



# County of El Dorado

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## Legislation Text

**File #:** 11-0664, **Version:** 1

Information Technologies Department recommending the Board authorize the Chair to sign perpetual Agreement 437-S1111 with Avaya, Inc. in the approximate amount of \$133,300 per year for an initial term of three (3) years to provide telecommunications infrastructure equipment maintenance.

<b>BUDGET SUMMARY:</b>		
Total Estimated Cost	\$133,300 / year	\$400,000 first 3 years
Funding		
Budgeted	\$133,300	
New Funding	\$	
Savings	\$	
Other	\$	
Total Funding Available	\$133,300	
Change To Net County Cost		\$0.00

### Fiscal Impact/Change to Net County Cost:

Information Technologies has accounted for the first year of maintenance in their FY 11-12 budget request and will budget accordingly in future years.

### Background:

Information Technologies has contracted with Avaya for telecommunications infrastructure equipment maintenance and support since 1999. Avaya provides maintenance on our critical telecommunications cabinets, processors and routing cards that route phone calls county wide. Because some of this equipment is older and approaching or past its end of life it is imperative that we continue a maintenance agreement to protect the County's telecommunications infrastructure until it can be replaced. This maintenance and support is a sole source agreement made available exclusively through Avaya.

This particular Agreement allows for automatic renewal of maintenance services after the first three (3) year term. IT will keep the Board apprised of any pricing changes and term extensions as we do each year with all of our perpetual type agreements. If the terms and conditions of this agreement should change, we will bring an amendment back to Board for approval.

### Reason for Recommendation:

Information Technologies is recommending the approval of a perpetual agreement with Avaya for the continued maintenance and support of the County's critical telecommunications equipment.

Note: Counsel noted concerns regarding Cancellation Fee and Renewal Provision on Blue Route.

Action to be taken following Board approval:

1) Upon full execution of agreement, Information Technologies will forward copies to the Purchasing Agent for encumbrance.

2) IT to forward fully executed original to vendor.

Contact:

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Concurrences:

County Counsel

Risk Management