



Mr. Kent Taylor  
El Dorado County  
2441 Headington  
Placerville, CA 95667  
Revised: 7-13-20

Dear Kent,

Per your recent request for a Sourcewell price quotation on a new John Deere model 544L wheel loader equipped identical to your two latest 544L loaders, I am pleased to offer the following updated quotation on this model for your review and consideration. This revision confirms the Sourcewell/Deere discounts for the 3<sup>rd</sup> quarter of 2020.

( 1 ) New John Deere model 544L Wheel Loader standard equipped per the attached brochure and per your current 544L units;

7580DW 544L LOADER

- 2605 English Labels and Decals
- 0924 John Deere PowerTech FT4 Engine
- 1520 Reversing Fan Drive
- 1430 Air Intake System with Centrifugal Precleaner Engine
- 1310 Engine Exhaust with Flat Black Curved Stack
- 1610 Standard Fuel Filter & Water Separator
- 1215 140 amp Alternator
- 1905 Standard Cab with A/C
- 1940 7-Inch Display Monitor
- 2020 High Lift Loader Boom / Z-Bar Loader Linkage
- 2360 Joystick Loader Control
- 2404 4-Function Loader Hydraulics
- 2510 Ride Control
- 2730 24 Volt to 12 Volt - 30 Amp Converter
- 7140 LED Work and Drive Lights
- 1120 5-Speed Transmission with Lock-up Torque Converter
- 3049 High Traction - Front & Rear Hydraulically Locking Differential Axles
- 3120 Manual Differential Lock
- 8220 Rear Cast Bumper/Counterweight with Rear Hitch and Locking Pin
- 5530 Standard Fenders
- 5610 Left Side Steps
- 8240 Rear Camera
- 8275 LED Strobe Beacon with Bracket
- 8450 Cab with Air A/C Charge
- 2220 Standard Fabric, Back Rest Extension, Air Suspension Seat
- 8320 Heated Outside Mirrors
- 8560 Hydraulic Bucket Coupler / JRB 416 Pattern

2120	Steering Wheel Only
170C	JDLink machine Monitoring System with 5 years of subscription paid
4934	20.5R25 ( L3 ) Radial Tires with 3-Piece Wheels ( no brand preference )
8360	Standard Radio
9015	Engine Block Heater
9055	Throttle Lock
9240	Engine Compartment Light
9410	Bottom Guards and Transmission Side Frame Guards
1970	Hydraulic Fluid - Hydrau XR
9140	5.0 lbs. multi purpose (ABC) Dry Chemical Fire Extinguisher
9520	License Plate Bracket and Light
9525	Slow Moving Vehicle (SMV) Emblem

<b>Total "Base Machine" List price:</b>	<b>\$ 268,760.00 + tax</b>
<b>Less 41% Sourcewell Discount per contract # 032119-JDC:</b>	<b><u>( \$ 110,192.00 )</u></b>
<b>Sourcewell Base Machine Sales Price:</b>	<b>\$ 158,568.00 + tax</b>
<b>Plus Inbound Freight, Dealer PDI, 2.75 cy JRB Multi-Purpose Loader Bucket, Parts &amp; Repair CDs, Delivery:</b>	<b><u>\$ 25,977.00</u></b>
<b>Total Final Delivered Machine Sales Price:</b>	<b>\$ 184,545.00 + tax</b>

**Options for Additional Consideration:** ( add to final Sales Price above )

Code 2026 "High Lift Plus" Loader Boom ( 13" longer than high lift boom ):	\$ 1,125.00
--	-------------

Prices are current but subject to escalation and do not include any applicable taxes or fees. This price quotation is firm until 10-31-20.

Kent, thank you for the opportunity to quote John Deere wheel loaders. Please do not hesitate to contact me should you have any questions or need any additional info.

Sincerely,

*Mike Pilat*

Mike Pilat – Territory Mgr.  
Pape Machinery

01/22/18

2850 El Centro Rd.  
Sacramento, CA 95833 ( 916 ) 997-8626