Elk Grove Auto / Winner Chevrolet

8575 Laguna Grove Drive Elk Grove, CA 95757 916-426-5752 **To:**Kent Taylor
El Dorado County
2441 Headington Road
Placerville, CA 95667
(530) 642-4900

DATE October 23, 2020

Quotation # 21553

Prepared by: Jerry Powers

Comments or special instructions: Vehicle build and options are in additional pages.

State Contract # 1-18-23-23B

	Description		AMOUNT
Line 1 SUV			\$ 23,183.00
Options (Refer to Window Sticker):			
Upgrade to Durango			\$ 5,325.00
1 Extra Set of Keys - Cut and Programn	med		\$ 300.00
**** Please review, sign, a	and return a copy of the quote a	and ****	
**** specs with the PO o	or the vehicle will not be ordere	d. ****	
****Shipping charge added for delive	eries beyond Sacramento. No charge t	or will call.****	
		Subtotal	\$ 28,808.00
		DOC Fee	\$ 85.00
	٦	Taxable Subtotal:	\$ 28,893.00
	Tax Rate(Subject to change):	7.250%	\$ 2,094.74
CA Tire Fee: \$1.75 / Per Tire		Tire Fee:	\$8.75
		Delivery Charge:	\$ 150.00
		Total:	\$ 31,146.49

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

THANK YOU FOR YOUR BUSINESS!

HHSA/IT/Tax Collector/DA

	entity: TBD	Description: 2021 Dodge Durango SXT	AWD S	UV Class: 10X
Yea	r/Make/Model:	Unit Price:		
	ndard		Delive	ery:
Wai	ranty:		# Days	after receipt of order
	COMPONENT	SPECIFICATIONS	Y/N	Exceptions
1	Engine	3.6L V6 24V VVTGAS	V	
2	Wheelbase	120.9"	N	119.8
3	GCWR/GVW	Standard 6500lbs.	У	
4	Steering	Power/Tilt/Cruise w/steering wheel controls audio-cruise-phone	Y	
5	Transmission	8 Speed Automatic	Y	
6	Differential	All-Wheel-Drive 3.45 Final Ratio	y	
7	Brakes	Power Disc	У	
8	Battery	Standard HD 600 CCA	Y	650CCA
9	Alternator	160 Amp	У	
10	Cooling System	Standard w/Long-Life Coolant	У	
11	Suspension	Standard Ride & Handling pkg.	Y	
12	Air Conditioning	Full Cabin Tri-Zone HVAC Central Ceiling Vents w/front & rear controls	4	
13	Air Bags	Standard	y	
14	Miles Per Gallon	Standard	Ý	
15	Wheels	Painted Aluminum 18"	Y	
16	Tires	All Season Radial	7	
17	Hub Caps	-	Y	
18	Spare Tire	Standard Spare Tire w/Steel Rim	4	
19	Windows	All Power, Express Front	4	
20	Wipers	Front & Rear Intermit w/Washers	A	
21	Rear Window Defroster	Electric Defrost	7	
22	Mirrors	O/S Rt & Lft Heated/Power Adjust, Manual Folding	Y	
23	Infotainment Center	AM/FM/USB w/Bluetooth Phone, hands- free Capability; 7" Color Display Screen	4	8.4" Screen
24	Seat(s)	5 Passenger w/Premium Cloth, Front Bucket, Console, Rear Bench, 3 rd row delete	٧	AND
25	Flooring	Carpeted	Y	
26	Exterior Color	TBD	Y	
27	Interior Trim Color	Black	4	
28	Keys	3 Complete Sets Per Vehicle with Fobs	Y	
29	Keyless Entry	w/Remote Fob	4	
30	Door Locks	All Power w/Child Safety	Y	
	DITIONAL FEATURES:			
	or Mats	Carpeted Matching	4	

ITEMS 1-30 --- if not a required spec item, enter "N/A" Additional Features: if not required, delete table row

Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD



Line 1 SUV - Upgrade to Durango CA Contract # 1-18-23-23B

In an effort to offer your agency the best possible price, this quote is based on the CA. State Contract at no additional cost to you and reflects your specifications.

Table of Contents

- Dealership Information
- Window Sticker
- Standard Equipment
- Technical Specifications

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Dealership Information

PLEASE REVIEW THE "WINDOW STICKER," QUOTE, AND ALL INCLUDED INFORMATION AND SPECIFICATIONS FOR ACCURACY. IF A PURCHASE ORDER IS ISSUED, PLEASE INCLUDE A SIGNED COPY OF THIS QUOTE WITH THE "WINDOW STICKER." BY THIS QUOTE BEING SIGNED AND RETURNED BY THE PURCHASING AGENCY, THE PURCHASING AGENCY ACKNOWLEDGES THAT THE VEHICLE CONFIGURATION AND PRICE ARE ACCURATE.**TAX IS NOT INCLUDED IN THE QUOTE PRICE. PURCHASING AGENCY IS RESPONSIBLE FOR CALCULATING TAX. THE TAX RATE IS BASED ON THE REGISTRATION ADDRESS AND CANNOT BE A PO BOX. ******IF THE VEHICLE IS GOING TO BE DELIVERED BEYOND F.O.B. SACRAMENTO, ADDITIONAL COST WILL BE REQUIRED. ***

Prepared By:

Jerry Powers
Winner Chevrolet / Elk Grove Auto Group
916-426-5752
JPowers@LasherAuto.com

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Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD (✓ Complete)

Window Sticker

SUMMARY

[Fleet] 2021 Dodge Durango (WDEL75) SXT AWD

MSRP:\$34,365.00

Interior:Lt Frost Beige/Black, Cloth Bucket Seats w/Shift Insert

Exterior 1:White Knuckle Clearcoat

Exterior 2:No color has been selected.

Engine: 3.6L V6 24V VVT UPG I w/ESS

Transmission: 8-Speed Automatic (850RE)

For Vehicle Configuration Reference Only -Please refer to the quote for pricing.

OPTIONS		
CODE	MODEL	MSRP
WDEL75	[Fleet] 2021 Dodge Durango (WDEL75) SXT AWD	\$34,365.00
	OPTIONS	
2BA	Quick Order Package 2BA SXT	\$0.00
AND	3rd Row Delete Group	\$0.00
C5XL	Lt Frost Beige/Black, Cloth Bucket Seats w/Shift Insert	\$0.00
DFT	Transmission: 8-Speed Automatic (850RE)	\$0.00
ERC	Engine: 3.6L V6 24V VVT UPG I w/ESS	\$0.00
PW7	White Knuckle Clearcoat	\$0.00
	SUBTOTAL	\$34,365.00
	Adjustments Total	\$0.00
	Destination Charge	\$1,495.00
	TOTAL PRICE	\$35,860.00

FUEL ECONOMY

Est City:18 (Est) MPG

Est Highway:25 (Est) MPG

Est Highway Cruising Range:615.00 mi

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Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD (✓ Complete)

Standard Equipment

Mechanical	
	Engine: 3.6L V6 24V VVT UPG I w/ESS (STD)
	Transmission: 8-Speed Automatic (850RE) (STD)
	3.45 Rear Axle Ratio
	GVWR: 6,500 lbs
	50 State Emissions
	Transmission w/Driver Selectable Mode and Sequential Shift Control
	Full-Time All-Wheel
	Engine Oil Cooler
	650CCA Maintenance-Free Battery w/Run Down Protection
	160 Amp Alternator
	Towing Equipment -inc: Trailer Sway Control
	1460# Maximum Payload
	Gas-Pressurized Shock Absorbers
	Front And Rear Anti-Roll Bars
	Electric Power-Assist Speed-Sensing Steering
	24.6 Gal. Fuel Tank
	Single Stainless Steel Exhaust w/Chrome Tailpipe Finisher
	Permanent Locking Hubs
	Short And Long Arm Front Suspension w/Coil Springs
	Multi-Link Rear Suspension w/Coil Springs
	4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control
Exterior	
	Wheels: 18" x 8.0" Painted Aluminum
	Tires: 265/60R18 BSW AS LRR
	Steel Spare Wheel
	Compact Spare Tire Stored Underbody w/Crankdown
	Clearcoat Paint
	Body-Colored Front Bumper w/Colored Rub Strip/Fascia Accent
	Body-Colored Rear Step Bumper w/Colored Rub Strip/Fascia Accent

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Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD (✓ Complete)

Evtorior	
Exterior	
	Black Side Windows Trim
	Body-Colored Door Handles
	Chrome Bodyside Insert and Colored Wheel Well Trim
	Body-Colored Power Heated Side Mirrors w/Manual Folding
	Fixed Rear Window w/Fixed Interval Wiper and Defroster
	Deep Tinted Glass
	Speed Sensitive Variable Intermittent Wipers
	Galvanized Steel/Aluminum Panels
	Lip Spoiler
	Front License Plate Bracket
	Colored Grille w/Chrome Surround
	Liftgate Rear Cargo Access
	Tailgate/Rear Door Lock Included w/Power Door Locks
	Front Fog Lamps
	Perimeter/Approach Lights
	LED Brakelights
	Fully Automatic Projector Beam Led Low/High Beam Daytime Running Headlamps w/Delay-Off
	Laminated Glass
Entertainment	
	Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Aux Audio Input Jack, Steering Wheel Controls and Radio Data System
	Radio: Uconnect 4 w/8.4" Display
	Streaming Audio
	6 Speakers
	GPS Antenna Input
	SiriusXM Satellite Radio
	Integrated Center Stack Radio
	Integrated Voice Command w/Bluetooth
	2 LCD Monitors In The Front

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Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD (✓ Complete)

Interior	
	4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
	4-Way Passenger Seat -inc: Manual Recline, Fore/Aft Movement and Fold Flat
	Front Facing Rear Seat
	Manual Tilt/Telescoping Steering Column
	Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Oil Temperature, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
	Power Rear Windows and Fixed 3rd Row Windows
	2nd Row 60/40 Folding Seat
	Delete 3rd Row Seat
	Leather/Metal-Look Steering Wheel
	Illuminated Front Cupholder
	Rear Cupholder
	3 12V DC Power Outlets
	Compass
	Proximity Key For Doors And Push Button Start
	Valet Function
	Remote Keyless Entry w/Integrated Key Transmitter, 2 Door Curb/Courtesy, Illuminated Entry and Panic Button
	Remote Releases -Inc: Power Fuel
	Cruise Control w/Steering Wheel Controls
	Dual Zone Front Automatic Air Conditioning
	Rear HVAC w/Separate Controls
	HVAC -inc: Auxiliary Rear Heater, Headliner/Pillar Ducts and Console Ducts
	Illuminated Locking Glove Box
	Driver Foot Rest
	Full Cloth Headliner
	Urethane Gear Shifter Material
	Interior Trim -inc: Leatherette Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents
	Cloth Bucket Seats w/Shift Insert
	Day-Night Auto-Dimming Rearview Mirror
	Driver And Passenger Visor Vanity Mirrors

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Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD (✓ Complete)

Interior	
	Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 3 12V DC Power Outlets
	Front And Rear Map Lights
	Fade-To-Off Interior Lighting
	Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
	Carpet Floor Trim
	Cargo Area Concealed Storage
	Cargo Space Lights
	FOB Controls -inc: Cargo Access and Windows
	Google Android Auto
	USB Host Flip
	Apple CarPlay
	Driver / Passenger And Rear Door Bins
	Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
	Delayed Accessory Power
	Power Door Locks w/Autolock Feature
	Systems Monitor
	Redundant Digital Speedometer
	Trip Computer
	Outside Temp Gauge
	Digital/Analog Display
	Manual Anti-Whiplash w/Tilt Front Head Restraints and Fixed Rear Head Restraints
	Front Center Armrest w/Storage and Rear Center Armrest
	2 Seatback Storage Pockets
	Sentry Key Engine Immobilizer
	Air Filtration
Safety-Mechanical	
	Electronic Stability Control (ESC) And Roll Stability Control (RSC)
	ABS And Driveline Traction Control
Safety-Exterior	
	Side Impact Beams

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✓ Complete)

Safety-Interior	
	Dual Stage Driver And Passenger Seat-Mounted Side Airbags
	Tire Specific Low Tire Pressure Warning
	Dual Stage Driver And Passenger Front Airbags
	Curtain 1st, 2nd And 3rd Row Airbags
	Airbag Occupancy Sensor
	Driver Knee Airbag
	Rear Child Safety Locks
	Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
	ParkView Back-Up Camera
WARRANTY	

Basic Years: 3 Basic Miles/km: 36,000 Drivetrain Years: 5

Drivetrain Miles/km: 60,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD (✓ Complete)

Technical Specifications

owertrain			
ransmission			
Drivetrain	All Wheel	Trans Order Code	DFT
Trans Type	8	Trans Description Cont.	Automatic w/OI
Trans Description Cont. Again	N/A	First Gear Ratio (:1)	4.71
Second Gear Ratio (:1)	3.14	Third Gear Ratio (:1)	2.11
Fourth Gear Ratio (:1)	1.67	Fifth Gear Ratio (:1)	1.28
Sixth Gear Ratio (:1)	1.00	Reverse Ratio (:1)	3.29
Clutch Size	N/A	Trans Power Take Off	N/A
Final Drive Axle Ratio (:1)	N/A	Transfer Case Model	None
Transfer Case Gear Ratio (:1), High	N/A	Transfer Case Gear Ratio (:1), Low	N/A
Transfer Case Power Take Off	No	Seventh Gear Ratio (:1)	0.84
Eighth Gear Ratio (:1)	0.67		
lileage			
EPA Fuel Economy Est - Hwy	25 (Est) MPG	Cruising Range - City	442.80 mi
EPA Fuel Economy Est - City	18 (Est) MPG	Fuel Economy Est-Combined	21 (Est) MPG
Cruising Range - Hwy	615.00 mi		
ngine			
Engine Order Code	ERC	Engine Type	Regular Unlead V-6
Displacement	3.6 L/220	Fuel System	Sequential MPI
SAE Net Horsepower @ RPM	293 @ 6400	SAE Net Torque @ RPM	260 @ 4000
Engine Oil Cooler	Regular Duty		
lectrical			
Cold Cranking Amps @ 0° F (Primary)	650	Cold Cranking Amps @ 0° F (2nd)	650
Cold Cranking Amps @ 0° F (3rd)	N/A	Maximum Alternator Capacity (amps)	160
ooling System			
Total Cooling System Capacity	N/A		

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Powertrain			
Cooling System			
/ehicle			
Emissions			
Tons/yr of CO2 Emissions @ 15K mi/year	8.5 (Est)	EPA Greenhouse Gas Score	N/A
Chassis			
Weight Information			
Standard Weight - Front	0.00 lbs	Standard Weight - Rear	0.00 lbs
Gross Axle Wt Rating - Front	N/A	Gross Axle Wt Rating - Rear	N/A
Curb Weight - Front	N/A	Curb Weight - Rear	N/A
Option Weight - Front	0.00 lbs	Option Weight - Rear	0.00 lbs
Reserve Axle Capacity - Front	N/A	Reserve Axle Capacity - Rear	N/A
As Spec'd Curb Weight	N/A	As Spec'd Payload	N/A
Maximum Payload Capacity	N/A	Gross Combined Wt Rating	N/A
Gross Axle Weight Rating	N/A	Curb Weight	N/A
Reserve Axle Capacity	N/A	Total Option Weight	0.00 lbs
Payload Weight Front	0 lbs	Payload Weight Rear	0 lbs
Gross Vehicle Weight Rating	6500.00 lbs		
Trailering			
Dead Weight Hitch - Max Trailer Wt.	3500 lbs	Dead Weight Hitch - Max Tongue Wt.	350 lbs
Wt Distributing Hitch - Max Trailer Wt.	3500 lbs	Wt Distributing Hitch - Max Tongue Wt.	350 lbs
Fifth Wheel Hitch - Max Trailer Wt.	N/A	Fifth Wheel Hitch - Max Tongue Wt.	N/A
Maximum Trailering Capacity	3500 lbs		
Frame			
Frame Type	N/A	Sect Modulus Rails Only	N/A
Frame RBM	N/A	Frame Strength	N/A
Frame Thickness	N/A		

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Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD (✓ Complete)

assis			
uspension			
Suspension Type - Front	Short And Long Arm	Suspension Type - Rear	Multi-Link
Spring Capacity - Front	N/A	Spring Capacity - Rear	N/A
Axle Type - Front	Independent	Axle Type - Rear	Independent
Axle Capacity - Front	N/A	Axle Capacity - Rear	N/A
Axle Ratio (:1) - Front	3.45	Axle Ratio (:1) - Rear	3.45
Shock Absorber Diameter - Front	N/A	Shock Absorber Diameter - Rear	N/A
Stabilizer Bar Diameter - Front	N/A	Stabilizer Bar Diameter - Rear	N/A
Tires			
Front Tire Order Code	TDC	Rear Tire Order Code	TDC
Spare Tire Order Code	N/A	Front Tire Size	P265/60TR18
Rear Tire Size	P265/60TR18	Spare Tire Size	Compact
Front Tire Capacity	N/A	Rear Tire Capacity	N/A
Spare Tire Capacity	N/A	Revolutions/Mile @ 45 mph - Front	N/A
Revolutions/Mile @ 45 mph - Rear	N/A	Revolutions/Mile @ 45 mph - Spare	N/A
Wheels			
Front Wheel Size	18 X 8 in	Rear Wheel Size	18 X 8 in
Spare Wheel Size	Compact in	Front Wheel Material	Aluminum
Rear Wheel Material	Aluminum	Spare Wheel Material	Steel
Steering			
Steering Type	Rack-Pinion	Steering Ratio (:1), Overall	N/A
Steering Ratio (:1), On Center	N/A	Steering Ratio (:1), At Lock	N/A
Turning Diameter - Curb to Curb	41 ft	Turning Diameter - Wall to Wall	N/A
Brakes			
Brake Type	4-Wheel Disc	Brake ABS System	4-Wheel
Brake ABS System (Second Line)	4-Wheel	Disc - Front (Yes or)	Yes
Disc - Rear (Yes or)	Yes	Front Brake Rotor Diam x Thickness	13.8 in

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akes			
Rear Brake Rotor Diam x Thickness	13 in	Drum - Rear (Yes or)	N/
Rear Drum Diam x Width	N/A		
el Tank			
Fuel Tank Capacity, Approx	24.6 gal	Aux Fuel Tank Capacity, Approx	N/A
Fuel Tank Location	N/A	Aux Fuel Tank Location	N/A
ensions			
erior Dimensions			
Passenger Capacity	5	Front Head Room	39.9
Front Leg Room	40.3 in	Front Shoulder Room	58.5
Front Hip Room	57 in	Second Head Room	39.8
Second Leg Room	38.6 in	Second Shoulder Room	57.7
Second Hip Room	55.5 in	Third Head Room	N/A
Third Leg Room	N/A	Third Shoulder Room	N/A
Third Hip Room	N/A		
terior Dimensions			
Wheelbase	119.8 in	Length, Overall w/rear bumper	N/A
Length, Overall	200.8 in	Width, Max w/o mirrors	75.8
Height, Overall	72.9 in	Track Width, Front	63.9
Track Width, Rear	64.1 in	Overhang, Front	N/A
Overhang, Rear w/o bumper	N/A	Front Bumper to Back of Cab	N/A
Cab to Axle	N/A	Cab to End of Frame	N/A
Ground to Top of Load Floor	N/A	Ground to Top of Frame	N/A
Frame Width, Rear	N/A	Ground Clearance, Front	N/A
Cround Claaranaa Baar	N/A	Min Ground Clearance	8.1 i
Ground Clearance, Rear			N1/A
Body Length	0.00 ft	Rear Door Opening Height	N/A

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Vehicle: [Fleet] 2021 Dodge Durango (WDEL75) SXT AWD (✓ Complete)

Dimensions

Cargo Area Dimensions

Cargo Area Length @ Floor to Seat 1	N/A	Cargo Area Length @ Floor to Seat 2	N/A
Cargo Area Length @ Floor to Seat 3	N/A	Cargo Box Width @ Top, Rear	N/A
Cargo Area Width @ Beltline	N/A	Cargo Box Width @ Floor	N/A
Cargo Box Width @ Wheelhousings	N/A	Cargo Box (Area) Height	N/A
Tailgate Width	N/A	Cargo Volume	N/A
Cargo Volume to Seat 1	85.1 ft ³	Cargo Volume to Seat 2	43.3 ft ³
Cargo Volume to Seat 3	43.3 ft ³	Ext'd Cab Cargo Volume	N/A

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