



Legislation Details (With Text)

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File created: 11/2/2018 **In control:** Board of Supervisors

On agenda: 11/20/2018 **Final action:** 11/20/2018

Title: Human Resources Department recommending the Board consider the following:
1) Award Request for Proposal 19-961-007 to the successful proposer, Occu-Med;
2) Authorize the Risk Manager to negotiate an Agreement with Occu-Med, in an amount not to exceed \$237,600 for the period of January 1, 2019 through December 31, 2020 to provide occupational health services, specifically in the areas of pre-employment (post offer) physical examinations, non-DOT reasonable suspicion testing, and fitness-for-duty evaluations and examinations upon request; and
3) Authorize the Purchasing Agent to execute the agreement contingent upon approval by County Counsel and Risk Management.

FUNDING: Risk Management Internal Services Fund.

Sponsors:

Indexes:

Code sections:

Attachments: 1. A - RFP No. 19-961-007

Date	Ver.	Action By	Action	Result
11/20/2018	1	Board of Supervisors	Approved	Pass

Human Resources Department recommending the Board consider the following:
1) Award Request for Proposal 19-961-007 to the successful proposer, Occu-Med;
2) Authorize the Risk Manager to negotiate an Agreement with Occu-Med, in an amount not to exceed \$237,600 for the period of January 1, 2019 through December 31, 2020 to provide occupational health services, specifically in the areas of pre-employment (post offer) physical examinations, non-DOT reasonable suspicion testing, and fitness-for-duty evaluations and examinations upon request; and
3) Authorize the Purchasing Agent to execute the agreement contingent upon approval by County Counsel and Risk Management.

FUNDING: Risk Management Internal Services Fund.

DISCUSSION / BACKGROUND

A Request for Proposal (RFP) was initiated by the County and proposals were received by Occu-Med, Mercy Medical Group, and The Permanente Medical Group, Inc. Reviews of the proposals were completed in October 2018. Based on reviews of the proposals, Occu-Med was selected as the successful proposer.

With the approval of the agreement for services with Occu-Med, the County will be able to better serve out-of-area candidates, including candidates in the Tahoe basin, which will reduce the time it takes to onboard for positions that require exams, screening, and/or vaccinations. The County will also be able to better facilitate supplemental medical exams and provide pre-employment drug screening for positions covered by State Department of Transportation laws. All results are kept in-

house by Occu-Med, so no Protected Health Information (PHI) is submitted to the County.

ALTERNATIVES

The Board could choose to not award the RFP to Occu-Med, causing a new RFP process and/or further continuation of the existing contract with the Permanente Medical Group.

PRIOR BOARD ACTION

N/A

OTHER DEPARTMENT / AGENCY INVOLVEMENT

Procurement and Contracts

CAO RECOMMENDATION / COMMENTS

It is recommended that the Board approve this item.

FINANCIAL IMPACT

Costs are budgeted and paid through the Risk Management Internal Services Fund and the remainder is absorbed by departments as part of their pre-employment costs for the period of the contract.

CLERK OF THE BOARD FOLLOW UP ACTIONS

N/A

STRATEGIC PLAN COMPONENT

Good Governance

CONTACT

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