



Mr. Kent Taylor
El Dorado County
2441 Headington
Placerville, CA 95667
Revised: 7-13-20

Dear Kent,

Per your recent request for a Sourcewell price quotation on a new John Deere model 410L backhoe/loader, I am pleased to offer the following updated quotation on this model for your review and consideration. This revision confirms the Sourcewell/Deere discounts for the 3rd quarter of 2020.

(1) New John Deere model 410L Backhoe/Loader standard equipped per the attached brochure and including;

- 0AB0T 410L Backhoe Loader Base
- 170C JDLink Machine Monitoring System (5 years data subscription fees paid)
- 3065 Mechanical Front Wheel Drive (MFWD) with Limited Slip Differential
- 2035 Enclosed Cab with Heat and A/C
- 8685 Dual Batteries With Disconnect and Jump Post
- 6020 Extendible Dipperstick
- 5285 Pilot Controls, Two Lever, with Pattern Selection
- 7080 Three-Function Loader Hydraulics, Single Lever
- 8485 1,250 Lb. Front Counterweight
- 6230 Aux. Rear Hydraulics with One-Way & Two-Way Flow (Hammer / Thumb)
- 1065 John Deere PowerTech Plus 4.5L Engine Meets Final Tier 4 Emissions
- 4466 Galaxy 21L - 24 in. 12 PR Rear Tires & 12.5/80-18 10PR Front Tires
- 7685 1.32 cy Multipurpose Loader Bucket
- 9080 Engine Block Heater
- 9110 Ride Control
- 9116 Deluxe LED Lighting Package
- 9515 Fluid Sampling Ports
- 9920 (2) Exterior Rear View Mirrors
- 9917 Radio
- 9919 Sun Visor
- 9505 Full MFWD Driveshaft Guard
- 9965 Air Suspension Seat

01/22/18

Total "Base Machine" List price:	\$ 194,835.00 + tax
Less 44% Sourcewell Discount per contract # 032119-JDC:	<u>(\$ 85,727.00)</u>
Sourcewell Base Machine Sales Price:	\$ 109,108.00 + tax
Plus Inbound Freight, Dealer PDI, Wain Roy Backhoe Bucket Couper, Wain Roy 24" Bucket, SMV Emblem, Beacon, Manuals, Delivery:	<u>\$ 10,687.00</u>
Total Final Delivered Machine Sales Price:	\$ 119,795.00 + tax

Options for Additional Consideration: (add to final Sales Price above)

Amulet Hydraulic Thumb:	\$ 5,060.00
Wain Roy 12" Backhoe Bucket:	\$ 925.00
Wain Roy 18" Backhoe Bucket:	\$ 1,075.00
Wain Roy 30" Backhoe Bucket:	\$ 1,295.00
Wain Roy 36" Backhoe Bucket:	\$ 1,590.00
Hang-On Loader Forks:	\$ 2,590.00
BTI Model BX10 Hydraulic Breaker (1,000 ft/lbs. class)	\$ 12,480.00

Prices are current but subject to escalation and do not include any applicable taxes or fees. This price quotation is firm until 10-31-20.

Kent, thank you for the opportunity to quote John Deere backhoe/loaders. Please do not hesitate to contact me should you have any questions or need any additional info.

Sincerely,

Mike Pilat

Mike Pilat – Territory Mgr.
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