



Legislation Details (With Text)

File #: 21-0683 **Version:** 1

Type: Agenda Item **Status:** Approved

File created: 4/15/2021 **In control:** Board of Supervisors

On agenda: 6/22/2021 **Final action:** 6/22/2021

Title: Information Technologies Department recommending the Board:

- 1) Approve and authorize the Purchasing Agent to sign Agreement 5703 for camera system installation and licensing with Surveillance Systems Incorporated in the amount of \$178,116.25 for a term ending December 31, 2021;
- 2) Waive formal bid requirements in accordance with County Purchasing Ordinance 3.12.160, Exemptions from competitive process, Section D;
- 3) Authorize the Purchasing Agent to utilize competitively bid contract 528899-178 awarded by Kern County Superintendent of Schools on behalf of Pennsylvania Education Purchasing Program for Microcomputers (PEPPM) to establish a source of supply for cloud-based video surveillance systems which allows participating agencies to execute contracts with authorized resellers of Verkada products; and
- 4) Authorize the Purchasing Agent, or designee, to execute further documents relating to Agreement 5703 including amendments which do not increase term or the maximum dollar amount of the Agreement, and contingent upon approval by County Counsel and Risk Management.

FUNDING: State funding received for Elections security totaling \$40,000 and the remainder paid from the Risk Management fund.

Sponsors:

Indexes:

Code sections:

Attachments: 1. A - Approved Blue Route 21-0683, 2. B - Bid_Documentation PEPPM, 3. C - SSI Contract #5073

Date	Ver.	Action By	Action	Result
6/22/2021	1	Board of Supervisors	Approved	Pass

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DISCUSSION / BACKGROUND

In 2019, El Dorado County completed an assessment of the County's Video Surveillance Systems for the purpose of consolidating, standardizing, improving upon the support and to comply with State retention regulations as it relates to video storage. The analysis identified one hundred sixty eight (168) cameras of various makes and models, operating at fifteen (15) County-wide locations, a variety of Camera manufacturers and Video Management vendors with the goal to improve video coverage, standardization of the camera manufacturer and storage, compliance with Government Code 26206.8, centralization of support and drive down cost of the camera by volume purchase discounts.

The referenced PEPPM contract offers 10% off manufacture suggested retail price (MSRP). The vendor is providing a discount below the stated PEPPM contract pricing by offering El Dorado County 40% off MSRP for the Verkada cameras, through the end of the calendar year 2021.

Selecting a single vendor will provide the county with a single view of all areas under surveillance, provide the capability to integrate with Local Law Enforcement, simplify the support, and drive down overall cost of the solution.

Since January 2019 to present, there have been 45 reported incidents of Theft or Vandalism within the Government Center in Placerville. Strategic placement of the surveillance cameras will deter crime and integrating with local law enforcement will significantly reduce the crime. All security cameras will be installed on the exterior of the buildings.

Upon approval of the standardization and execution of the contract, several other departments have expressed interest in either replacing existing cameras or establishing surveillance to meet their business needs. Approval will provide the mechanism for other departments to leverage the volume pricing discount.

Departments with interest are District Attorney (23), Recorder Clerk (5), Public Defender (3), Child Support Services (17), Environmental Management (6), Animal Control, and Agriculture (2).

ALTERNATIVES

The Board can opt to not approve, which the county would continue to experience theft and vandalism with no recourse of action. In addition, there will not be standardization for both cameras and video storage, making the supportability of the solutions unmanageable.

PRIOR BOARD ACTION

NA

OTHER DEPARTMENT / AGENCY INVOLVEMENT

The approval of surveillance cameras will assist in securing the outer perimeter of the following facilities: Placerville Library, Planning and Building, Courts, Department of Transportation, Environmental Management, Risk Management, Human Resources, Contract and Procurement, Chief Administration Office, Assessor's Office, Auditor's Office, Recorder Clerk, Treasurer-Tax Collector, Information Technologies and the Surveyor's Office.

CAO RECOMMENDATION / COMMENTS

Approve as recommended

FINANCIAL IMPACT

The Elections Department is contributing \$40,000 of State issued grant funds to secure the outer perimeter of 2850 Fairlane Court. Human Resources/Risk Management will fund the remaining balance of \$138,116.25.

CLERK OF THE BOARD FOLLOW UP ACTIONS

N/A

STRATEGIC PLAN COMPONENT

Good Governance

CONTACT

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