



Legislation Details (With Text)

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Title: Information Technologies recommending the Board consider the following:
 1) Approve Blanket Purchase Order No. 20150833 with PCMG, Inc. in the amount of \$865,543 for a term of three (3) years to provide Microsoft Volume Licensing, specifically server and client access licenses and the ability to manage enterprise software;
 2) Authorize the Purchasing Agent to sign Blanket Purchase Order No. 20150833 for same; and
 3) Authorize the Purchasing Agent to increase the Blanket Purchase order as needed during the contract provided there are sufficient funds in the department's budget.

FUNDING: General Fund with partial cost recovery from A-87 Cost Allocation Plan charges to Non-General Fund Departments.

Sponsors:

Indexes:

Code sections:

Attachments: 1. A - DRAFT Blanket Purchase Order with PCMG, Inc. 8-11-15, 2. B - Approved Blue Route BP20150833 8-11-15, 3. C - Quotes from Other Sources 8-11-15

Date	Ver.	Action By	Action	Result
8/11/2015	1	Board of Supervisors	Approved	Pass

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FUNDING: General Fund with partial cost recovery from A-87 Cost Allocation Plan charges to Non-General Fund Departments.

DEPARTMENT RECOMMENDATION

Approve Blanket Purchase Order No. 20150833 with PCMG, Inc. in the amount of \$865,543.44 for a term of three (3) years to provide Microsoft Volume Licensing, specifically server and client access licenses and the ability to manage enterprise software. The blanket purchase order will allow the procurement of approximately enterprise licenses as well as 1600 individual user licenses, software maintenance, upgrade protection and renewals during the three year term.

As a result of Riverside County taking the lead on behalf of all California counties, El Dorado County will be able to participate in the Microsoft Enterprise Agreement (MSEA) at greatly reduced prices, based on the statewide volume of enrolled computers.

DISCUSSION / BACKGROUND

As a Statewide Agreement competitively bid by Riverside County, this Agreement provides many benefits to participating counties, including El Dorado, including: volume pricing, product upgrade coverage, payments spread over the 3-year period, simplifies license tracking, allows for the purchase of other Microsoft products under MSEA, and participation in Microsoft's Software Assurance which provides valuable benefits such as training, deployment planning, software upgrades, and product support. This program saves the County approximately 25% compared to other procurement avenues.

Staff requested quotes from vendors participating in the Statewide Agreement. PCMG, Inc. provided the lowest pricing (Attachment A, page 21). Quotes received from other vendors are provided as Attachment C.

ALTERNATIVES

N/A

OTHER DEPARTMENT / AGENCY INVOLVEMENT

N/A

CAO RECOMMENDATION

Approve and authorize the Purchasing Agent to sign the Blanket Purchase Order.

FINANCIAL IMPACT

No change to Net County Cost. There is sufficient funding in the FY 2015-16 Budget for the first year costs of this agreement. Future year costs will be included in the department's annual budget requests. Costs under this contract are initially paid from the Information Technologies budget (General Fund) and later partially recovered from individual departments (non-General Fund) through the OMB A-87 Cost Plan allocation.

CLERK OF THE BOARD FOLLOW UP ACTIONS

Following Board approval, the Procurement and Contracts division will process Blanket Purchase Order No. 20150833 with PCMG, Inc., and submit to the Purchasing Agent for signature.

STRATEGIC PLAN COMPONENT

N/A

CONTACT

Vern Pierson, Chief Technology Officer