



County of El Dorado

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Legislation Text

File #: 11-0577, **Version:** 1

Information Technologies recommending Board approve agreement and authorize Purchasing Agent to sign Purchase Order No. PO201116250 with Bear Data Systems in the amount of \$64,199.76 for a three (3) year renewal of Ironport security appliance hardware and software maintenance and license key.

BUDGET SUMMARY:		
Total Estimated Cost		\$64,199.76
Funding		
Budgeted	\$64,199.76	
New Funding	\$	
Savings	\$	
Other	\$	
Total Funding Available	\$64,199.76	
Change To Net County Cost		\$64,199.76

Fiscal Impact/Change to Net County Cost:

Year one is accounted for in FY 11-12 budget. Years two and three will be budgeted accordingly. IT will pay entire amount in year one and accrue years two and three to future expenses.

Background:

The Ironport appliance is part of IT's network security and provides a combination of anti-spam, anti-virus filters and encryption capabilities for all County email traffic. This contract renews maintenance for both the physical hardware as well as the encryption software and license. Maintenance provides advanced depot exchange for malfunctioning or defective hardware parts or full appliance exchange as well as technical support via phone and web.

Reason for Recommendation:

IT makes every effort to negotiate the best possible opportunities for savings for our ongoing hardware and software maintenance needs. By negotiating a three year term, IT was able to save the County nearly 40% compared to purchasing maintenance on a year to year basis. IT is recommending approval of a three year maintenance term with Bear Data for Ironport security appliance hardware and software maintenance and license key to be paid in a lump sum and accrued over three years.

Action to be taken following Board approval:

Purchasing Agent to sign Purchase Order and return to department.

IT to forward fully executed agreement to vendor.

IT to prepare journals to accrue 2nd and 3rd year expenses for FY 12-13 and FY 13-14.

Contact:
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Concurrences:
County Counsel