



Quote for:

El Dorado County Sheriff's Department

Attn:

Edward Falkenstein

Reference:

Fixed LPR

Quote By:

Louis Wershaw

Date:

07-13-21





Vigilant Solutions is about protecting officers, families and communities. Vigilant is about saving lives – creating innovative and essential intelligence solutions for law enforcement that enhance policing efforts. Intelligence can solve crimes, prevent crimes before they occur, and improve safety for officers and the public that they serve and protect. Vigilant’s solutions are designed to collect, organize and share data to credentialed law enforcement personnel, making intelligence actionable and readily accessible.

WHAT WE DO:



**REDUCE
CRIME RATES**



**OFFICER
SAFETY**



**INCREASE
EFFICIENCY &
PRODUCTIVITY**



**REVENUE
DISCOVERY/
RECOVERY**

OUR PRODUCTS:

- License Plate Recognition (LPR) Data and Analytics
- Fixed and Mobile LPR Cameras
- Facial Recognition
- Ballistics Analysis
- Crime Mapping and Analytics
- Campus Safety Solutions
- Parking Enforcement Solutions
- Corporate Security Solutions

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|--|---|---|--|---|-------------|
|  | | Vigilant Solutions, LLC 1152 Stealth Street Livermore, California 94551 (P) 925-398-2079 (F) 925-398-2113 | |  | |
| Issued To: | El Dorado County Sheriff's Department Attention: Edward Falkenstein | | | Date: | 07-13-21 |
| Project Name: | Fixed LPR | | | Quote ID: | LQW-0080-02 |

PROJECT QUOTATION

We at Vigilant Solutions, LLC are pleased to quote the following systems for the above referenced project:

| Qty | Item # | Description |
|------|--------------------------------|--|
| (34) | VSF-025-RHD | Vigilant Fixed LPR ReaperHD Camera with Sun Shield - 25mm Lens with Camera Cable - Standard ReaperHD Camera <u>Hardware:</u> <ul style="list-style-type: none"> • Dual-lens camera with infrared LEDs for plate illumination up to 75' capture distance • Camera housing with included sunshield is IP67 rated for reliable use in varied weather conditions • 30' camera cable included <u>Software:</u> <ul style="list-style-type: none"> • Direct connect to Vigilant's nationally hosted LEARN LPR data server <ul style="list-style-type: none"> ◦ Includes CarDetector LPR software for local server hosting • LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> ◦ Full suite of LPR tools including data analytics |
| (34) | VS-FX-UNI-POLE-WALL-BRKT_REV_B | Fixed LPR Camera Bracket <ul style="list-style-type: none"> • Pole or Wall Mount - UPR ARM ASSY POLE & WALL MOUNT BLK REV B • UPR ARM ASSY POLE & WALL MOUNT BLK |
| (14) | BCAV1F2-C600 | Vigilant Fixed Camera Communications Box <ul style="list-style-type: none"> • Manages power and communications for up to four (4) Vigilant fixed LPR cameras • Includes modem for communication with cellular carriers <ul style="list-style-type: none"> ◦ SIM Card not included |
| (1) | VSBSCSVC-03 | Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments <ul style="list-style-type: none"> • Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> ◦ Includes access to all LEARN or Client Portal and CarDetector software updates • Priced per camera per year for 31-60 total camera units • Requires new/existing Enterprise Service Agreement (ESA) |
| (1) | SSUPLN-COM | Vigilant Start Up & Configuration of Hosted/Managed Server Account <ul style="list-style-type: none"> • New client account setup • Required for all hosted/managed client accounts |
| (34) | SSUPSYS-COM | Vigilant System Start Up & Commissioning of 'In Field' LPR system <ul style="list-style-type: none"> • Vigilant technician to visit customer site |

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| | | <ul style="list-style-type: none"> Includes system start up, configuration and commissioning of LPR system Applies to mobile (1 System) and fixed (1 Camera) LPR systems |
| (1) | VS-IDP-02 | Investigative Data Platform - Annual Subscription for 101 to 200 Sworn - State and Local <ul style="list-style-type: none"> Commercial LPR Data access - For 101 to 200 Sworn <ul style="list-style-type: none"> Access to all Vigilant commercially acquired national vehicle location data Unlimited use by authorized agency personnel to complete suite of LEARN data analytics Includes full use of hosted/managed LPR server account via LEARN FaceSearch with Vigilant Image Gallery Access For 101 to 200 Sworn <ul style="list-style-type: none"> Access to all agency/shared images and Vigilant Image Gallery Unlimited use by authorized agency personnel to all FaceSearch tools Image gallery of up to 20,000 images |
| (1) | VSPTRNG | Vigilant End User Training <ul style="list-style-type: none"> End user training for Vigilant products <ul style="list-style-type: none"> Covers all client purchased applications Includes classroom and field operation training Vigilant certified technician to visit site and perform one training class |
| (7) | ODIN-CLSRCAM-B | CLSRCAM-B This unit has a Cambium 125Mbps Max - 5 GHz, 4.9Ghz. It also has the radio for the other end as a complete link A-B |
| (34) | Pre Config | Manufacturing assembly and bench testing of hardware prior to install |
| (168) | Installation | Installation of hardware by C-10 licensed electrician |
| (1) | Misc Hardware | Misc hardware to include cabling, misc hardware & connectors |
| (1) | Sales Tax | 7.75% sales tax |
| Subtotal Price (Excluding sales tax) | | \$607,351.45 |

Quote Notes:

- All prices are quoted in USD and will remain firm and in effect for 60 days.
- Returns or exchanges will incur a 15% restocking fee.
- Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
- No permits, start-up, installation, and or service included in this proposal unless explicitly stated above.
- All hardware components to have standard One (1) year hardware warranty.
- This Quote is provided per our conversation & details given by you - not in accordance to any written specification.
- This Quote does not include anything outside the above stated bill of materials.
- Traffic plans are optional if required by EDSO, if stamped plans are required that cost is additional @ \$250.00 per page (14 pages) as outlined above.
- Traffic labor estimated at 168 hours as quoted, does not include overtime if necessary.
- Vigilant Solutions is the sole source provider of LPR to EDSO and the only LPR company with commercial data.

Quoted by: Louis Wershaw - 209-283-0990 - louis.wershaw@motorolasolutions.com

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| Total Price | \$607,351.45 (Excluding sales tax) |
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