



County of El Dorado

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Legislation Text

File #: 10-0189, **Version:** 2

Chief Administrative Office, Procurement and Contracts Division, recommending the Board:

- 1) Authorize the Purchasing Agent to extend Bid No.10-070-018 for the purchase of eight (8) New Patrol Vehicles for the 2011/2012 fiscal year to the low qualified bidder, Folsom Lake Ford of Folsom, CA; and
- 2) Authorize the Purchasing Agent to issue a purchase order in the amount of \$194,374 plus applicable taxes and fees.

FUNDING: Fleet fund (non-General Fund).

BUDGET SUMMARY:		
Total Estimated Cost		\$194,374.00
Funding		
Budgeted	\$194,374.00	
New Funding	\$	
Savings	\$	
Other	\$	
Total Funding Available	\$194,374.00	
Change To Net County Cost		\$194,374.00

BACKGROUND: The most recent bid for patrol vehicles for the Sheriff's Department was awarded to Folsom Lake Ford on March 9, 2010 (BOS Item #3). The bid was used to purchase sixteen Crown Victoria Police Interceptors eligible for replacement and included in the fiscal year 2010/2011 budget.

The vendor recently contacted Department of Transportation staff and offered to provide 2011 Crown Victoria Police Interceptors at the price and with the warranty package that was bid in March of 2010. Ford Motor Company plans to discontinue the Crown Victoria after 2011 but made a limited number of production slots available to the vendor.

REASON FOR RECOMMENDATION: It would be beneficial for the County to purchase eight additional Crown Victoria Police Interceptors to replace those that are due to exceed target miles. It is necessary to place the order immediately to take advantage of this last production run and the favorable pricing. Delivery of the vehicles will take place during fiscal year 2011/2012 and no additional orders for patrol vehicles are anticipated until fiscal year 2012/2013. In addition to the favorable pricing, obtaining the Crown Victoria will allow the County to re-use cages, seats and other specialized equipment installed in each patrol vehicle that will not fit in a new model, thereby saving the cost of such equipment for these eight vehicles.

In accordance with Board of Supervisors Policy C-17, Section 5.9(f), the Procurement Division conducted a comparative market analysis to verify that the prices available under the current contract remain competitive. The Purchasing Agent has determined that it is more economical to extend the current bid rather than issue a new one.

FISCAL IMPACT/CHANGE TO NET COUNTY COST: Funds for this purchase will be provided by the Fleet Fund (non-General Fund).

ACTION TO BE TAKEN FOLLOWING APPROVAL: Following Board approval, the Procurement and Contracts Division will extend issue a purchase order to Folsom Lake Ford of folsom, CA.

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