



## Legislation Details (With Text)

**File #:** 18-1766      **Version:** 1

**Type:** Agenda Item      **Status:** Approved

**File created:** 11/2/2018      **In control:** Board of Supervisors

**On agenda:** 11/20/2018      **Final action:** 11/20/2018

**Title:** Human Resources Department recommending the Board consider the following:  
 1) Award Request for Proposal 19-961-007 to the successful proposer, Occu-Med;  
 2) Authorize the Risk Manager to negotiate an Agreement with Occu-Med, in an amount not to exceed \$237,600 for the period of January 1, 2019 through December 31, 2020 to provide occupational health services, specifically in the areas of pre-employment (post offer) physical examinations, non-DOT reasonable suspicion testing, and fitness-for-duty evaluations and examinations upon request; and  
 3) Authorize the Purchasing Agent to execute the agreement contingent upon approval by County Counsel and Risk Management.

**FUNDING:** Risk Management Internal Services Fund.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. A - RFP No. 19-961-007

Date	Ver.	Action By	Action	Result
11/20/2018	1	Board of Supervisors	Approved	Pass

Human Resources Department recommending the Board consider the following:  
 1) Award Request for Proposal 19-961-007 to the successful proposer, Occu-Med;  
 2) Authorize the Risk Manager to negotiate an Agreement with Occu-Med, in an amount not to exceed \$237,600 for the period of January 1, 2019 through December 31, 2020 to provide occupational health services, specifically in the areas of pre-employment (post offer) physical examinations, non-DOT reasonable suspicion testing, and fitness-for-duty evaluations and examinations upon request; and  
 3) Authorize the Purchasing Agent to execute the agreement contingent upon approval by County Counsel and Risk Management.

**FUNDING:** Risk Management Internal Services Fund.

### DISCUSSION / BACKGROUND

A Request for Proposal (RFP) was initiated by the County and proposals were received by Occu-Med, Mercy Medical Group, and The Permanente Medical Group, Inc. Reviews of the proposals were completed in October 2018. Based on reviews of the proposals, Occu-Med was selected as the successful proposer.

With the approval of the agreement for services with Occu-Med, the County will be able to better serve out-of-area candidates, including candidates in the Tahoe basin, which will reduce the time it takes to onboard for positions that require exams, screening, and/or vaccinations. The County will also be able to better facilitate supplemental medical exams and provide pre-employment drug screening for positions covered by State Department of Transportation laws. All results are kept in-

house by Occu-Med, so no Protected Health Information (PHI) is submitted to the County.

**ALTERNATIVES**

The Board could choose to not award the RFP to Occu-Med, causing a new RFP process and/or further continuation of the existing contract with the Permanente Medical Group.

**PRIOR BOARD ACTION**

N/A

**OTHER DEPARTMENT / AGENCY INVOLVEMENT**

Procurement and Contracts

**CAO RECOMMENDATION / COMMENTS**

It is recommended that the Board approve this item.

**FINANCIAL IMPACT**

Costs are budgeted and paid through the Risk Management Internal Services Fund and the remainder is absorbed by departments as part of their pre-employment costs for the period of the contract.

**CLERK OF THE BOARD FOLLOW UP ACTIONS**

N/A

**STRATEGIC PLAN COMPONENT**

Good Governance

**CONTACT**

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