington Washington State Department of Enterprise Services Washington State Department of Health

Washington State Department of Social and Health Services

Washington State Health Care Authority Tribal

### Columbia River Inter-Tribal Fish Commission

Confederated Tribes of the Chehalis Reservation Confederated Tribes of the Colville Reservation Confederated Tribes of the Yakama Nation Cowlitz Indian Tribe Hoh Indian Tribe

Jamestown S'Klallam Tribe

Kalispel Tribe of Indians Lower Elwha Klallam Tribe

Lummi Indian Nation

Makah Tribe

Muckleshoot Indian Tribe

Nisqually Indian Tribe Nooksack Indian Tribe

Port Gamble S'Klallam Tribe Puyallup Tribe of Indians

Quileute Indian Tribe Quinault Indian Nation

Samish Indian Nation

Sauk-Suiattle Indian Tribe

Skokomish Indian Tribe

Snoqualmie Indian Tribe

Spokane Tribe

Squaxin Island Tribe

Stillaguamish Tribe of Indians Suquamish Tribe

Swinomish Indian Tribal Community
Tulalip Tribes

Upper Skagit Indian Tribe Yakama Nation Land Enterprise

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City/To	

City of Wincheste

Town of Abingdon

Town of Altavista

Town of Amherst

Town of Alberta

Appendix C - Political Subdivision List for City of Alexandria City of Bristol City of Buena Vista City of Charlottesville City of Chesapeake City of Colonial Heights City of Covington City of Danville City of Emporia City of Falls Church City of Franklin City of Galax City of Hampton City of Harrisonburg City of Honewell City of Lexington City of Lynchburg City of Manassa City of Manassas Park City of Martinsville City of Newport News City of Norfolk City of Norton City of Petersburg City of Poquoson City of Portsmouth City of Radford City of Richmond City of Roanoke City of Salem City of Staunton City of Suffolk

Chesapeake Airport Authority
Chesapeake Bay Bridge and Tunnel District City of Virginia Beach City of Waynesboro City of Williamsburg

Town of Annalachia Dickenson County Public Service Authority Town of Appomattox Town of Ashland Dinwiddie Airport and Industrial Authority Town of Redford Dinwiddie County Water Authority Town of Berryville District Three Governmental Cooperative Town of Big Stone Gap Dryden Water Authority Town of Blacksburg Town of Bluefield Eastern Shore of Virginia Broadband Authority
Essex County Industrial Development Authority
Fairfax County Economic Development Authority Town of Boones Mill Fairfax County Park Authority
Fairfax County Redevelopment and Housing Authority Town of Bowling Green Town of Boyce Fairfax County Water Authority
Fauquier County Water and Sanitation Authority
Floyd County Economic Development Authority
Floyd-Floyd County Public Service Authority Town of Boydton Town of Broadway Town of Brodnax Town of Brookneal Franklin Redevelopment and Housing Authority Town of Buchanan Frederick County Sanitation Authority Town of Burkeville Frederickshurg Stafford Park Authority

Town of Cape Charles Frederick-Winchester Service Authority Front Royal-Warren County Economic Development Authority Town of Cedar Bluff Town of Charlotte Court House Ft. Monroe Authority Giles County Public Service Authority Town of Chase City Town of Chatham Greensville County Water and Sewer Authority Town of Chariton Halifax County Industrial Development Authority Town of Chilhowie Halifax County Service Authority Hampton Redevelopment and Housing Authority Town of Chincoteague Town of Christiansburg Hampton Roads Planning District Commission Hampton Roads Regional Jail Authority Town of Claremont Town of Clarksville Hampton Roads Sanitation District Town of Clifton Harrisonburg Redevelopment and Housing Authority Town of Clifton Forge Harrisonburg-Rockingham Regional Sewer Authority Town of Clinchco Headwaters Soil and Water Conservation District Hopewell Redevelopment and Housing Authority

James River Water Authority Town of Coeburn Town of Colonial Beach John Flannagan Water Authority Town of Columbia Joint Public Service Authority

Town of Courtland Lee County Industrial Development Authority Town of Craigsville Town of Crewe Lee County Public Service Authority LENOWISCO Planning District Commission Town of Culpeper Town of Damascus Loudoun County Sanitation Authority Louisa County Water Authority Town of Dayton Lynchburg Redevelopment and Housing Authority Town of Dendron Town of Dillwyn Marion Redevelopment and Housing Authority Town of Drakes Branch

Town of Dublin Mecklenburg-Brunswick Regional Airport Authority Meherrin River Regional Jail Authority
Middle Peninsula Regional Airport Authority Town of Dungannon

Special Distrricts Accomack-Northampton Transportation District Albemarle County Service Authority

Albemarle-Charlottesville Regional Jail Authority Alexandria Redevelopment and Housing Authority Appomattox River Water Authority Bath County Airport Authority Bedford County Economic Develop

Bedford Regional Water Authority Beg Stone Gap Redevelopment and Housing Authority Blacksburg-Christiansburg-VPI Water Authority Blacksburg-Virginia Polytechnic Institute Sanitation Authority

Blue Ridge Airport Authority
Blue Ridge Crossroads Economic Development Authority

Blue Ridge Regional Jail Authority Blue Ridge Soil and Water Conservation District Bristol Redevelopment and Housing Authority Brookneal-Campbell County Airport Authority Brunswick County Industrial Development Authority Buchanan County Industrial Development Authority

Buena Vista Public Service Authority Campbell County Utilities and Service Authority Carroll County Industrial Development Authority Carroll-Grayson-Galax Solid Waste Authority Castlewood Water and Sewage Authority Central Shenandoah Planning District Commission

Central Virginia Regional Jail Authority Central Virginia Waste Management Authority Charlottesville Redevelopment and Housing Authority Charlottesville-Albemarle Airport Authority

Chesapeake Hospital Authority
Chesapeake Redevelopment and Housing Authority

Coeburn-Norton-Wise Regional Wastewater Authority
Craig-New Castle Solid Waste Authority
Crater District Area Agency on Aging/Foster Grandparent Program, Inc.

Culpener Soil and Water Conservation District Cumberland Plateau Planning District Commission Cumberland Plateau Regional Housing Authority

Cumberland Plateau Regional Waste Management Authority Danville Redevelopment and Housing Authority Danville-Pittsylvania County Regional Industrial Facilities Authority Dickenson County Industrial Development Authority

Lord Fairfax Soil and Water Conservation District

Maury Service Authority

Public K-12

County Accomack County Public Schools Accomack County Albemarle County Albemarle County Public Schools Alexandria City Public Schools Alleghany County Alleghany County Public Schools Amelia County Public Schools Amherst County Amherst County Public Schools Appomattox County Appomattox County Public School Arlington County Arlington Public Schools Augusta County Bath County Bedford County Atlantic Shores Christian School Augusta County Public Schools

Bedford County Public Service Authority Bath County Public Schools Bedford County Public Schools Bland County Public Schools Bland County Botetourt County **Rotetourt County Public Schools** Brunswick County

Bristol Virginia Public Schools Brunswick County Public Schools Buchanan County
Buchanan County Public Service Authority Buchanan County Schools Buckingham County

Craig County

Culpeper County

Cumberland County Dickenson County

Dinwiddie County

Essex County Fairfax County

Fauguier County

Floyd County Fluvanna County

Franklin County

Giles County

Frederick County

Gloucester County Goochland County

Grayson County

Greensville County

Greene County

Halifax County

Hanover County

Henrico County

Henry County

Buckingham County Public Schools Buena Vista City Public Schools Buckingham County Board of Supervisors Campbell County Campbell County Public Schools Caroline County Caroline County Public Schools

Carroll County Public Schools Charles City County School District Charles City County Charlotte County Public Schools Charlotte County Charlottesville City Schools Chesterfield County Chesapeake Public Schools Clarke County

Chesterfield County Public Schools Clarke County School District Colonial Beach Schools Colonial Heights Public Schools Copper River School District Covington City Public Schools Craig County Public Schools Culnener County Public Schools

Cumberland County Public Schools Danville Public Schools Dickenson County Public Schools Dinwiddie County Public Schools Fairfax County Public Schools Falls Church City Public Schools Fauquier County Public Schools Floyd County Public Schools Fluvanna County Public Schools

Franklin City Schools Franklin County Public Schools Frederick County Public School Fredericksburg City Public Schools Galax City Public Schools

Giles County Public Schools Henry County Public Service Authority Gloucester County Public Schools Highland County Goochland County Public Schools Isle of Wight County James City County King and Queen County Grayson County Public Schools

Greene County Schools Greensville County Public Schools King George County King George County Service Authority Halifax County Public Schools Hampton City Schools King William County Hanover County Public Schools Lancaster County

Harrisonburg City Public Schools Henrico County Public Schools Loudoun County Henry County Public Schools Louisa County unenburg County Hopewell Public Schools Madison County Imagine Schools Mathews County Isle of Wight County Schools Mecklenburg County King and Queen County Public Schools Middlesex County King George County Public Schools King William County Public Schools Montgomery County Nelson County Lancaster County Public School System New Kent County Lee County Public Schools Northampton Cour Lexington City Schools Northumberland County

Loudoun County Public Schools Nottoway County Orange County Louisa County Public Schools Lynchburg City Schools Page County Madison County Public Schools Patrick County Pittsylvania County Pittsylvania County Service Authority Manassas Park City Schools Martinsville Public Schools Powhatan County

Mathews County School District Prince Edward County Mecklenburg County Public Schools Prince George County Middlesex County Public Schools Montgomery County Public Schools Prince William County
Prince William County Service Authority

Nelson County Public Schools Pulaski County New Kent County Schools Newport News Public Schools Rappahannock County Richmond County Norfolk Public Schools Roanoke County Northampton County School District Rockbridge County

Northumberland County Public Schools Rockbridge County Public Service Authority

Norton City Public Schools Rockingham County Nottoway County Public Schools Orange County Public Schools Scott County

**Public Higher Education** 

Blue Ridge Community College Central Virginia Community College Christopher Newport University College of William and Mary Dabney S. Lancaster Community College Danville Community College Eastern Shore Community College Eastern Virginia Medical School George Mason University Germanna Community College

J. Sargeant Reynolds Community College James Madison University John Tyler Community College Longwood University

Lord Fairfax Community College Massanutten Technical Center Mountain Empire Community College New College Institute New River Community College

Norfolk State University Northern Virginia Community College Carroll County
Carroll County Public Service Authority Old Dominion University Patrick Henry Community College Paul D. Camp Community College Piedmont Virginia Community College

Radford University Rappahannock Community College Richard Bland College

Rowanty Technical Center Southern Virginia Higher Education Center Southside Virginia Community College Southwest Virginia Community College State Council of Higher Education for Virginia Thomas Nelson Community College

Tidewater Community College University of Mary Washington University of Virginia University of Virginia Foundation University of Virginia Health System University of Virginia, Wise Virginia College Savings Plan Virginia Commonwealth University Virginia Community College System

Virginia Highlands Community College Virginia Military Institute Virginia Polytechnic Institute and State University Virginia State University

Virginia Western Community College Wytheville Community College

State

State of Virginia Virginia Department of Behavioral Health and Developmental Services

Virginia Department of General Services Virginia Department of Health Virginia Department of Health Professions Virginia Department of Public Works

Townships winship of Green Ross County

Appendix 0 Page 1 of 2 City/Town Town of Elkton Town of Exmore Town of Farmville Town of Fincastle

Town of Floyd

Special Distrricts Montgomery County Public Service Authority Montgomery Regional Solid Waste Authority Mt. Rogers Planning District Commission New River Regional Water Authority New River Resource Authority

Town of Fries New River Valley Planning District Commission New River Valley Regional Jail Authority Town of Front Royal Newport News Redevelopment and Housing Authority Town of Gate City Town of Glade Spring Nicholas County Solid Waste Authority Town of Glasgow

Norfolk Airport Authority Norfolk Economic Development Authority

Town of Glen Lvn Town of Gordonsville Town of Goshen Norfolk Redevelopment and Housing Authority Northern Neck Planning District Commission Town of Gretna Northern Virginia Regional Park Authority Northern Virginia Transportation Authority Northwestern Regional Jail Authority Town of Grottoes Town of Halifax Town of Hamilton Town of Haymarket NRV Regional Water Authority

Pamunkey Regional Jail Authority
Patrick County Economic Development Authority Town of Havsi Pepper's Ferry Regional Wastewater Treatment Authority
Petersburg Redevelopment and Housing Authority Town of Herndon Town of Hillsville Peumansend Creek Regional Jail Authority Town of Honaker

Piedmont Soil and Water Conservation District Planning District One Behavioral Health Services Town of Hurt Town of Independence Town of Iron Gate Portsmouth Redevelopment and Housing Authority Town of Irvington Prince William County Park Authority Pulaski County Public Service Authority Town of Jonesville

Town of Kenbridge Pulaski County Sewerage Authority

Town of Keysville Town of Kilmarnock Radford Industrial Development Authority
Randolph County Water, Sewer and Fire Protection Authority Town of La Crosse Rapidan Service Authority

Town of Lawrenceville

Rappahannock Regional Jail Authority Rappahannock-Shenandoah-Warren Regional Jail Authority Town of Leesburg

Town of Louisa Region 2000 Services Authority Town of Lovettsville Richmond Behavioral Health Authority Town of Luray Richmond Hospital Authority Town of Marion Town of Middleburg Richmond Metropolitan Authority Richmond Redevelopment and Housing Authority

Town of Middletown Richmond Regional Planning District Commission Town of Mineral Town of Monterey Rivanna Solid Waste Authority Rivanna Water and Sewer Authority Town of Montross Riverside Regional Jail Authority

Town of Mt. Jackson Roanoke Redevelopment and Housing Authority Roanoke River Service Authority Town of Narrows Town of New Castle Roanoke Valley Broadband Authority Roanoke Valley Resource Authority Town of New Market

Town of Nickelsville Robert E. Lee Soil and Water Conservation District Town of Occopian Rockbridge Area Network Authority Town of Onancock Rockbridge County Solid Waste Authority Town of Orange Russell County Industrial Development Authority Town of Pamplin City Russell County Public Service Authority Town of Parksley Scott County Economic Development Authority Town of Pearisburg Scott County Redevelopment and Housing Authority Town of Pembroke Shenandoah Valley Soil and Water Conservation District

Smyth County Industrial Development Authority Smyth Washington Regional Industrial Facilities Authority

Town of Pennington Gap Town of Phenix Town of Pocahontas Town of Pound South Central Wastewater Authority Southeastern Public Service Authority Town of Pulaski Southside Planning District Town of Purcellville Town of Quantico Southside Regional Jail Authority Southwest Regional Recreation Authority Town of Remineton Southwest Virginia Regional Jail Authority Suffolk Redevelopment and Housing Authority Tappahannock-Essex County Airport Authority Town of Rich Creek Town of Richlands Town of Ridgeway Tazewell County Airport Authority Tazewell County Industrial Development Authority Town of Round Hill Tazewell County Public Service Authority

Town of Rural Retreat Tazwell County Public Service Authority Town of Saltville Thomas Jefferson Planning District Commission Town of Scottsville Thomas Jefferson Soil and Water Conservation District Town of Shenandoal Toms Brook-Maurertown Sanitary District Town of Smithfield Upper Occoquan Service Authority Town of South Boston Valley Municipal Utility District No. 2 Vint Hill Economic Development Authority Virginia Beach Development Authority Town of South Hill

Town of St. Paul Town of Stanley Virginia Commercial Space Flight Authority Town of Stephens City Town of Strasburg Virginia Highlands Airport Authority Virginia Housing Development Authority Town of Stuart Virginia Peninsulas Public Service Authority Virginia Port Authority

Town of Tangier Town of Tappahannock Virginia Resources Authority

Town of Tazewell Virginia Tech/Montgomery Regional Airport Authority Virginia/Carolina Water Authority Virginia's First Regional Industrial Facility Authority Town of Timberville Town of Troutville

Town of Urbanna Washington County Industrial Development Authority Town of Victoria Washington County Service Authority

Town of Vienna Waynesboro Economic Development Authority Town of Vintor Waynesboro Redevelopment and Housing Authority West Piedmont Planning District Town of Wakefield

Town of Warrenton Western Virginia Water Authority Town of Warsaw Town of Washington Williamsburg Area Transit Authority Winchester Regional Airport Authority Town of Waverly Wired Road Authority Town of West Point Wise County Public Service Authority

Town of White Stone Wise County Redevelopment and Housing Authority Town of Windsor Woodway Water and Sewer Authority

Town of Wise Town of Woodstock Wytheville Redevelopment and Housing Authority

Town of Wytheville

Public K-12

Page County Public Schools Patrick County Public Schools Petersburg City Public Schools Pittsylvania County School District Poquoson City Public Schools Portsmouth Public Schools Powhatan County Public Schools Prince Edward County Schools Prince George County Public Schools Prince William County Schools Pulaski County Public Schools

Radford City Schools Rappahannock County Public Schools Richmond City Public Schools Richmond County Public Schools Roanoke City Public Schools

Roanoke County Public Schools Rockbridge County Schools Rockingham County Public Schools Russell County Public Schools Salem City Schools Scott County Public Schools Shenandoah County Public Schools Smyth County Public Schools Southampton County Public Schools Spotsylvania County Public Schools Stafford County Public Schools Staunton City Schools

Suffolk Public Schools Surry County Public Schools Sussex County Public Schools Tazewell County Public Schools Virginia Beach City Public Schools Warren County Public Schools Washington County School Distric Wavnesboro Public Schools

West Point Public Schools Westmoreland County Public Schools Williamsburg-James City County Public Schools

Winchester Public Schools Wise County Public Schools Wythe County Public Schools York County Public Schools

Scott County Public Service Authority Shenandoah County Smyth County Southampton County Spotsylvania County Stafford County Surry County Sussex County

County

Tazewell County Tri-County Lake Administrative Commission

Warren County Washington County Westmoreland County Wise County York County

Public Higher Education State Townships

Appendix C Page 2 of 2

# ADDENDUM ONE (1)

To that certain

# NJPA RFP #122017

Issued by National Joint Powers Alliance® For the procurement of

# SEWER VACUUM, HYDRO-EXCAVATION, AND STREET SWEEPER EQUIPMENT, WITH RELATED ACCESSORIES **AND SUPPLIES**

Consider the following to be part of the above-titled RFP: Question and Answer.

QUESTION: Are sewer pipeline inspection cameras within the scope?

**ANSWER:** Yes, as equipment or an accessory used in the cleaning of sewer lines, sewer pipeline inspection cameras are within the scope of this RFP.

Acknowledgment of Addendum One (1) to RFP 122017 emailed on December 7, 2017.

COMPANY NAME:		
SIGNATURE:		
DATE:		
Plassa include this si	aned Addendum with your REP response	

Please include this signed Addendum with your RFP response.